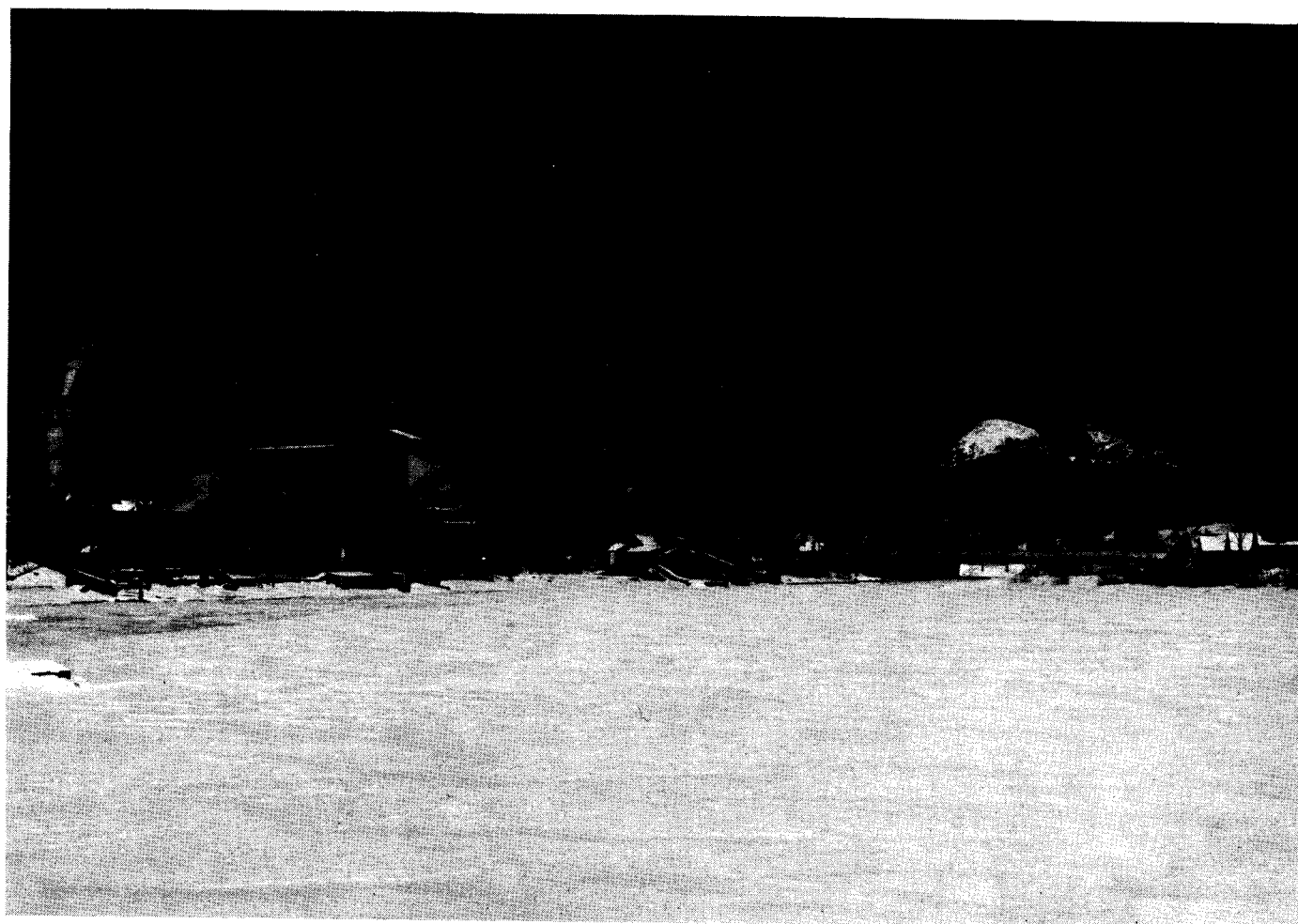




NEW HAMPSHIRE FOREST MARKET REPORT 1963



COOPERATIVE EXTENSION SERVICE
UNIVERSITY OF NEW HAMPSHIRE
with the
NEW HAMPSHIRE DEPARTMENT OF RESOURCES
AND ECONOMIC DEVELOPMENT COOPERATING

