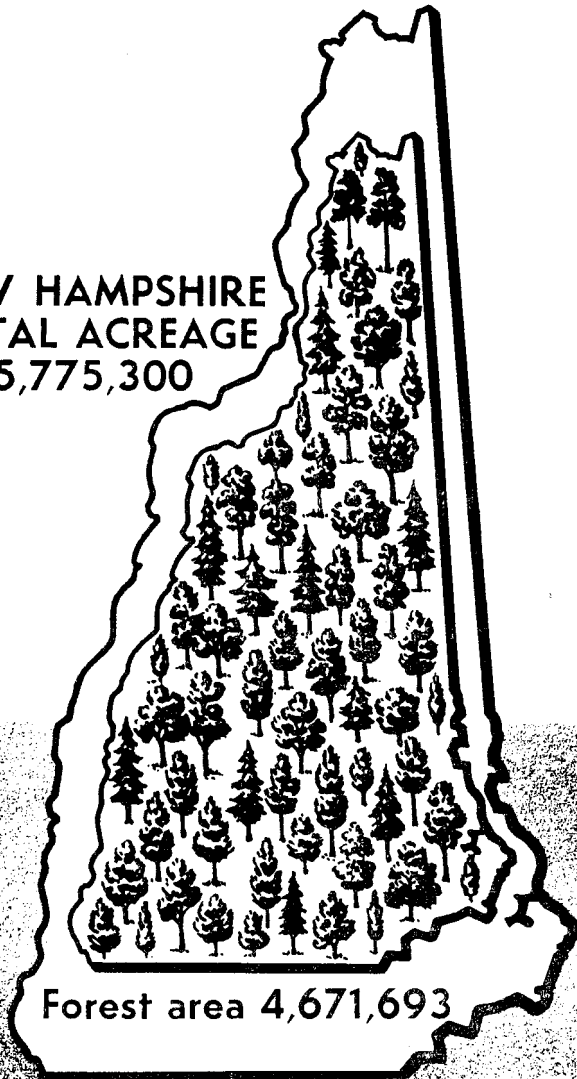


FOREST MARKET REPORT 1950

**NEW HAMPSHIRE
TOTAL ACREAGE
5,775,300**



Forest area 4,671,693

**Today
80 percent
of the state
is wooded**

Ext. Bulletin 93

March 1950

EXTENSION SERVICE IN AGRICULTURE
AND HOME ECONOMICS

UNIVERSITY OF NEW HAMPSHIRE
DURHAM, N. H.

The information in this bulletin was prepared by New Hampshire County Foresters.

COUNTY FORESTERS

County	Name	Address
Belknap-Strafford	Bradley, Robert F.	County Extension Office Laconia
Carroll	Breon, Theodore F.	County Extension Office Conway
Cheshire-Sullivan	Dussault, William E.	County Extension Office Keene
Coos	Phipps, Robert H. K.	County Extension Office Lancaster
Grafton	Sinclair, Robert	County Extension Office Woodsville
Hillsboro	Breck, Robert W.	County Extension Office Milford
Merrimack	Thompson, Wilbur E.	County Extension Office Concord
Rockingham	Sloan, Roger P.	County Extension Office Exeter

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FOREST MARKET REPORT

1950

INTRODUCTION

Woodland owners and operators are anxious to know about the forest market outlook for the cutting season of 1950. Any prediction of market trends during this period must be qualified to allow for unforeseen changes in the market. If prices, generally, should drop during the winter cutting season of 1950, prices paid for forest products are likely to take the same course. The woodland owner who grows timber as a crop, and markets some of his forest products each year establishes a yearly income from his woodlands during good and bad times.

It is interesting to note that in price studies made by the United States Forest Service, though the actual prices paid for standing timber increased in periods of inflation and dropped during periods of deflation and economic depression, the adjusted price trend has risen steadily since 1900.

Tree-growing is as much a business as growing apples and other products of the soil. It isn't enough that wood is needed. The wise woodland owner wants to know more than that. He needs to know where he can sell forest products to good advantage. He needs to know what he must do to supply buyers, how much wood he can grow, what it will cost, and how much money he can make. So, one of the first things for him to do is to study the markets for wood. A wise farmer does this for his crops. He knows there is more to farming than good soil and good methods. He grows certain crops, not only because his land can produce them, but also because he can sell them. The same thing is true of crops of trees. Markets for wood differ widely from place to place, but it is often surprising how many markets there are.

***PRESENT MARKET SITUATION FOR FOREST PRODUCTS IN NEW HAMPSHIRE**

By Harold B. Shepard, Forest Economist,
Federal Reserve Bank, Boston, Mass.

New England lumber is still being sold in the buyers' market that began to become apparent a year ago. Since July 1949, however, a number of favorable factors have strengthened the positions of producers and sellers. Chiefly, these are: the continuation of housing construction activity at a high level, federal housing legislation, the switch from inflationary controls, and the disappearance of an estimated 600 high-cost and inefficient sawmills from the northeastern producing area. Many of these mills started up during the war and postwar years and were unable to withstand present competitive conditions.

Between January one and the second week of August this year, the quantity of lumber sold by sawmills in the United States was approximately 10 percent below the amount sold during the corresponding period of 1948. Production during the same period was only about 8 percent below last year's output and, consequently, lumber stocks at the mills increased. Since mid-July, orders and shipments have increased above those for the same weeks in 1948 and mill inventories have dropped.

Lumber dealers have for a long time been buying only for immediate replacement of inventory. New England retail lumber stocks have changed only slightly during the past 12 months because of this policy. The market has nevertheless absorbed about all the well-manufactured lumber produced in New England except in the lower grades which continue to move slowly. This is true of both softwood and hardwood.

Lumber prices remained steady through July and August of this year but recent signs of increased market strength appeared in both softwood and hardwood with \$10.00 per thousand increases in quotations on southern pine roofers and \$5.00 per thousand for hardwood flooring.

Such pessimism as prevails among New England lumber producers is mainly traceable to the relative scarcity of quality timber from which lumber can be made that is truly competitive with lumber coming in from other regions. Most other factors are probably favorable for reasonably good business during the foreseeable future though numerous uncertainties make definite forecasting inadvisable. Recent changes in operating plans indicate that the coming winter's log cut will be slightly larger than was expected during the summer.

As in the case of lumber, recent weeks have witnessed a little more activity in the paper market although the woodpulp market is still generally on the slow and uncertain side. Scandinavian and

Canadian competition have presented problems to local pulp mills, particularly those producing market pulp. A few mills have shut down because of high costs or other competitive disadvantages.

National production of paper and paperboard during the first six months of 1949 was 13 percent below the corresponding period of 1948. This lowered production rate has resulted in increases in stocks of wood pulp and pulpwood at mills and, consequently, 1949 pulpwood cuttings were considerably smaller than those of recent years. Demand for pulpwood can be expected to remain relatively light in most parts of New England until paper and pulp production result in lowered pulpwood stocks at the mills. Consumption of paper and paperboard is believed to have exceeded production in 1949 but dealers have been reducing inventories and have bought for immediate resale only. Manufacturers' markets showed some signs of improvement during September but whether this marks a turn in the recent downward trend is still not known.

Extensive plant modernization programs, development of new products, aggressive sales promotion, and adherence to high quality standards are good indicators of progressive conditions which improve the competitive positions of New England paper and paperboard manufacturers. The industry can be counted on as a continuing important mainstay of the New England economy.

New England furniture manufacturers, who have kept abreast of style changes, and whose products have represented values truly in line with prices, have obtained business in a satisfactory though not spectacular volume in 1949.

Furniture dealers have also curtailed their inventories. Manufacturers hope that consumer demand accompanying the high level of new home construction will result in a steady flow of orders in coming months.

Furniture manufacturers bought lumber sparingly through most of 1949 but stepped up their procurement during August and September. This accounts, in part, for the improvement in market conditions for hardwood lumber noted above. New England's furniture industry will provide indefinitely market outlets for hardwood lumber of suitable quality. The current economic readjustment has so far resulted in little or no real distress among firmly-established, efficient furniture manufacturers.

**TABLE I—RANGE OF PRICES PAID FOR FOREST PRODUCTS
OCTOBER, 1949**

Price Range Saw Logs Per M			
SPECIES	*STUMPAGE	ROADSIDE	DELIVERED
White Pine	\$5 - \$15	\$17 - \$30	\$22 - \$35
Hemlock	\$4 - \$12	\$17 - \$26	\$22 - \$32
Spruce	\$5 - \$15	\$20 - \$28	\$25 - \$33
Yellow Birch	\$5 - \$15	\$20 - \$40	\$26 - \$65
White Birch	\$5 - \$12	\$20 - \$35	\$26 - \$50
Sugar Maple	\$5 - \$15	\$20 - \$45	\$26 - \$65
Beech	\$3 - \$ 6	\$17 - \$25	\$22 - \$35
Oak	\$5 - \$15	\$20 - \$30	\$25 - \$40
White Ash	\$5 - \$20	\$20 - \$45	\$26 - \$65
Soft Maple	\$3 - \$10	\$17 - \$25	\$22 - \$30
Elm	\$7 - \$10	\$25 - \$30	\$30 - \$35
Basswood		up to \$50	

* A fair method of determining stumpage values for a tract of timber is to compute the total cost of the operation (Cutting, yarding), add about 20 percent for profit and risk and deduct the whole from the going roadside prices.

