

Forest Market Report

1952



Jeff Smith Grows Trees for Profit

EXTENSION SERVICE IN AGRICULTURE AND HOME ECONOMICS
UNIVERSITY OF NEW HAMPSHIRE
in cooperation with the
STATE FORESTRY AND RECREATION COMMISSION

The Story of Jeff Smith, Hollis, N. H.

JEFF SMITH, a successful dairy and tree farmer, has found that growing annual crops of forest products is a profitable part of his farm business. The record of Mr. Smith's forestry operations over a period of years is a demonstration of what an enterprising man can do with his farm woodlands.

The Smith farm consists of 250 acres; 100 in hay and 150 in woodland. He milks about 30 Guernseys, has 20 young stock, a registered bull, 800 laying hens, and a horse. His equipment includes a field hay baler, hay chopper, two farm-all tractors, and a one-man power saw. He employs one full-time man, and another whenever needed. Mr. Smith acquired this farm in the early twenties and immediately began to follow good forestry practices in his woodlands. His records show that during the past 14 years sales from fuelwood, pulpwood, and lumber averaged about \$750 each year. In addition, he produces all the lumber and fuel used on his farm. Apart from all of this, the total value of the farm has been increased owing to the better quality and vigor of the trees throughout his woodlands.

Work in the woods adds very little extra cost to his farm operation. Mr. Smith uses equipment and labor for woods work which otherwise would be idle. He never neglects the rest of his business. Between chores, he and his hired man work in the woods during the winter months. Altogether, they get in about two man-months of woods work each year. Last year's harvest of about 30 cords of fuelwood, 11 cords of pulpwood, and over 10,000 board feet of white pine logs, was quite typical.

Although cash returns from forest products amounted to less than 10 per cent of Mr. Smith's gross farm income, they are in reality much more important than that. Almost all of the income from forest products is profit or labor income; much of the cash received from milk and eggs must be paid out again for feed, fertilizer, and other items.

Jeff Smith has managed his woodlands for 25 years. He recognizes that for maximum returns the same care must be given forest crops as to agriculture ones. He practices weeding, thinning, and pruning where and when needed, thus maintaining his forest in a high state of cultivation. The Smith farm lies in a region where the soils are well suited for growing pine. Since white pine is valuable and fast growing, Jeff has centered his woodland management around this tree.

Contents

THE STORY OF JEFF SMITH, HOLLIS, N. H.	2
LIST OF COUNTY FORESTERS	4
THE FOREST MARKET SITUATION	5
RECOMMENDATIONS FOR SELLING	5
ASSISTANCE RENDERED BY THE COUNTY FORESTER	6
TABLES	
Table I. Price Range Stumpage — Saw Logs per M	7
Table II. Price Range of Pulpwood per Cord	8
Table III. Price Range of Stumpage Pulpwood per Cord	8
Table IV. Price Range of Excelsior Wood, Bolt Wood, Poles, Piling, and Fence Posts	9
Table V. Price Range of Fuelwood per Cord	9
Table VI. Price Range of Christmas Trees and Boughs in Coos County	9
Table VII. Operating Costs	10
Table VIII. Lumber Prices of Eastern White Pine	10
LISTS OF FOREST PRODUCTS BUYERS	10
Stumpage and Sawlog Buyers by Counties	10
Out-of-State Stumpage and Log Buyers Who Buy in New Hampshire	21
Lath Mill Operators	21
Shingle Mill Operators	21
Shook Mill Operators	21
Pulpwood Buyers	22
Excelsior Buyers	22
Poles and Piling Buyers	23
Specialty Buyers — Birch Bolts and Other Wood Products	23
Partial List of Timber Estimators and Surveyors	25
Christmas Tree and Balsam Fir Producers	26

The information in this bulletin was prepared by New Hampshire County Foresters, and the bulletin was written by K. E. Barraclough, Extension Forester.

County Foresters

County	Name	Address
Belknap-Strafford	Bradley, Robert F.	County Extension Office Laconia — Tel. 1341
Carroll	Breon, Theodore F.	County Extension Office Conway — Tel. 168-2
Cheshire-Sullivan	Dussault, William E.	County Extension Office Keene — Tel. 2159
Coos	Phipps, Robert H. K.	County Extension Office Lancaster — Tel. 4961
Grafton	Sinclair, Robert	County Extension Office Woodsville — Tel. 2061
Hillsboro	Breck, Robert W.	County Extension Office Milford — Tel. 45
Merrimack	Thompson, Wilbur E.	County Extension Office Concord — Tel. 238
Rockingham	Sloan, Roger P.	County Extension Office Exeter — Tel. 2741

Forest Market Report

1952

The Forest Market Situation*

PRICES OF forest products, with the exception of stumpage and Christmas trees, are regulated under a general price control order. This order established ceilings on prices paid between December 19, 1950, and January 25, 1951. Since enactment of the general ceiling price regulation, specific dollars and cents ceilings have been determined on some items such as pulpwood. It is the responsibility of buyers and sellers of forest products to determine whether they are within limits of OPS ceiling prices.

During the past year markets for forest products have been active. Lumber and pulpwood prices have remained near the ceiling levels. Stumpage prices, however, have advanced somewhat, reflecting a general trend of increasing stumpage prices. This trend results from a continuously expanding demand for forest products, a sharply limited supply of marketable trees, and a growing recognition by forest owners that their stumpage returns should cover the costs of growing a new timber crop.

The market situation promises to remain about the same during the coming year. Defense orders and the high level of all business activity should keep up the demand for forest products; on the other hand restrictions on credit for building and price controls should prevent excessive price increases. Any predictions of market trends must be qualified to allow for unforeseen economic developments.

Anyone planning to cut logs or pulpwood during the coming year should carefully consider the high cost and scarcity of woods labor. Woodland owners, especially farmers who are in the position to do so, should get out their own logs, pulpwood, or other forest products and sell them at the roadside, on the car, or at the mill. In this way it is also possible to take full advantage of the prices paid roadside or delivered at the mill.

Leading economists believe that over the long period (approximately 60 years) the value of stumpage will move gradually upward. They recognize, of course, the minor fluctuations in prices that are affected by business conditions. Every woodland owner should understand this trend in prices and should hold onto immature stumpage. Good trees should be kept growing when they are laying on the maximum amount of wood each year and thereby are earning the owner the most money.

Recommendations For Selling

EVERY NEW Hampshire woodland owner who plans to sell stumpage is urged to consider the following recommendations before selling:

1. Find out from sawmills and wood-using industries what prices they offer for various wood products in order that you may take advantage of

*Prepared with assistance of Forest Economists, Federal Reserve Bank of Boston, and Northeastern Forest Experiment Station.

the best market. Compare the local prices with those quoted from other sections of the State.

2. Before selling, consult your neighbors who have recently disposed of their timber and use their experience as a guide. *Ask your county forester.* In many instances, failure to do this has resulted in the woodland owner not getting full value of the product.

3. Thoroughly investigate all local timber requirements and prices, since, in many cases, local markets pay better prices than outside markets because of the saving of transportation charges.

4. Advertise and secure competition among outside purchasers. The expense will be small and outside buyers will thus learn of chances to bid on timber in competition with local buyers.

5. Secure bids whenever practical, both by the lump and by log scale measure. A choice is thus offered, and a more profitable form of bid can be accepted.

6. Consider the responsibility of the prospective purchaser before making the sale in order to avoid slow payment, costly collections, and losses.

7. When there is quality timber to market, these trees are worth more than the average or poor quality tree. Be sure the buyer takes the factor of tree quality into consideration when offering you a price for stumpage.

8. Remember that standing timber usually increases in value. The owner, therefore, is not obliged to place his product on the market, if the price offered is not satisfactory. Use a written timber sale agreement, particularly where the cutting is done by the purchaser. Sell only trees that should be cut. These trees should be marked by the owner or his agent with the help and advice of a qualified forester. Reliable operators will make partial cutting by taking only the marked trees, if the owner insists.