I N D E X

	Page
County Foresters in New Hampshire	1
The Forest Market Situation Nationally	2
The Forest Market Situation in New Hampshire	3
Recommendations to persons selling timber	3
Assistance Rendered by the County Foresters	4
Table I - Price Range of Standing Timber	
Belknap County	5
Carroll County	5
Cheshire County	6
Coos County	7
Grafton County	9
Hillsboro County	9
Merrimack County	10
Rockingham County	10
Strafford County	10
Sullivan County	11
Table II - Prices of Pulpwood Per Cod	
Northern New Hampshire	12
Southern New Hampshire	13
Table III - Prices of Excelsior Wood	13
Boltwood	13
Poles	14
Construction Poles	14
Piling	15
Posts	15
Table IV - Price Range of Fuelwood Per Cod	16
Sawdust at Sawmill Per Cod	16
Formula for determining fuelwood, pulpwood and boltwood in 4' lengths	16
Table V - Price Range of Christmas Trees and Boughs	17
Table VI - Operating Costs (Contract Prices) for Producing Forest Products	17
Table VII - Wholesale Rough Air Dried Price for Graded Eastern White Pine	18
Wholesale Price for Air Dried Native Hemlock	18
Table VIII - Wholesale Price List for White Pine Lumber Per MBF at a New Hampshire Lumber Yard	18
Wholesale Price List for Eastern Hemlock	18
Companies and Individuals Buying Standing Timber and Logs and Doing Custom Sawing. Listed by County and Town	19
Belknap County	19
Carroll County	20
Cheshire County	21
Coos County	22
Grafton County	23
Hillsboro County	25
Merrimack County	27
Rockingham County	28
Strafford County	29
Sullivan County	30

Out-of-State Stumpage and Log Buyers who Buy in New Hampshire	32
Portable Pulpwood Debarkers	33
Planning Mills available for Custom Work	33
Single Mill Operators	33
Wood Chipping Plants	33
Pulpwood Buyers and Kinds of Wood Purchased	33
Excelsior Buyers	35
Poles, Piling, and Post Buyers	35
Specialty Products Buyers - Birch Bolts and Other Roundwood Products.	36
Partial List of Consulting Foresters Practicing in New Hampshire and the Services they Render	37
Partial List of Industrial Foresters Employed in New Hampshire.	38
Partial List of Timber Stand Improvement Contractors	39
Christmas Tree Dealers and Producers.	39
Guide for Preparing Timber Sale Agreements	41
Sale of Marked Trees for an Approximate Sum, More or Less, Based on a Specified Price Per Thousand Board Feet	42
Timber Sale Agreement of Marked Trees for a Lump Sum	43
Timber Sale Agreement for Trees at a Stump Diameter Limit at an Established Price Per Thousand Board Feet Cut.	45
Supplemental Suggestions for Use in Timber Sales Agreements.	47
Forest Products Sale Agreement	47
Owner-Operator Agreement	48
Christmas Tree Land Development Lease.	50

The information in this bulletin covering prices, specifications, names and addresses was gathered by the New Hampshire County Foresters and the bulletin was prepared by K. E. Barraclough, Extension Forester, and Roger P. Sloan, County Forester, Rockingham County, and Assistant Extension Forester.

COUNTY FORESTERS

County	Name	Address
Belknap-Strafford	Leighton, Roger S.	County Extension Office Rochester 332-5808
		County Extension Office Laconia 524-2121
Carroll	Dodge, Arthur G.	County Extension Office Conway 447-5922
Cheshire-Sullivan	Richards, Tudor	County Extension Office Keene 352-4550
	*Szymujko, Joseph A.	County Extension Office Claremont 543-3181
Coos	Sargent, John E.	County Extension Office Lancaster 788-4961
Grafton	Sargent, Leslie B.	County Extension Office Woodsville 747-2061
Hillsboro	Breck, Robert W.	County Extension Office Milford 673-2510
Merrimack	Thompson, Wilbur E.	County Extension Office Concord 225-5505
Rockingham	Sloan, Roger P.	County Extension Office Exeter 772-2741
	*Knowles, Stanley W.	

*Assistant County Forester

FOREST MARKET REPORT

1963

THE FOREST MARKET SITUATION (1)

THE UNITED STATES SITUATION - As a result of the general increases in economic activity consumption of timber products in 1962 showed a moderate rise. Total consumption of all timber products was estimated at 12.1 billion cubic feet, some 6 percent above consumption in 1961.