It is extremely difficult to list a range of prices paid for forest products. Quality, quantity, location, logging chance, demand, and other factors affect prices paid. The range in prices paid for hardwood stumpage, roadside, and mill deliveries is so varied that the prices quoted are not of much importance. The quality of hardwood varies greatly from a general poor quality in southern New Hampshire to a variation of poor and good quality in northern New Hampshire. Veneer-grade logs of first quality bring an excellent price delivered at some of the veneer mills in northern New England.

The general specifications for veneer logs are as follows: 12 inches at the small end, no visible defects, at least 8 feet in length, straight and round, ends must be sawn square.

Buyers are demanding better-quality logs this year in comparison with demands one year ago. In many sections it may be difficult to sell the poorer quality stumpage or logs.

TABLE II — * PRICE RANGE OF PULPWOOD PER CORD

SPECIES	STUMPAGE		ROADSIDE	F. O. B. CAR	STREAM	DELIVERED
Spruce & Fir	\$3.00 - \$5.00	Peeled	\$14.00 - \$16.00	\$16.00 - \$19.00		\$19.50 - \$25.00
		Rough	\$10.00 - \$12.00	\$12.50 - \$15.50	\$13.50 - \$14.00	\$13.50 - \$16.00
Hemlock	\$1.50 - \$2.00	Peeled	\$12.50 - \$13.00	\$14.50 - \$16.00		\$17.75 - \$18.75
		Rough	\$ 9.50 - \$10.00	\$12.00 - \$13.50		\$14.00 - \$16.25
Poplar	\$1.75 - \$2.50	Peeled	\$11.00 - \$12.00	\$13.00 - \$15.00		\$16.00 - \$17.25
		Rough	\$ 8.00 - \$ 9.00	\$10.50 - \$12.50		\$13.00 - \$14.25
Hardwood	\$1.50 - \$2.00	Peeled	\$14.25 - \$15.00	\$16.25 - \$18.00		\$18.25 - \$21.00
		Rough	\$10.25 - \$11.00	\$13.00 - \$14.50		\$13.50 - \$14.50
Pine	\$1.50 - \$2.50	Peeled	\$12.00 - \$12.50	\$14.00 - \$15.50		\$17.75
		Rough	\$ 9.00 - \$ 9.50	\$11.50 - \$13.00		\$14.25

* At present pulp mills have an adequate inventory of wood on hand. Pulpwood buyers are purchasing only limited amounts of new wood during the 1950 season. A woodland owner should not start cutting pulpwood without first having an assured market for his wood. Woodland owners who plan to cut pulpwood are urged to contact their County Forester and get recommendations for cutting in accordance with good forestry practices.

There is a limited market for peeled hardwood pulpwood in southern New Hampshire.

**TABLE III — PRICE RANGES OF EXCELSIOR WOOD,
BOLT WOOD, POLES AND PILING AND FENCE POSTS**

Excelsior Wood Per Cord				
Species	Stumpage		Roadside	Del. at Mill
Poplar	\$1.50 - \$2.00	Peeled	\$11.00 - \$15.00	\$15.00 - \$20.00
Pine		Peeled		\$11.00 - \$13.00
		Rough	\$8.00	\$11.00

Bolt Wood Per Cord				
Species	Stumpage		Roadside	Del. at Mill
White and Yellow Birch	\$4.00 - \$8.00		\$15.00 - \$19.00	\$20.00 - \$24.00
Sugar Maple	\$4.00 - \$8.00		\$15.00 - \$20.00	\$20.00 - \$30.00

Some buyers base their prices for bolts on various measurements. For example, one buyer bases payments on 128 cubic feet (standard cord) but allows an additional \$1.00 for each inch over the minimum diameter requirement. Another buyer has a price for each bolt length (39, 50, 62 inches).

Poles and Piling				
Species	Stumpage		Roadside	Roadside
	Per M		Per M	Per Pile
Norway (Red) Pine	\$10.00 - \$20.00		\$30.00 - \$40.00	\$4.00
Spruce	\$10.00 - \$20.00			\$5.00

Fence Posts				
Northern White Cedar	15 cents each	6-foot length	3" - 6" top diameter	

TABLE IV — PRICE RANGE OF FUELWOOD PER CORD

Species	Stumpage	Roadside	At Retail Yard	Del. at Buyer's Premises
Hardwood				
4 ft. wood	50c - \$2	\$10 - \$12	\$12 - \$15	\$14 - \$18
*12, 14, 16" lengths				\$17 - \$22
**Softwood Slabwood				
4 ft. length dry		\$1-\$2 at mill site		
16" and shorter				\$9.99

* \$2.00 to \$3.00 per cord asked for sawing 4 ft. wood into stove wood.
** Often given away if taken green at sawmill pit.

**TABLE V — PRICE RANGE OF CHRISTMAS TREES AND
BOUGHS, COOS COUNTY**

Balsam Fir	Stumpage	Roadside	Del. Car
Christmas Trees per bundle	25c - 50c	\$1.00 - \$1.50	\$1.50 - \$1.75
Boughs a bundle weighs 35 to 75 pounds	\$10-\$15 per ton	\$20-\$30 per ton	

TABLE VI — OPERATING COSTS

LOGS	Felling & Bucking Per M	Yarding Per M	Trucking Per M
Softwood	\$5.00 - \$8.00	\$4.00 - \$8.00	\$4.00 - \$7.00
Hardwood	\$5.00 - \$8.00	\$7.00 - \$15.00	\$6.00 - \$15.00
PULPWOOD	Per Cord	Per Cord	Per Cord
Softwood	\$5.00 - \$8.00	\$1.50 - \$4.00	\$2.50 - \$5.00
Hardwood	\$5.00 - \$7.00	\$2.00 - \$6.00	\$10.00
Operating, stump to stick:	Round Edge Lumber, \$30 - \$35. Square Edge Lumber \$32 - \$46.		
Custom Sawing	\$10 - \$15 per M Softwood; about \$2.00 to \$5 per M more for Hardwood.		
Planing	\$5.00 to \$10.00.		

TABLE VII — * LUMBER PRICES OF EASTERN WHITE PINE

No. 4 and better, 1x4 and wider, S2S or S4S delivered dry Boston Rate	Per M
Log Run Rough Square Edge	\$75-\$85
	Per M
4/4 f. o. b. mill green	\$50 - \$55
4/4 f. o. b. mill dry	\$60 - \$67
Round Edge Box	
	Per M
At sawmill (dry)	\$35.00 - \$40.00

*The Commercial Bulletin, March 1950

TABLE VIII — * RETAIL PRICE OF WHITE PINE LUMBER AT NEW HAMPSHIRE RETAIL LUMBER YARDS IN AMOUNTS OF 1 M FEET OR MORE DRESSED

	Grade No. 2 Per M	Grade No. 3 Per M	Grade No. 4 Per M
1 x 4 and wider	\$145 - \$160	\$115 - \$120	\$75 - 90
2 x 4 and wider	\$150	\$120	\$90

*Contacted Retail Lumber Yards March, 1950

LOG RULES AND GRADES

Log Rules generally used are the New Hampshire or Blodgett Rule, which is the legal rule for New Hampshire unless otherwise agreed to by both parties in writing. The International Log Rule is used by a number of buyers. It gives higher values for large straight logs of little taper than does the Blodgett Rule. The Blodgett Rule is favored by those selling small "pasture pine" logs that have excessive taper. The Keene Cord Rule is used in the Keene area. Roughly 1½ cords is equivalent to 1000 board feet, depending upon the quality and size of the logs. Along the Vermont border the Vermont Rule is used in a few communities, as the Holland or Bangor Log Rule is occasionally used along the Maine border.

For information about Log Rules, consult the County Forester.

Few companies or individuals purchase logs by grade other than to establish a price based on average log-run quality—good, medium, and poor. More attention is now being given to lumber grades as the trade becomes more exacting in relating the grade of lumber to the price paid.

As the policy of selling and buying lumber by grade becomes more common, those having logs for sale may need to give attention to selling logs graded according to their quality. A few companies are already buying logs on grade, especially hardwood. The company that buys logs on grade will usually furnish the specifications upon request.