9. In order to insure a market for forest products, a written contract is desirable before cutting starts on a lot.

Assistance Rendered By The County Forester

BEFORE MAKING a timber sale get in touch with your county forester. He can supply you with a sample contract form. Your county forester will assist you in the examination of your woodlands and make recommendations for managing them. He will help you or your agent in marking trees for cutting. He will explain the new 10 per cent yield tax on wood and timber when it is cut, and how to earn the 30 per cent tax abatement for practicing good forestry. The tax abatement is a reward to the owner (the person who has the responsibility of cutting the trees) for meeting the two major objectives of partial cutting: (1) Preserving rapidly-growing immature trees which will be more profitable to cut after a future growing period; and (2) providing for the reseeded of desirable species.

Owner Operation of Woodlands

WOODLAND OWNERS, especially farmers who have salable timber ready for market, should consider harvesting it themselves, especially when they have the labor and the team or tractor with which to do the job. The woodland owner who can get out his own logs or pulpwood can realize both the stumpage value and the price that would be paid for the labor involved.

Range of Prices Paid for
Forest Products, November 1951

It is VERY difficult to list a range of prices paid for forest products. Quality, quantity, location, logging chance, demand, and other factors affect the price paid. The range in prices paid for hardwood stumpage and for roadside and mill deliveries is so varied that the prices quoted show an extremely wide range. The quality of hardwood varies greatly from generally poor quality in southern New Hampshire to a variation of poor and good quality in northern New Hampshire. Veneer grade logs bring an excellent price delivered at veneer mills.

Tables

Table I. Price Range Stumpage — Saw Logs Per M

Species*	Stumpage†	Roadside	Delivered
White Pine	\$7 - \$21	\$24 - \$37	\$30 - \$49
Hemlock	\$7 - \$15	\$24 - \$33	\$29 - \$42
Spruce	\$7 - \$21	\$28 - \$38	\$38 - \$49
Yellow Birch	\$8 - \$25	\$32 - \$51	\$41 - \$67
White Birch	\$8 - \$21	\$29 - \$43	\$41 - \$58
Sugar Maple	\$8 - \$22	\$32 - \$43	\$42 - \$65
Soft Maple	\$6 - \$18	\$25 - \$38	\$31 - \$48
Red Oak	\$8 - \$17	\$32 - \$42	\$40 - \$57
Beech	\$5 - \$17	\$27 - \$40	\$31 - \$49
White Ash	\$8 - \$18	\$29 - \$45	\$43 - \$70
Basswood	\$7 - \$20	\$33 - \$48	\$40 - \$44

*Prices quoted are an average range. Higher prices are paid for stumpage and logs of quality when the market is active and when the material meets special requirement. Read carefully the recommendations for selling before disposing of stumpage, logs, and other forest products.

†A fair method of determining stumpage values for a tract of timber is to compute the total cost of the operation (cutting-yarding), add about 20 percent for profit and risk, including cost of making roads, bridges, etc., and deduct the whole from the going roadside prices.

Table II. Price Range of Pulpwood Per Cord*

Includes the State of New Hampshire and in the State of Vermont the counties of Essex, Caledonia, Orleans, Lamoille, Washington, Orange, Chittendon, Franklin, Grand Isle, and the Towns of Norwich, Hartford, Hartland, West Windsor, Windsor, Weathersfield, and Springfield in Windsor County and that portion of the State of Massachusetts east of the Connecticut River.

Price Groups	F.O.B. Car	Lake or Stream	Roadside†	Delivered Mill‡ by truck (up to 20-mile truck haul)
SPRUCE and FIR				
Peeled	\$24.25	\$23.75	\$21.00	\$24.50
Rough	19.25	18.75	15.50	19.50
HEMLOCK				
Peeled	20.75	20.25	17.50	21.00
Rough	16.25		12.50	16.50
POPLAR				
Peeled	19.75	19.25	16.50	20.00
Rough	15.75		12.00	16.00
NORTHERN HARDWOODS				
Peeled	23.25		19.50	23.50
Rough	18.25		14.00	18.50
PINE				
Peeled	19.75	19.25	16.50	20.00
Rough	15.75		12.00	16.00

‡When trucking distances exceed 20 miles, you may add to the appropriate delivered to mill by truck price as follows.

Distance Miles	Rough Spruce, Fir Poplar, Hemlock and Pine and Peeled Northern Hardwood	Rough Northern Hardwoods	Peeled Spruce, Fir, Poplar, Hemlock and Pine
20 - 40	\$1.50	\$1.70	\$1.30
40 - 60	2.75	3.10	2.45
60 - 80	3.75	4.20	3.30
80 - 100	4.50	5.05	4.00
100 - 120	5.00	5.55	4.45
over 120	5.25	5.80	4.65

†"Roadside" shall mean points where pulpwood is piled as close to a maintained public highway as state law or county or other local ordinances permit. Highways which are maintained at town, county or state expense and suitable for movement for fully loaded vehicles during at least 6 months of the year, are considered public highways. In all instances where pulpwood is sold at roadside, it must be possible for trucks to load and carry away the normal truck load of wood from the loading point without assistance.

*The above schedule is a dollar and cents price established on pulpwood in Zone 2 by the Office of Price Stabilization.

Table III. Price Range of Stumpage Pulpwood Per Cord

Species	Stumpage*
Spruce and Fir	\$2.00 - \$6.50
Hemlock	\$1.00 - \$3.00
Pine	\$.75 - \$3.00
Hardwood	\$.75 - \$3.00
Poplar	\$1.00 - \$3.00
Tamarack	\$.75 - \$2.00

*No dollars and cents ceiling price on stumpage pulpwood.

Table IV. Price Range of Excelsior Wood, Bolt Wood, Poles, Piling, and Fence Posts

Excelsior Wood Per Cord			
Species	Stumpage	Roadside	Delivered at Mill
Poplar and Willow	\$1.00 - \$4.00	Rough \$12.00 Peeled \$16.50	\$10.00 \$20.00-\$22.00
White Pine, peeled			\$11.00

Bolt Wood Per Cord			
Species	Stumpage	Roadside	Delivered at Mill
White Birch	\$5.00 - \$12.00	\$20.00 - \$28.00	\$25.00 - \$33.00
Yellow Birch	\$5.00 - \$12.00	\$20.00 - \$26.00	\$26.00 - \$33.00
Sugar Maple	\$4.00 - \$10.00	\$17.00 - \$24.00	\$22.00 - \$30.00
White Ash	\$6.00 - \$10.00	\$25.00	\$30.00 - \$70.00
Beech	\$5.00 - \$10.00	\$17.00 - \$24.00	\$22.00 - \$28.00

Poles and Piling			
Species	Stumpage—Per M	Roadside—Per M	Roadside—Per pile
Norway (red) pine	\$15.00 - \$20.00	\$30.00 - \$40.00	\$2.50 - \$8.00
Spruce	\$15.00 - \$25.00	\$30.00 - \$45.00	\$3.60 - \$9.00

Fence Posts	
Northern White Cedar	\$.15 - \$.20 each 6 feet long and 3 inches min. diam.
Red Spruce	\$.50 - \$.60 each 6 feet long and 8 inches min. diam.

Table V. Price Range of Fuelwood Per Cord

Species	Stumpage	Roadside	At Retail Yard	Delivered at Buyer's Premises
Hardwood				
4 ft. wood	50c - \$3	\$10 - \$12	\$12 - \$15	\$14 - \$22
*12, 14, 16" lengths				\$16 - \$26
**Softwood slabwood				
4 ft. lengths dry		\$1		\$ 4 - \$ 6
16" and shorter		\$2.75		\$10 - \$12

*\$2 - \$3 per cord asked for sawing 4 ft. wood into stove wood.

**Often given away if taken green at sawmill pit.

Formula for determining cords of fuelwood, cordwood, pulpwood, and boltwood.

$$\frac{\text{Average height in inches} \times \text{length of pile in feet}}{384} = \text{Number Cords}$$

Example $\frac{48'' \times 8'}{384} = 1 \text{ cord}$

If wood is longer or shorter than standard length (48"), divide standard length bolt length to get correct percentage.

Example: 39" divided by 48" equals 81%.

