

*Official Copy*

# Forest Market Report

1953

*Page 8*



COOPERATIVE EXTENSION SERVICE  
UNIVERSITY OF NEW HAMPSHIRE  
DURHAM, N. H.

in cooperation with the  
STATE FORESTRY AND RECREATION COMMISSION

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# The Story of Howard McMann, Stratford, N. H.

**H**OWARD MCMANN, forty-eight, a successful dairy and tree farmer, has found that growing crops of forest products is a profitable and dependable part of his farm business. The records of Mr. McMann's forestry operations over a long period of years are a fine demonstration of what can be done on most of the farm woodlots in Coos County.

Mr. McMann operates a 140-acre, 15-cow dairy farm, of which 87 acres are in woodlands. This includes a 500-bucket sugar bush. The usual horse-drawn farm equipment is maintained in good serviceable repair, and includes logging sleds, a pulpwood dray, a set of logging chains, and a recently purchased one-man chain saw. The farm has been in the family for three generations. Good forest practices have always been observed. Irvin Peck, Howard's great-uncle, is said to have been exceptionally proud of his woodlot because very few people observed good forestry practices in those days. Howard received his early interest in good forestry from his father, William H. McMann, who maintained a high order of forest practice in the woodlot.

Since 1934, Howard has maintained his interest in the woodlot. He was one of the earlier cooperators in the Cooperative Extension Service Forestry Program in Coos County. The woodlot has proven to be a reliable source of income during the winter and other slack periods.

According to the Farm Woodlot Management Plan, which was prepared in 1940, the calculated annual growth varied from .13 cords per acre in the hardwood areas to .42 cords per acre in the softwood area, averaging .25 cords per acre per year for the entire woodlot. Approximately 69 percent of the woodlot was in pure softwood stands, mostly balsam fir. The general recommendation was to remove the mature fir and spruce, as well as some of the crowded trees.

Mr. McMann entered the second New Hampshire Pulpwood Forestry Contest in 1947-48. He received a score of 84 and the third place County award. His record for that year was more or less typical of his operations:

<b>Receipts:</b>		
26.16 cords softwood pulp		\$412.77
<b>Expenses:</b>		
204 man hours, own time @ \$1.00 per hour	\$204.00	
37 horse hours, own horse, @ .35 per hour	\$12.95	
		<hr/>
		\$216.95
Stumpage income from 26.16 cords or \$7.48 per cord	\$195.82	

His gross income was \$412.77 for his winter's work. The above figures do not include returns from fuelwood and maple products.

Another method of figuring his winter's work would be to use the same figures as above but allow \$4.00 per cord (a fair price at the time) as a stumpage charge to himself. The figures would be:

Receipts:		\$412.77
Outlay:		
26.16 cords @ \$4.00 stumpage	104.64	
Horse hours @ \$.35 per hour	12.95	
		<hr/>
		117.59
Net profit		<hr/>
		\$295.18

By dividing his net profit by 204 man hours, he received \$1.45 per hour for his own employment which, needless to say, has many advantages over "working out."

During the past 18 years that Howard has been operating his woodlot, he estimates that he has marketed an average of 24 cords per year as pulpwood and logs. To this figure can be added about 15 cords of fuelwood for home use each year, plus sales from maple products.

Using **today's roadside prices**, his returns would have been:

432 cords pulp	@ \$15.50	— \$6,696.00
270 cords fuelwood	@ 12.00	— 3,240.00
1,125 gallons maple syrup	@ 5.50	— 6,187.50
		<hr/>
		\$16,123.50 (18 yr. total)
Average annual income		\$895.75
Average annual income per acre		\$10.30

While, obviously, the above figures are not correct because of the assumption made, they, do however, point out that the returns from well-managed woodlands compare favorably with other land uses.

Until recently, the 500-bucket sugar bush has produced about 75 gallons of maple syrup each year, and has been known to produce as many as 125 gallons during a favorable spring: The sugar bush was fenced in 1946. Maple reproduction is beginning to appear.

Total cut: 432 cords pulpwood cut in 18 years
270 cords fuelwood cut in 18 years
<hr/>
702 cords
702 divided by 87 acres equals 8.06 divided by 18 years equals
.447 cords cut per acre per year.

During the next few years Mr. McMann will need to reduce his annual cut so as to bring the annual growth in proper balance with the annual drain. The McMann woodlot is well stocked with fast growing young spruce and fir.

The information in this bulletin was prepared by New Hampshire County Foresters, and the bulletin was written by K. E. Barraclough, Extension Forester.

### County Foresters

County	Name	Address
Belknap-Strafford	Leighton, Roger	County Extension Office Laconia - Tel. 1341
Carroll	Breon, Theodore F.	County Extension Office Conway - Tel. 168-2
Cheshire-Sullivan	Dussault, William E.	County Extension Office Keene - Tel. 2159
Coos	Phipps, Robert H. K.	County Extension Office Lancaster - Tel. 4961
Grafton	Sinclair, Robert	County Extension Office Woodsville-Tel. 7-2061
Hillsboro	Breck, Robert W.	County Extension Office Milford - Tel. 45
Merrimack	Thompson, Wilbur E.	County Extension Office Concord - Tel. 288
Rockingham	Sloan, Roger P.	County Extension Office Exeter - Tel. 2741

# Forest Market Report

## 1953

### The Forest Market Situation

**D**URING THE year 1952 the market for native lumber has been active, especially for the medium to better grades. The market for lumber going into furniture improved toward the close of the year. It appears that the present requirements for lumber going into boxes have reached a peak and are leveling off. There have been soft spots in prices paid for poorer grades of softwood. The amount of western lumber available to the New England trade is an important factor in establishing prices for native lumber, especially in the poorer grades. During the later part of 1952 there were increased shipments of western lumber into New England.

The demand for pulpwood has been slow during 1952. The pulp companies in the spring of 1952 had large inventories of wood on hand and the demand for paper products fell off during 1952. Buyers have been slow in purchasing new wood. Pulpwood prices have remained near the OPS ceiling levels. However, prices offered for pulpwood during the fall and winter 1952-1953 are generally one dollar more or less per cord below OPS ceiling prices.

Pine stumpage prices have been mixed. Higher prices as compared with the previous year have been paid for some lots with quality trees, while lots with low quality stumpage have been purchased at lower prices. During 1952 there has been an active demand for piling, poles, and fence posts. In general stumpage prices have held firm and in some instances have advanced for quality material. This trend results from a continuously expanding demand for forest products, a sharply limited supply of marketable trees which will saw out average to quality lumber, and a growing recognition of forest owners that their stumpage returns should cover the costs of growing new timber crops.

The forest market situation probably will not change materially during 1953. The pulpwood market may be more active later in the year as wood inventories are reduced and as the demand for paper products improves. Defense orders and the continued high level of all business activity should result in a continuing and active market for forest products during 1953.

Anyone planning to cut forest products during the year should carefully consider the high cost of wood's labor. Woodland owners, especially farmers who have the labor and equipment, should get out their own logs, pulpwood, or other forest products and sell them at roadside, on the car, or at the mill. It is important that a woodland owner have a market established for his logs, pulpwood, or other forest products before starting a woods operation.

Leading economists believe that over a long period the value of stumpage will move gradually upward. They recognize, of course,

the minor fluctuations in prices that are affected by business conditions. Every woodland owner should understand this trend in prices and should hold onto immature stumpage. Good trees should be kept growing when they are laying on the maximum amount of wood each year and thereby are earning the owner the most money.

Viewing the New Hampshire forest situation as a whole, the direct economic contribution of forests to the people of the State is especially striking. Approximately 20,000 persons — about 10 percent of the State's entire labor force — are employed in logging or in the wood-using industries. Total earnings of these persons is nearly \$50 million. The stumpage value of the timber harvested annually totals about \$5 million.

### RECOMMENDATIONS FOR SELLING

Every New Hampshire woodland owner who plans to sell stumpage is urged to consider the following recommendations before selling:

1. Find out from sawmills and wood-using industries what prices they offer for various wood products in order that you may take advantage of the best market. Compare the local prices with those quoted from other sections of the State.
2. Before selling, consult your neighbors who have recently disposed of their timber and use their experience as a guide. Ask your county forester. In many instances, failure to do this has resulted in the woodland owner not getting full value of the product.
3. Thoroughly investigate all local timber requirements and prices, since, in many cases, local markets pay better prices than outside markets because of the saving of transportation charges.
4. Advertise and secure competition among outside purchasers. The expense will be small and outside buyers will thus learn of chances to bid on timber in competition with local buyers.
5. Secure bids whenever practical, both by the lump and by log scale measure. A choice is thus offered, and a more profitable form of bid can be accepted.
6. Consider the responsibility of the prospective purchaser before making the sale in order to avoid slow payment, costly collections, and losses.
7. When there is quality timber to market, these trees are worth more than the average or poor quality tree. Be sure the buyer takes the factor of tree quality into consideration when offering you a price for stumpage.
8. Remember that standing timber usually increases in value. The owner, therefore, is not obliged to place his product on the market, if the price offered is not satisfactory. Sell only trees that should be cut. These trees should be marked by the owner or his agent with the help and advice of a qualified forester. Reliable operators will make partial cutting by taking only the marked trees, if the owner insists.
9. A written timber sale agreement between buyer and seller is important before cutting starts on a lot. Sample sale agreement forms to fit different kinds of operations are included in this bulletin as a guide to buyers and sellers.

## Assistance Rendered by the County Forester

THE JOB OF the county forester is to help woodland owners to help themselves. He demonstrates to the woodland owner how to mark and tally trees for a selective cutting, and gives advice and assistance in the marketing of forest products.

Before making a timber sale get in touch with your county forester. He can explain the sample sale agreement forms printed on pages 00 - 00 of this bulletin. Your county forester will assist you in the examination of your woodlands and make recommendations for managing them. He will help you or your agent in marking trees for cutting. He will explain the new 10 per cent yield tax on wood and timber when it is cut, and how to earn the 30 per cent tax abatement for practicing good forestry. The tax abatement is a reward to the owner (the person who has the responsibility of cutting the trees) for meeting the two major objectives of partial cutting. (1) preserving rapidly-growing immature trees which will be more profitable to cut after a future growing period; and (2) providing for the reseeded of desirable species.

There are thousands of acres of young growing trees such as pine, spruce, fir, and desirable hardwood that can be developed into merchantable stands of desirable timber if the over-topping weed trees are cut. Your county forester can assist you in getting a tree weeding program started on your woodlands in young growth where weed trees are over-topping the desirable trees.

### Range of Prices Paid for Forest Products, January 1, 1953

It is difficult to list a range of prices paid for forest products. Quality, quantity, location, logging chance, demand, and other factors affect the price paid. The range in prices paid for hardwood stumpage and for roadside and mill deliveries is so varied that the prices quoted show an extremely wide range. The quality of hardwood varies greatly from generally poor quality in southern New Hampshire to a variation of poor and good quality in northern New Hampshire. Veneer grade logs bring an excellent price delivered at veneer mills.

### Tables

Table I. Price Range Stumpage — Saw Logs Per M

Species*	Stumpage	Roadside	Delivered
White Pine	\$8 - 22	\$26 - 39	\$31 - 50
Hemlock	\$7 - 16	\$25 - 34	\$31 - 45
Spruce	\$8 - 22	\$28 - 42	\$35 - 54
Yellow Birch	\$9 - 28	\$33 - 53	\$40 - 70
White Birch	\$8 - 28	\$29 - 41	\$38 - 57
Sugar Maple	\$8 - 24	\$34 - 42	\$38 - 63
Soft Maple	\$5 - 15	\$24 - 34	\$32 - 45
Red Oak	\$9 - 18	\$32 - 42	\$42 - 57
Beech	\$5 - 16	\$25 - 35	\$32 - 47
White Ash	\$8 - 21	\$28 - 44	\$40 - 65
Basswood	\$9 - 21	\$29 - 45	\$44 - 61

\*Prices quoted are an average range. Higher prices are paid for stumpage and logs of quality when the market is active and when the material meets special requirement. Read carefully the recommendations for selling before disposing of stumpage, logs, and other forest products.



