

Agriculture and Natural Resource Business Institute (ANRBI)

Building viable resource-based businesses in New Hampshire

New Hampshire farmers and landowners have always been independent and self-reliant. We believe outreach education is the best way to reach these entrepreneurs and help strengthen the economic viability of New Hampshire's agricultural and natural resource businesses.

Our unique team of UNH Cooperative Extension Educators, partnering with private businesses, non-profits, and government agencies has assisted many new operations by building each proprietor's knowledge and self-confidence. We have enjoyed helping entrepreneurs in past classes held across NH. This flyer announces our upcoming class.

By participating in this institute, you will begin building an operational plan for your resource-based business proposal and meet USDA Farm Service Agency borrower certification requirements. You can also earn continuing education units (CEUs) through the UNH Professional Development and Training program or CEUs for NH Forester Licensing. College credit may be arranged for additional fees and assignments.

We look forward to helping with your future business success.

UNH Cooperative Extension is an equal opportunity educator and employer. UNH, USDA and NH counties cooperating. No person will be denied access to this course because of an inability to pay. If you require special accommodations, please contact us 10 days prior to Sept.8.

Course Details

Starting:

September 8 - Wednesday evenings for thirteen weeks (skipping Thanksgiving week) from 6:00 to 9:00 p.m.

Location:

Alvirne High School
Vocational – Technical Center
200 Derry Road
Hudson, NH 03051

Cost:

\$175 per person
Limited to a maximum of 25 individuals

Register on-line:

www.events.unh.edu/RegistrationForm.pm?event_id=7389

Class topics include:

- Family considerations
- Human and financial resources
- Evaluation of resources
- Equipment and facility needs
- Biological systems
- Product and service marketing
- Enterprise profitability
- Business financing
- Record-keeping
- Legal concerns

For assistance with registration or special accommodation arrangements, contact:

Mike Sciabarrasi
Extension Professor
204 Nesmith Hall, UNH
Durham, NH 03824
Phone: 603-862-3234
Email: mike.sciabarrasi@unh.edu

At ANRBI, you will

- Network with other resource –based entrepreneurs
- Understand the interrelationships among human, biological, and financial resources in creating a successful business
- Understand how government agencies and financial institutions work with new business ventures
- Connect with a wide variety of advisors and technical experts who can help you turn your business dream into a reality

For program or site questions, contact:

George Hamilton
Extension Educator, Agricultural Resources
UNH CE - Hillsborough County
329 Mast Road, Room 101
Goffstown, NH 03045
Phone: (603)641-6060
Email: george.hamilton@unh.edu

Or for site questions, contact:

Richard Lutz
Agriculture Department Chair
Alvirne High School
200 Derry Road
Hudson, NH 03051
Phone: (603) 886-1260 ext. 2561
Email: rlutz@alvirnehs.org

Thanks to our sponsors

USDA Farm Service Agency
Farm Credit East
Alvirne High School

Agriculture and Natural Resource Business Institute, Fall 2010

Registration for the 13-week course is \$175 per person. **A \$75 deposit is required by September 1.** Balance is due at first class. Please make check payable to UNHCE. Early registration is encouraged due to limited space (a limited to maximum of 25 people).

Name(s): _____

Address: _____

Phone: _____ Email: _____

Complete and mail (include a \$75 deposit check payable to "UNH CE") to UNH Cooperative Extension, attn: Bus. Inst.- event #7389, 59 College Road, Taylor Hall, Durham, NH 03824.

Or register on-line at: www.events.unh.edu/RegistrationForm.pm?event_id=7389

To help us better design this course; please tell us a little about the type of business you are considering:



UNIVERSITY of NEW HAMPSHIRE
COOPERATIVE EXTENSION

**Agriculture and
Natural Resource
Business Institute
(ANRBI)**



*Launch a resource-based business
...or expand the one you have*

**Alvirne High School
Vocational - Technical Center
200 Derry Road
Hudson, NH 03051**

**Wednesday Evenings
6:00 - 9:00 pm
Starting September 8, 2010**

**ANRBI
UNH Cooperative Extension
204 Nesmith Hall
Durham, NH 03824**