OWNER OPERATION OF WOODLANDS

Woodland owners who have merchantable timber ready for market should consider harvesting it themselves, especially when they have a team or tractors which can be used. Farmers can make productive use of farm equipment and labor during slack periods. The woodland owner who can get out his own logs can realize both the stumpage value and the price that would be paid for woods labor. He also has the advantage of being able to cut just the mature timber and so keep the younger growth coming along for later cutting, thus realizing a more continuous income from his forest land.

ASSISTANCE RENDERED BY THE COUNTY FORESTER

County Foresters will assist woodland owners in the examination of their woodlands. They will also make recommendations for managing woodlands.

County foresters will offer advice to woodland owners on markets for forest products.

In order to teach woodland owners how to harvest timber so as to insure continued crops of trees, the County Forester will help woodland owners or their representatives to mark trees for cutting. They will advise woodland owners on other forest problems.

*** LISTS OF FOREST PRODUCTS BUYERS**

Names of buyers listed in this bulletin are those who have indicated to the County Foresters that they are in the market now or at a later date to purchase stumpage, logs, pulpwood, bolts, excelsior wood, and other forest products. In contacting forest products buyers and operators, it was found that a majority would consider selective cutting—provided there was sufficient volume of timber on the lot to make it worthwhile to set a mill or carry on a logging operation. Owners can well consider giving options for future cuts to operators who will make partial cuttings in stands operated according to good forest management.

STUMPAGE AND SAWLOG BUYERS BY COUNTIES*

Abbreviations: SW — Softwood

HW — Hardwood

Stump — Stumpage

Road — Roadside

Cus. — Custom Sawing

Del. — Delivered to mill

P — Portable

S — Stationary

B — Buyer only

O — Operator

Person or Co. and
P. O. Address

Kind of
Type Logs B'ght Stump Road Del. Cus.

BELKNAP COUNTY

ALTON

Nutting, Ethel M., 29 Taylor St., Manchester P SW & HW X

BARNSTEAD

Carpenter, Eldridge, R. F. D. No. 3, Pittsfield S SW & HW X X X X
Gray, Leslie M., Barnstead S X
Hillsgrove, Walter H., Gilmanton, IW P SW X
New Durham Lbr. Co., New Durham P SW & HW X X
Venne, Joseph A., Center Barnstead P SW X
Walley, Clyde J., 34 Central St., Farmington P SW & HW X

BELMONT

Bowles, Oscar, Belmont P SW X
Eldridge, Ernest, R. F. D. No. 2, Laconia S SW & HW X X X X
Heath, Lyle, R. F. D. No. 1, Laconia S SW X X X X
Hueber, Maurice A., R. F. D. No. 1, Laconia S SW X X X

CENTER HARBOR

Hubbard, Roger S., R. F. D. No. 1, Meredith S X

GILMANTON

Builders' Supply & Mfg. Co., 111-112 Wilson St., Manchester S SW X
Edwards, Glen Lumber Co., Gilmanton IW S SW & HW X X X
Horn, Joseph, 75 Whipple Ave., Laconia P SW X
Hubbard, Clayton E., East Princeton, Mass. P SW & HW X
Johnson, C. A., 73 Franklin St., Franklin P SW & HW X
Page, Harold G., R. F. D. No. 2, Laconia, N. H. S SW & HW X X

LACONIA

Laconia Milling Co., Box 144, Lakeport S SW X X X X
Sullivan Wood Products, Water St., Laconia S SW X X X
Terrill, Samuel B., R. F. D. No. 2, Laconia P SW X

MEREDITH

Blake, Marvin W., R. F. D. No. 2, Meredith S SW X
Stafford, Victor J., R. F. D. No. 2, Meredith S X
Thompson, Howard F., Meredith S SW X X X

NEW HAMPTON

Micklton, Raymond J., Ashland S SW X X X X

SANBORNTON

Blake, Fred, R. F. D. No. 1, Franklin S SW X X X X

TILTON

Caveney, Robert S., Franklin St., Tilton S SW X X X
Daniels, Thomas M., R. F. D., Tilton S SW X X X

*Names of forest products buyers and other persons listed are offered without recommendations or preferences. Omission is not a reflection on the integrity of any person.

Any buyer not listed and interested in being listed in future issues, please contact your respective County Forester or Extension Forester.

Person or Co. and
P. O. Address

Kind of
Type Logs B'ght Stump Road Del. Cus.

CARROLL COUNTY

BARTLETT

Ferrin, H. N., N. Fryeburg, Me. P SW & HW X X X

BROOKFIELD

New Durham Lbr. Co., New Durham P SW & HW X X

Smith, Ford J., E. Wolfeboro P SW X

CHATHAM

Potwin, Robert F., No. Fryeburg, Me. P SW X X X

CONWAY

Conway Supply Co., Conway S SW X X X X

Diamond Match Co., Buyer, No. Conway B SW X X X

Duprey, Wm., No. Conway S SW X X

The Kennett Co., Conway S SW X X X

Wry, Thomas W., Sheridan St., No. Easton, Mass. P SW X

EATON

French, Frank, Eaton Ctr. S SW X X X X

Nelson, Ernest, Eaton Ctr. S SW X X X

DeWitt, Harry, Eaton Ctr. B SW & HW X X

FREEDOM

Chick, Sumner, E. Wakefield P SW X

Floyd, Perley, So. Tamworth P SW X X

JACKSON

Meserve, Ronald, Jackson S SW X X X

MADISON

Clayton & Ward, Madison S SW X X X X

N. E. Box Co., Greenfield, Mass., & W. Ossipee S SW X X X

MOULTONBORO

Avery, Roland J., Ctr. Harbor, R. F. D. P SW X X

Davis, Chester A., Ctr. Harbor, R. F. D. S SW X X

Smith, John A., Ctr. Harbor, R. F. D. S SW X X

Wakefield, Wilfred, Moultonboro P SW X

OSSIPEE

Knox Brothers, W. Ossipee S SW X

Nelson, H. F. & Sons, Ctr. Ossipee S SW & HW X X X X

Smart Brothers, and Smart & Leavitt, Ctr. Ossipee SW X X

SANDWICH

MacDonald, A. M., Ctr. Sandwich P SW X X

(for Burton Lbr. Co.)

Rhodes, George C., Rte 1, R. F. D. P SW & HW X

Woonsocket, R. I.

TAMWORTH

Bickford, Carl O., S. Tamworth P SW X X

Rowe, Ernest J. G. S SW & HW X X X X

TUFTONBORO

Dow, Ausbrey, Ossipee P SW X X

Hunter, E. M., Melvin Village S X

WOLFEBORO

Doe, Andrew, Wolfeboro S SW X X X

(Bald Peak Farm)

CHESHIRE COUNTY

ALSTEAD

Burroughs, W. R., E. Alstead P SW & HW X X X X

Harrington, T. W. P SW & HW X X

LaFrank, Chas. J. S & P SW & HW X X X X

Person or Co. and P. O. Address Kind of Type Logs B'ght Stump Road Del. Cus.

CHESTERFIELD

Plante, Henry, W. Chesterfield P SW & HW
 Welcome, Paul E. P SW & HW

FITZWILLIAM

Damon, Jonas Estate S X
 Stone, R. W. S
 Stone Bros. S

HARRISVILLE

House, W. P., Chesham B SW & HW

JAFFREY

Annett Box Co., E. Jaffrey S SW & HW X X X X

KEENE

Bentwood Products, Inc., Emerald St. S HW X X
 (Gardner Turner)
 Dunton, Walt r, Russek St. P SW & HW X
 Leroux, D. W., Park Ave. P SW & HW X
 New England Box Co., Island St. S SW & HW X X X
 Platts, George, Congress St. S
 Tetreault, T. G., Appleton St. S SW & HW
 White, Max, Old Walpole Rd. S SW & HW X X X X

MARLBORO

Beauregard, Chas. S SW & HW X X X

MARLOW

Markem, Frederick P SW & HW X X X

SULLIVAN

Nims, Frank, E. Sullivan P SW & HW X X X
 Swett, Martin, E. Sullivan S SW & HW X

SURRY

Blodgett, C. S X

SWANZEY

Lane, C. L., Co., E. Swanzey S SW X
 Stone, D. S., RD 1, Keene P SW & HW X

TROY

Cummings, F. T., Inc. P SW & HW X
 Tommila Bros. P SW & HW X X X

WALPOLE

Bragg Lumber Co., R. M. Bragg, Bellows Falls, Vt. S SW & HW X X

WESTMORELAND

Dodds, J. C., Keene S SW & HW
 Paine, Donald, Westmoreland S SW & HW X X X X

WINCHESTER

Bean, Vernon S
 Beaman, Albert and Charles S
 Field, C. E. S
 Laurence, Chas., RD 1, Winchester S SW & HW
 New England Box Co., Winchester S SW & HW X X X