Table VI. Price Range of Christmas Trees and Boughs in Coos County

Balsam Fir	Stumpage	Roadside	Del. at Car
Christmas trees per bundle	\$.40 - \$.60	\$1.50 - \$2.50	\$1.50 - \$2.75
Boughs			
Bundle Weight 35-75 lbs.	\$.15 - \$.25	\$.75 - \$1.00	
Per ton	\$10 - \$15	\$20 - \$30	

Table VII. Operating Costs

Logs	Felling and Bucking Per M	Yarding Per M	Tracking Per M
Softwood	\$6.00 - \$10.00	\$6.00 - \$12.00	\$4.00 - \$10.00
Hardwood	\$7.00 - \$12.00	\$6.00 - \$15.00	\$4.00 - \$15.00
Pulpwood	Per Cord	Per Cord	Per Cord
Softwood	\$5.00 - \$8.00	\$2.00 - \$5.00	\$2.50 - \$9.25
Hardwood	\$5.00 - \$8.00	\$2.50 - \$6.00	\$3.00 - \$10.30
Stump to stick:	\$25 - \$50	Round Edge Lumber per M	
	\$30 - \$60	Square Edge Lumber per M	
Custom Sawing	\$10 - \$25 per M	Softwood; about \$2 - \$8 more per M for hardwood.	
Planing	\$5.00 - \$10 per M.		

Table VIII. Lumber Prices of Eastern White Pine*

†No. 1, 2 com, D4S or D2S&M, 1 x 4	\$124 - \$130
†No. 3 com, D4S or D2S&M, 1 x 4	\$87 - \$ 93
†No. 4 com, D4S or D2S&M, 1 x 4	\$74 - \$ 78
†Knotty pine panel panel, 1 x 1/4	\$125 - \$130
on sticks	\$45 - \$ 52
Log Run Rough Square Edge	
1/4 f.o.b. mill green	\$70 - \$80
1/4 f.o.b. mill dry	\$80 - \$85

*Commercial Bulletin, December 1951.

†These are approximate prices received by wholesalers in selling white pine lumber. For example, a millman may get \$100 MBF for No. 1, 2, D4S or D2S&M (dry). The wholesaler to whom he sells at \$100 MBF adds 10% commission plus freight and sells the item for \$121. The retailer sells it for 30-40% more than this price.

Lists of Forest Products Buyers*

NAMES OF BUYERS listed in this bulletin are those who have indicated to the county foresters that they are in the market now or at a later date to purchase one or more of the following: stumpage, logs, pulpwood, bolts, excelsior wood, and other forest products. In contacting forest products buyers and operators, it was found that a majority would consider cutting marked lots provided there was sufficient volume of timber on the lot to make it worthwhile to set a mill or carry on a logging operation. Owners can well consider giving options for further cuts to operators who will make partial cuttings in stands operated according to good forest management.

Stumpage and Sawlog Buyers By Counties

The following abbreviations are used:

SW — Softwood	Del. — Delivered to mill
HW — Hardwood	P — Portable
Stump — Stumpage	S — Stationary
Road — Roadside	B — Buyer only
Cus. — Custom Sawing	O — Operator

*Names of forest products buyers and other persons listed are offered without recommendations or preference. Omission is not a reflection on the integrity of any person. Any buyer not listed and interested in being listed in future issues, please contact your respective county forester or Extension Forester.

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
Belknap County						
ALTON						
Drake, Harvey, Barnstead	P	SW	X			
Drew, Clifton, Glenwood Ave., Rochester	P	SW	X			
Edwards, Glen, Lbr. Co., Alton	S	SW & HW	X	X	X	
BARNSTEAD						
Chaffee Bros, Main St., Oxford, Mass.	P	SW	X			
Clark, John W., West Nottingham	P	SW	X			
Follansbee, Roy F., New Boston	P	SW	X			
Gray, Leslie M., Barnstead	S					X
Hillsgrove, Walter, Gilmanton I. W.	S	SW	X	X	X	
Palmer Lumber Co., Alton	P	SW	X	X	X	X
Pittsfield Box and Lbr. Co., Pittsfield	P	SW	X			
BELMONT						
Heath, Lyle, RFD 1, Laconia	S					X
Hueber, Maurice A., RFD 1, Laconia	S	SW	X	X		X
Jones, Harry R., RFD 2, Laconia	S	SW	X	X	X	X
CENTER HARBOR						
Hubbard, Roger, RFD 1, Meredith	S					X
GILFORD						
Brownell, Raymond, RFD 1, Gonic	P		X			
Doherty Corp., RFD 4, Laconia	S	SW	X	X	X	X
Hawkins, Reginald and Merton, RFD 4, Laconia	S	SW	X	X	X	
Terrill, Sam, RFD 2, Laconia	P	SW	X	X	X	X
GILMANTON						
Horne, Joseph, 75 Whipple Ave., Laconia	S	SW & HW	X	X	X	X
Loeke, Harold, Gilmanton	P	SW & HW	X	X	X	X
Mitchell, Horace, RFD 2, Laconia	S	SW & HW	X	X	X	
LACONIA						
Carroll, Mrs. David, RFD 3, Laconia	S	SW	X	X	X	
Laconia Milling Co., Box 144, Lakeport	S	SW	X	X	X	
Sullivan Wood Products, Water St., Laconia	S	SW	X	X	X	
MEREDITH						
Blake, Marvin, W., RFD 2, Meredith	S	SW	X			
Stafford, Victor J.	S				X	X
Thompson, Howard F.	S	SW	X	X		X
NEW HAMPTON						
Cote, Harry, Ashland	S	SW	X	X	X	X
SANBORNTON						
Piscopo, John, RFD 1, Laconia	P	SW	X			
TILTON						
Caveney, Robert S., Franklin St., Tilton	S	SW	X	X	X	X
Contigiani, Mario, RFD 1, Laconia	S	SW	X	X	X	
Daniels, Thomas M., RFD, Tilton	S	SW	X	X	X	
Noves, Henry, Tilton	S	SW	X	X	X	
Witcher, Clayton, 103 Park St., Northfield	S	SW	X	X	X	
Carroll County						
BARTLETT						
Chandler, Earl W., Bartlett	B	SW & HW	X			
Ferrin, H. N., Glenn	P	SW & HW	X	X	X	X
Grant, William, Glen	B	SW & HW	X			
BROOKFIELD						
Rowe, E. G., Tamworth	P	SW & HW	X	X	X	X
CHATHAM						
Potwin, Stanley, North Fryeburg, Maine	P	SW & HW	X			
CONWAY						
Conway Supply Co., Conway	S	SW	X	X	X	X
Diamond Match Co., North Conway	B	SW	X	X	X	
Maguire, Walter, North Conway	B	SW & HW	X	X		
The Kennett Co., Conway	S	SW	X	X	X	X
Wry, T. W., 458 Forrest Ave., Brockton, Mass.	P	SW	X	X	X	X
EATON						
DeWitt, Harry, Eaton Center	B	SW & HW	X	X		
Nelson, Ernest, Eaton Center	S	SW & HW	X	X	X	X