**Table II. Price Range of Pulpwood Per Cord\***

Pulpwood buyers are offering about one dollar less than ceiling prices for pulpwood roadside, on car, and delivered. Ceiling prices are sometimes paid if wood is the species, quality, and quantity desired at the time of purchase. Ceiling prices are being paid for peeled hardwood, pulpwood of standard quality.

Includes the State of New Hampshire and in the State of Vermont the counties of Essex, Caledonia, Orleans, Lamoille, Washington, Orange, Chittendon, Franklin, Grand Isle, and the Towns of Norwich, Hartford, Hartland, West Windsor, Windsor, Weathersfield, and Springfield in Windsor County and that portion of the State of Massachusetts east of the Connecticut River.

Price Groups	F.O.B. Car	Lake or Stream	Roadside	Delivered Mill by truck (up to 20-mile) truck haul)
<b>SPRUCE AND FIR</b>				
Peeled	\$24.25	\$23.75	\$21.00	\$24.50
Rough	19.25	18.75	15.50	19.50
<b>HEMLOCK</b>				
Peeled	20.75	20.25	17.50	21.00
Rough	16.25		12.50	16.50
<b>POPLAR</b>				
Peeled	19.75	19.25	16.50	20.00
Rough	15.75		12.00	16.00
<b>NORTHERN HARDWOODS</b>				
Peeled	23.25		19.50	23.50
Rough	18.25		14.00	18.50
<b>PINE</b>				
Peeled	19.75	19.25	16.50	20.00
Rough	15.75		12.00	16.00

\* When trucking distances exceed 20 miles, you may add to the appropriate delivered to mill by truck price as follows.

Distance miles	Rough Spruce, Fir Poplar, Hemlock and Pine and Peeled Northern Hardwood	Rough Northern Hardwoods	Peeled Spruce, Fir, Poplar, Hemlock and Pine
20 - 40	\$1.50	\$1.70	\$1.30
40 - 60	2.75	3.10	2.45
60 - 80	3.75	4.20	3.30
80 - 100	4.50	5.05	4.00
100 - 120	5.00	5.55	4.45
over 120	5.25	5.80	4.65

\* "Roadside" shall mean points where pulpwood is piled as close to a maintained public highway as state law or county or other local ordinances permit. Highways which are maintained at town, county or state expense and suitable for movement for fully loaded vehicles during at least 6 months of the year, are considered public highways. In all instances where pulpwood is sold at roadside, it must be possible for trucks to load and carry away the normal truck load of wood from the loading point without assistance.

\*The above schedule is a dollar and cents price established on pulpwood in zone 2 by the Office of Price Stabilization.

**Table III. Price Range of Stumpage Pulpwood Per Cord**

Species	Stumpage *
Spruce and Fir	\$2.00 - \$6.50
Hemlock	\$1.00 - \$3.00
Pine	\$ .50 - \$3.00
Hardwood	\$ .75 - \$4.00
Poplar	\$1.00 - \$3.00
Tamarack	\$ .75 - \$2.00

\* No dollars and cents ceiling price on stumpage pulpwood

**Table IV. Price Range of Excelsior Wood, Bolt Wood, Poles, Piling, and Fence Posts**

Excelsior Wood Per Cord				
Species	Stumpage	Roadside	Delivered at Mill	
Poplar and Willow	\$1.00 - \$4.00	Rough \$12.00 Peeled \$16.50	\$15.00 - \$17.00	\$20.00 - \$24.00
White Pine, peeled			\$11.00	
Bolt Wood Per Cord				
Species	Stumpage	Roadside	Delivered at Mill	
White Birch	\$6.00 - \$13.00	\$21.00 - \$25.00	\$26.00 - \$33.00	
Yellow Birch	\$6.00 - \$13.00	\$21.00 - \$25.00	\$26.00 - \$36.00	
Sugar Maple	\$4.00 - \$10.00	\$17.00 - \$24.00	\$22.00 - \$30.00	
White Ash	\$6.00 - \$10.00	\$25.00	\$30.00 - \$70.00	
Beech	\$5.00 - \$10.00	\$17.00 - \$24.00	\$22.00 - \$29.00	
Poles and Piling				
Species	Stumpage—Per M	Roadside—Per M	Roadside—Per pile	
Norway (red) pine	\$15.00 - \$20.00	\$30.00 - \$45.00	\$2.50 - \$8.00	
Spruce	\$15.00 - \$25.00	\$30.00 - \$45.00	\$ .25 - \$ .30 per linear foot	
			\$5.00 - \$15.00 per stick	

**NORWAY (RED) PINE**  
 Lengths: 25' 30' 35' 40' 45' 50' 55' 60' 65' 70' & 75' long  
 Tops: Not less than 6" diameter and not more than 10" diameter under bark.  
 Butts: Not less than 8" diameter and not more than 20" diameter under bark.  
 Material must be free from short crooks, excessive sweeps and rot. Knots to be trimmed close to the body of the stick. Material need not be put on skids or brow.

Fence Posts				
Northern White Cedar	\$ .15	\$ .20	each 6 feet long and 3 inches min. diam.	
Red Spruce	\$ .50	\$ .60	each 6 feet long and 8 inches min. diam.	
Norway Pine — Pitch (Hard) Pine — all 7 feet long				
Top Diameter inside bark: 6½" to 7½"	\$ .45	ea. Over 7½" and under 8½" \$ .50 ea.		
	Over 8½"	and under 9½" \$ .55 ea.		

Posts to be free from short crooks and rot. Knots to be trimmed close to the body of the post. Prices quoted are for posts delivered on skids or brow, roadside for trailer trucks.

**Table V. Price Range of Fuelwood Per Cord**

Species	Stumpage	Roadside	At Retail Yard	Delivered at Buyer's Premises
Hardwood				
4 ft. wood	50c - \$3	\$10 - \$14	\$12 - \$15	\$14 - \$24
12, 14, 16" lengths*				\$16 - \$26
Softwood slabwood**				
4 ft. lengths dry		\$1		\$4 - \$ 8
16" and shorter		\$2.75		\$10 - \$12
Hardwood slabs				
16" and shorter				\$14

\* \$2 — \$3 per cord asked for sawing 4 ft. wood into stove wood.

\*\* Often given away if taken green at sawmill pit.

Formula for determining cords of fuelwood, cordwood, pulpwood, and boltwood.

$$\frac{\text{Average height in inches} \times \text{length of pile in feet}}{384} \text{ equals Number Cords}$$

Example

$$\frac{48'' \times 8'}{384} \text{ equals 1 cord}$$

If wood is longer or shorter than standard length (48"), divide standard bolt length to get correct percentage.

Example: 39" divided by 48" equals 81 percent.

Table VI. Price Range of Christmas Trees and Boughs in Coos County

Balsam Fir	Stumpage	Roadside	Del. at Car
Christmas trees per bundle	\$.40 - \$.60	\$1.50 - \$2.50	\$1.40 - \$2.75
Boughs			
Bundle Weight 35-75 lbs.	\$.15 - \$.25	\$.75 - \$1.00	
Per ton	\$ 10 - \$15	\$ 20 - \$ 35	

Table VII. Operating Costs

Logs	Felling and Bucking Per M	Yarding Per M	Tracking Per M
Softwood	\$6.00 - \$11.00	\$6.00 - \$12.00	\$4.00 - \$10.00
Hardwood	\$7.00 - \$12.00	\$6.00 - \$15.00	\$5.00 - \$15.00
Pulpwood	Per Cord	Per Cord	Per Cord
Softwood	\$5.00 - \$8.00	\$2.00 - \$5.00	\$2.50 - \$9.00
Hardwood	\$5.00 - \$8.00	\$2.50 - \$6.00	\$3.00 - \$10.00
Stump to stick: \$27.00 - \$50	Round Edge Lumber per M		
\$30.00 - \$60	Square Edge Lumber per M		
Custom Sawing \$10 - \$25 per M Softwood ; about \$2 - \$8 more per M for hardwood			
Planing \$5.00 - \$12 per M			

Table VIII. Ceilings on White Pine Lumber

(Dollars and cents prices established on Eastern White Pine Lumber by Office of Price Stabilization)

The new ceilings are prescribed in Ceiling Price Regulation 140, effective April 29, 1952. It supersedes the General Ceiling Price Regulation, GCPR, with respect to the products covered.

The new regulation applies to approximately 8,000 mills, mostly small producers, in the 6 New England States and New York and Pennsylvania. Total annual production is reported to be approximately 950,000,000 board feet.

The new regulation applies to all sales for delivery in the continental United States made by saw mills, planing mills and concentration yards handling white pine lumber produced in the eight specified States, including sales through commission men. It does not apply to resellers of lumber who are covered by the GCPR and Supplementary Regulations 29 and 87 to the GCPR.

Prescribed adjustments of these ceilings are authorized to cover different degrees of dryness, working to different specifications, resawing, trimming, selected lengths, extra thicknesses and other particulars.

Following are the ceilings for square-edge white pine lumber, air-dried 90 days on sticks, surfaced four sides, surfaced two sides and center matched or shiplapped, in random lengths, f.o.b. cars or trucks at customary loading out-points:

Thickness & Width	D Sel. & Btr.	No. 1 & 2 Com.	Thickness & Width	No. 3 Common	No. 4 Common
1" x 3"	\$188	\$128	1" x 3"	\$92	\$75
1" x 4"	188	128	1" x 4"	92	75
1" x 5"	188	128	1" x 5"	92	87
1" x 6"	223	138	1" x 6"	106	92
1" x 7"	223	133	1" x 7"	106	92
1" x 8"	223	138	1" x 8"	108	94
1" x 9"	223	133	1" x 9"	108	94
1" x 10"	223	138	1" x 10"	111	94
1" x 11"	223	133	1" x 11"	111	94
1" x 12" or wider	233	153	1" x 12" or wider	114	97
1" x 4" and wider			1" x 4" and wider		

average 7" to 8"	218	133	average 7" to 8"	94	87
1" x 5" and wider			1" x 5" and wider		
average 8" to 9"	223	134	average 8" to 9"	100	89
1" x 6" and wider			1" x 6" and wider		
average 9" or over	228	135	average 9" or over	103	92
4/4" and thicker,			3" and wider		
			No. 5 Common	\$67	

Deductions from the above basic prices, per 1,000 board feet, are prescribed for the following conditions: rough, dry, f.o.b. cars or trucks, \$10; rough green in pit, \$19; rough dry, f.o.b. on sticks in yard, \$13; and rough green, f.o.b. on sticks in yard, \$15.

The basic ceiling price for square-edge lumber, one inch or more in thickness sold on a log run basis, rough, air-dried, f.o.b. cars or trucks at customary loading out point, is \$80 per 1,000 feet board measure. Deductions for the following conditions are prescribed as follows: green in pit, \$9; dry on sticks, \$3; green on sticks, \$5.

Ceilings for rough round-edge lumber, one inch thick and thicker are: f.o.b. mill pit, green \$45; f.o.b. on sticks in yard, dry \$52, green \$48; f.o.b. cars, dry \$56, green \$52.

Lumber must be stacked on sticks for 90 days to be considered air-dried.

When sales are made on a delivered basis, delivery charges may be added. Established weights are prescribed for use in computing delivery costs.

Manufacturers may add 15 percent to the f.o.b. ceilings on limited local retail-type sales of less than 10,000 board feet made to contractors or ultimate users for construction purposes.

Commissions paid for sales through commission men may be added by the seller to the f.o.b. ceilings. In no event may the selling price plus the commission exceed the f.o.b. price plus four percent.

Ceilings for special items, grades or extras for which ceilings or differentials are not prescribed, must be determined by application to the Forest Products Division, Office of Price Stabilization, Washington 25, D. C.

#### Lists of Forest Products Buyers\*

Names of buyers listed in this bulletin are those who have indicated to the county foresters that they are in the market now or at a later date to purchase one or more of the following: stumpage, logs, pulpwood, bolts, excelsior wood, piling, posts, and other forest products. In contacting forest products buyers and operators, it was found that a majority would consider cutting marked lots provided there was sufficient volume of timber on the lot to make it worthwhile to set a mill or carry on a logging operation. Owners can well consider giving options for further cuts to operators who will make partial cuttings in stands operated according to good forest management.