COOS COUNTY

BERLIN

Duguay, Frank, Duguay St. S SW X X
 White Mt. Lumber Co., Box 392, E. Milan S SW X X X X
 (Arthur Napert, Buyer)

CLARKSVILLE

Chappell, Fonroe, Pittsburg S SW & HW X X X X

Person or Co. and P. O. Address	Kind of						
	Type	Logs	B'ght	Stump	Road	Del.	Cus.
COLEBROOK							
Jackson, H. F., Colebrook, RFD 1	S	SW				X	X
Woodrow, Max H., Colebrook	S	SW				X	X
Hicks, P. A. & Sons	B	SW				X	
Farreau, Roger, Box 139	P	SW		X			
COLUMBIA							
Edwards, K. D., Colebrook	S	SW & HW	X	X	X	X	X
ERROL							
Thurston, G. O.	S	SW & HW	X	X	X	X	X
GORHAM							
Johnson Lumber Co., Manchester, (N. H.) (Frank Hemingway, Gorham, Mgr.)	S	HW	X	X	X		
GROVETON							
Gould, J. J.	S	SW & HW	X	X	X	X	X
Groveton Papers Co., (Lester Fogg, Buyer)	S	SW			X	X	
Nelson, Carroll A., RFD 2, Lancaster	S	SW			X	X	X
JEFFERSON							
Hoimes, Clyde	S	SW				X	X
LANCASTER							
Alden, Harold B., RFD	S	SW	X	X	X	X	X
Emerson, Everett A., RFD	S	SW	X	X	X	X	X
Placey, George, RFD	S	SW			X	X	X
Holt, Orrin & Son, Milan	S	SW					X
NORTH STRATFORD							
Granite State Veneer, Inc. Allie Salls, Mgr. (Rubin Washburn, Buyer)	S	HW (Veneer grades only)	X	X	X		
SHELBURNE							
Poretta Lumber Co., (Dominic Poretta, Mgr.)	S	SW & HW	X	X	X		
STRATFORD							
Sheltry, Wm., North Strafford, RFD	S	SW			X	X	X
WEST MILAN							
Jaybuck Lumber Co., Box 507, Berlin	S	SW	X	X	X	X	X
WHITEFIELD							
Gabraith, W. R. & Son, Lancaster	S	SW & HW	X	X	X	X	X
Mellin-Quincy Mfg. Co. Whitefield (Edward Blistin, buyer)	S	HW (Birch)			X	X	
Tip Top Farm, Inc., Whitefield	S	SW				X	X
GRAFTON COUNTY							
ALEXANDRIA							
Roby, Ernest S., Bristol	P	SW	X	X	X		
ASHLAND							
Avery, Bernard, Plymouth	S	SW & HW	X	X	X	X	X
BATH							
Whitcomb, Wayne	S	SW	X				X
BENTON							
Lewis, E. H., Pike	S						X
BRIDGEWATER							
Atwood & Forbes, RFD, Plymouth	S	SW & HW	X	X	X		
BRISTOL							
Hutchins & Hutchinson	S	HW				X	X
Plankey Bros.	S	SW & HW	X	X	X		
CAMPTON							
Draper Corp., Beebe River	S	SW & HW	X	X	X		
Mardin, Robert, Plymouth, RFD	S	SW & HW	X	X	X	X	X

Person or Co. and P. O. Address		Kind of				
		Type	Logs	B'ght	Stump	Road Del. Cus.
CANAAN						
Lary, A. C.	S	SW & HW	X	X	X	X
Mascoma Valley Lumber Co.	S	SW, little HW	X	X	X	X
Nixon, Allie, W. Canaan	S	SW & HW	X	X	X	X
ENFIELD						
Chalony, Wilfred	P	SW			X	X
Enfield Box Co.	S	SW	X	X	X	
FRANCONIA						
Sherburne, Robert	S	SW & HW	X		X	X
GRAFTON						
Braley, Maurice	S	SW & HW	X	X	X	
Hazen, L. M.	S	SW	X	X	X	
HAVERHILL						
Eastern Pine Sales. N. Haverhill	S	SW	X	X	X	
Mardin, Clement	S	SW & HW		X	X	X
Moosilaukee Lbr. & Bobbin Co., Pike	S	HW preferred	X	X	X	
HOLDERNESS						
Melanson, R. E., Ashland	S	SW & HW	X	X	X	
LEBANON						
Clough, N. P. & Co.	S	SW little HW	X	X	X	X
Gray, Clarence	S	SW & HW	X	X	X	
Sevigny, H. J.	S	SW & HW	X	X	X	
LINCOLN						
Marcalus Mfg Co., Inc.	S	SW & HW	X	X	X	
LISBON						
Conrad, O. R.	S	SW			X	X
Lisbon Co., Inc.	S	SW & HW	X	X	X	
Varney, R. H.	P	SW & HW	X	X	X	
LITTLETON						
Champlin, W. H.	S	SW & HW	X	X	X	
Seidler, John	S	SW & HW	X	X	X	X
LYME						
Jenks, Leo, Lyme	S	SW & HW	X	X	X	
Perkins, H. I., Lyme Ctr.	S					X
Sevigny, H. J., Lebanon	S	SW & HW	X	X	X	
MONROE						
Brown & Knights, Barnet, Vt.	S	SW & HW	X	X	X	X
ORANGE						
Hammond, F. C. & Sons, Canaan	S	SW & HW	X	X	X	
ORFORD						
Dyke, Benjamin, Orfordville	S	SW & HW	X	X	X	X
PIERMONT						
Wright, Forest, Haverhill	S	SW & HW	X			X
PLYMOUTH						
Plymouth Lumber Co.	B	SW & HW	X	X	X	
Tobcy Lumber Co.	B	SW & HW	X	X	X	
United Shank & Findings Co.	S	W. Birch	X	X	X	
Yeaton, Joe	S	SW & HW	X	X	X	X
RUMNEY						
Andrews Lumber Co.	S	SW & HW	X	X	X	X
THORNTON						
Kimball, Charles, Campton, RFD	S	SW				X
Steele, Everett, Campton	S	SW				X
WARREN						
Sevigny, H. J., Lebanon	S	SW & HW	X	X	X	
WENTWORTH						
Chase, H. Dewey	S	SW & HW	X	X	X	

Person or Co. and
P. O. Address

Kind of
Type Logs B'ght Stump Road Del. Cus.

HILLSBORO COUNTY

AMHERST

Converse & Peaslee, (E. H. Peaslee, Milford, RFD) (Sherburne Bros.)	S	SW & HW					X
O'Neil, Robert & Son, 39 Summer St., Milford	S	SW	X				X

ANTRIM

Bartlett & McKay, Antrim	S	SW & HW					X
J. A. Fleming & Son	P	SW & HW	X	X	X		X
Smith, Chas. L., (Theodore C. Miner, Box 330, Marlboro)	P	SW	X				
Westford Lumber Co., (E. J. Wright, Jr., RFD No. 2, Concord, Mass.)	P	SW	X				

BENNINGTON

Gillette, Wm. A., Windham	P						
Low, Forest, Bennington (Max Isreal)	P	SW & HW	X				

BROOKLINE

Cummings, Willard W., Brookline	S	SW & HW					X
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DEERING

Black, Richard, West Ossipee	P	SW	X				
Putnam, Roscoe, R. F. D., Hillsboro	P	SW & HW	X				X

FRANCESTOWN

Bassett, Wm., Jr., Frankestown	P	SW	X				X
Vadney, Isreal, Frankestown	P	SW & HW	X				

GOFFSTOWN

Brown, H. C., R. F. D. No. 2, Manchester	S	SW	X	X			X
Grant, Arthur J., Goffstown	P	SW	X				X
Pollard & Demers, R. F. D. No. 4, Manchester	S	SW	X	X	X		X
Upton, Gerald D., Grasmere	S	SW	X	X	X		X
Valley Brothers, R F D No. 2, Box 17, Manchester	S	SW	X	X	X		X
Veino, Avery G., Goffstown	S	SW & HW	X	X	X		

GREENFIELD

Babine, C. W. & Son, Greenfield	P	SW	X				
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HANCOCK

Gleason, Fred, Hancock	P	SW	X				X
Johnson, Fred, Hancock	S	SW					X
Pierce, Warren, Hancock	S	SW & HW	X	X	X		X
Upton & Whitcomb, Hancock	S	SW & HW	X				

HILLSBORO

Durgin, Ernest, Hillsboro Lower Village	P	SW	X				X
Fleming, J. A. & Son, Hillsboro	P	SW	X				
Thomas, Frances, Hillsboro Upper Village	P	SW & HW				X	X

HOLLIS

Hayden, (Norman Howe), Hollis	S	SW					X
Mann, Earl C., Hopkinton, Mass.	S	SW				X	X
Pineo, Henry, Hollis	S	SW					X
Price, Gaylord, Hollis	S	SW	X	X	X		X
Watson, Frank J., R. F. D. No. 2, Milford	S	SW					X

HUDSON

Ducharme, Walter, Hudson	S	SW					X
Harwood, Walter T., R. F. D. No. 2, Hudson	S						X
Sargent, Isaac, R. F. D. No. 1, Hudson	S	SW	X			X	

LITCHFIELD

Campbell, Chas. B., R. F. D. No. 1, Hudson	S						X
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LYNDEBORO

Ballou, Chas. C., Douglas St., Uxbridge, Mass.	S	SW & HW	X	X	X		
Proctor, Chas. A., Lyndeboro	P						

Person or Co. and P. O. Address Kind of Type Logs B'ght Stump Road Del. Cus.