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
FREEDOM						
Brown, John, Lakeport	S	HW	X	X	X	
Chick, George, South Shapleigh, Maine	P	SW	X			
Nason, Jessie, Freedom	B	SW	X			
MADISON						
Clayton & Ward, Madison	S	SW & HW	X	X	X	X
New England Box Co., West Ossipee	S	SW	X	X	X	
MOULTONBORO						
Avery, Roland J., RFD, Center Harbor	S	SW	X	X		
Davis, C. H. and Son, RFD, Center Harbor	S	SW	X	X		X
Dufault, E. N., 14 High St., Nashua	P	SW	X			
Smith, J. A., RFD, Center Harbor	S	SW	X			X
OSSIPEE						
Abbott, Harry, Center Ossipee	P	SW & HW	X			
Chaffee Brothers, Oxford, Mass.	P	SW	X			
Knox Bros., West Ossipee	S	SW & HW		X		X
Nelson, H. A. and Sons, Center Ossipee	S	SW	X	X	X	X
SANDWICH						
Bickford, C. O., South Tamworth	P	SW & HW	X			
Burton Lbr. Co., A. M. Macdonald, Mgr., Ctr. Sandich	P	SW	X	X		
Michlon, R. J., Ashland	P	SW	X	X	X	X
TAMWORTH						
Rowe, E. C., Tamworth	S	SW & HW	X	X	X	X
TUFTONBORO						
Baxter, Geo., RFD, Wolfeboro	P	SW & HW	X			
Dow, Aubrey, RFD, Ossipee	P	SW	X			
Hunter, Bradbury, Melvin Village	S	SW	X			X
WAKEFIELD						
Duchano, Oscar, Sanbornville	P	SW	X			
WOLFEBORO						
Rhodes, George C., Woonsocket, R. I.	P	SW	X			
Smith, Ford J., East Wolfeboro	P	SW	X			
Wolfeboro Lbr. Co., Wolfeboro	S	SW	X			
Cheshire County						
ALSTEAD						
Burroughs, Walter R.	P	SW			X	
Harrington, T. W.	P	SW & HW	X			X
La Frank, Charles J.,	S	SW & HW	X	X	X	X
CHESTERFIELD						
Chickering, Lyle B.,	S					
Welcome, Paul E.,	S	SW & HW	X	X	X	X
FITZWILLIAM						
Damon, Jonas Est.	S					X
Stone, S. S., and Sons	S					X
HARRISVILLE						
House, W. P.		SW & HW	X			
JAFFREY						
Annett Box Co.	S					
KEENE						
Carey Mfg. Co.	S	SW & HW	X			
Dunton, Walter, Hastings Ave.	P					
New England Box Co., Island St.	S	SW & HW	X	X	X	
Platts, George, Congress St.	S					
MARLBORO						
Beauregard, Charles and Sons	S	SW & HW	X	X	X	
MARLOW						
R. B. Marlow Corp., M. O. Peterson, Mgr.	S	SW & HW	X	X	X	X
STODDARD						
Leroux, D. W., Park Ave., Keene	S	SW & HW	X			
SULLIVAN						
Nims, Frank E.	P					
Swett, Martin	S					X

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
SWANZEY						
C. L. Lane Co.	S	SW	X			
Stone, D. S.	P	SW & HW	X			
Tetreault, P. G., Appleton St., Keene	S	SW & HW				
TROY						
F. T. Cummings Inc.	S	SW & HW	X		X	X
Tomilla Brothers	S	SW & HW	X	X	X	X
WALPOLE						
Bragg Lbr. Co.	S	SW & HW	X			
WESTMORELAND						
Dodds, J. C., Keene	S	SW & HW	X	X	X	X
Paine, Donald	S	SW & HW	X			X
WINCHESTER						
Beaman, Albert and Charles	P					
Bean, Vernon	S					X
Laurence, Chas.	P					X
New England Box Co.	S	SW & HW	X	X	X	
Winchester Reel Co., Inc.	S	SW	X	X	X	X
Coos County						
BERLIN						
Duguay, Frank, Duguay St.	S	SW			X	X
White Mountain Lumber Co., Box 392 Arthur Napert, buyer	S	SW	X	X	X	X
CLARKSVILLE						
Chappell, Fonroe, Pittsburg	S	SW & HW	X	X	X	X
COLEBROOK						
Hicks, P. A., and Sons	B	SW			X	
Jackson, H. F., RFD	S	SW & HW			X	X
Woodrow, Max H.	S	SW			X	X
COLUMBIA						
Parkhurst, Lynn, and Sons, RFD, Colebrook	S	SW & HW	X	X	X	X
ERROL						
Thurston, G. O.	S	SW & HW	X	X	X	X
GORHAM						
Johnson Lumber Co., Manchester Frank Hemmingway, Gorham, Mgr.	S	HW			X	
GROVETON						
Gould, J. J.	S	SW & HW	X	X	X	X
Nelson, Carroll A., RFD 2, Lancaster	S	SW		X	X	X
JEFFERSON						
Holmes, Clyde	S	SW			X	X
LANCASTER						
Alden, Clayton M., RFD	S	SW & HW	X	X	X	
Alden, Harold B., RFD	S	SW	X	X	X	X
Emerson, Everett, A., RFD	S	SW	X	X	X	X
Lesnick Building & Supply, Carl Lesnick, owner	B	SW		X	X	
Placey, George, RFD	S	SW		X	X	X
MILAN						
Holt, Orrin, and Son	S	SW				X
NORTH STRAFFORD						
Granite State Veneer Inc., Allie Salls, Mgr. Reubin Washburn, buyer	B	HW	X	X	X	
PITTSBURG						
Chappell, Fonroe, Pittsburg	S	SW & HW	X	X	X	X
SHELBURNE						
Poretta Lumber Co.	S	SW & HW	X	X	X	X
STRATFORD						
Sheltry, William, RFD, North Stratford	S	SW		X	X	X
WHITEFIELD						
Alexander Casket Co., Littleton Fred Davis, Mgr., Whitefield	S	SW		X	X	X
Mellin-Quincy Mfg. Co, Joseph H. Shifman, Gen. Mgr.	S	HW	X	X	X	
Tip Top Farm Inc.	S	SW			X	X

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
Grafton County						
ALEXANDRIA Robie, Ernest S., RFD, Bristol	P		X			X
ASHLAND Avery, Bernard, Plymouth	S	SW & HW	X	X	X	X
BATH Whitcomb, Wayne, RFD, Woodsville	S	SW	X			X
BRIDGEWATER Forbes, Bertrum, RFD, Plymouth Williams, Robert, RFD, Bristol	S P	SW & HW SW & HW	X X	X	X	X
BRISTOL Hutchins and Hutchins Plankey Brothers	S S	HW SW & HW	X	X	X X	X
CAMPTON Draper Corp., Beebee River Mardin, Robert, RFD, Plymouth Smith, Norman, RFD, Plymouth	S S P	SW & HW SW & HW SW & HW	X X X	X X X	X X X	X
CANAAN Lary, A. C. Mascoma Valley Lumber Co. Nixon, Allie, West Canaan United Lumber Co., Box 161	S S S S	SW & HW SW & HW SW & HW SW	X X X X	X X X X	X X X X	X X X X
ENFIELD Chaloux, Wilfred, Box CC, Lebanon Enfield Box Co.	P S	SW SW & HW	X	X	X	X
FRANCONIA McKenzie, Stuart P. Sherburne, Robert W.	S S	SW SW	X	X	X	X
GRAFTON Braley, Maurice F. Hazen, L. M.,	S S	SW & HW SW	X X	X X	X X	
HAVERHILL Eastern Pine Sales, North Haverhill Lewis, E. H., (Pike or North Haverhill) Mardin, Clement Moosilauke Lumber and Bobbin Co., Pike Wright, Forrest, Haverhill	S S S S S	SW & HW SW & HW SW & HW HW Preferred SW & HW	X X X X X	X X X X X	X X X X X	X X X X
HOLDERNESS Melanson, R. E., Ashland	S	SW & HW	X	X	X	
LANDAFF Davis, Jack, Lisbon	S	SW	X			X
LEBANON Clough, N. P., and Co.	S	SW & HW	X	X	X	X
LINCOLN Franconia Paper Corp.	S	SW & HW	X	X	X	X
LISBON Courad, O. R. Lisbon Co., Inc. Varney, R. H.	S S P	SW SW & HW SW & HW	X X X	X X X	X X X	X
LITTLETON Champlin, W. H., and Co. Littleton Lumber Co. (Seidler)	S S	SW & HW SW & HW	X X	X X	X X	X
LYME Jenks, Leo Perkins, H. I., Lyme Center Sevigny, H. J., Lebanon Strout, Gerald	S S S S	SW & HW SW & HW SW SW	X X X X	X X X X	X X X X	X X X X
MONROE Brown and Knights, Barnet, Vt.	S	SW	X	X	X	X
ORANGE Hammond, F. C., and Sons, Canaan	S	SW & HW	X	X	X	