#### Stumpage and Sawlog Buyers by Counties

The following abbreviations are used:

SW — Softwood	Del. — Delivered to mill
HW — Hardwood	P — Portable
Stump — Stumpage	S — Stationary
Road — Roadside	B — Buyer only
Cus. — Custom Sawing	O — Operator

\* Names of forest products buyers and other persons listed are offered without recommendations or preference. Omission is not a reflection on the integrity of any person. Any buyer not listed and interested in being listed in future issues, please contact your respective county forester or Extension Forester.

Persons or Company and P. O. Address	Type	Kind of			
		Logs Bought	Stump.	Road.	Del. Cus.
<b>Belknap County</b>					
<b>ALTON</b>					
Chaffee Bros., Oxford, Mass	P	SW	X		
Drew, Clifton, Glenwood Ave. Rochester	P	SW	X		
Hillsgrove, Walter, Gilmanton, I. W.	P	SW	X		
Walley, Clyde	P	SW	X		
<b>BARNSTEAD</b>					
Clark, John W., West Nottingham	P	SW	X		
Gray, Leslie W., Barnstead	S				X
Homo, Phillip, 197 Merrimack St., Penacook	S	SW	X	X	X
Hubbard, Clayton, E. Princeton, Mass.	P	SW	X		
Locke, Kent, Alton	P	SW	X		
Pitman, Geo. Ctr., Barnstead, N. H.	P	SW	X		
Pittsfield Box & Lbr. Co., Pittsfield	P	SW	X		
Venne, Joseph, Ctr. Barnstead	P	SW	X		
Yeaton, William, Northwood	P	SW	X		
<b>BELMONT</b>					
Clairmont, Joseph L., Gilmanton	P	SW	X		
Dearborn, Weldell S., Belmont	P	SW	X		
Heath, Iyle, Belmont	S				X
Hueber, Maurice, RFD 1, Laconia	S	SW	X	X	X
<b>GILFORD</b>					
Doherty, Corp., RFD 4, Laconia	S	SW	X	X	X
Gordon, David E., Boscawen	P	SW	X		
Hawkins, Reginald, Rt. 4, Laconia	S	SW	X	X	X
Fenell, Sam, RFD 2, Laconia	P	SW	X	X	X
<b>GILMANTON</b>					
Edwards, Glenn, lbr. Co. Alton	S	SW & HW	X	X	X
Jacques, Geo. E., Dover	P	SW	X		
Minot, Theodore, Box 518, Marlboro, Mass.	P	SW	X		
<b>LACONIA</b>					
Bradley, Robert F., RFD 3, Laconia	B	SW & HW	X		X
Laconia Milling Co., Box 144, Lakeport	S	SW	X	X	X
Sullivan Wood Products, Water St., Lac.	S	SW	X	X	X
<b>MEREDITH</b>					
Blake, Marvin W., Rt. 2, Meredith	S	SW	X		
Burleigh, Edward, Meredith	P	SW	X		
Stafford, Victor, J., Meredith Ctr.	S				X
Thompson, Howard F., Meredith	S	SW	X	X	X
<b>TILTON</b>					
Contigiani, Mario, Rt. 1, Laconia	P	SW	X		
Daniels, Thomas, RFD Tilton	S	SW	X	X	X
Daniels, Walter, RFD Tilton	B	SW	X		
Richdaie, Robert C., Rt. 1, Laconia	P	SW	X		
Tilton Novelty, Inc., Tilton	S	SW	X	X	X
<b>Carroll County</b>					
<b>ALBANY</b>					
Pratt, Clifford	P	SW	X		
<b>BARTLETT</b>					
Chandler, Earl W., Bartlett	B	SW & HW	X		
Ferrin, H. N., Glen	P	SW & HW	X	X	X
<b>BROOKFIELD</b>					
Garney, A. F., Sanbornville	B	SW	X		
Rhodes, George C., Woonsocket, R. I.	P	SW	X		
Rowe, E. G., Tamworth	P	SW & HW	X	X	X
<b>CHATHAM</b>					
Potwin, Stanley, North Fryeburg, Me.	P	SW & HW	X		
Saco River Driving Co., Biddeford, Me.	P	SW & HW	X	X	X
<b>CONWAY</b>					
Bradway, Laurance, Fryeburg, Me.	P	SW & HW	X		
Conway Supply Co., Conway	S	SW	X	X	X
Deering, J. G. & Sons, 14 Elm St. Biddeford Me.	P	SW & HW	X	X	X
Diamond Match Co., N. Conway	B	SW	X	X	X
Maguire, Walter, N. Conway	B	SW & HW	X	X	
The Kennett Co., Conway	S	SW	X	X	X
Wry, T. W., 458 Forrest Ave., Brockton, Mass.	P	SW	X	X	X

Persons or Company and P. O. Address	Type	Kind of				
		Logs Bought	Stump.	Road.	Del.	Cus.
<b>EATON</b>						
DeWitt, Harry, Eaton Center	B	SW & HW	X	X		
Nelson, Ernest, Eaton Center	S	SW & HW	X	X	X	X
Simonds, James G., Snowville	B	SW & HW	X			
<b>FREEDOM</b>						
Brown, John, Lakeport	S	HW	X	X	X	
Nason, Jessie, Freedom	B	SW	X			
Wallace, Arthur, 250 Portland St. Rochester	P	SW	X			
<b>JACKSON</b>						
Meserve, Ronald, Jackson	S	SW	X	X	X	X
<b>MADISON</b>						
Clayton & Ward, Madison	S	SW & HW	X	X	X	X
New England Box Co., West Ossipee	S	SW	X	X	X	X
<b>MOULTONBORO</b>						
Avery, Roland J., RFD, Center Harbor	S	SW	X	X		
Davis, C. H. & Son, RFD, Center Harbor	S	SW	X	X		X
Dufault, E. N., 14 High St., Nashua	P	SW	X			
Smith, J. A., RFD, Center Harbor	P	SW	X	X	X	X
Thompson, Robert, RFD, Center Harbor	S	SW	X			X
<b>OSSIPEE</b>						
Abbott, Harry, Center Ossipee	P	SW & HW	X			
Knox Brothers, West Ossipee	S	SW & HW	X			X
Nelson, H. A. & Sons, Center Ossipee	S	SW	X	X	X	X
<b>SANDWICH</b>						
Eastern Pine Sales Corp., Robert Gray, Mgr. Ashland	P	SW	X	X	X	
McCormack, George, N. Sandwich	B	SW & HW	X			
Webster Lumber Co., Andover	P	SW & HW		X	X	
<b>TAMWORTH</b>						
Rowe, E. G., Tamworth	S	SW	X	X	X	X
<b>TUFTONBORO</b>						
Baxter, George, RFD Wolfeboro	P	SW & HW	X			
Dow, Aubrey, RFD Ossipee	P	SW	X			
Hunter, Bradbury, Melvin Village	S	SW	X			X
<b>WAKEFIELD</b>						
Duchano, Oscar, Sanbornville	P	SW	X			
Griffin, Walter O., Sanbornville	S	HW	X	X	X	X
Ray, Wedward E., Lebanon, Me.	P	SW	X			
<b>WOLFEBORO</b>						
Chick, Sumner E., Wakefield	P	SW	X			
Smith, Ford J., E. Wolfeboro	P	SW	X			
Wolfeboro Lumber Co., Wolfeboro	S	SW	X			
<b>Cheshire County</b>						
<b>ALSTEAD</b>						
Burroughs, Walter R.	P	SW			X	
Harrington, T. W.	P	SW & HW	X			X
La Frank, Charles J.,	S	SW & HW	X	X	X	X
<b>CHESTERFIELD</b>						
Chickering, Lyle B.,	S					
Welcome, Paul E.,	S	SW & HW	X	X	X	X
<b>FITZWILLIAM</b>						
Damon, Jonas Est.	S					X
Stone, S. S., and Sons	S					X
<b>HARRISVILLE</b>						
House, W. P.		SW & HW	X			
<b>JAFFREY</b>						
Annett Box Co.	S					
<b>KEENE</b>						
Carey Mfg. Co.	S	SW & HW	X			
Dunton, Walter, Hastings Ave.	P					
New England Box Co. Island St.	S	SW & HW	X	X	X	
Platts, George, Congress St.	S					
<b>MARIBORO</b>						
Beauregard, Charles and Sons	S	SW & HW	X	X	X	

Persons or Company and P. O. Address	Type	Kind of Logs Bought	Stump.	Road.	Del.	Cus.
<b>STODDARD</b> Leroux, D. W., Park Ave., Keene	S	SW & HW	X			
<b>SULLIVAN</b> Nims, Frank E. Swett, Martin	P S					X
<b>SWANZEY</b> C. L. Lane Co. Stone, D. S. Lumber Co., Route 1 Keene	S P	SW SW & HW	X X			
<b>TROY</b> F. T. Cummings Inc. Tomilla Brothers	S S	SW & HW SW & HW	X X		X X	X X
<b>WESTMORELAND</b> Dodds, J. C., Keene Paine, Donald	S S	SW & HW SW & HW	X X	X	X	X X
<b>WINCHESTER</b> Kelly, Joseph R. Laurence, Chas. New England Box Co. Winchester Reel Co., Inc.	P P S S	SW & HW SW & HW SW	X X X X		X X	X X X X
<b>Coos County</b>						
<b>BERLIN</b> Duguay, Frank, Duguay St. White Mountain Lumber Co., Box 392 Arthur Napert, buyer	S S	SW & HW SW		X X	X X	X X
<b>CLARKSVILE</b> Chappell, Fonroe, Pittsburg	S	SW & HW	X	X	X	X
<b>COLEBROOK</b> Hicks, P. A. & Sons Jackson, H. F., RFD Woodrow, Max H.	S S S	SW SW & HW SW			X X X	X X X
<b>COLUMBIA</b> Parkhurst, Lynn & Sons RFD Colebrook	S	SW & HW	X	X	X	X
<b>ERROL</b> Thurston, G. O.	S	SW & HW	X	X	X	X
<b>GROVETON</b> Gould, J. J. Nelson, Carroll A., RFD Lancaster Russ, Walter & Son	S S S	SW & HW SW SW & HW	X X X	X X X	X X X	X X X
<b>LANCASTER</b> Alden, Clayton M. RFD 1 Alden, Harold B. RFD 1 Emerson, Everett A. RFD 1 Lesnick, Building & Supply, Carl Lesnick (Owner) Placey, George, RFD 1	S S S B S	SW & HW SW SW SW SW	X X X	X X X X	X X X	X X X X
<b>MILAN</b> Holt, Orrin & Sons	S	SW				X
<b>NORTH STRATFORD</b> Granite State Veneer Inc. Allie Salls, Mgr. Reuben Washburn, buyer	S	HW	X	X	X	
<b>PITTSBURG</b> Chappell, Fonroe	S	SW & HW	X	X	X	X
<b>SHELBURNE</b> Poretta Lumber Co.	S	SW & HW	X	X	X	X
<b>STRATFORD</b> Sheltry, William PFD, Stratford	S	SW	X	X	X	X
<b>WHITEFIELD</b> Alexander Casket Co., Littleton Fred Davis, Mgr. Whitefield Mellin-Quincy Mfg. Co., J. H. Shifman, Gen. Mgr. Tip Top Farm Inc.	S S S	SW SW SW			X X	X X X