In 1962 net imports of timber, including roundwood equivalent of lumber, veneer, plywood, wood pulp, paper and paper board amounted to about 1.5 billion cubic feet and composed about 12 percent of total wood consumption.

Stumpage prices of major species sold from the national forest showed a slightly downward trend. Prices received from the sales of Douglas-fir stumpage were down while those of sugar pine and ponderosa pine were up or showed little change. Southern pine stumpage prices showed little change from 1961 levels. Stumpage prices in the northeast region showed a slightly downward trend.

Lumber consumption in 1962 reached some 36.6 billion board feet slightly more than in 1961. Although there was an increase in lumber consumption in 1962, it was still about 5 percent below the annual average of 38.7 billion board feet attained in the period 1955-59. Part of this drop can be traced to a decline in the number of dwelling units started. It can also be attributed to the change in residential construction, such as the increase in the construction of multi-family units and single family units on slab foundations. In addition there has apparently been a continuing substitution of other materials for lumber used in construction, shipping, and manufacturing.

Domestic lumber production in 1962 totaled about 31.4 billion board feet, an increase of 4 percent over 1961. Production of softwood lumber was estimated at 26.2 billion feet, and hardwood lumber at 5.2 billion board feet -- 3 percent and 10 percent respectively above 1961.

Pulpwood consumption in United States pulp mills in 1962 was estimated at 44.8 million cords. This represented a new high -- 6 percent above 1961 and 69 percent above the level of ten years ago. Production of round pulpwood in the United States was estimated at 35.0 million cords, 10 percent above 1961. Softwood composed about 73 percent of the total output and hardwood 27 percent. In recent years production of hardwood pulpwood has been increasing at an average annual rate of 11 percent -- just double the 5.5 percent rate for softwoods. Round pulpwood prices showed little change in 1962 from 1961 and 1960 levels.

Production of pulpwood chips, largely from residues of sawmills and veneer mills reached the equivalent of 9 million cords in 1962. This represents about a fifth of the total pulpwood production and marks a new peak in a trend that has been steadily upward since 1944.

Production of softwood veneer logs in 1962 was estimated at 4.4 billion board feet. This is about 0.5 billion board feet above 1961 and nearly double output five years ago. Douglas-fir composed about 90 percent of the total output. Since the early 1950's there was little change in the volume of domestic hardwood veneer logs produced.

- (1) The Demand and Price Situation for Forest Products, Forest Service and Agricultural Stabilization and Conservation Service, U.S.D.A., September 1962

The consumption of Christmas trees in 1962 was around 45 million. Annual imports from Canada was between 10 and 12 million trees.

THE NEW HAMPSHIRE SITUATION - New Hampshire's demand for forest products strongly reflects the national demand. National consumption of forest products in 1962 showed a slight upward trend over 1961. The demand for New Hampshire's forest products did not improve over 1961. Increased use of Douglas-fir plywood in building construction has reduced the demand for native white pine in home construction. The demand for box lumber has declined sharply in the last few years easing the pressure on immature white pine timber stands in southern New Hampshire. In northern New Hampshire the closing of the Brown Co. Sulphite Mill in Berlin will affect the demand for hardwood pulpwood as this mill used 100,000 cords of pulpwood a year. Delivered to mill prices for peeled spruce and fir pulpwood declined \$3.00 per cord over 1961. Prices for other pulpwood species remained the same. Christmas tree sales remained steady. Prices paid on the stump varied from \$.25 per tree for wild trees to \$2.50 for plantation grown trees. Producers are still unable to meet the demand for graded trees. The demand for trees suitable for hardwood veneer remains excellent.

RECOMMENDATIONS FOR SELLING

New Hampshire woodland owners who plan to sell stumpage, logs, pulpwood, and other forest products are urged to consider the following recommendations before selling:

1. If you are in doubt as to whether you have enough of the right sort of timber to attract a buyer and are interested in the sort of selective cutting operation that would benefit the remaining stand, contact the County Forester or a Consulting Forester.
2. Assuming you have enough timber to have selectively cut, find out what sort of operation would be involved -- whether a thinning, or an improvement, or re-production, or harvest cut, or a combination of two or more of these.
3. Arrange to have the trees that are to be cut to be marked with paint or a blaze. If not in a position to do this yourself with help from the County Forester, hire a Consulting Forester for the purpose.
4. Find out from buyers of stumpage, logs, pulpwood, and other forest products the prices they offer in order that you may take advantage of the best market. Compare the local prices with those quoted from other sections of the state.
5. Thoroughly investigate all local timber markets and prices since in many cases local markets pay better prices than outside markets because of the competition with local buyers.
6. Before selling, consult your neighbors who have recently sold timber and use their experience as a guide. Ask your County Forester. In many instances, failure to do this has resulted in the woodland owner not getting full value of the product.
7. Advertise and secure competition among outside purchasers. The expense will be small and outside buyers will thus learn of chances to bid on timber in competition with local buyers.
8. Secure bids whenever possible, both by the lump sum sale based on closely estimated volume and by log scale measure. A choice is thus offered and a more profitable form of bid can be accepted.
9. Consider the responsibility of the prospective purchaser before making the sale in order to avoid slow payment, costly collections, and losses.

10. When there is quality timber to market, these trees are worth more than average or poor quality trees. Be sure the buyer takes the factor of tree quality into consideration when offering you a price for stumpage.

11. Remember that standing timber usually increases in value and generally can be sold at any time. The owner, therefore, is not obliged to place his product on the market, if the price offered is not satisfactory. Sell only trees that should be cut. These trees should be marked by the owner or his agent with the help and advice of a qualified forester. Reliable operators will make partial cuttings by taking only the market trees, if the owner insists.

12. A written timber sale agreement between buyer and seller is most important before cutting starts on a lot. Sample sale agreement forms to fit different kinds of operations can be obtained from your County Forester.

13. Consider the possibility of retaining the services of a qualified forester to act as your agent in handling a timber sale in your behalf when you are not in the position to look after the details of a sale, such as marking the trees for cutting, negotiating a fair price for the marked trees, looking after the cutting operations, and making sure the terms of the contract or agreement are being followed. The names and addresses of Consulting Foresters that practice in New Hampshire are listed in this report.

ASSISTANCE RENDERED BY THE COUNTY FORESTER

The County Forester helps woodland owners to help themselves. Your County Forester will assist you in the examination of your woodlands and make recommendations for managing them. He will help you or your agent in marking trees for cutting in limited amounts, and advise you in the marketing of forest products.

There are thousands of acres of young growing trees, such as pine, spruce, fir, and desirable hardwood, that can be converted into desirable stands of trees, if the overtopping weed trees are cut or killed. It is profitable to prune young, fast-growing, well-formed softwoods, especially white pine with the purpose of growing quality logs that will yield clear lumber. Your County Forester can assist you in getting a forest improvement program started in your woodlands. Under the provisions of the Agricultural Conservation Program, the Federal Government shares the cost of woodland improvements and tree planting with woodland owners. Your County Forester can provide you with the information about the cost-sharing programs.

RANGE OF PRICES PAID FOR FOREST PRODUCTS, JANUARY 1963

Quality, quantity, location, logging chance, demand, and other factors affect the prices paid for stumpage, logs, pulpwood, boltwood, piling, poles, fuelwood, Christmas trees, and other forest products. The range in prices paid for stumpage and for roadside and mill deliveries is so varied that the prices quoted show a wide range. Prices can be expected to go up or down depending on the market situation and demand for certain species.

TABLES

TABLE I. PRICE RANGE STANDING TIMBER (STUMPAGE) AND SAWLOGS PER MBF

Prices quoted are an average range for the county. Prices will vary from those quoted depending on market conditions. More specific prices can be obtained by contacting the County Forester, Consulting Foresters, or industry representatives. Read carefully the Recommendations for Selling on Page 3 before disposing of stumpage, logs, and other forest products.

BELKNAP COUNTY

Species	Quality	Stumpage	Roadside	Delivered
White Pine	low	\$ 8 - 12	\$30 - 32	\$34 - 36
	medium	12 - 16	32 - 38	38 - 40
	high	18 - 25	40 - 42	40 - 50
Hemlock and Spruce	low	10	28	35
	medium	12	32	38
	high	18	35	40
Yellow Birch (1)				
White Birch (1)				
Sugar Maple (1)				
Soft Maple	low	8	32	38
Red Oak (1)	medium	12	34	40
White Oak	high	18	36	42
Beech				
White Ash (1)				
Basswood (1)				

(1) Higher prices are paid for these species when the grades are suitable for specialty items such as boltwood and veneer logs.

