

Land Trust Standards and Practices Revisions Process Update

Saving Special Places
April 9, 2016





Purpose of Today's Session

- Overview of S&P revisions process
- Approach and use of S&P discussion draft
- Land trust community participation process
- High-level feedback on the S&P discussion draft



Introductory Discussion

 What is the single biggest challenge you are facing where the Standards need to provide clearer guidance?





Goals of 2016-17 Revisions Process

- Engage <u>all</u> land trusts with work of pursuing excellence and continuous improvement
- Make S&P accessible for entire land trust community
- Update to reflect changes in legal and operational environment
- Ensure alignment with accreditation,
 Terrafirma and other resources and tools



Overview of Process

- Roles of various stakeholders
 - Land Trust Alliance
 - Land Trust Accreditation Commission
 - Standards Advisory Team
 - Greater land trust community
- Work completed to date
 - Where we are in the process

Projected Timing	Tasks
Fall 2015	Board approval of final planAnnounce processPreparation of S&P discussion draft
January 2016	 Board approval of SAT
Winter 2016	 SAT starts its work S&P discussion draft released for high-level feedback Preparation for spring dialogues
Spring-summer 2016	Community participation processIn-person and online
Fall 2016	Synthesis of resultsMore public input, if necessaryFinal draft prepared
February or June 2017	Board approval of revised S&P!Implementation phase begins



S&P Discussion Draft

- 12-standard framework is essentially sound
- More readable and streamlined document
 - Focus on practices that apply broadly to land trust community
 - Improve clarity, reduce redundancy
 - Organize the practices into elements
- Design as online resource
 - Clearly highlight those items that lead to accreditation
 - Link to Alliance resources, narratives and requirements



New Framework!

Current approach

5B. Accountability to Donors. The land trust is accountable to its donors and provides written acknowledgement of gifts as required by law, ensures that donor funds are used as specified, keeps accurate records, honors donor privacy concerns and advises donors to seek independent legal and financial advice for substantial gifts.

Fresh approach

- B. Accountability to Donors
 - 1. Provide accurate and truthful solicitation materials and other communications to donors and the public
 - 2. Classify all funds as unrestricted, temporarily restricted or permanently restricted as identified in written communications with, or as directed in writing by, the donor
 - 3. Provide timely written acknowledgment of all gifts, including land and conservation easements, as required by law
 - 4. Comply with the donor's written restrictions for all gifts
 - 5. Have a written policy or procedure to ensure donor privacy concerns are honored



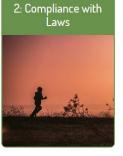
Community Input Process

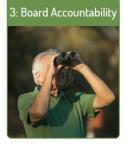
- Runs through September 15
- Land trusts can provide input in three ways
 - In person at spring conferences and other sessions
 - Online for detailed comments on each practice via Ethelo platform: <u>standards-practices-</u> <u>revisions.ethelodecisions.com</u>
 - Via email at <u>SandP@lta.org</u>





















8: Evaluating & Projects

9: Ensuring Sound Transactions

10: Tax Benefits & Appraisals

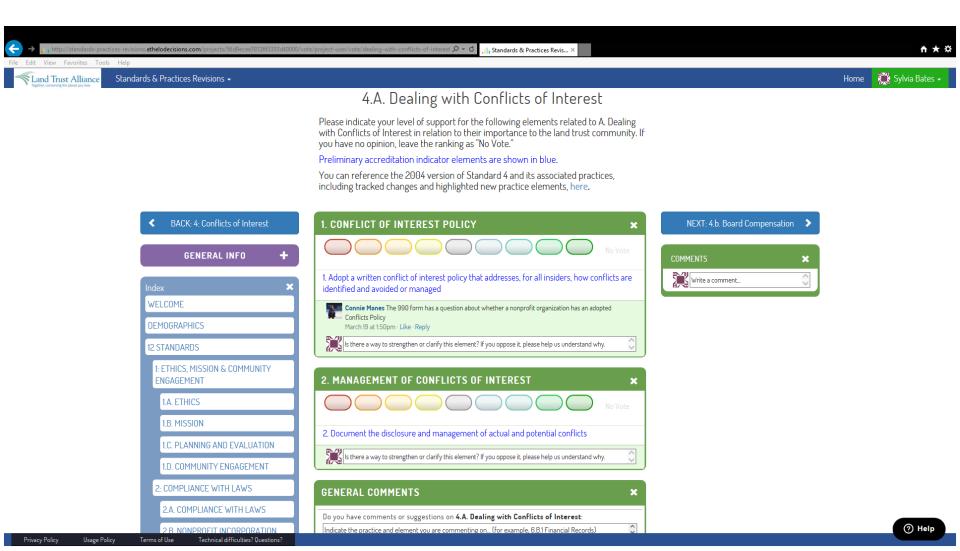
11: Conservation Easement Stewardship

2.C. TAX EXEMPTION

3: BOARD ACCOUNTABILITY

3.A. BOARD RESPONSIBILITY

Home Sylvia Bates -





Discussion and Questions





Wrap-up and Thank You!