Persons or Company and P. O. Address	Type	Kind of		Stump.	Road.	Del.	Cus.
		Logs	Bought				
<b>Grafton County</b>							
<b>ALEXANDRIA</b>							
Robie, Ernest S., RFD	P	SW & HW	X			X	X
Wood, Wm. J., RFD Bristol	P	SW & HW	X	X		X	X
<b>ASHLAND</b>							
Gallup Lumber Co. c/o B. Avery, Mgr. Plymouth	S	SW & HW	X	X		X	X
<b>BATH</b>							
Whitcomb, Wayne, RFD Woodsville	S	SW	X				X
<b>BRIDGEWATER</b>							
Atwood, Everett E., RFD Plymouth	S	SW & HW	X	X		X	X
Forbes, Bertrum, RFD, Plymouth	P	SW & HW	X	X		X	X
Williams, Robert, RFD Bristol	P	SW & HW	X			X	X
<b>BRISTOL</b>							
Hutchins & Hutchins	S	SW				X	
Plankey Brothers	S	SW & HW	X	X		X	X
<b>CAMPTON</b>							
Draper Corp., Beebe River	S	SW & HW	X	X		X	
Mardin, Robert, RFD Plymouth	S	SW & HW	X	X		X	X
Smith, Norman, RFD Plymouth	P	SW & HW	X	X		X	
<b>CANAAN</b>							
General Lumber Co., Inc.	P	SW & HW	X	X		X	
Lary, A. C.	S	SW & HW	X	X		X	X
Mascoma Valley Lbr. Co.	S	SW & HW	X	X		X	X
Nixon, Allie, West Canaan	S	SW & HW	X	X		X	X
United Lbr. Co., Box 161	S	SW	X	X		X	
<b>ENFIELD</b>							
Chaloux, Wilfred, Box CC Lebanon	P	SW					X
Enfield Box Co.	S	SW & HW	X	X		X	
Lakeside Lumber Co.	S	SW & HW	X	X		X	
<b>FRANCONIA</b>							
McKenzie, Stuart P.	S	SW					X
Sherburne, Robert W.	S	SW & HW	X	X		X	X
<b>GRAFTON</b>							
Bradley, Maurice F.	S	SW & HW	X	X		X	
Hazen, L. M.	S	SW	X	X		X	
<b>HANOVER</b>							
Lacoss, Niles	S						X
<b>HAVERHILL</b>							
Eastern Pine Sales, N. Haverhill	S	SW & HW	X	X		X	X
Lewis, E. H. (Pike or N. Haverhill)	S						X
Mardin, Clement	S	SW & HW	X	X		X	X
Moosilauke Lbr. & Bobbin Co. (Pike)	S	HW	X	X		X	
Newman Lbr. Co., Woodsville	S	SW	X	X		X	
Wright, Forrest, Haverhill	S	SW & HW	X	X		X	X
<b>HOLDERNESS</b>							
Melanson, R. E., Ashland	S	SW & HW	X	X		X	X
<b>LANDAFF</b>							
Davis, Jack, RFD Lisbon	S	SW	X				X
<b>LEBANON</b>							
Clough, N. P., and Co.	S	SW & HW	X	X		X	X
<b>LINCOLN</b>							
Franconia Paper Corp.	S	SW & HW	X	X		X	X
<b>LISBON</b>							
Lisbon Co., Inc.	S	SW & HW	X	X		X	
Varney, Robert	S	SW & HW	X	X		X	X
<b>LITTLETON</b>							
Champlin, W. H., and Co.	S	SW & HW	X	X		X	
Schoff, Arthur	S	SW & HW	X	X		X	
<b>LYME</b>							
Jenks, Leo	S	SW & HW	X	X		X	X
Perkins, H. I., Lyme Ctr.	S						X
Sevigney, H. J., Lebanon	S	SW & HW	X	X		X	X
Strout, Gerald	S	SW	X	X		X	X



Persons or Company and P. O. Address	Type	Kind of Logs Bought	Stump.	Road.	Del.	Cus.
<b>MONROE</b>						
Brown & Knights, Barret, Vt.	S	SW	X	X	X	X
<b>ORANGE</b>						
Hammond, F. C. and Sons, Canaan	S	SW & HW	X	X	X	
<b>ORFORD</b>						
Dyke, Benjamin, Orfordville	S	SW & HW	X	X	X	X
<b>PLYMOUTH</b>						
Proctor Lbr. Co., c/o Coburn	S	SW	X	X	X	X
Tobey Lbr. Co.	B	SW & HW	X	X	X	
United Shank and Finding Co.	S	W. Birch	X	X	X	
Yeaton, Joe	S	SW & HW	X	X	X	X
<b>RUMNEY</b>						
Kelley Mfg. Co.	S	HW			X	
<b>THORNTON</b>						
Kimball, Charles, RFD., Campton	S	SW				X
Steele, Everett, RFD, Campton	S	SW				X
<b>WARREN</b>						
Mt. Carr Box & Shook Co.	S	SW	X		X	
Whitcher, Kenneth	S	SW & HW	X	X	X	X
<b>WENTWORTH</b>						
Champlin, W. H., Co. (Rochester)	P	SW & HW	X	X	X	
Chase, Dewey	B	SW & HW	X	X	X	X
Dufour, Charles, West Rumney	S	HW (Oak)		X	X	X
<b>WOODSTOCK</b>						
Fadden, Norman, N. Woodstock	S	SW & HW	X	X	X	X
<b>Hillsboro County</b>						
<b>AMHERST</b>						
Converse & Peaslee (E. H. Peaslee, RFD Milford)	S	SW & HW				X
O'Neil, Robert & Son, RFD Milford	S	SW & HW	X	X	X	X
Phinney, Ernest	S	SW	X	X	X	X
<b>ANTRIM</b>						
Cole, Chas. E.	P	SW	X	X	X	
Mckay Lumber	S	SW & HW				X
<b>BEDFORD</b>						
Manning, Merrill F.	S					
Morrissett, Ralph, Reed's Ferry	S	SW		X	X	X
Ramig, Max, RFD 2, Manchester	S					X
<b>BENNINGTON</b>						
Low, Forest (Iorden Lumber Co., Milford)	P	SW & HW	X			X
<b>BROOKLINE</b>						
Cummings, Willard	S					X
<b>DEERING</b>						
Putnam, Roscoe, RFD, Millsboro	P	SW & HW	X			
<b>FRANCESTOWN</b>						
Vadney, Isreal	P	SW & HW	X			
<b>GOFFSTOWN</b>						
Brown, H. D., RFD 2, Manchester	S	SW	X	X		X
Lovejoy, Brithell	P	SW & HW	X			X
Pollard, H. L., RFD 4, Manchester	S	SW	X	X	X	
Upton, Gerald D., Grasmere	S	SW	X	X	X	X
Valley Bros, RFD Box 17, Manchester	S	SW	X	X	X	X
Veino, Avery G.	S	SW & HW	X	X	X	
<b>GREENFIELD</b>						
Babine, C. W.	P	SW & HW	X			X
<b>GREENVILLE</b>						
Pucko, Stanley J.	S					X
<b>HANCOCK</b>						
Backa Bros., Uxbridge, Mass.	P	SW & HW	X		X	
Gleason, Fred	S	SW	X			X
Johnson, Fred	S					X
Pierce, W. H.	S	SW & HW				X
Upton & Whitecomb	B	SW & HW	X			
<b>HILLSBORO</b>						
Livingston, Sidney	P	SW & HW	X			

Persons or Company and P. O. Address	Type	Kind of		Stump.	Road.	Del.	Cus.
		Logs	Bought				
<b>HOLLIS</b>							
Hollis Co.	S	SW		X	X	X	X
Price, Gaylord	S	SW		X	X	X	X
<b>HUDSON</b>							
Ducharme, Walter	S	SW					X
Sargent, Isaac	S	SW		X		X	
<b>LITCHFIELD</b>							
Campbell, Charles B., RFD 1, Hudson	S						X
Glatzer, Herman, 109 Milford St. Manchester	S						X
Labrie, Adrien A., RFD 1, Hudson	S						X
Plouf, Henry J. RFD 3, Manchester	S						X
<b>LYNDEBORO</b>							
Ballou, Chas. Co., S. Lyndeboro (Douglas St., Uxbridge, Mass)	S	SW & HW		X	X	X	
Proctor, Chas. A.	P						
<b>MANCHESTER</b>							
Bailey, Arthur D., 48 No. Adams St.	B	SW		X			
Fellows & Sons, Inc., 90 Pine St.	B	SW		X			
Keriazes Bros., 113 Cottage St.	S	SW		X	X	X	
Mack, A., 308 Cypress St.	P	SW		X			
West Side Lumber Co., 168 S. Main St.	B	SW		X		X	
<b>MASON</b>							
Spear, Irving, RFD, Brookline	S						X
<b>MERRIMACK</b>							
Costain, Harlie	P						
Footer, Wm., 27 Marshall St., Nashua	S	SW			X	X	X
Hall, Fred, RFD 1, Reed's Ferry	S	SW					X
Kamieniecki, 3 Cottage St., Nashua	P						
<b>MILFORD</b>							
Cuddy, Floyd, N. River Road	S	SW					
Hartshorn, Frank Co. (Wallace Wilkins)	S	SW		X	X	X	X
Lorden Lumber Co.	S	SW		X	X	X	
Thomas, Horace E., 31 Souhegan St.	P						
<b>MONT VERNON</b>							
Archibald, W. A. & Runnells, G. L.	P	SW					
Riley, Gilbert	S	SW					X
<b>NASHUA</b>							
Baldwin Lumber & Box Co.	S	SW					
Hall, Wm., RFD 2	S	SW					X
Jesalavich, Stanley, No. Hollis Road	S	SW					X
White Mt. Freezer Co., Broad St.	S	SW		X	X	X	
<b>NEW BOSTON</b>							
Barss, Robert	S	SW		X			X
Kirsch, Walter	S	SW		X	X	X	
Smith, Lawson	S	SW & HW		X			
Upton, Everett, RFD Goffstown	S	SW		X	X	X	X
<b>NEW IPSWICH</b>							
Maki, Walter	P	SW		X	X	X	X
<b>PELHAM</b>							
Landry, Wm. E., 25 Lam St., Lowell, Mass.	S						
Smith, Ellsworth	S						X
Steckiewics, John	S						X
Tinkham, Fred	S	SW		X	X	X	
<b>TEMPLE</b>							
Drew, Ralph	S	SW		X	X		X
Stone & Quinn	S	SW		X			X
<b>WEARE</b>							
Chase, Norman	S						X
Cuddihee, James W. RFD Goffstown	P						
Dwinnell, J., N. Weare	P	SW		X			
Eastmen, T. J., S. Weare	S						X
Gilman, Wm., E. Weare	P	SW		X			X
Gunn, Clayton, E. Weare	P						
<b>WILTON</b>							
Tuttle, Vic, Wilton Center	S	SW				X	X
Twombly, Joe (D. Whiting & Son) Deerfield	P	SW					X
Whiting, David, & Son	S	SW		X	X	X	