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
ORFORD Dyke, Benj., Orfordville	S	SW & HW	X	X	X	X
PLYMOUTH Plymouth Lumber Co., Inc. Tobey Lumber Co. United Shank and Finding Co. Yeaton, Joe	S B S S	SW SW & HW W Birch SW & HW	X X X X	X X X X	X X X X	X X
RUMNEY Kelley Mfg. Co.	S	HW			X	
THORNTON Kimball, Charles, RFD, Campton Steele, Everett, RFD, Campton	S S	SW SW				X X
WARREN Mt. Carr Box and Shook Co. Whitcher, Kenneth	S S	SW SW & HW	X	X	X X	X X
WENTWORTH Chase, H. Dewey Dufour, Charles, West Rumney	S S	SW & HW HW (Oak)	X	X X	X X	X X
WOODSTOCK Fadden, Norman	S	SW & HW	X	X	X	X
Hillsboro County						
AMHERST Converse & Peaslee (E. H. Peaslee, Milford) O'Neil, Robert & Son, RFD, Milford Phinney, Ernest	S S S	SW & HW SW & HW SW	X X X	X X X	X X X	X X X
ANTRIM Bartlett & McKay	S	SW & HW				X
BEDFORD Mauning, Merrill F. Morrissett, Ralph, Reed's Ferry Raming, Max, RFD 2, Manchester	S S S	SW		X	X	X X
BENNINGTON Fleming, Edward, Hillsboro Low, Forest (Lorden Lumber Co., Milford)	P P	SW SW & HW	X X			X X
BROOKLINE Cummings, Willard	S	SW & HW				X
DEERING Putnam, Roscoe, RFD, Hillsboro	P	SW & HW	X			
FRANCESTOWN Vadney, Isreal	P	SW & HW	X			
GOFFSTOWN Brown, H. C., RFD 2, Manchester Grant, Arthur J Lovejoy, Brithell Pollard & Demers, RFD 4, Manchester Upton, Gerald D., Grasmere Valley Bros., RFD 2, Box 17, Manchester Veino, Avery G.	S S P S S S S	SW SW SW & HW SW SW SW SW & HW	X X X X X X X	X X X X X	X X X X X	X X X X X X
GREENFIELD Babine, C. W.	P	SW & HW	X			X
GREENFIELD Pucko, Stanley J.	S					X
HANCOCK Backa Bros., Uxbridge, Mass. Gleason, Fred Johnson, Fred Pierce, W. H. Upton & Whitcomb	P S S S B	SW & HW SW SW SW & HW SW & HW	X X X X X		X	X X X
HILLSBORO Durgin, Ernest, Hillsboro, Lower Village Livingston, Sidney	P P	SW & HW SW & HW	X			X

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
HOLLIS						
Hollis Co., (Earl Mann)	S	SW	X	X	X	X
Price, Gaylord	S	SW	X	X	X	X
HUDSON						
Ducharme, Walter	S	SW				X
Sargent, Isaac, R. I.	S	SW	X		X	
LITCHFIELD						
Campbell, Charles B., RFD 1, Hudson	S					X
Courtois, Joseph, 281 Auburn St., Manchester	P					X
LYNDEBORO						
Ballou, Chas. Co., South Lyndeboro (Douglas St., Uxbridge, Mass)	S	SW & HW	X	X	X	
Proctor, Chas. A.	P					
MANCHESTER						
Bailey, Arthur D., 48 North Adams St.	B	SW	X			
Fellows & Son, Inc., 90 Pine St.	B	SW	X			
Keriazes Bros., 113 Cottage St.	S	SW	X	X	X	
West Side Lumber Co., 168 South Main St.	B	SW	X		X	
MASON						
Spear, Irving, RFD, Brookline	S					X
MERRIMACK						
Costain, Harlie, RFD 1, Reed's Ferry	P					
Footer, Wm., 27 Marshall St., Nashua	P	SW		X	X	X
Hall, Fred., RFD 1, Reed's Ferry	S	SW				X
MILFORD						
Cuddy, Floyd, North River Rd.	S					
Falconer, Wm., Union St.	S	SW	X	X	X	X
Hartshorn, Frank Co. (Wallace Wilkins)	S	SW	X	X	X	X
Lorden Lumber Co.	S	SW	X	X	X	
Patten, Orion, Lewis St.	S	SW & HW	X	X	X	X
MONT VERNON						
Bishop, Clyde	S					
Riley, Gilbert	S	SW				X
NASHUA						
Carter, Albion W., Hollis St., (P. O., Windham)	S	SW				
Hall, Wm., RFD 2	S	SW				X
Jesalavich, Stanley, N. Hollis Rd.	S	SW				X
White Mt. Freezer Co., Broad St.	S	SW	X	X	X	
NEW BOSTON						
Bars, Robert	S	SW	X			X
Follansbee, Roy E.	P					
Kirsch, Walter	S	SW	X	X	X	
Upton, Everett, RFD, Goffstown	S	SW				X
NEW IPSWICH						
Maki, Walter	P	SW	X	X	X	X
PELHAM						
Landry, Wm. E., 25 Lamb St., Lowell, Mass.	S					
Smith, Ellsworth	S	SW	X	X	X	
Tinkham, Fred	S					X
TEMPLE						
Drew, Ralph	S	SW	X	X		X
Stone, Charles	S	SW	X			X
WEARE						
Chase, Norman, West Weare	S					X
Cuddihee, James W., RFD, Goffstown	P					
Dwinell, J., North Weare	P	SW	X			
Eastman, T. J., South Weare	S					X
Heino Bros., East Weare	P					
WILTON						
Tuttle, Vic, Wilton Center	S	SW			X	X
Twombly, Joe, Deerfield	P	SW				X
Whiting, David, & Son	S	SW	X	X	X	
Merrimack County						
ALLENSTOWN						
Levesque, Steve, 111 Glass St., Suncook	S					X

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
ANDOVER						
Dalphond Bros., West Franklin	S	SW & HW	X	X	X	X
BOSCAWEN						
Atkinson, George	P	SW	X			
Colby, Joseph G.	B	SW & HW	X			
Holmes Bros.	S	SW & HW	X	X	X	X
Twin State Lumber Co., 362 North State St., Concord	P	SW & HW	X	X	X	X
BRADFORD						
Craig, Guy A., & Son	S	SW	X			
Heselton, Walter A., & Son	S	SW & HW	X			
Manning, E. S.	O	SW & HW	X	X		
Mitchell, Clement B., Melvin Mills	S	SW & HW	X	X	X	X
Ward, John E., Jr.	P	SW & HW	X	X	X	X
CANTERBURY						
Fife & Heath	P		X			
Greenwood, Ernest L., RFD 10, Loudon	S	SW	X			X
CHICHESTER						
Shaw & Reed, North Chichester	S	SW	X		X	
CONCORD						
Braley, Donald N., Box 43, Penacook	S	SW	X	X	X	X
Colby, James F., River Rd., Penacook	B	SW & HW	X			
Concord Lumber Co., Eastman St.	S	SW	X	X	X	
DANBURY						
Ford, Lawrence E.	S					X
DUNBARTON						
Green, Chas., RFD, Goffstown	P	SW	X	X	X	X
EPSOM						
Huckins, Geo. E., Gossville	S	SW	X	X	X	X
FRANKLIN						
Garneau, Albert G., 52 Thompson	S	SW	X	X	X	
HENNIKER						
Connor, Fred T.	B	SW	X			
Patneau, Barry	P	SW	X			
HOOKSETT						
Burbank, Howard, RFD 1, Manchester	S	SW	X		X	X
HOPKINTON						
Astles Lumber Co.	S	SW	X	X	X	
Duston, Arthur S., RFD 1, Concord	S	SW	X		X	X
Young, Joseph H.	B	SW	X			
LOUDON						
Bean, Alfred E., RFD 7, Concord	P	SW	X			
Karl C. Moore Lumber Co., RFD, Loudon	S	SW	X	X	X	
Maxfield Lumber Co.	S	SW & HW	X	X	X	X
Sanborn, Albin J., RFD, Pittsfield	S	SW	X	X		X
NEWBURY						
Vickland, Charles J., Jr., Bradford	S	SW	X	X		
NEW LONDON						
Emery, Roy E., Elkins	S	SW & HW	X			X
George Lumber Co., 185 South Lincoln St., Keene	P	SW	X			
NORTHFIELD						
Hueber Lumber Co., RFD 1, Laconia	S	SW	X	X		
PITTSFIELD						
Catamount Lumber Co.	S	SW	X	X	X	X
Pittsfield Box and Lumber Co.	S	SW	X	X	X	
Riel, Samuel J.	P	SW	X	X	X	X
SALISBURY						
Prince, Ray H., and Son, RFD, Andover	S	SW & HW	X	X	X	X
SUTTON						
Bentley, Norman R., & Sons, North Sutton	P	SW	X			X
WARNER						
Ela Box Co., Inc.	S	SW & HW	X	X	X	
Hill Box Co., Inc.	P	SW	X	X		
WILMOT						
Patten, Ernest M.	S	SW	X	X	X	X
Pillsbury, Clayton M., Grantham	P	SW	X	X		X