MANCHESTER

Bailey, Arthur D., 48 N. Adams St. B SW X
 Charpentier, Bodwell Rd.
 Crown Woodworking Co., 123 Cleveland St. B HW (WB) X X X
 Dionne, Alfred, R. F. D. No. 4, Manchester S SW X X X
 Fellows & Son, Inc., 90 Pine St. B SW X X X
 Keriazes Bros., 113 Cottage Rd. S SW X X X
 West Side Lumber Co., 168 S. Main St. B SW X X

MASON

Spear, Irving, R. F. D., Brookline S X X

MERRIMACK

Footer, Wm., Reed's Ferry S SW X X X
 Levesque, S. Merrimack S SW X X X
 Morrissett, Ralph, Reed's Ferry S SW X X X
 French, Wilson, Merrimack B SW X X X

MILFORD

Falconer, Wm., Union St. S SW X X X X
 Fletcher Lumber & Const. Co., 6 Garden St. P SW X X X X
 Hartshorn, Frank Co., (Wallace Wilkins) S SW X X X X
 Lorden Lumber Co., Milford S SW X X X X
 Patten, Orion, Lewis St. S SW & HW X X X X

NASHUA

Hall, Wm., R. F. D. No. 2 S SW X X X
 McDonald, Ray, P. O. Box 466 S SW X X X
 Mercier, Arthur, 12½ Mulberry St. S SW X X X
 White Mt. Freezer Co., Broad St. S SW X X X

NEW BOSTON

Barss, R., New Boston S SW X X X
 Follansbee, Roy F., New Boston P SW X X X
 Kirsch, Walter, New Boston S SW X X X
 Paige, Paul E. and Arthur B., New Boston P SW X X X
 Upton, Everett, Goffstown S SW X X X

NEW IPSWICH

Maki, Walter, New Ipswich P SW X X X X

PELHAM

Tinkham, Fred, Windham S SW X X X
 Landry, Wm. E., 25 Lamb St., Lowell, Mass. P SW X X X
 Smith, Ellsworth, Pelham S SW X X X
 Steckiewicz, John, Pelham S SW X X X

TEMPLE

Drew, Ralph, Temple S SW X X X X

WEARE

Chase, Norman, N. Weare S SW & HW X X X
 Cuddihee, James W., R. F. D., Goffstown P SW X X X
 Dwinell, J., Weare P SW X X X
 Eastman, T. J., S. Weare S SW X X X
 Gilman, Wm., E. Weare P SW X X X

WILTON

Moores, Mrs., (Leslie Frye), W. Wilton S SW X X X
 Tuttle, Vic, Wilton Center S SW X X X
 Twombly, Joe, Deerfield P SW X X X
 (Sawing for D Whiting & Son)
 Whiting, David & Son, Wilton S SW X X X

MERRIMACK COUNTY

ALLENSTOWN

Levesque, Steve, 111 Glass Street, Suncook S X

Person or Co. and P. O. Address	Kind of Type	Road Del. Cus.				
		Logs	B'ght	Stump	Road	Del. Cus.
ANDOVER						
Dalphonc Bros., Webster Lake Rd., Franklin	S	SW & HW	X	X	X	X
BOSCAWEN						
Colby, Joseph G., Boscawen	B	SW	X			
Holmes Bros., Boscawen	S					
BRADFORD						
Hall, Clarence R., Bradford	O	SW & HW	X			
Heselton, Walter A., Bradford	S	SW & HW	X			
CANTERBURY						
Fife & Heath, Canterbury	P	SW	X			X
Greenwood, Ernest L., RFD 10, Loudon	S	SW	X	X		X
CHICHESTER						
Shaw & Reed, North Chichester	B	SW	X		X	
CONCORD						
Braley, Donald N., P. O. Box 43, Penacook	S	SW	X	X	X	X
Colby, James F., River Rd., Penacook	B	SW	X			
Concord Lumber Co., Eastman St., Concord	S	SW	X	X	X	
DANBURY						
Ford, Lawrence E., Danbury	S					X
DUNBARTON						
Green, Charles, RFD, Goffstown	P	SW	X			
EPSOM						
Huckins, George E., Gossville	S	SW			X	X
HENNIKER						
Israel, Max, Henniker	B	SW & HW	X			
Patenaude, Barry, Henniker	P	SW	X	X		
HOPKINTON						
Astles Lumber Co., Contoocook	S	SW	X	X		X
Duston, Arthur S., RFD, Concord	S					X
Dwinell, John, Weare	P	SW	X			
Young, Joseph H., Hopkinton	B	SW & HW	X			
LOUDON						
Bean, Alfred E., RFD, Loudon	P	SW	X			X
Maxfield, Wilbur S., Loudon	S	SW	X	X		X
Moore, Karl C., RFD, Loudon	B	SW	X	X		
Sanborn, Albin J., RFD, Pittsfield	S	SW	X	X		X
NEWBURY						
Craig, Guy A. & Son, Bradford	S	SW & HW	X	X		X
Vicklund, J. C., Jr., S. Newbury	S	SW		X	X	
NEW LONDON						
Emery, Roy E., Elkins	S	SW & HW	X			X
NORTHFIELD						
Marbach Lumber Co., 11 Beacon St., Boston, Mass	S	SW			X	
PITTSFIELD						
Clark, Augustus T., Pittsfield	S					X
Goddard, A. H., 12 Elm St., Pittsfield	B	SW & HW	X			
Leavitt Mill, S. Main St., Pittsfield	S	SW	X	X	X	X
Watson, Ernest A., Pittsfield	P	SW	X			
SALISBURY						
Bartrum, Andrew, RFD No. 1, Laconia	O	SW	X			
Prince, Ray H., RFD, Andover	S	SW	X	X		X
SUTTON						
O'Neil Lumber Co., Bradford	S	SW & HW	X	X	X	

Person or Co. and P. O. Address	Kind of					
	Type	Logs	B'ght	Stump	Road	Del. Cus.
WARNER						
Ela Box Co., Warner	S	SW		X		
Schumacher, H. C., RFD, Warner	P	SW & HW	X	X		X
WILMOT						
Patten, Ernest M., Wilmot	P	SW	X	X		X
ROCKINGHAM COUNTY						
ATKINSON						
Winford Post, Atkinson Depot	P	SW		X		
AUBURN						
Manchester Water Works, Manchester	S	SW & HW	X	X	X	X
BRENTWOOD						
John J. Hallinan, Fremont, RFD	B	SW & HW	X			
Percy Wadleigh, Brentwood	S	SW & HW	X			
CANDIA						
Forest Sell, Auburn	P	SW	X	X	X	X
Arthur Thibeault, Candia	P	SW	X		X	X
Frank Florence & Sons, Deerfield	P	SW	X	X	X	X
CHESTER						
Walter Lane, Chester	S	SW & HW	X	X	X	X
Forrest Flanders, Auburn	P	SW & HW	X			
Newton Emerson, Chester	S					X
Walter E. Stickney, Salem	S	SW	X			
DANVILLE						
Alden Colby, Danville	S	SW	X			
DEERFIELD						
Plant Bros., 489 Belmont St., Manchester	P	SW & HW	X	X	X	X
Chaffee Bros., Oxford, Mass.	P	SW	X	X	X	
Herbert Smith, Nottingham	P	SW	X	X	X	
Allie White, RFD, Suncook	P	SW	X			
DERRY						
True & Noyes, Derry	S	SW & HW	X	X	X	
Wm. Cole, Derry	S	SW & HW	X	X	X	
Hyford Kimball, Derry	P	SW & HW	X			
EPPING						
Charles Dow, Box 56, Epping	S	SW & HW	X	X	X	
Thibeault Box Co., Epping	S	SW	X	X	X	
L. P. Ladd, Epping	P	SW	X			
Dan Harvey, Epping	S					X
EXETER						
Fred Colcord, Exeter	S					X
Louis Blanchard, E. Princeton, Mass.	P	SW	X			
FREMONT						
Spaulding & Frost Co., J. Culick, Fremont	S	SW	X	X	X	
Adelard Gagnon, Fremont	S	SW & HW	X	X	X	X
Stanley Walcott, Fremont	S	SW & HW	X	X	X	X
GREENLAND						
Charles Dodge & Son, Greenland Rd., Portsmouth	S	SW & HW	X	X	X	
Harry Peckham, Echo Ave., Portsmouth	P	SW & HW	X			
Elroy Witham, Greenland	S					X
KENSINGTON						
Arthur Evans, Kensington	S	SW	X		X	X
KINGSTON						
Roland Cheney, Kingston	S	SW & HW	X	X	X	X
Leon Collins, Kingston	S	SW & HW	X	X	X	X
Forrest J. Hanson, Kingston	S	SW	X	X	X	
Ira Meeks, Kingston	P	SW	X	X	X	