Persons or Company and P. O. Address	Type	Kind of Logs Bought	Stump.	Road.	Del.	Cus.
<b>Merrimack County</b>						
<b>ALLENSTOWN</b>						
Levesque, Steve, 111 Glass St., Suncook	S					X
White, Allie & Son, RFD 1, Suncook	P	SW	X			
<b>ANDOVER</b>						
Dalphand Bros., West Franklin	S	SW & HW	X	X	X	X
<b>BOSCAWEN</b>						
Atkinson, George	S	SW	X			
Colby, Joseph G.	B	SW & HW	X			
Holmes Bros.	S	SW & HW	X	X	X	X
Twin State Lumber Co. 362 No. State St., Concord	S	SW & HW	X	X	X	X
<b>BRADFORD</b>						
Craig, Guy A., & Sons	S	SW	X			
Heselton, Walter A., & Son	S	SW & HW	X			
Schumaker, Herman C.	P	SW	X			
Ward, John E., Jr.	P	SW & HW	X	X	X	X
<b>CANTERBURY</b>						
Fife & Heath	P	SW	X			
Greenwood, Geo. H., RFD 10, Loudon	S					X
<b>CHICHESTER</b>						
Shaw & Reed, No. Chichester	P	SW	X		X	
<b>CONCORD</b>						
Bean, Alfred, Portsmouth Turnpike, Concord	P	SW	X			
Braley, Donald N. P. O. Box 43, Penacook	S	SW	X	X	X	X
Colby, James F., River Road, Penacook	B	SW & HW	X			
Concord Lumber Co., Eastman St., Concord	S	SW	X	X	X	
<b>DANBURY</b>						
Ford, Lawrence E.	S					X
<b>DUNBARTON</b>						
Dugrenier, Ernest, Rt. 4, Box 283, Manchester	P	SW	X			
Greene, Charles, RFD, Goffstown	P	SW	X	X	X	X
<b>EPSOM</b>						
Huckins, George E., Gossville	S	SW	X	X	X	X
<b>FRANKLIN</b>						
Jurta, John Jr., West Franklin	S	SW	X			
<b>HENNIKER</b>						
Connor, Fred T.	B	SW	X			
Patenaude, Barry	P	SW	X			
<b>HOOKSETT</b>						
Burbank, Howard M., RFD 1, Bx 207, Manchester	S	SW	X		X	X
<b>HOPKINTON</b>						
Astles Lumber Co.	S	SW	X	X	X	
Duston, Arthur S., RFD 1, Concord	S	SW	X		X	X
Young, Joseph H., Hopkinton	B	SW	X			
<b>LOUDON</b>						
Karl C. Moore Lumber Co.	P	SW	X			
Maxfield Lumber Co.	S	SW & HW	X	X	X	X
Ricker, Harold F. & Kempton L. RFD 7, Concord	P	SW	X			
Sanborn, Albin J., RFD 2, Pittsfield	S	SW	X	X		X
<b>NEWBURY</b>						
Vicklund, Charles J., Jr., South Newbury	S	SW	X	X		
<b>NEW LONDON</b>						
Emery, Roy E., Elkins	S	SW & HW	X			X
<b>PITTSFIELD</b>						
David Barton & Barton Bros.	P	SW	X			
Catamount Lumber Co., Inc.	S	SW	X	X	X	X
Pittsfield Box & Lumber Co.	S	SW	X	X	X	X
Riel, Samuel J.	P	SW	X	X	X	X
<b>SALISBURY</b>						
Prince, Roy H. & Son, RFD, Andover	S	SW & HW	X	X	X	X
<b>SUTTON</b>						
Bentley, Norman R. & Sons, North Sutton	P	SW	X			X
Pobuda, Frank, North Sutton	P	SW	X			

Persons or Company and P. O. Address	Type	Kind of Logs Bought	Stump.	Road.	Del.	Cus.
<b>WARNER</b>						
Ela Box Co., Inc.	S	SW & HW	X	X	X	
Hill Box Co., Inc.	S	SW	X	X		
<b>WILMOT</b>						
Pattern, Ernest M.	S	SW	X	X	X	X
<b>Rockingham County</b>						
<b>ATKINSON</b>						
Feuer, Martin, Main St. Atkinson	P	SW	X			
<b>AUBURN</b>						
Manchester Water Works, Manchester	S					X
Guinesso Bros., Auburn, RFD 1	P	SW	X	X	X	
Royer, Arthur	P	SW & HW	X			
Sell, Forest	P	SW	X			
McConnell, James E.	P	SW	X			
Weeks, Harold S.	P	SW	X	X	X	
<b>BRENTWOOD</b>						
Wadleigh, Percy, Exeter, RFD	P	SW	X			
Gillman, Ivan F.	P	SW	X			
<b>CANDIA</b>						
Perkins, Arthur W.	P	SW	X			
Thibeault, Arthur	P	SW	X			
Yanis, Stanley, 104 E. Hollis St., Nashua	P	SW	X			
<b>CHESTER</b>						
Emerson, Newton	S	SW & HW				X
Lane, Walter	S	SW & HW	X	X	X	X
<b>DANVILLE</b>						
Colby, Alden	S	SW	X			
Demaine, M.	P	SW	X			
Titcomb, Clifford W., 36 Martin Road, Amesbury, Mass.	P	SW & HW	X	X	X	X
<b>DEERFIELD</b>						
Kimball, Forest	P	SW	X	X		
Plant Bros., 439 Belmont St., Manchester	S	SW & HW	X	X	X	X
Harvey, Theodore, F. Jr., Epping, P. O.	P	SW	X			
Fernald, Richard, Nottingham, P. O.	P	SW	X			
Thibeault, Arthur, Candia, P. O.	P	SW	X			
Perkins, Arthur, Candia, P. O.	P	SW	X			
<b>DERRY</b>						
Cole, William	P	SW & HW	X	X	X	
Bailey, Lewis & Carl Watts	S	SW	X			
Kimball, Hayford	P	SW & HW	X	X	X	
True & Noyes	S	SW & HW	X	X	X	
Brown, R. & Stevens, M., Derry	P	SW	X			
Thomas, J. A., Rt. 2, Derry	P	SW	X	X	X	
Patenaude, Harry W., Henniker	P	SW	X			
<b>EPPING</b>						
Ladd, L. P.	P	SW	X			
Harvey, Dan	S					X
Thibeault, Lewis, Mast Road	P	SW	X			
Harvey, Theodore, Jr., Chester	P	SW	X			
Dodge, John	P	SW	X			
<b>EXETER</b>						
Brown, Warren, Old Town Road, Exeter	P	SW	X			
Piouffe, Arthur, Park St., Exeter	S	SW & HW	X	X	X	X
Jacques, George E., Dover	P	SW	X			
<b>FREMONT</b>						
Spaulding & Frost Co., J. Culick, Mgr.	S	SW	X	X	X	
Ganyon, Adelard	S	SW & HW	X	X	X	X
Thisbeault, Henry	P	SW	X	X	X	X
<b>GREENLAND</b>						
Collins, Clifford, Winnicut Road	P	SW	X			
Witham, Elroy D.	P	SW	X			
<b>HAMPSTEAD</b>						
Collette, Alfred A.	S	SW & HW	X	X	X	

Persons or Company and P. O. Address	Type	Kind of Logs Bought	Stump.	Road.	Del.	Cus.
<b>KENSINGTON</b>						
Evans, Arthur, East Kingston, RFD	S	SW	X		X	X
Johnson Lbr. Co., Manchester	P	SW & HW	X			
Sargent, Richard E., Merrimac, Mass.	P	SW	X			
Armstrong Bros., Windham	P	SW & HW	X			
<b>KINGSTON</b>						
Cheney, Roland & Son, East Kingston	S	SW & HW	X	X	X	X
Collins, Leon, East Kingston, RFD	S	SW & HW	X	X	X	X
Hanson, Forest L., East Kingston, RFD	S	SW	X	X	X	
Martin, Hollis, East Kingston, RFD	B	SW	X			
Meeks, Ira, Plaistow, RFD	P	SW	X		X	
<b>LONDONDERRY</b>						
Builders Lumber & Supply	P	SW	X	X		X
Esty, Clayton, Derry, RFD	S	SW	X	X		X
Esty, Harold, Derry, RFD	S	SW & HW	X	X	X	X
Carter, Albion T., Windham	P	SW	X			
Emery, Dexter	P	SW	X			
Smith, Lester B., Derry, RFD	P	SW	X			
Paul, Henry E., Londonderry	P	SW	X			
McPhee, Neal, 58 Bruneel Ave., Manchester	P	SW	X			
Rooks, Roger F., Derry, RFD	P	SW	X			
<b>NEWFIELDS</b>						
Kay, Wallace E., Littleworth Road, Dover	P	SW	X			
<b>NEWMARKET</b>						
Carpenter, N. J. & Sons, Inc. Kennard, Oliver	S	SW & HW	X	X		X
<b>NEWTON</b>						
Creigstrom, Charles E.	S	SW & HW	X			X
<b>NORTHWOOD</b>						
Whitcher, H. P. & Son	S	SW & HW	X	X	X	
Clark, John, Nottingham, P. O.	P	SW	X			
<b>NOTTINGHAM</b>						
Fernald, Frederick	S	SW & HW	X	X	X	X
H. P. Whitcher & Sons, Nottingham, P. O.	S	SW & HW	X	X	X	
<b>PLAISTOW</b>						
St. Laurent, Frederick	P	SW	X	X	X	X
Russell Heel Co., F. Cust	P	SW & HW	X			
<b>PORTSMOUTH</b>						
Cutts, John, Kittery, Me.	S	SW	X	X	X	
<b>RAYMOND</b>						
Hutchins, Roy	S	SW & HW	X	X	X	
Moulton Bros.	S	SW	X	X	X	X
Sorabella Bros.	S	SW	X	X	X	
Wyman, Hazen	S	SW & HW	X	X	X	
Chaffee Bros., Oxford, Mass.	P	SW	X			
Folsom, Frank	P	SW	X			
Campbell Bros.	P	SW	X			
<b>RYE</b>						
Rand, Edgar, Portsmouth, RFD	S	SW & HW	X	X	X	X
<b>SALEM</b>						
Ackerman, Royal, Salem Depot	S	SW	X		X	
Silvio, Frederick, Salem Depot	S	SW	X		X	X
Smith, Ralph, Salem Depot	S	SW & HW	X	X	X	X
Thomas, J. A., Derry	P	SW	X			
<b>SANDOWN</b>						
True, Ralph, Chester	S	SW & HW	X	X	X	X
Stratham Hardware & Lumber Co.	S	SW	X	X	X	
<b>WINDHAM</b>						
Leeman, Edward D, Box 55, Canobie Lake	P	SW	X			
<b>Stafford County</b>						
<b>BARRINGTON</b>						
Goodsteine, Harry E., Barrington	P	SW	X			
Keller, Donald, Washington St., Rochester	P	SW	X			
Sherburne, S. W., RFD 2, Dover	P	SW	X			
<b>DOVER</b>						
Prescott, Albert, 175 Mt. Vernon	S	SW	X	X	X	X

Persons or Company and P. O. Address	Type	Kind of		Stump.	Road.	Del.	Cus.
		Logs	Bought				
<b>DURHAM</b>							
Chaffee Bros., Oxford, Mass.	P	SW					
Iandus & Harvey, Epping	P	SW					
<b>FARMINGTON</b>							
Bretton Lbr., Co., Ctr. Sandwich	S	SW		X	X		
Cameron, A. J., Farmington	S	SW		X	X	X	
Collins, Raymond, Portland St., Rochester	P	SW		X			
Hall, Errol S., Farmington	P	SW		X			
Paradise, Alexander, Gonic	P	SW		X			
<b>LEE</b>							
Kennard, Oliver, RFD Newmarket	S	SW		X	X	X	X
Moore, John, Dover	P	SW		X			
Snell, Nehemiah, Rt. 2, Dover	P	SW		X			
<b>MADBURY</b>							
Kay Wallace, Littleworth Road, Dover	P	SW		X			
<b>MIDDLETON</b>							
Diprisio, Charles, RFD, Union	S	SW & HW		X	X	X	X
<b>MILTON</b>							
Bickford, Carl, Tamworth	P	SW		X			
New England Box Co., 175 Main St., Greenfield, Mass.	S	SW		X	X	X	
Tibbetts Lbr. Co., RFD Farmington	S	SW		X	X	X	
Wentworth, Horace, RFD, Farmington	S						X
<b>NEW DURHAM</b>							
Blaisdell, Earl, New Durham	P	SW		X			
Brown, Harold, Gilmanton	P	SW		X			
Eddy, John, New Durham	S	SW		X	X	X	
Enfield Box, Enfield	P	SW		X			
Fleming, Edward, Hillsboro	P	SW		X			
Melanson, Joseph, Wolfeboro	S	SW		X	X		
<b>ROCHESTER</b>							
Paradise, Henry, Gonic	S	SW		X	X	X	
<b>ROLLINSFORD</b>							
Emerson, Geo. W., Jr., RFD 1, Dover	P	SW		X			
Mathes, John R. & Son, 50 Locust St., Dover	S	SW		X		X	
<b>SOMERSWORTH</b>							
Gagnon, Albert, 77 Franklin St.	S						X
<b>STRAFFORD</b>							
Avery S. Pratt, Ctr. Barnstead	S	SW			X	X	X
Caverly, Carl	S	SW & HW		X	X	X	
Dow, Charles R., Epping	P	SW		X			
Palmer Lbr. Co., Alton	P	SW		X			
<b>Sullivan County</b>							
<b>ACWORTH</b>							
Knight Bros., David E. Knight, Marlow	P	SW & HW		X	X	X	X
<b>CHARLESTOWN</b>							
Comrie, Ralph W.							
Smith, Alfred, RFD 2, Claremont	S	SW		X		X	X
<b>CLAREMONT</b>							
Davis & Symonds, Washington St.	S	SW & HW		X	X	X	
Johnson, J. C., RFD 1	S	SW & HW		X	X	X	
Smith, William, RFD 2	S	SW			X	X	X
<b>GRANTHAM</b>							
Rennet, Donas	S	SW & HW					
<b>LANGDON</b>							
Harris, Sydney		SW & HW		X			
Porter, George L., RFD, Alstead	S	SW & HW					X
<b>LEMPSTER</b>							
Olds, M. K.	S						X
<b>NEWPORT</b>							
Brayton, Arthur	P	SW & HW		X	X	X	X
Miller Bros., Lumber, Alex Miller	P	SW & HW		X	X	X	X
N. H. Lbr. Operating Co., L. V. Wilcox 34 Main	P	SW & HW		X			
Onnila, Robert, Pinnacle Road.	P	SW & HW		X			
Rowe, John	S						
Sargent & Hoy	S						