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
Rockingham County						
ATKINSON						
Feuer, Martin	B	SW	X			
AUBURN						
Guinesso Bros.	P	SW	X			
Manchester Water Works, Manchester	S					X
Royer, Arthur	P	SW & HW	X			
Sell, Forest	P	SW	X	X	X	X
Weeks, Harold	P	SW	X			
BRENTWOOD						
Hallinan, John J., RFD, Fremont	B	SW	X			
Wadleigh, Percy	S	SW	X			
CANDIA						
Thibeault, Arthur	P	SW	X			
Genesse, Charles H., Gonic						
CHESTER						
Emerson, Newton	S	SW & HW				X
Flanders, Forest, RFD, Auburn	P	SW & HW	X			
Lane, Walter	S	SW & HW	X	X	X	X
Roberts, Hartwill	P	SW	X	X	X	X
Stickney, Walter E., Salem	S	SW	X			
DANVILLE						
Colby, Alden	S	SW	X			
Demaine, M. & Welch, J. R.	P	SW	X			
Whitcomb, Clifford, Ambsbury, Mass.	P	SW	X			
DEERFIELD						
Caldwell, Arthur	P	SW	X			
Chaffee Bros., Oxford, Mass.	P	SW	X			
Kimball, Forest, RFD, Londonderry	P	SW	X	X		
Plant Bros., 439 Belmont St., Manchester	S	SW & HW	X	X	X	X
Seigliano, I. Francis, Stratham	P	SW	X			
Smith, Herbert, Nottingham	P	SW	X			
DERRY						
Bailey, Lewis	S	SW	X			
Cole, William	P	SW & HW	X	X	X	
Folsom, Frank, Raymond	P	SW	X			
Kimball, Hayford	P	SW & HW	X			
True & Noyes	S	SW & HW	X	X	X	
EPPING						
Harvey, Dan	S					X
Ladd, L. P.	P	SW	X			
Landers & Harvey, Chester	P	SW	X			
Thibeault, Lewis	P	SW	X			
EXETER						
Brown, Warren	P	SW	X			
Jaques, George E., Dover	P	SW	X			
Plouffe, Arthur	S	SW & HW	X	X	X	X
FREMONT						
Ganyan, Adalard	S	SW & HW	X	X	X	X
Spaulding & Frost Co. (C. Cussick, Mgr.)	S	SW	X	X	X	
Walcott, Stanley	S	SW	X	X	X	X
GREENLAND						
Dodge, Charles & Son, Portsmouth	S	SW & HW	X	X	X	X
Peckham, Harry, Echo Ave., Portsmouth	S					X
HAMPSTEAD						
Collette, Alfred A.	S	SW & HW	X	X	X	
KENSINGTON						
Evans, Arthur	S	SW & HW	X		X	X
KINGSTON						
Cheney, Roland, & Son	S	SW & HW	X	X	X	X
Collins, Leon	S	SW & HW	X	X	X	X
Hanson, Forrest L.	S	SW	X	X	X	
Martin, Hollis	B	SW	X			
Meecks, Ira	P	SW	X	X	X	
LONDONDERRY						
Builders Lumber & Supply Co.	P	SW	X	X		X
Carter, Albion T., Windham	P	SW	X			
Emery, Dexter	P	SW	X			
Esty, Clayton, RFD, Derry	S	SW	X	X		X
Esty, Harold, RFD, Derry	S	SW & HW	X	X	X	X
Smith, Roscoe, RFD, Derry	S	SW & HW	X	X		X

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
NEWFIELDS Johnson Lumber Co., Manchester	P	SW	X			
NEWINGTON Moore, John, Dover	P	SW	X			
NEWMARKET Carpenter, N. H. Sherbourne, Seth, Dover	S	SW & HW	X	X		X
NEWTON Creigstrom, Charles E. Sargent, Richard E., Merrimac, Mass.	S B	SW & HW SW	X X			X
NORTHWOOD Clark, John, Nottingham Whiteher, H. P.	P S	SW SW & HW	X X	X	X	
NOTTINGHAM Fernald, Richard Fernald, Fredrick	P P	SW SW	X X	X	X	X
PLAISTOW Russell Heel Co., Fred Cust St. Laurent, Frederick	P P	SW & HW SW	X X	X	X	X
PORTSMOUTH Kay, Wallace E., Dover Thibault, Henry, Epping	P P	SW SW	X X			
RAYMOND Challice Bros., Oxford, Mass. Hutchins, Roy Moulton Bros. Sorabella Bros. Wyman, Hazen	P S S S S	SW SW & HW SW SW SW & HW	X X X X X	X X X X	X X X	X
RYE Kennard, Oliver, RFD, Durham Rand, Edgar	P S	SW & HW SW & HW	X X	X X	X X	X X
SALEM Ackerman, Royal, Salem Depot Silvio, Frederick, Salem Depot Smith, Ralph, Salem Depot Swett, Wilbur, Salem Depot Witham & Thomas, Derry	S S S S P	SW SW SW & HW SW SW	X X X X X	X	X X X	X
SANDOWN True, Ralph	S	SW & HW	X	X	X	X
STRATHAM Beairsto, A. E.	P	SW	X	X	X	
WINDHAM Armstrong Bros. Currier, Leon J., Londonderry	P P	SW SW	X X			
Stafford County						
BARRINGTON Goodsteine, Harry, E., Barrington Keller, Donald, Washington St., Rochester Palmer Lumber Co., Alton Paradise, Alexander, RFD, Gonic	P P P P	SW SW SW SW	X X X X			
DOVER Brock, Ralph, Jr., Rochester	P	SW	X			
DURHAM Jabre, S. S., Durham Pt. Rd.	S					X
FARMINGTON Cameron, Albert J., Farmington Emack, William, Rochester	S P	SW SW	X X	X	X	
LEE Johnson Lumber Co., 875 Elm St., Manchester Snell, Nehemiah, RFD 2, Dover	P P	SW SW	X X			
MADBURY Allen, LeRoy, 151 Wakefield St., Rochester	P	SW	X			

Person or Company and P. O. Address	Type	Kind of Logs B'ght	Stump	Road	Del.	Cus.
MIDDLETON Dipizio, Charles, Middleton, RFD, Union	S	SW & HW	X	X	X	X
MILTON New England Box Co., 173 Main St., Greenfield, Mass.	S	SW	X	X	X	
Tibbetts Lumber Co., RFD, Farmington	S	SW	X	X	X	
Wentworth, Horace, Farmington	S					X
NEW DURHAM Melanson, Joseph L., Wolfeboro	S	SW	X	X	X	
ROCHESTER Enfield Box Co., Inc., Enfield	P	SW	X			
Sherburne, Seth W., RFD 2, Dover	S	SW	X			
Stevens, Sylvester, RFD, Gonic	S	SW		X	X	X
Stuart, W. J. J., RFD 1, Rochester	S					X
ROLLINGSFORD Emerson, George W., Jr., RFD 1, Dover	P	SW	X			
Mathes, John R., and Son., Inc., 50 Locust St., Dover	S	SW	X		X	
SOMERSWORTH Gagnon, Albert, 77 Franklin St.	S					X
STRAFFORD Avery and Pratt, Center Barnstead	S	SW		X	X	X
Brownell, Raymond, RFD, Gonic	P	SW	X			
Caverly, Carl, Bow Lake	P	SW & HW	X	X	X	
Preston, Harold, Durham Rd., Dover	P	SW	X			
Sullivan County						
ACWORTH Knight Bros., David E. Knight, Marlow	P					
CHARLESTOWN Comrie, Ralph W. Smith, Alfred, RFD 2, Claremont	S	SW	X		X	X
CLAREMONT Davis & Symonds, Washington St.	S	SW & HW	X	X	X	
Johnson, J. C., RFD 1	S	SW & HW	X	X	X	
Smith, William, RFD 2	S	SW		X	X	X
GRANTHAM Renny, Donas	S	SW & HW				
LONGDON Harris, Sydney Porter, George L., RFD, Alstead	S	SW & HW SW & HW	X			X
LEMPSTER Bowlan, Alex, Jr., North Newport Olds, M. K.	S S	SW & HW	X			X
NEWPORT Brayton, Arthur	P	SW & HW	X	X	X	X
Miller Bros., Lumber., Alex Miller	P	SW & HW	X	X	X	X
N. H. Lbr. Operating Co., L. V. Wilcox, 34 Main	P	SW & HW	X			
Onnila, Robert, Pinnacle Rd.	P	SW & HW	X			
Rowe, John	S					
Sargent & Hoy	S					
PLAINFIELD King, C. W., RFD, West Lebanon	S	SW				
SUNAPEE Trow, W. W., & Sons	S	SW	X	X	X	
UNITY Callum, Cecil	S					