CARROLL COUNTY

Species	Quality	Stumpage	Roadside	Delivered
White Pine (1)	low	\$ 5 - 8	\$	\$25 - 30
	medium	15 - 20	35 - 38	40 - 50
	high	20 - 26	40	50 - 70
Hemlock	low	10		
	medium	18	30	40
	high	26		45

(1) Note: Several million feet of old growth White Pine in Carroll, S.E. Grafton, and N.W. Belknap Counties were blown down during the Dec. 31, 1962 storm. At present, White Pine stumpage prices are depressed to a range of \$10-15/M bd. ft. as a result of this blow down. The above prices reflect the Pine market before the Dec. 31, 1962 storm.

CARROLL COUNTY (CONT'D)

Species	Quality	Stumpage	Roadside	Delivered
Spruce	low	15		
	medium	20		
	high	25	35	45 50
Ash	low	16		
	medium	18		50
	high	21		65 80
Beech	low	7		
	medium	10		
	high	13		50
Beech-Boltwood				20 - 30/cord
Red Maple	low to high	7 - 9		50
Sugar Maple	low	12		40
	medium	17		55
	high	25		70
Sugar Maple - Boltwood				20 - 30/cord
Paper Birch	medium to high	20		55
Paper Birch - Boltwood		10 - 12/cord		25 - 32/cord
Yellow Birch	low	31		50
	medium	38		65
	high	44		80
Oak Veneer	low	26		80
	medium	33		100
	high	40		120

CHESHIRE COUNTY (1)

Species	Quality (2)	Stumpage	Roadside	Delivered
White Pine	low	\$ 7 - 8	\$25 - 30	\$33 - 35
	medium	12 - 15	32 - 35	38 - 42
	high	18 - 25	38 - 40	45 - 50

- (1) The market for standing timber and sawlogs was rather quiet when the figures were gathered in January, especially in the case of softwoods.
- (2) Prices vary also with accessibility, terrain, overall volume and volume per acre, and size of trees, and, of course, demand.

CHESHIRE COUNTY (CONT'D)

Species	Quality	Stumpage	Roadside	Delivered
Hemlock	medium	7 - 8	28 - 35	35 - 40
	high	14 - 18	38 - 40	41 - 50
Spruce	medium	8 - 12	33 - 35	35 - 40
	high	15 - 20	38 - 40	45 - 50
Red Oak	medium	8 - 10	28 - 33	35 - 40
	high	15 - 25	35 - 40	43 - 45
Yellow (Silver) Birch (3)	medium	8 - 10	33	45
	high	18 - 20	40	55
Paper (White) Birch (4)	medium	8 - 10	28 - 33	38 - 43
	high	17 - 20	35 - 40	45
Sugar (Rock) Maple (4)	medium	8 - 10	28 - 33	38 - 43
	high	17 - 25	35 - 45	45 - 50
Red (Soft) Maple	medium	8 - 10	30 - 33	38
	high	12 - 15	35 - 40	42 1/2 45
Beech	medium to	8 - 10	25 - 30	35
	high			
White Ash (5)	medium to high	(Not purchased separately except as logs)		55 - 100

(3) Occasional much higher prices paid in southeastern Vermont for top grade veneer quality material.

(4) No nearby veneer market.

(5) Special markets in Southeastern Vermont.

COOS COUNTY

Does not include pulpwood prices

Species	Quality	Stumpage	Roadside	Delivered
SAWLOGS				
White Pine	low	\$12		\$40
	medium	17		45
	high	22		50
White Spruce	low	12		40
	medium	17		45
	high	20		50

COOS COUNTY (CONT'D)

<u>Species</u>	<u>Quality</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
<u>SAWLOGS (CONT'D)</u>				
Red Spruce	low	12		40
	medium	17		45
	high	20		50
Hemlock	low	5		
	medium	10		40
	high	15		
Hard Maple	low	6		40
	medium	13		57
	high	20		75
Soft Maple	low	6		
	medium	10		
	high	15		
White Birch	low	15		
	medium	22		50
	high	30		
Yellow Birch	low	10		
	medium	20		
	high	30		50 - 120
Beech	low	5		
	medium	10		45
	high	15		
Ash	low	10		50
	medium	14		65
	high	18		80
<u>VENEER</u>				
Hard Maple	veneer	10 - 30		60 - 130
Yellow Birch	"	10 - 40		60 - 225
Soft Maple	"	10 - 20		70 - 75
Ash	"	10 - 20		60 - 90
Poplar	"	10 - 15		60 - 70
Beech	"	10 - 15		60 - 85
White Birch	"	10 - 30		60 - 120
Red Oak	"	15 - 30		120