Persons or Company and P. O. Address	Type	Kind of Logs Bought	Stump.	Road.	Del.	Cus.
PLAINFIELD King, C. W., RFD, West Lebanon	S	SW				
SUNAPEE Trow, W. W., & Sons	S	SW	X	X	X	
UNITY Callum, Cecil	S					

### Out-of-State Stumpage and Log Buyers, Who Buy In New Hampshire

Acushnet Saw Mill Co., 54 Mill Rd., Acushnet, Mass.	SW		X			
Atlas Plywood Co., Newport, Vt.	HW	(Veneer)				X
Beecher Falls Mfg. Co., Beecher Falls, Vt. (W. J. Morrisey, Mgr.)	SW		X	X	X	
		(Y Birch preferred)				
Blair Veneer Co., Troy, Vt.	HW	(Veneer)	X	X	X	
Bingham, Donald, Pearl Hill Rd., Fitchburg, Mass.	SW		X	X	X	
Bowen & Hunter, East Corinth, Vt.	HW		X	X	X	
Bradford Veneer & Panel Co., Bradford, Vt.	HW	(Veneer)	X	X	X	
Britton, Allen, Hartland, Vt.	SW & HW		X	X	X	
Brown, Robert, 168 South Pleasant St., Haverhill, Mass.	SW		X			
Chadborne, Phillip, Bethel, Maine	SW		X	X	X	
Chaffee Bros., Oxford, Mass.	SW		X			
Coombs, P. W., Fryeburg, Maine	HW		X			
Cummings, C. B. & Sons, Norway, Maine	HW		X	X	X	
Danville Mfg. Co., Miles Pond, Vt.	SW		X	X	X	
Davis, L. E., Bethel, Maine	SW		X			X
Davis, Richard, Bethel, Maine	SW		X	X	X	
Dunn, Roger, Fryeburg, Maine	SW		X			
Eastern Pine Sales Corp., 19 Milk St., Boston	SW		X			
Fessenden Co., Inc., Townsend, Mass.	SW & HW		X	X	X	
Grafton Lumber Co., Bethel, Maine	SW		X	X	X	
Hall & Smith, Fryeburg, Maine	HW		X	X	X	
Hanfin, Thomas E., Belchertown, Mass.	SW & HW		X			
Hanover Dowell Co., Bethel, Maine	HW	(Boltwood)				X
Holmes, Shirley, Canaan, Vt.	SW & HW			X	X	X
Holmes, Russell, Canaan, Vt.	SW & HW			X	X	X
Kendall, Dowell Mill, West Bethel, Maine	HW	(Boltwood)				X
Lakeside Plywood Co., Newport, Vt.	HW	(Veneer)				X
Lewisburg Chair Factory, St. Johnsbury, Vt. (George A. Maker, buyer)	HW		X	X	X	
Malmquist Wood Products Co., Post Mills, Vt.	SW & HW		X	X	X	
Mann, T. S., Orange, Mass.	SW & HW		X			
Marbach Lumber Co., 11 Beacon St., Boston, Mass.	SW		X			
Mason & Parker Mfg. Co., 28 Front St., Winchendon, Mass.	SW		X			
McLam, D. C., East Corinth, Vt.	SW & HW		X	X	X	
Morang, Frank O., Barton, Vt.	W. Cedar Poles & Posts		X	X		
New England Wooden Ware Corp., Winchendon, Mass.	SW		X			
Newton-Tibbetts Co., West Bethel, Maine	HW	(Boltwood)				X
Owens-Illinois Glass Co., Troy, Vt.	HW	(Veneer) inquire direct				
Oxford Box Co., Kezar Falls, Maine	SW		X	X		
Paris Mfg. Co., South Paris, Maine (Clarence Moulton, buyer)	HW					X
Proctor, William P. Co., P. O. Box 216, North Chelmsford, Mass.	SW & HW		X			
Rossi, Joseph T., Forest Products, P. O. Box 793, Middletown, Vt.	SW & HW		X	X		
Sherburne Bros., Tyngsboro, Mass.	SW		X			
Smith, C. E., Westminster, Mass.	SW			X		
Snowcraft Co., Norway, Maine (Kenneth Aldrich, buyer)	W Ash			X	X	
Starkey, C. F. & C. H., Wendall, Mass.	SW & HW		X			
Tappley, Wm. R., Fitchburg, Mass.	SW & HW		X	X		
Tempered Maple Corp., St. Johnsbury, Vt. (Philip Iverson, buyer)	H Maple Only			X	X	
Thetford Lumber Mills Inc., Thetford, Vt.	SW & HW		X	X	X	X
True Temper Corp., St. Johnsbury, Vt.	W Ash			X	X	
		(Specifications on request)				
Vermont-American Furniture Corp., Orleans, Vt. (Soll Roehner, buyer)	HW					X
Walker, E. R. & E. P., Brown Field, Maine	SW		X			
Wood Brothers, Newbury, Vt.	SW & HW		X	X	X	X
Young, R. H. & Son, Bethel, Maine	HW	(Boltwood)				X

### Lath Mill Operators

Woodward, Max Colebrook

### Shingle Mill Operators

Forbes, Lyman	Colebrook
Jackson, Ronald	Center Effingham
Parkhurst, Lyman and Sons	Colebrook
Sherburne, Robert	Franconia
Russ, Walter and Son	Groveton
Summers, Horace	Jefferson
Woodrow, Max H.	Colebrook
Young, Arthur	Bath (Swift Water)
Johnson, Philip	Durham

### Shook Mill Operators

Jackman, Robert C. Sanbornville

### Pulpwood Buyers

Company and Agent	Kinds of wood purchased
Brown Company, Berlin, N. H.	Spruce, fir, hemlock, tamarack,
Cameron, C. A., Island Pond, Vt.	pine, beech, birch, maple, oak,
Hamlin, Mark, Berlin, N. H.	elm, ash.
Hawkensen, L. W., Colebrook, N. H.	
Mitchell, R. W., Berlin, N. H.	
Mountain, Claude, Cascade, N. H.	
Norcott, Kendall, Franklin, N. H.	
Champion International Co. Lawrence, Mass.	Peeled hardwood, beech, birch,
Ashton, Richard, Concord, N. H.	maple.
MacAdam, William, Frankestown, N. H.	
Franconia Paper Corp., Lincoln, N. H.	Inquire at mill, spruce, fir, hem-
Gilman, Edwin C., Campton, N. H.	lock and limited hardwoods.
Newhall, Orton, Canaan, Vt.	
Stevens, Glenn, Lincoln, N. H.	
Waldo, Henry C., Mgr. Wood Dept., Lincoln, N. H.	
Groveton Papers Co., Groveton, N. H.	Spruce, fir, hemlock and hard-
Fogg, Lester, Groveton, N. H.	woods.
Weymss, J. C., Groveton, N. H.	
International Paper Co.	Spruce, fir (inquire direct).
Ruch, Willard A., North Stratford, N. H.	
Orford Paper Co., Rumford, Maine	Spruce, fir, hemlock, and hard-
Weston, John, Fryeburg, Maine	wood
Ryegate Paper Co., East Rygate, Vt.	Spruce and fir.
Zuncore, Mike, Woodsville, N. H.	
St. Regis Paper Company	Spruce, fir, inquire direct.
Cowan, Frederick W. West Stewartstown, N. H.	
West Virginia Pulp and Paper Co., Mechanicsville, N. Y.	Spruce, fir, hardwoods.
Babbitt, Robert, Brattleboro, Vt.	
McKay, Malcolm, Littleton, N. H.	
Southard, Harry R., Irving St. Montpelier, Vt.	

### Excelsior Buyers

American Excelsior Corp., Lebanon, N. H.	Peeled poplar and basswood.
Selle, N. F., Mgr.	
Lord, W. M. Co., Union, N. H.	Peeled poplar, willow, basswood.
Merit Products Comp., Wolfeboro	Peeled poplar and willow.
Excelsior companies prefer peeled wood. The sticks must be 48-49 inches long and 4 inches minimum diameter at the small end.	



## Poles and Piling Buyers

Bickford, Charles, Center Sandwich	Spruce, Norway pine.
Esty, Don, Hebron	Spruce, Norway pine.
Footer, Wm., Nashua	Red pine, spruce.
Jackson, J. R. & Sons, Colebrook	Cedar poles and posts.
Kennett Co., Conway	Spruce, Norway pine.
Koppers Co., Inc., Wood Preserving Division, Nashua	Norway pine, also cross ties.
Parsons, M. R., Wayland, Mass.	Spruce and oak.

General specifications: minimum top diameter inside bark 6" - 7". Stump diameter inside bark 12" to 20". Knots trimmed flush. Body of the piling must fall within a line from center of top to center of butt. Lengths: 28" and up. Specific specifications should be obtained from buyer before cutting.

### Specialty Buyers — Birch Bolts and Other Wood Products

Name of Company, P. O. Address	Species and Specifications
Abbott Co., Antrim, N. H.	— Cribs and play pens.
Ames, Fred, Warren	— Bobbin wood — ash, birch, maple, red oak 10" min. diam.
Ames Manufacturing Co., Center Ossipee,	Hardwood lumber.
Antrim Reel Co., Antrim	— Reels for rope and twine.
Balduc, Ephraim J., 10 Elm St., Tilton	— Hardwood bolts.
Birchcraft Industries, Conway	— Paint brush handle factory. Buys round and square edge hardwood and softwood lumber, mill run.
Bixby, Ivan, Rumney	— Red oak, 10" min diameter.
Bixby, Maurice, Warren	— Red oak, 10", min. diameter.
Brown, Arthur B., Center Sandwich	— Novelties, buys round edge white and yellow birch, beech, log run.
Cameron, A. F., Farmington	— White, black, and yellow birch 4' long 8" min. diameter.
Calley and Currier, Bristol, RFD 2,	— White and yellow birch and ash 6" min. top diam. Not over one half red heart, Lengths 5', 6', 7', 16'.
Caron Constr. Co., 155 Baker St., Manchester	— Box and Dem. lumber.
Carr, Dowel Co., Ashland	— Birch.
Chase, Joseph H., 18 Butler St., Laconia	— Black cherry logs 8' - 16' length, 10" min. top diameter.
Chick, John F. & Son, Inc., Silver Lake	— Square edge soft wood lumber, del. Prefer to buy on grade, but will buy mill run. Prefer No. 2 common and better and long lengths.
Cummings, C. B. & Sons, Norway, Me. (Charles Parker, buyer, Stark, N. H.)	White and yellow birch, prefers white birch, some sugar maple and beech. Length 38" to 50" top dia. 6". Comparatively free from knots. Red heart not over 1/3 diameter. Buys stumpage, also del. wood.
Clement Toy Co., No. Weare	— Wood turning (white birch).
Cove, Craft, Blaisdell Ave., Lakeport	— White and yellow birch, 7" min. top diam., 50" and 60" bolts. logs 8' - 16' less than 1/3 red heart.
Criesader Toys, Conway	— Wood toys, Buys white pine of good quality.
Crown Woodworking Co., 123 Cleveland St., Manchester, Vt.	— Wood turning (white birch).
Draper Corp, Beebe River	— Ash, birch, sugar maple, 8' to 20' in length.
Drew, Lyle S., Union	— Turnsey mill. Buys del. at mill white birch, beech, sugar maple round edge for manufacture of woolen handles and toy parts.
Elliott Crutch Co., Rumney	— Select grades W and Y birch, sugar maple, and beech. 5', 10', 15' lengths.
Farmington Belting, Farmington	— White birch — 49" long Red heart if sound.
Farr, Albert L., Wentworth, N. H. Crutch Mfg. Hardwood	— birch. Min. 5' long and 7" top diam.
Fowler, Russell, Raymond	— All hardwood except ash, length 8' and up. Diameter 6" to 8", 13" and up.
Frankson Furniture Co., West Ossipee,	Round & square edge white birch and some other hardwoods delivered at mill.