Pulpwood Buyers

Company and Agent	Kinds of Wood Purchased
Brown Company, Berlin, N. H. Berr, Kenneth, Westboro, N. H. Bork, John, Franklin, N. H. Burghardt, C. S., Plymouth, N. H. Cameron, C. A., Island Pond, Vt. Farrington, Will, Conway, N. H. Hamlin, Mark, Berlin, N. H. Hawkensen, L. W., Rochester, N. H. Marshall, Freeman, Colebrook, N. H. Mitchell, R. W., Berlin, N. H. Mountain, Claude, Cascade, N. H. Norcott, Kendall, Newport, N. H.	Spruce, fir, hemlock, tamerack, pine, beech, birch, maple, oak, elm, ash.
Champion International Co., Lawrence, Mass. Ashton, Richard, Concord, N. H. McAdam, William, Francestown, N. H.	Peeled hardwood, beech, birch, maple.
Franconia Paper Corp., Lincoln, N. H. Waldo, Henry C., Mgr., Wood Dept., Lincoln, N. H. Gilman, Edwin C., Campton, N. H. Newhall, Orton, Canaan, Vt. Stevens, Glenn, Lincoln, N. H.	Inquire at mill, spruce, fir, hem- lock, and limited hardwoods.
Groveton Papers Co., Groveton, N. H. Fogg, Lester, Groveton, N. H. Moses, F. E., Groveton, N. H. Sanborn, C. Dean, Groveton, N. H. Weymss, J. C., Groveton, N. H.	Spruce, fir, hemlock, and hard- woods
International Paper Co. Ruch, Willard A., North Stratford, N. H.	Spruce, fir (inquire direct)
Orford Paper Co., Rumford, Maine Weston, John, Fryeburg, Maine	Spruce, fir, hemlock
Ryegate Paper Co., East Ryegate, Vt. Zuncore, Mike, Woodsville, N. H.	Spruce and fir
St. Regis Paper Company Harriman, Elmer L., Supt. West Stewartstown, N. H.	Inquire direct
West Virginia Pulp and Paper Co., Mechanicsville, N. Y. Babbitt, Robert, Brattleboro, Vt. McKay, Malcolm, Littleton, N. H.	Spruce, fir, hardwoods

Excelsior Buyers

Amercian Excelsior Corp., Lebanon, N. H. Selle, H. F., Mgr.	Poplar, peeled, and willow
Lord, W. M., Co., Union, N. H. Fox, Arthur, Mgr.	Poplar, basswood

Excelsior companies prefer peeled wood. The sticks must be 48 inches long and 4 inches minimum diameter at the small end.

Poles and Piling Buyers

Bickford, Charles, Center Sandwich	Spruce, Norway pine
Esty, Don, Hebron	Spruce, Norway pine
Footer, Wm., Nashua	Red pine, spruce
Jackson, J. R. & Son, Colebrook	Cedar poles and posts
Kennett Co., Conway	Spruce, Norway pine
Koppers Co., Inc., Wood Preserving Division, Nashua	Norway pine, also cross ties
Parsons, M. R., Wayland, Mass.	Spruce and oak

General specifications: minimum top diameter inside bark 6"-7". Stump diameter inside bark 12" to 20". Knots trimmed flush. Body of the piling must fall within a line from center of top to center of butt. Lengths: 28" and up. Specific specifications should be obtained from buyer before cutting.

Specialty Buyers — Birch Bolts and Other Wood Products

Name of Company, P. O. Address	Species and Specifications
Abbott Co., Antrim, N. H.	Cribs and play pens.
Ames, Fred, Warren	Bobbin wood—ash, birch, maple, red oak 10" min. diam.
Antrim Reel Co., Antrim	Reels for rope and twine.
Balduc, Ephraim J., 10 Elm St., Tilton	Hardwood bolts.
Birchcraft Industries, Conway	Paint brush handle factory. Buys round and square edge hardwood and softwood lumber, mill run.
Bixby, Ivan, Rumney	Red oak, 10" min. diameter.
Bixby, Maurice, Warren	Red oak, 10", min. diameter.
Brown, Arthur B., Center Sandwich	Novelties, buys round edge white and yellow birch, beech, log run.
Cameron, A. F., Farmington	White, black, and yellow birch, 4' long, 8" min. diameter.
Calley and Currier, Bristol, RFD 2,	White and yellow birch and ash 6" min. top diam. Not over one half red heart. Lengths 5', 6', 7', 16".
Caron Constr. Co., 155 Baker St., Manchester	Box and Dim. lumber.
Carr Dowel Co., Ashland	Birch.
Chase, Joseph H., 18 Butler St., Laconia	Black cherry logs 8' - 16' length, 10" min. top diameter.
Chick, John F. & Son, Inc., Silver Lake	Square edge soft wood lumber, del. Prefer to buy on grade, but will buy mill run. Prefer No. 2 common and better and long lengths.
Cummings, C. B. & Sons, Norway, Me. (Charles Parker, buyer, Stark, N. H.)	White and yellow birch, prefers white birch, some sugar maple and beech. Length 38" to 50" top dia. 6". Comparatively free from knots. Red heart not over $\frac{1}{3}$ diameter. Buys stumpage, also del. wood.
Clement Toy Co., No. Weare	Wood turning (white birch).
Cove, Craft, Blaisdell Ave., Lakeport	White and yellow birch, 7" min. top diam., 50" and 60" bolts, logs 8' - 16', less than $\frac{1}{3}$ red heart.
Criesader Toys, Conway	Wood toys. Buys white pine of good quality.
Crown Woodworking Co., 123 Cleveland St., Manchester, Vt.	Wood turning (white birch.)