Person or Co. and P. O. Address		Kind of					
		Type	Logs	B'ght	Stump	Road	Del. Cus.
LONDONDERRY							
Roscoe Smith, Derry, RFD	S	SW & HW	X		X	X	
Harold Esty, Londonderry	S	SW & HW	X	X	X	X	
Clayton Esty, Londonderry	S	SW	X			X	
Builders Lumber & Supply, Benj. Adams, Londonderry	P	SW	X	X		X	
NEWMARKET							
N. J. Carpenter, Newmarket	S	SW & HW	X	X		X	
NEWTON							
Charles E. Chrigstrom, Newton	S	SW & HW	X			X	
Richard E. Sargent, Merrimac, Mass.	P	SW	X				
NORTHWOOD							
H. P. Whitcher, Northwood	S	SW & HW	X	X	X		
Oscar Olsen, Concord	P	SW	X				
Warren Brown, Epping	P	SW	X				
NOTTINGHAM							
Oliver Kennard, Durham, RFD	P	SW & HW	X	X		X	
Richard Fernald, Nottingham	S	SW	X	X	X	X	
PLAISTOW							
Lawrence Bridges, Plaistow, RFD	S	SW & HW	X	X	X	X	
RAYMOND							
Campbell Bros., Raymond	P	SW & HW	X	X	X		
Hazen Wyman, Raymond	S	SW & HW	X	X	X		
Roy Hutchins, Raymond	S	SW & HW	X	X	X		
Moulton Bros., Raymond	S	SW & HW	X	X	X	X	
Sorabella Bros., Raymond	S	SW	X	X	X		
Arthur Phelan, Raymond	S	SW & HW	X				
RYE							
Edgar Rand	S	SW & HW	X	X	X	X	
SALEM							
Royal Ackerman, Salem Depot	S	SW	X		X		
Sylvio Frederick, Salem Depot	S	SW	X		X	X	
Ralph Smith, Salem Depot	S	SW & HW	X	X	X	X	
Charles Frazier, Salem Depot	P	SW & HW	X	X	X	X	
Wilbur Sweet, Salem Depot	S	SW	X		X	X	
SANDOWN							
Ralph True, Sandown	S	SW & HW	X	X	X	X	
STRATHAM							
A. E. Beairsto	S	SW	X	X	X		
WINDHAM							
George Armstrong	P	SW	X				
STRAFFORD COUNTY							
BARRINGTON							
Brown, Harold G., East Barrington	S	SW	X				
Clark, John, West Nottingham	P	SW & HW	X				
Kennard, Oliver, RFD, Durham	P	SW & HW	X	X			
McClarey, David J., 184 Pleasant St., Paxton, Mass.	P	SW	X				
Rowe, Guy, 23 Grover St., Lynn, Mass.	P	SW	X				
Sherburne, Seth W., RFD No. 2, Dover	P	SW	X				
Wakefield Lbr Co., Chestnut Hill Rd., Rochester	P	SW	X				
DOVER							
Moore, John A., Durham Rd., Durham	P	SW	X				
Mudgett, Fred, RFD, Dover	S					X	
Prescott, Albert, 175 Mt. Vernon St., Dover	S	SW	X	X	X	X	

Person or Co. and
P. O. Address

Kind of
Type Logs B'ght Stump Road Del. Cus.

DURHAM

Jabr , S. S., Durham Pt. Rd., Durham S X X X X
Walker, Wm. G., RFD, Durham S SW & HW X X X

FARMINGTON

Cameron, A. J., Farmington S SW & HW X X X
French, Franklin, 33 Brook St., Rochester P SW X
Griffin, Clarence W., Salmon Falls Rd., Rochester P SW X

LEE

Hurd, Winfield, Epping P SW X
Munroe, Harry A., RFD No. 2, Dover S SW X X X
Snell, Nehemiah, RFD No. 2, Dover P SW X

MILTON

New England Box Co., 173 Main St.,
Greenfield, Mass. S SW X X X
Philbrick Lbr Co., Laconia S SW X X X X
Runnels, Othello, Milton Mills S X X
Tibbetts, Robert, Farmington P SW & HW X
Wentworth, Horace A., Farmington S X X
Whitcher, Clayton, Tilton
(Buyer, H. J. Sevigny, Lebanon, N. H.) S SW & HW X X X

NEW DURHAM

Palmer, Leon, Alton P SW X X X
Tracy, John A., New Durham P SW X

ROCHESTER

Brownell, Raymond, RFD, Gonic P SW X
Paradis, Alexander, Flag Rd., Rochester S SW X X X X
Stevens, Sylvester, RFD, Gonic S SW X X X
Stuart, W. J. J., RFD No. 1, Rochester S X X X
Wallace, Arthur, 250 Portland St., Rochester S SW X X X X

ROLLINSFORD

Emerson, Geo. W., Jr., RFD No. 1, Dover S SW X
Mathes, John R. & Son, Inc., 50 Locust St., Dover S SW X X X

SOMERSWORTH

Landry, Joseph E., 17 Lee St., Somersworth S X

STRAFFORD

Avery, Chas. W., Strafford S SW X
Caverly, Carl H., Strafford Bow Lake S SW & HW X X X
Cross, Frank, Chestnut Hall Rd., Rochester P SW X
Preston, Harold W., Durham Rd., Dover P SW X
Small, Arthur C., Barnstead P SW X

SULLIVAN COUNTY

CHARLESTOWN

Comrie, Ralph W. P SW & HW
Smith, Alfred S SW & HW X X

CLAREMONT

Davis & Symonds, Latchis Bldg. S SW & HW X X X
Johnson, J. C., RFD 1 S SW & HW X X X
Matthews, E. D., 18 Howard St. White Ash only
Ploude, Remie P SW & HW X X X
Smith, Wm., RFD 2 S SW & HW X X

CORNISH

Johnson, Harry S SW & HW X X X

GRANTHAM

Reney Bros. (Donas Reney) S SW & HW X X X X

LANGDON

Porter, G. L., RFD, Alstead S SW & HW X X

Person or Co. and P. O. Address	Kind of					
	Type	Logs	B'ght	Stump	Road Del.	Cus.
LEMPSTER						
Larrow, Aibert, 15 Maple St., Newport Olds, M. K.	P S	SW & HW	X		X	X
NEWPORT						
Brayton, Arthur	P	SW & HW	X	X	X	X
Hackwell Lumber Co.	P	SW & HW	X			
Miller Bros., (Stanley Miller), Rt. 2	S	SW & HW	X	X	X	X
Onnila, Robert, Pinnacle Rd.	P	SW & HW	X			
Rowe, John	S					X
Sargent & Hoy Lbr.	S					
Durgin, John	P					
PLAINFIELD						
King, C. W., RFD, W. Lebanon	S					X
SUNAPEE						
Hastings, Arlyn, Box 155	S	SW		X		
Trow, W. W. & Sons	S	SW		X	X	X
UNITY						
Callum, Cecil	P					
Gallup Lbr. Co., Plainfield, Ct.	P					