GRAFTON COUNTY

<u>Species</u>	<u>Quality or Grade</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
White Pine	low	no market		
	medium	\$10 - 20	\$34 - 40	\$38 - 45
	high	15 - 25	40 - 45	43 - 55
Hemlock		8 - 16	28 - 35	34 - 42
Spruce		10 - 20	30 - 38	35 - 45
Yellow Birch	sawlog	12 - 20	35 - 40	40 - 65
	veneer	25+	45+	80 - 130
Sugar or Hard Maple	sawlog	12 - 25	35 - 43	40 - 65
	veneer	18+	45+	65 - 125
White Birch	sawlog	12 - 22	35 - 42	40 - 65
	veneer	18+	45+	50 - 85
Soft (Red) Maple	sawlog	(limited market)	35	42
Red Oak	sawlog	10 - 15	30 - 40	40 - 45
	veneer	20+		60 - 120
Beech	sawlog	8 - 15	30 - 40	40 - 45
	veneer	15+		50 - 85
White Ash		10+		60 - 75
Basswood	sawlog	10 - 15	30 - 40	40 - 45
	veneer	20+		60 - 120

HILLSBORO COUNTY

<u>Species</u>	<u>Quality</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
White Pine	low	\$ 9	\$28	\$30
	medium	15	33	38
	high	25	38	45
Hemlock	low	8	25	30
	medium	14	30	35
	high	17	34	40
Red Oak and White Birch	low	6	25	30
	medium	15	35	40
	high	18	40	45
Other Hardwoods	low	5	25	31
	medium	12	30	37
	high	17	35	42

MERRIMACK COUNTY

<u>Species</u>	<u>Quality</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
White Pine	low	\$ 8 - 12	\$28 - 32	40
	medium	12 - 15	32 - 35	
	high	15 - 18		
Hemlock	low	8 - 12		
	medium	12 - 15		
	high	15 - 16		
White Birch	Bolt. (cord)			32
	Sawlog			64
Red Oak	average	15	35 - 40	
	high		50	

ROCKINGHAM COUNTY

<u>Species</u>	<u>Quality</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
White Pine	low	\$ 8 - 11	\$20 - 25	\$30 - 35
	medium	12 - 15	26 - 30	36 - 40
	high	16 - 20	31 - 25	41 - 45
Hemlock	medium	8 - 10		
	high	11 - 15		
Oak	low	8 - 12		
Birch	high	15 - 20		
Maple				
White Oak	keel stock	20 - 40		

STRAFFORD COUNTY

<u>Species</u>	<u>Quality</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
White Pine	low	\$ 8 - 12	\$30 - 32	\$34 - 36
	medium	12 - 16	32 - 38	38 - 40
	high	18 - 25	40 - 42	40 - 50
Hemlock and Spruce	low	10	28	35
	medium	12	32	38
	high	18	35	40

STRAFFORD COUNTY (CONT'D)

<u>Species</u>	<u>Quality</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
Yellow Birch (1)				
White Birch (1)				
Sugar Maple (1)				
Soft Maple	low	8	32	38
Red Oak (1)	medium	12	34	40
White Oak	high	18	36	42
Beech				
White Ash (1)				
Basswood (1)				

(1) Higher prices are paid for these species when the grades are suitable for specialty items such as boltwood and veneer logs.

SULLIVAN COUNTY

<u>Species</u>	<u>Quality</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered</u>
White Pine	low	\$ 8 - 12	\$34	\$35 - 43
	medium	10 - 15	30 - 38	35 - 45
	high	16 - 20	37 - 45	45 - 50
Red Pine		15 - 20	35 - 40	45 - 50
Spruce		12 - 18	35 - 40	40 - 50
Hemlock		11 - 15	35 - 37	40 - 45
Yellow Birch	medium	12 - 14	36 - 38	45
	high	16 - 18	38 - 40	50 - 60
White Birch	medium	12 - 14	35 - 36	45
	high	15 - 18	38 - 40	50 - 60
Sugar Maple	medium	12 - 14	35 - 36	45 - 47
	high	15 - 18	38 - 40	60
Red Oak		14 - 18	40	47 - 50
Black Birch		14 - 16		50
Basswood		14 - 16		50
White Ash		14 - 16		55
Black Cherry		14 - 16		50