- Draper Corp., Beebe River — Ash, birch, sugar maple, 8' to 20' in length.
- Drew, Lyle S., Union — Turnesy mill. Buys del. at mill white birch, beech, sugar maple round edge for manufacture of wooden handles and toy parts.
- Elliott Crutch Co., Rumney — Select grades W and Y birch, sugar maple, and beech. 5', 10', 15' lengths.
- Farr, Albert L., Wentworth, N. H., Crutch Mfg. Hardwood — birch. Min. 5' long and 7" top diam.
- Fowler, Russell, Raymond — All hardwood except ash, length 8' and up. Diameter 6" to 8", 13" and up.
- Frye, E. B. and Son, Wilton — White and yellow birch, beech, maple, and red oak. Length 48" and up.
- Great East Wood Products Co., East Wakefield, N. H. White and yellow birch, beech, sugar maple, ash.
- Glen Bobbin Co., Kezar Falls, Me. — Sugar maple bolt wood 50" length, 6" top diam. del. at mill.
- H & H Woodworkers, No. Weare, N. H. Woodturnings, white birch.
- Hall Wood Products, No. Weare — Wood turnings, white birch.
- Hutchins, Roy, Raymond — All hardwoods 50" bolts.
- Kearsarge Peg Co., Bartlett — Straight grained white and yellow birch in 4' lengths, 6" top diam. Red heart not over $\frac{1}{3}$ diam. of stick. Comparatively free from knots and burls.
- Kelly Mfg. Co., Rumney — White and yellow, white ash. Length 10' to 15' min., diam. 8".
- Kendall-Hadley Inc., Goffstown — Window sash, stair treads, white pine, red oak.
- Kenneson, Norman, Conway — Made to order door and window sash and frames, cabinet work, buys top quality round and square edge white pine, 1" to $2\frac{1}{4}$ " for thickness.
- Ladd, J. M. Mfg. Co., Hill — White and yellow birch, sugar maple, red oak, white ash bolts, lengths 5' 2", 10' 2" and 14' 2", min. top diam. 8". Roadside or del.
- Lisbon Co., Inc., Lisbon — White and yellow birch, sugar maple, beech, pine, spruce, and hemlock.
- Matthews, E. D., Box 325, Claremont — Ash and white oak. No. 1 logs to a 7" top diam.
- McCall Bros., Raymond — Elm, oak gum 16" to 22" maple, birch. Other hardwoods 6" - 8" diam.
- Mellin-Quincy Mfg. Co., Whitefield, N. H. — Birch and maple squares.
- Moosilaukee Lumber and Bobbin Co., Pike — White and yellow birch, sugar maple, beech, white ash, spruce and pine, also pulpwood.
- Parker, Winfield, Littleton (Bethlehem) — W and Y birch, maple, beech square stock mill. Also buys pulpwood.
- Parkhurst, Lynn, Columbia — White birch and sugar maple.
- Portland Dowel Co., Center Ossipee, George Pearson and Parker Merrow — dowel mill, hardwood slats and squares. Also stumpage within 25 mile radius of mill.
- Saunders, Brothers, Westbrook, Maine, (A. C. Wentforth, buyer, Whitefield) — white and yellow birch, some white ash, beech and maple. 40", 39", 31" length; min. 3" white wood around red heart.
- Smart Brothers, Inc., Ossipee, Harry and Charles Smart — purchases round and square edge lumber grading No. 2 com. and better, sawn $1\frac{1}{8}$ ".
- Summerville Milling Co., Brookline — hardwood flooring.
- Souhegan Mills Inc., Wilton — pressed wood products, ground wood and sawdust.
- Sullivan Wood Products, Laconia — White pine, 4" long, 6" min. diam.
- Swift River Lumber Co., Conway, Phillip Robertson and Clements Clarence Potter — turnesy and square mill. Purchases hardwood stumpage, roadside and del., lengths 4 - 18', 10" tip diam.

- Tekwood, Inc., Lakeport — Good quality hard, and soft maple, white and yellow birch, beech, and basswood logs 9', 13', 18' in length, 52" bolts. White birch, min. top diam. 9", other 10". Logs must be reasonably sound, straight, and round.
- Tilton Novelty, Inc., 8 South Main St., Tilton, White pine 6' 2" long 5" min. top diam. bought by Sd., or MBF.
- Tyrill, Roy, Ashland — Red oak, 10" min. diam.
- True Temper Corp., St. Johnsbury, Vt. — Good grade white ash. Write company for specifications.
- United Shank & Findings Co., Plymouth — White birch: length 4' to 24" min. top diam. 8". No more than 2 small knots per 4' section. Sound, no cracks or crooks.
- Walker, A. F. & Son, New Ipswich — Wood turnings, white birch, bolts, and round edge lumber.
- Whitcher, Edward L., Warren — Beech, birch, maple, lengths 8' to 16', top min. diam. 6".
- White Mountain Woodcraft, Geo. Boucher, 355 Willard St., Berlin — Short dimension stock. Prefers W & Y birch and maple. 31 to 57" length. Take up to $\frac{1}{3}$ red heart. White ash 40" lengths.

Partial List of Timber Estimators and Surveyors

Estimators

- Atridge, J. Milton, Antrim, N. H., Consulting Forester.
- Breckinridge, Walter, Plainfield, consulting forester.
- Bartlett, Charles, Loudon Road, Concord.
- Chandler, John, North Conway, consulting forester, surveyor, and estimator.
- Christie, Aldis J., 14 Wellington Road, Manchester, consulting forester.
- Cram, Floyd, 193 Massabesic St., Manchester.
- Durgin, Arthur L., Gilmanton Iron Works.
- Evans, John B., Lancaster, consulting forester.
- Hall, Samuel, Alexandria (RFD Bristol), consulting forester.
- Harmon, R. F., Conway.
- Hicks, Halsey, Brattleboro, Vt., consulting forester.
- House, W. P., Chesham, consulting forester.
- Hunter, Thomas, Melvin Village.
- Hyde, Gerald R., 61 Franklin St., Nashua.
- Jenness, Myron I., RFD 3, Dover.
- Johnson, H. H., Stratford.
- Locke, John, Canaan, Vt.
- Macomber, Francis, Conway, timber estimator.
- Mansell, Maurice, Stoddard, consulting forester.
- Montgomery, J. E., Stark.
- Morrill, George W., 13 South Spring St., Concord, consulting forester.
- Morrison, E. A., North Stratford.
- N. E. Forestry Foundation, 3 Joy St., Boston, Mass.
- Newhall, O. C., Canaan, Vt.
- Plumb, Allen, Newport, consulting forester.
- Richardson, George, 20 South St., Littleton.
- Rogers, Rennie, Bristol.
- Sargent, Leslie, Plymouth, consulting forester and surveyor.
- Welch, James & Son, W. Ossipee.
- Williams, Roger, Center Tuftonboro.
- Willard, Howard, Miles Pond, Vt., consulting forester and surveyor.
- Woodward, Howard, Berlin, consulting forester.
- Woodward, K. W., Durham, consulting forester.

Surveyors

Breckingridge, Walter, Plainfield.
Beattie, Neil, Guildhall, Vt.
Burnell, Roger, Conway.
Chaplin, Russell, Wolfeboro.
Chaplin, Reed, Keene.
Chase, Heman, Alstead.
Falconer, William, Milford, timber estimator, surveyor.
Harman, R. F., Conway, N. H.
Hawkins, Richard O., Wakefield.
Hyde, Gerald R., 61 Franklin St., Nashua.
Marsh, Benton, Colebrook, N. H.
McCrillis, Neal, North Sandwich.
Trojano, Harold, Plymouth.
Williams, Roger, Center Tuftonboro.

Christmas Tree and Balsam Fir Producers

Amadon, George N., Lancaster, RFD 1.
Ball, D. T., RFD 1, Colebrook.
Batchelder, Stewart, RFD 1, Colebrook.
Beloin, Edward, RFD, Colebrook (South Canaan, Vt.)
Biron, Edward, North Stratford.
Brockney, Archie, RFD, Colebrook (Canaan, Vt.)
Cameron, Fred, Canaan, Vt.
Crawford, Edgar, Pittsburg (Clarksville).
Couture, Wilfred, RFD, Lancaster (Riverton).
Danforth, Robert, Pittsburg.
Dubey, Arthur, RFD 2, Littleton.
Emerson, Stephen, RFD, Lancaster.
Ferguson, W. W., Colebrook.
Goodwin, Clyde, RFD 1, Colebrook
Gray, Willard, Canaan, Vt.
Ingraham, Charles, Center Ossipee and Brookline.
Jackson, J. R. & Son, Colebrook.
Keach, Douglas, RFD, Colebrook.
LaBar, Harry, Colebrook.
Lamoureux, Peter E., Colebrook.
Lord, Henry, Pittsburg.
Malasky, John, RFD 1, Lancaster
McGoff, D. M., Lancaster.
Oleson, Norman, Jefferson.
Owens, Albion, Colebrook.
Paquette, Emile, Beecher Falls, Vt.
Phillips, Durward, Canaan, Vt.
Reynolds, William, North Stratford.
Reed, Kenneth, Jefferson.
Riendeau, George, Beecher Falls, Vt. (Hall Stream).
Riendeau, Zephier, Groveton.
Robinson, Claude, RFD 4, Colebrook (Columbia Bridge, Vt.)
Stearns, Charles, Redstone.
Thibault, Joseph, Box 36, Beecher Falls, Vt.
Weeks, Sam, Colebrook.
Wheeler, Leonard, Beecher Falls, Vt. (Bishop Brook Road, N. H.)
Young, Walter, Lancaster, N. H. (North Road).