OUT-OF-STATE STUMPAGE AND LOG BUYERS, WHO BUY IN NEW HAMPSHIRE

Person or Co. and P. O. Address	Kind of					
		Logs	B'ght	Stump	Road Del.	Cus.
Beecher Falls Mfg. Co., Beecher Falls, Vt. (W. J. Morrisey, Mgr.)	Y. Birch Preferred		X	X	X	
Blair Veneer Co., No. Troy, Vt. (E. A. Morrison, buyer, No. Stratford, N. H.)	HW (Veneer)	X	X	X		
Bradford Veneer & Panel Co., Bradford, Vt.	HW (Veneer)	X	X	X		
Chadborne, Philip, Bethel, Me.	SW	X	X	X		
Chaffee Bros., Oxford, Mass.	SW	X				
Danville Mfg. Co., Miles Pond, Vt.	SW	X	X	X		
Davis, L. E., Bethel, Me.	SW					X
Hall & Smith, Fryeburg, Me.	HW	X	X	X		
Hanifin, Thomas E., Belchertown, Mass.	SW & HW	X				
Lakeside Plywood Co., Newport, Vt.	HW (Veneer)					X
Lewisburg Chair Factory, (Geo. A. Maker, buyer) St. Johnsbury, Vt.	HW Birch Preferred	X	X	X		
Malmquist Wood Products Co., Post Mills, Vt.	SW & HW	X	X	X		
McLam, D. C., E. Corinth, Vt.	SW & HW	X	X	X		
Oxford Box Co., Kezar Falls, Me.	SW	X	X			
Paris Mfg. Co., So. Paris, Me., (Clarence Moulton, buyer)	HW					X
Snowcraft Co., Norway, Me., (Kenneth Aldrich, buyer)	W. Ash		X	X		
Tempered Maple Corp., St. Johnsbury, Vt. (Philip Iverson, buyer)	H. Maple only		X	X		
True Temper Corp., St. Johnsbury, Vt.	W. Ash (Specifications on request)			X	X	
Vermont-American Furniture Corp., Orleans, Vt. (Soll Roehner, buyer)	HW					X
Wood Bros., Newbury, Vt.	SW & HW	X	X	X	X	X

LATH MILL OPERATORS

Woodrow, Max H.

Colebrook

SHINGLE MILL OPERATORS

Bartlett, Harlan	Boscawen
Brown, H. C.	RFD No. 2, Manchester
Ford, Lawrence E.	Danbury
French, Frank	Eaton Center
Johnson, Fred	Hancock
Moulton, Arthur	W. Campton
Sherburne, Robert	Franconia
Summers, Horace	Jefferson
Woodrow, Max H.	Colebrook

PULPWOOD BUYERS

Company and Agent	Kinds of wood purchased
Brown Company, Berlin, N. H.	(Inquire direct)
Cameron, C. A., Island Pond, Vt.	Spruce, Balsam Fir, Hemlock,
Hamlin, Mark, Berlin, N. H.	Pine, Beech, Birch, Maple.
Johnson, Wm. A., Plymouth, N. H.	
Marshall, Freeman, Colebrook, N. H.	
Mitchell, R. W., Berlin, N. H.	
Mountain, Claude, Cascade, N. H.	
Champion International Co.,	Maple, Birch, Beech, Poplar, (peel-
Lawrence, Mass.	ed only).
Groveton Paper Co., Groveton, N. H.	Spruce, fir.
Fogg, Lester, Groveton, N. H.	
Moses, F. E., Groveton, N. H.	
Sanborn, C. Dean, Groveton, N. H.	
Weymss, J. C., Groveton, N. H.	
International Paper Co.	Spruce, fir.
Ruch, W. A., North Stratford, N. H.	
Marcalus Manufacturing Co., Inc.	Spruce, fir.
Lincoln, N. H.	
Waldo, Henry C., Manager, Wood	
Dept., Lincoln	
Gilman, E. C., Campton, N. H.	
Newhall, Orton, Canaan, N. H.	
Stevens, Glenn, Lincoln, N. H.	
Oxford Paper Co., Rumford, Me.	Spruce, fir.
Drummond, R. R., Mgr., Portland, Me.	
Weston, John, Fryeburg, Me., buyer	
Ryegate Paper Co., E. Ryegate, Vt.	Spruce, fir.
Zuncore, Mike, Woodsville, N. H.	
St. Regis Paper Co.	Inquire direct.
Harriman, Elmer L., Supt.,	
W. Stewartstown, N. H.	
W. Virginia Pulp & Paper Co.,	Spruce, fir, hardwood.
Mechanicsville, N. H.	
Ames, James, Williamstown, Vt.	
Gardner, Walter C., Springfield, N. H.	
McKay, Malcolm, Littleton, N. H.	
Babbitt, Robert, Brattleboro, Vt.	

The pulp industry during the fall of 1949 had a full inventory and planned to purchase little wood during 1950. A farmer or operator should not start cutting pulpwood unless he has a contract with a pulpwood buyer. The pulp industry demands good quality and preparation of wood for pulp. General specifications: knots cut even with surface of stick, 4-inch minimum diameter inside bark at the small end, 4-foot lengths, ends sawed square. Nothing allowed for overlength or scarfs. Rotten and burned wood, forks, or large burls are not acceptable. Suggest trying to prevent cutting of small trees which produce large part of wood under 5 inches inside bark.

EXCELSIOR BUYERS

Company or Agent	Kinds of Wood Purchased
American Excelsior Corp., Lebanon, N. H. Selle, H. F.	Poplar, basswood, and limited pine
Gardner Pad Co., Inc., Wolfeboro, N. H. Fuller, M. L., Mgr.	Foplar, willow, basswood, white pine.
Lord, W. M., Co., Union, N. H. Fox, Arthur	Poplar, and willow.

Excelsior companies prefer peeled wood. The sticks must be 48 inches long and 4 inches minimum diameter at the small end of the stick. The sticks must have small knots cut flush to the stick. Bull pine is not acceptable. Some companies like to have the pine bolts split in half when over 6 inches in diameter and quartered when over 10 inches in diameter.

The peeling season for pine is, for the average season, from May 15 to July 20.

The peeling season for poplar is, for the average season, from May 15 to July 15-20.

Carload lots of excelsior wood average 17 to 21 cords. The maximum is 26 cords.

POLES AND PILING BUYERS

Company or Agent	Kinds of Wood Purchased
Bickford, Charles, Center Sandwich	Spruce, Norway pine.
Esty, Don, Hebron	Spruce and Norway pine.
Footer, William, Nashua	Red pine and Spruce.
Jackson, J. R. & Son, Colebrook	Cedar poles and posts.
Kennett Co., Conway	Spruce, Norway pine.
Koppers Co., Inc., Wood Preserving Div. Nashua	Norway pine, also cross ties.
Morton Bros., Glen	Norway pine, some spruce.
Parsons, M. R., Wayland, Mass.	Spruce and oak.

General specifications: minimum top diameter inside bark 6"-7". Stump diameter inside bark 12" to 20". Knots trimmed flush. Body of the piling must fall within a line from center of top to center of butt. Lengths: 28" and up. Specific specifications should be obtained from buyer before cutting.

SPECIALTY BUYERS, BIRCH BOLTS, AND OTHER WOOD PRODUCTS

Name of Company	P. O. Address	Species and Specifications
Abbott Co.	Antrim, N. H.	Cribs and play pens.
Antrim Reel Co.	Antrim	Reels for rope and twine.
Ames Mfg. Co.	Center Ossipee	(Hardwoods) purchased on sticks, dry round edge hardwood lumber, birch, beech, sugar maple, some oak.
Balduc, Ephraim J.	10 Elm St., Tilton	Hardwood bolts.
Bixby, Ivan	Rumney	Red oak. 10" minimum diameter.
Bixby, Maurice	Warren	Red oak. 10" minimum diameter.
Bentwood Products, Inc.	Emerald St., Keene	Elm, oak.
Campbell Bros.	Raymond	Elm, oak.
Caron Const. Co.	155 Baker St., Manchester	Box. and Dim. Lumber.
Caveney, Richard	Cofran Ave., Tilton	White Pine bolts, 40 and 48" long, 4" tip.
Chase, Joseph H.	18 Butler St., Laconia	Black cherry logs 8' - 16' length, 10" min. top diameter.
Chick, John F. & Son, Inc.	Silver Lake	Square edge soft wood lumber, delivered. Prefer to buy on grade, but will buy mill run. Prefer No. 2 common and better, and long lengths.
Conway Hardwood Products, Inc.	Conway	Hardwood bolts, birch, sugar maple, ash, oak, beech. Length 48" top 6" sound red heart acceptable. Roadside and delivered.
Cummings, C. B. & Sons, Co., (Charles Parker, buyer, Stark, N. H.)	Norway, Me.	White and yellow birch, prefers white birch, some sugar maple and beech. Length 38 to 50" top diameter 6". Comparatively free from knots. Red heart not over 1/3 diameter. Buys stumpage, also del. wood.
Clement Toy Co.	No. Weare	Wood turning (white birch).
Crown Woodworking Co.	123 Cleveland St., Manchester, Vt.	Wood turning (white birch).
Draper Corp.	Beebe River	Ash, birch, sugar maple, 8' to 20' lengths.