Name of Company, P. O Address	Species and Specifications
Frye, E. B. and Son, Wilton	White and yellow birch, beech, maple and red oak.
Great East Wood Products Co., East Wakefield, N. H.	White and yellow birch, beech, sugar maple, ash.
Glen Bobbin Co., Kezar Falls, Me.	Sugar maple bolt wood 50" lengths, 6" top diam. del. at mill.
H. & H. Woodworkers, No. Weare, N. H.	Woodturnings, white birch.
Hall Wood Products, No. Weare	Wood turnings, white birch.
Hammond, Edward J. Tamworth	White birch stumpage.
Hutchins, Roy, Raymond	All hardwoods 50" bolts.
Kearsarge Peg Co., Bartlett	Straight grained white and yellow birch in 4' lengths, 6" top diam. Red heart not over 1/3 diam. of stick. Comparatively free from knots and burls.
Kelley Mfg. Co., Rumney	White and yellow, white ash. Length 10' to 15' min. diam. 8".
Kendall-Hadley Inc., Goffstown	Window sash, stair treads, white pine, red oak.
Kenneson, Norman, Conway	Made to order door and window sash and frames, cabinet work, buys top quality round and square edge white pine, 1" to 2 1/4" for thickness.
Ladd J. M. Mfg. Co.,	White and yellow birch, sugar maple, red oak, white ash bolts, lengths 5'2", 10'2", 14'2", min. top diam 8". Roadside or del.
Lisbon Co., Inc., Lisbon	White and yellow birch, sugar maple, beech, pine, spruce and hemlock.
Matthews, E. D., Newport	Ash and white oak. No. 1 logs to a 7" top diam.
McGall Bros., Raymond	Elm, oak, gum 16" to 22" maple, birch. Other hardwoods 6" - 8" diam.
Mellin-Quincy Mfg. Co., Whitefield, N. H.	Birch and maple squares.
Moosilauke Lumber and Bobbin Co., Pike	White and yellow birch, sugar maple, beech, white ash, spruce and pine, also pulpwood.
Parker, Winfield, Littleton (Bethlehem)	W and Y birch, maple, beech square stock mill. Also buys pulpwood.
Parkhurst, Lynn & Sons, Columbia	White birch and sugar maple.
Percival, W. E., Gorham, N. H.	Spool mill. Buys 50" W. Birch Bolts 6" min. small end. Take sound red heart. Min. of 3 sound knots per bolt. Knots per bolt. Knots max. 2".
Portland Dowel Co., Center Ossipee, George Pearson and Parker Merrow	dowel mill. Hardwood slats and squares. Also stumpage within 25 mile radius of mill.
Saunders, Brothers, Westbrook, Maine, (A. C. Wentforth, buyer, Whitefield)	White and yellow birch, some white ash, beech and maple. 40", 39", 31" length; min. 3" white wood around red heart.
Smart Brothers, Inc., Ossipee, Harry and Charles Smart	purchases round and square edge lumber grading No. 2 com. and better, sawn 1 5/8".
Souhegan Mills, Inc., Wilton	pressed wood products, ground wood and sawdust.
Sullivan Wood Products, Laconia	White pine, 4" long, 6" min. diam.
Swift River Lumber Co., Conway, Philip Robertson and Clements Clarence Potter	turnsey and square mill. Purchasers hardwood stumpage, roadside and del., lengths 4 - 18', 10" tip diam.
Tekwood, Inc., Lakeport	Good quality hard, and soft maple, white and yellow birch, beech, and bosswood logs 9', 13', 18' in length, 52" bolts. White birch min. top diam. 9", other 10". Logs must be reasonably sound, straight and round.
Tilton Novelty, Inc., 8 South Main St., Tilton, White pine	6' 2" long 5" min. top diam., bought by Gd., or MFB.
Tobey, Fred C., Jr., Plymouth	Pulpwood buyer.
Tyrell, Roy, Ashland	Red oak, 10" min. diam.
True Temper Corp., St. Johnsbury, Vt.	Good grade white ash. Write company for specifications.

Name of Company, P. O. Address	Species and Specifications
United Shank & Findings Co., Plymouth	White birch; length 4' to 24" min. top diam 8". No more than 2 small knots per 4' section. Sound, no cracks or crooks.
Walker, A. F. & Son, New Ipswich	Wood turnings, white birch, bolts and round edge lumber.
Whitcher, Edward L. Warren	Beech, birch, maple, lengths 8' to 16', top min. diam. 6".
White Mountain Woodcraft, Geo. Boucher, 355 Willard St., Berlin	Short dimension stock. Prefers W. & Y birch and maple. 31 to 57" lengths. Take up to 1/3 red heart. White ash 40" length.
Zack, Brock, Bridgewater	White ash for ladder rounds.

### Partial List of Consulting Foresters, Timber Estimators and Surveyors

#### Estimators

Atridge, J. Milton, Antrim, N. H., Consulting Forester.  
 Breckenridge, Walter, Plainfield, consulting forester.  
 Bartlett, Charles, Loudon Road, Concord, Timber estimator.  
 Bartlett, Edward, Amesbury, Mass., Consulting forester.  
 Bradley, Robert F., 1200 Main, Laconia, Consulting forester.  
 Chandler, John North, Conway, consulting forester, surveyor and estimator.  
 Christie, Aldis J., 14 Wellington Road, Manchester, consulting forester.  
 Cram, Floyd, 193 Massabesic St., Manchester, Timber estimator.  
 Durgin, Arthur L., Gilmanton Iron Works, Timber estimator.  
 Evans, John B., Lancaster, Consulting forester.  
 Feuer, Martin, Atkinson, consulting forester.  
 Harmon, R. F. Conway, timber estimator.  
 Hicks, Halsey, Brattleboro, Vt., consulting forester.  
 House, W. P. Chesham, consulting forester.  
 Hunter, Thomas, Melvin Village, Timber estimator.  
 Hyde, Gerald R., 61 Franklin St., Nashua, consulting forester.  
 Jenness, Myron I., RFD 3, Dover, Timber Estimator.  
 Johnson, H. H., Stratford, Timber estimator.  
 Locke, John, Canaan, Vt., Timber estimator.  
 Macomber, Francis, Conway, timber estimator.  
 Mansell, Maurice, Stoddard, consulting forester.  
 Montgomery, J. E. Stark, timber estimator.  
 Morrill, George W., 13 South Spring St., Concord, consulting forester.  
 Morrison, E. A. North Stratford, timber estimator.  
 Mace, Frank, Francistown, timber estimator.  
 N. E. Forestry Foundation, 3 Joy St., Boston, Mass., consulting forester.  
 N. E. Forestry Industries, Inc., 3 N. Main St., Concord, Consulting forester.  
 Newhall, C. C., Canaan, Vt., consulting forester.  
 Plumb, Allen, Newport, consulting forester.  
 Richardson, George, 20 South St., Littleton, timber estimator.  
 Rogers, Rennie, Bristol, timber estimator.  
 Sargent, Leslie, Plymouth, consulting forester and surveyor.  
 Thrasher, Ted., Gorham, timber estimator.  
 Welch, James & Son W., Ossipee, timber estimator.  
 Williams, Roger, Center Tuftonboro, consulting forester.  
 Willard, Howard, Miles Pond, Vt., consulting forester and surveyor.  
 Woodward, Howard, Berlin, consulting forester.  
 Woodward, K. W., Durham, consulting forester.

#### Surveyors

Breckenrdige, Walter, Plainfield.  
 Beattie, Nel, Guildhall, Vt.  
 Burnell, Roger, Conway.  
 Chaplin, Russell, Wolfeboro.  
 Chaplin, Reed, Keene.  
 Chase, Heman, Alstead.  
 Falconer, William, Milford, timber estimator, surveyor.

Harman, R. F., Conway, N. H.  
Hawkins, Richard C., Wakefield.  
Hyde, Gerald R., 61 Franklin St., Nashua.  
Marsh, Benton, Colebrook, N. H.  
McCrillis, Neal, North Sandwich.  
Trojano, Harold, Plymouth.  
Williams, Roger, Center Tufonboro.

#### Christmas Tree and Balsam Fir Producers

Amadon, George N., Lancaster, RFD 1.  
Ball, D. T., RFD, Colebrook.  
Batchelder, Stewart, RFD 1, Colebrook.  
Beloin, Edward, RFD, Colebrook (South Canaan, Vt.)  
Biron, Edward, North Stratford.  
Brockney, Archie, RFD Colebrook, (Canaan, Vt.)  
Cameron, Fred, Canaan, Vt.  
Crawford, Edgar, Pittsburg, (Clarkesville).  
Couture, Wilfred, RFD, Lancaster (Riverton).  
Danforth, Robert, Pittsburg.  
Dubey, Arthur, RFD 2, Littleton.  
Emerson, Stephen, RFD, Lancaster.  
Ferguson, W. W., Colebrook.  
Goodwin, Clyde, RFD 1, Colebrook.  
Goodrum, Hazen, Colebrook, RFD.  
Gray, Willard, Canaan, Vt.  
Ingraham, Charles, Center Ossipee and Brookline.  
Jackson, J. R. & Sons, Colebrook.  
Keach, Douglas, RFD, Colebrook.  
Lamoureaux, Peter F., Colebrook.  
Lord, Henry, Pittsburg.  
Malasky, John, RFD 1, Lancaster.  
McGoff, D. M., Lancaster.  
Northland Tree Co., Congdon, Petuy, S. Colebrook.  
Noyes, Chester, South Hill Farm, Stewartson, RFD, Colebrook.  
Oleson, Norman, Jefferson.  
Owens, Albion, Colebrook.  
Paquette, Emile, Beecher Falls, Vt.  
Paquette, Marcel J., Twin Mountain.  
Phillips, Durward, Canaan, Vt.  
Reynolds, William, North Stratford.  
Reed, Kenneth, Jefferson.  
Riendeau, George, Beecher Falls, Vt. (Hall Stream).  
Riendeau, Zephier, Groveton.  
Robinson, Claude, RFD 4, Colebrook (Columbia Bridge, Vt.)  
Stearns, Charles, Redstone.  
Thibault, Joseph, Box 36, Beecher Falls, Vt.  
Weeks, Sam, Colebrook.  
Wheeler, Leonard, Beecher Falls, Vt. (Bishop Brook Road, N. H.)

## Guides for Preparing Timber Sale Agreements\*

THE TIMBER sale agreement forms may be used as guides in preparing written agreements between buyers and sellers of stumpage, forest products, and the harvesting of forest products.

The following types of agreement forms are useful to woodland owners interested in keeping continuous crops of desirable trees growing on their lands:

1. Timber Sale Agreement of marked trees for an approximate sum more or less based on a specified price per thousand.
2. Timber Sale Agreement of marked trees for a lump sum.
3. Timber Sale Agreement for trees at a stump diameter limit at an established price per thousand cut.
4. Forest products sale agreement.
5. Owner-operator agreement.

### AGREEMENT NO. 1

Agreement entered into on this ..... day of ....., 19..... between ..... and ..... of ..... in the County of ..... and State of New Hampshire, hereinafter called the Seller(s), and between ..... and ..... of ..... in the County of ..... and State of New Hampshire, hereinafter called the Purchaser(s).