Name of Company	P. O. Address	Species & Specifications
Edwards, D. K.	Colebrook	Birch logs and squares.
Elliott Crutch Co.	Rumney	Select grades W and Y birch, sugar maple, and beech. 5', 10', 15' lengths.
Fowler, Russell	Raymond	All hardwood except ash, length 8' and up. Diameter 6" to 8" 13" and up.
Frye, E. B. & Son	Wilton	White and yellow birch, beech, maple, and red oak. Length 48" and up.
Glen Bobbin Co.	Kezar Falls, Me.	Sugar maple bolt wood 50" length, 6" top diam. Del. at mill.
Hall Wood Products	North Weare	Wood turnings, White birch.
Hutchins, Roy	Raymond	All hardwoods 50" bolts.
Hutchins and Hutchinson	Bristol	Beech, birch, and maple.
Kearsage Peg Co.	Bartlett	Straight grained white and yellow birch in 4' lengths, 6" top diameter Red heart not over 1/3 dia. of stick. Comparatively free from knots and burls.
Kelly Mfg. Co.	Rumney	White and yellow birch, white ash. Length 10' to 15', minimum diam. 8".
Ladd, J. M. Mfg. Co.	Hill	White and yellow birch, sugar maple, red oak, white ash bolts, lengths 5' 2", 10' 2" and 14' 2" min. top diam. 8" Roadside or del.
Lisbon Co., Inc.	Lisbon	White and yellow birch, sugar maple, beech, pine, spruce and hemlock.
Matthews, E. D.	Box 325, Claremont	Ash and white oak, No. 1 logs to a 7" top diam.
Moosilauke Lumber & Bobbin Co.	Pike	White and yellow birch, sugar maple, beech, white ash, spruce and pine. Also pulpwood.
Parkhurst, Lynn	Columbia	White birch and sugar maple
Percival, W. E.	Gorham	White birch, poplar, some other hardwood. Manuf. novelties.

Name of Company	P. O. Address	Species & Specifications
Peterborough Basket Co.	Peterborough	Red oak for baskets.
Pike Woodworking Co.	Pike	W. Gy. Birch, some beech.
Saunders, Bros. (A. C. Wentworth, buyer, Whitefield)	Westbrook, Me.	White and yellow birch, some white ash, beech, and maple. 39" length; 7" min. diam. Red heart $\frac{1}{2}$ or less of diam.
Smart Brothers, Inc. (Harry & Charles Smart)	Ossipee	Purchases round and square edge lumber grading No. 2 com. and better, sawn 1 $\frac{1}{2}$ ".
Somerville Milling Co.	Brookline	Hardwood flooring.
Souhegan Mills, Inc.	Wilton	Pressed wood products, ground wood and sawdust.
Tekwood, Inc.	Lakeport	Good quality hard and soft maple, white and yellow birch, basswood and beech logs 9', 13' 18' in length, 52" bolts White birch. min. top diam. 9", other 10". Logs must be reasonably sound, straight, and round.
Tamworth Wood Products, Inc.	Tamworth	White and yellow birch, beech, sugar and red maple. Length 50" top min. diam. 4". Red heart not more than $\frac{1}{3}$ diam. of stick. Min. of knots.
Terrill, Roy True Temper Corp.	Ashland St. Johnsbury, Vt.	Red oak, 10" min. diam. Good grade white ash. Write company for specifications.
United Shank & Findings Co.	Plymouth	White birch: length 4' to 24', min. top diam. 8". No more than 2 small knots per 4' section. Sound, no cracks, no crooks.
Walker, A. F. & Son	New Ipswich	Wood turnings, white birch, bolts and round edge lumber.
Whitcher, Edward L.	Warren	Beech, birch, maple, lengths 8' to 16'. Top min. diam. 6".
Wilkes Woodworks	Bath	Square edge sugar maple squares and plank. Also birch, beech, oak, and ash.

COMMERCIALLY VALUABLE SPECIES AND USES OF EACH IN NEW HAMPSHIRE

- Ash: Lumber for handles, sporting goods, ladder rounds.
Coast Cedar: Fence posts.
Northern White Cedar: Shingles, poles, pulpwood, fence posts.
Basswood: Excelsior, veneer.
Beech: Fuelwood, pulpwood, lumber, veneer.
Elm: Trawl rollers, cooperage, pulpwood.
Fir: Pulpwood, lumber, Christmas trees.
Hard Maple: Lumber for furniture, wood heels, maple products, fuelwood, pulpwood, veneer, bobbins.
Hemlock: Lumber, pulpwood.
Oak: Lumber, lobster traps, fuelwood, piling, railroad ties, pulpwood, ladder rungs.
Pitch Pine: Pulpwood, trawl doors.
Poplar: Excelsior, pulpwood.
Red Cedar: Fence posts.
Red Pine: Lumber, poles, piling, cooperage, pulpwood.
Spruce: Pulpwood, lumber, piling.
Tamarack: Posts, poles, ships' knees, pulpwood.
White Birch: Turning squares, trawl rollers, pulpwood, fuelwood, dowels, lumber, bobbins, crutches, etc.
White Pine: Lumber, boxes, cooperage, wood heels, excelsior, pulpwood, shingles, paneling.
Yellow birch: Veneer, lumber for furniture, trawl rollers, fuelwood, pulpwood.

PARTIAL LIST OF TIMBER ESTIMATORS AND SURVEYORS

Estimators

Breckinridge, Walter	Plainfield, consulting forester
Bartlett, Charles	Loudon Rd., Concord
Chandler, John	No. Conway, consulting forester, surveyor, and estimator
Christie, Aldis J.	14 Wellington Rd., Manchester, consulting forester
Cram, Floyd	193 Massabesic St., Manchester
Evans, John B.	Lancaster, consulting forester
Hunter, Thomas	Melvin Village
Hyde, Gerald R.	61 Franklin St., Nashua
Jenness, Myron I.	R. F. D. No. 3, Dover
Johnson, H. H.	Stratford
Locke, John	Canaan, Vt.
Macomber, Francis	Conway, Timber estimator
Mansell, Maurice	Stoddard, consulting forester
Montgomery, J. E.	Stark
Morrison, E. A.	North Stratford

Estimators

New England Forestry Foundation	3 Joy St., Boston, Mass.
Newhall, O. C.	Canaan, Vt.
Richardson, George	20 South St., Littleton
Rogers, Rennie	Bristol
Sargent, Leslie	Plymouth, Consulting forester and surveyor
Welch, James & Son	W. Ossipee
Wilkes, Albert	Bath
Williams, Roger	Center Tuftonboro
Willard, Howard	Miles Pond, Vt., Consulting forester and surveyor
Woodward, Howard	Berlin, consulting forester
Woodward, K. W.	Durham, consulting forester

Surveyors

Breckinridge, Walter	Plainfield
Beattie, Neil	Guildhall, Vt.
Burnell, Roger	Conway
Chaplin, Russell	Wolfeboro
Chaplin, Reed	Keene
Chase, Heman	Alstead
Falconer, William	Milford, Timber Est., Surveyor
Hawkins, Richard O.	Melvin Village
Hyde, Gerald R.	61 Franklin St., Nashua
McCullis, Neal	No. Sandwich
Trojano, Harold	Plymouth

CHRISTMAS TREE DEALERS

Ball, D. T.	North Stratford
Batchelder, Stewart	RFD, No. 1, Colebrook
Beloin, Edward	RFD, Colebrook (South Canaan, Vt.)
Biron, Edward	North Stratford
Brockney, Archie	RFD, Colebrook (Canaan, Vt.)
Cameron, Fred	Canaan, Vt.
Crawford, Edgar	Pittsburg, (Clarksville)
Couture, Wilfred	RFD, Lancaster (Riverton)
Danforth, Robert	Pittsburg
Dubey, Arthur	RFD No. 2, Littleton
Emerson, Stephen	RFD, Lancaster
Goodwin, Clyde	RFD 1, Colebrook
Gray, Willard	Canaan, Vt.
Jackson, J. R. & Son	Colebrook
LaBar, Harry	Colebrook
Lamorey, Peter	Colebrook
Lord, Henry	Pittsburg

Lyons, Albion	RFD No. 1, Colebrook
Malasky, John	RFD No. 1, Lancaster
McGoff, D. M.	Lancaster
Oleson, Norman	Jefferson
Owens, Albion	Colebrook
Paquette, Emile	Beecher Falls, Vt.
Phillips, Durward	Canaan, Vt.
Reynolds, William	North Stratford
Reed, Kenneth	Jefferson
Riendeau, George	Beecher Falls, Vt. (Hall Stream)
Riendeau, Zephier	Groveton
Robinson, Claude	RFD No. 4, Colebrook (Columbia Bridge, Vt.)
Thibault, Joseph	Box 36, Beecher Falls, Vt.
Weeks, Sam	Colebrook
Wheeler, Leonard	Beecher Falls, Vt. (Bishop Brook Rd., N. H.)
Young, Walter	Lancaster, N. H. (North Rd.)

BALSAM FIR BOUGHS

Colebrook Green Houses Colebrook, N. H.
 Henry S. Clapp, Prop.