#### WITNESSETH:

ARTICLE I — The Seller(s) agree to sell to the purchaser(s) and the purchaser(s) agrees to buy from the Seller(s), upon the terms and conditions hereinafter stated all the timber marked or designated by the Seller(s) or his authorized agent, estimated to be ..... more or less, located on a certain Tract(s) of land situated in the town(s) of ..... in the County(ies) of ..... and the State of New Hampshire, located ..... and owned by the seller(s).

ARTICLE II — The seller(s) agree to permit the purchaser(s) access to the tract(s) hereinbefore described for the purpose of cutting and removing said timber which is the subject of this agreement.

ARTICLE III — The Purchaser(s) agrees to pay the seller(s) the sum of \$ ..... more or less as may be determined by the actual scale, at the rate of \$ ..... per .....; said payment to be made .....

ARTICLE IV — The Purchaser(s) further agrees to cut and remove said timber in strict accordance with the following conditions:

1. Unless an extension of time is granted all timber the subject of this agreement shall be cut and removed on or before .....

2. Timber shall be scaled by the ..... rule and measured at ..... by the .....

3. To furnish the seller(s) a statement of actual scaled volume removed each ..... such statement to be furnished on or before ..... in which such removal takes place and if requested, duplicate copies of scaling records.

4. No timber shall be cut except that marked or designed by the seller(s) or his agent.

5. All trees shall be utilized in their tops to the lowest possible diameter for commercially salable material. Stumps shall be cut so as to cause the least possible waste. All trees having 50% sound scale shall be cut and paid for.

6. Young trees shall be protected against unnecessary injury.

\* The timber sale agreements printed in this bulletin should be used only as guides in preparing a suitable written timber agreement.

7. To comply with all Federal and State laws pertaining to the operation and be liable for any action resulting from said operation.

8. Failure on the part of the purchaser(s) to comply with any of the conditions herein contained shall, at the option of the seller(s) be deemed a breach of this agreement.

9. ....

10. ....

ARTICLE V — It is mutually understood and agreed by and between the parties heretofore mentioned as follows:

1. All Timber included in this agreement shall remain the property of the seller(s) until paid for in full.

2. All rights granted under this agreement revert to the seller(s) on the date of the termination of this agreement, whether such termination results from the full performance of said agreement, or is so declared by the seller(s) on account of breach on the part of the purchaser.

3. Providing the purchaser faithfully complies with terms of this agreement and providing the seller(s) is owner of tracts covered under this agreement at the time of a second stumpage sale, said purchaser shall be given option with high priority to competitive purchase, other things being equal.

4. In case of disputes over the terms of this agreement, final decision shall rest with a reputable persons mutually agreed upon by parties concerned and in case of further disagreement, with an arbitration board of three persons, one to be selected by each party to this contract and a third to be selected by the other two arbiters.

In witness whereof the parties hereto have set their hands on the day and year first above written.

By Seller(s)

Witnesses: .....

By Purchaser(s)

## AGREEMENT NO. 2

Agreement entered into on this ..... day of ....., 19..... between ..... and ..... of ..... in the County of ..... and State of New Hampshire, hereinafter called the Seller(s), and between ..... and ..... of ..... in the County of ..... and State of New Hampshire, hereinafter called the Purchaser(s).

WITNESSETH:

ARTICLE I — The Seller(s) agree to sell to the purchaser(s) and the purchaser(s) agrees to buy from the Seller(s), upon the terms and conditions hereinafter stated all the timber marked or designed by the Seller(s) or his authorized agent, estimated to be ..... more or less, located on a certain Tract(s) of land situated in the town(s) of ..... in the County(ies) of ..... and State of New Hampshire, located ..... and owned by the seller(s).

ARTICLE II — The seller(s) agree to permit the purchaser(s) access to the tract(s) hereinbefore described for the purpose of cutting and removing said timber which is the subject of this agreement.

ARTICLE III — The purchaser(s) agrees to pay the seller(s) the sum of \$....., said payment to be made .....

and to be considered total payment for all timber which is the subject of this agreement.

ARTICLE IV — The purchaser further agrees to cut and remove said timber in strict accordance with the following conditions:

1. Unless an extension of time is granted all timber the subject of this agreement shall be cut and removed on or before .....

2. No timber shall be cut except that marked or designed by the seller(s) or his agent.

3. All trees shall be utilized in their tops to the lowest possible diameter for commercially salable material. Stump shall be cut so as to cause the least possible waste. All trees having 50% sound scale shall be cut and paid for.

4. Young trees shall be protected against unnecessary injury.

5. To comply with all Federal and State laws pertaining to the operation and the liable for any action resulting from said operation.

6. Failure on the part of the purchaser to comply with any of the conditions herein contained shall, at the option of the seller(s) be deemed a breach of this agreement.

7. ....

8. ....

ARTICLE V — It is mutually understood and agreed by and between the parties heretofore mentioned as follows:

1. All Timber included in this agreement shall remain the property of the seller(s) until paid for in full.

2. All rights granted under this agreement revert to the seller(s) on the date of the termination of this agreement, whether such termination results from the full performance of said agreement, or is so declared by the seller(s) on account of breach on the part of the purchaser.

3. Providing the purchaser faithfully complies with terms of this agreement and providing the seller(s) is owner of tracts covered under this agreement at the time of a second stumpage sale, said purchaser shall be given option with high priority to competitive purchase, other things being equal.

4. In case of disputes over the terms of this agreement, final decision shall rest with a reputable person mutually agreed upon by parties concerned and in case of further disagreement, with an arbitration board of three persons, one to be selected by each party to this contract and a third to be selected by the other two arbiters.

In witness whereof the parties hereto have set their hands on the day and year first above written.

Witnesses:

By Seller(s)

By Purchaser(s)

### AGREEMENT NO. 3

Agreement entered into on this ..... day of ....., 19.....  
between ..... and .....  
of ..... in the County of ..... and  
State of New Hampshire, hereinafter called the Seller(s), and between  
..... and .....  
of ..... in the County of ..... and  
State of New Hampshire, hereinafter called the Purchaser(s).

WITNESSETH:

ARTICLE I — The Seller(s) agree to sell to the purchaser(s) and the purchaser(s) agrees to buy from the Seller(s), upon the terms and conditions hereinafter states all timber ..... inches stump diameter or larger, estimated to be ..... more or less, located on a certain Tract(s) of land situated in the town(s) of ..... in the County(ies) of ..... and the State of New Hampshire, located ..... and owned by the sellers(s).

ARTICLE II — The seller(s) agree to permit the purchaser(s) access to the tract(s) hereinbefore described for the purpose of cutting and removing said timber which is the subject of this agreement.

ARTICLE III — The Purchaser(s) agrees to pay the seller(s) as may be determined by the actual scale, at the rate of \$..... per .....; said payment to be made .....

ARTICLE IV — The Purchaser(s) further agrees to cut and remove said timber in strict accordance with the following conditions:

1. Unless an extension of time is granted all timber the subject of this agreement shall be cut and removed on or before .....

2. Timber shall be scaled by the .....  
RULE and measured at .....  
by the .....

3. To furnish the seller(s) a statement of actual scale volume removed each ....., such statement to be furnished on or before ..... following the ..... in which such removal takes place and if requested duplicate copies of scaling records.

4. No timber shall be cut except that marked or designed by the seller(s) or his agent.

5. All trees shall be utilized in their tops to the lowest possible diameter for commercially salable material. Stump shall be cut so as to cause the least possible waste. All trees having 50% sound scale shall be cut and paid for.

6. Young trees shall be protected against unnecessary injury.

7. To comply with all Federal and State laws pertaining to the operation and be liable for any action resulting from said operation.

8. Failure on the part of the purchaser to comply with any of the conditions herein contained shall, at the option of the seller be deemed a breach of this agreement.

9. ....  
.....

10. ....  
.....

ARTICLE V — It is mutually understood and agreed by and between the parties heretofore mentioned as follows:

1. All Timber included in this agreement shall remain the property of the seller(s) until paid for in full.

2. All rights granted under this agreement revert to the seller(s) on the date of the termination of this agreement, whether such termination results from the full performance of said agreement, or is so declared by the seller(s) on account of breach on the part of the purchaser.

3. Providing the purchaser faithfully complies with terms of this agreement and providing the seller(s) is owner of tracts covered under this agreement at the time of a second stumpage sale, said purchaser shall be given option with high priority to competitive purchase, other things being equal.

4. In case of disputes over the terms of this agreement, final decision shall rest with a reputable person mutually agreed upon by parties concerned



and in case of further disagreement, with an arbitration board of three persons, one to be selected by each party to this contract and a third to be selected by the other two arbiters.

In witness whereof the parties hereto have set their hands on the day and year first above written.

Witnesses:

By Seller(s)

.....  
 .....  
 \* .....

By Purchaser(s)

.....  
 .....  
 .....

### Supplemental Suggestions For Use in Timber Sales Agreements

1. PENALTY CLAUSE for cutting of unmarked trees.
2. Permission for or against erection of building sawmills and other facilities upon the premises.
3. Special provision pertaining to access, right of way, etc.
4. Special provisions as to method of scaling.
5. Special precautions pertaining to starting and spreading of fires.
6. Compensation or compulsory repair of damage to permanent roads, bridges, culverts, buildings, other permanent installations and as to cultivated lands.
7. The ownership of logging by-products, both during and after the operation, with reference to saw-dust, slabs, stickings and tree tops.
8. Provisions for or against resale.
9. Restrictions of use types of equipment.
10. Special handling of slash.
11. Responsibilities for liability for personal injuries or damages resulting during operation.

### AGREEMENT NO. 4

This contract made and entered into this ..... day of ..... , 19 ..... by and between ..... of ..... of ..... hereinafter referred to as the buyer.

WITNESSETH:

The seller agrees to deliver to the buyer at ..... the products listed below, estimated to be about ..... more or less on or before .....

The buyer agrees to purchase said products at the prices listed below as measured by ..... at .....  
 By ..... Products subject to specifications of Buyer.

Product

..... @ ..... per .....  
 ..... @ ..... per .....  
 ..... @ ..... per .....  
 ..... @ ..... per .....

It is mutually agreed that payment for said products will be made .....

In Witness Whereof, the parties have hereunto set their hands on the day and year first above written.

Seller .....  
 Buyer .....

## AGREEMENT NO. 5

This contract made and entered into this ..... day of  
....., 19..... by and between ..... of  
..... owner of timber to be cut hereinafter referred  
to as the owner and ..... of  
..... hereinafter referred to as the operator.

### WITNESSETH:

Whereas, the owner owns standing Timber located in .....  
..... and

Whereas, the Operator desires to contract with the owner to .....  
..... and  
..... for the requirements of the owner.

Now, therefore, it is agreed between the parties,

1. The operator agrees that he will .....  
..... and ..... all the marked  
or designed timber, standing and being on the .....  
owned by the owner, situated in .....

2. The owners agrees to pay for the .....  
..... and ..... of said timber the sum  
of ..... per ..... as measured by the  
..... rule by ..... at the  
..... Payment for these operations shall be made  
to the operator on .....

3. The operator agrees to use proper precautions to avoid damage to  
to fences and other property of the owner; and agrees to indemnify the owner  
against any and all damage and injury to any person or persons, including em-  
ployees of the operator caused or arising out of said operation.

4. The operator further agrees that the work will be done in a workman-  
like manner and completed on or before. ....

5. The operator agrees to comply with all Federal, and State laws or  
regulations controlling his operations. The operator agrees to indemnify and  
hold harmless the owner from any and all claims or demands which may be  
made against him by reason of the operator's operation or violation by the  
operator of any laws or regulations governing said operation.

6. It is mutually understood by the parties hereto that the operator is not  
an employee of the Owner, but that he is an independent contractor.

7. It is agreed between the Owner and Operator that the Payment of  
..... per ..... of timber cut  
as hereinbefore specified shall include full payment for the use of any and all  
equipment used in connection with the operation.

8. It is agreed that the owner may terminate the cutting at any time by  
providing with written notice of date of terminations at least .....  
in advance of date of termination and by paying in full as above specified for  
all material .....  
and ..... by the operator.

In Witness Whereof, the parties have hereunto set their hands the day  
and the year first above written.

Witnessed:

Signed:

Operator .....

Owner .....