(1)
TABLE II. PRICES OF PULPWOOD PER CORD - NORTHERN NEW HAMPSHIRE

<u>Species</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered at Mill</u> <u>Cord</u>	<u>C.W.T.</u>
Spruce and Fir				
Peeled		\$19.00	\$23.50 - 28.00	
Rough (2)	\$ 3.00 - 6.00	14.00 - 16.00	19.00 - 24.00	
		(2) Zone - 0-20 mi.	20.00	
		" - 21-40 mi.	21.00	
		" - 41+ mi.	22.00	
Pines				
Peeled			19.00 - 20.00	
Rough	.50 - 2.00		15.00 - 16.00	
		Zone - 0-20 mi.	15.00	
		" - 21-40 mi.	16.00	
		" - 41+ mi.	17.00	
Hemlock				
Peeled		16.00 - 17.50	21.50 - 25.00	
Rough	.50 - 3.00	10.00 - 12.00	16.00 - 20.00	
		Zone - 0-20 mi.	16.00	
		" - 21-40 mi.	17.00	
		" - 40-60 mi.	18.00	
		" - 61 mi. & up	19.00	
Tamarack				
Peeled		15.00 - 17.00	20.00 - 23.00	
Rough	.50 - 2.00	10.00 - 12.00	16.00 - 19.00	
		Zone - 0-20 mi.	16.00	
		" - 21-40 mi.	17.00	
		" - 41-60 mi.	18.00	
		" - 61 mi. & up	19.00	
Hardwood (3)				
Peeled		12.00 - 14.00	20.00 - 24.00	
Rough	.25 - 1.50	8.00 - 10.00	15.00 - 19.00	
		Zone - 0-20 mi.	15.12	\$.27
		" - 21-40 mi.	15.68	.28
		" - 41-60 mi.	16.24	.29
		" - 61 mi. & up	16.80	.30

- (1) One mill is buying hardwood by weight and greenwood, 5600 pounds equals one cord.
 (2) Lake or stream bank \$21.00 per cord.
 (3) One mill pays a straight price from all zones.
 (4) Other zone prices may be quoted. Contact the buyer.

PRICES OF PULPWOOD PER CORD - SOUTHERN NEW HAMPSHIRE

<u>Species</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered at Mill</u>
Hardwood			
Rough	\$.50 - 2.00	\$ 9.00 - 12.00	Zone - 31-40 mi. \$17.24 (1) " 41-60 mi. 18.54 (2)
Peeled		14.00 - 18.00	23.25 - 26.75 (2)

(1) Where wood is bought by weight: 5600 pounds hardwood equals one cord.
4600 pounds softwood equals one cord.

(2) Price varies depending on distance from mill.

TABLE III. PRICE RANGE OF EXCELSIOR WOOD, BOLTWOOD, POLES, CONSTRUCTION POLES, PILING, AND POSTS (1)

<u>Excelsior Wood Per Cord</u>			
<u>Species</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered at Mill</u>
Popular (Peeled)	1.00 - 3.00	15.00 - 18.00	\$20.00 - 25.00

<u>Boltwood Per Cord (2)</u>			
<u>Species</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered at Mill</u>
White Birch	\$ 4.00 - 15.00	\$19.00 - 27.00	\$50.00 - 75.00 per Mbf 30.00 - 32.00 per Cord
Beech	3.00 - 6.00		20.00 - 30.00 per Cord 45.00 - 50.00 per Mbf
Sugar Maple			20.00 - 32.00 per Cord 40.00 - 70.00 per Mbf
White Ash	3.00 - 8.00		50.00 - 60.00 per Mbf

(1) Before cutting any posts and poles or piling, woodland owners should inquire of buyers concerning current specifications and purchasing program.

(2) Price per bolt varies according to diameter and length of bolt. Some mills prefer to buy by the Mbf.

Poles (1)

<u>Species</u>	<u>Stumpage</u>		<u>Roadside Per Mbf</u>
Red (Norway) Pine	\$15.00 - 25.00	25' and 30'	\$40.00
	.10 - .55	35', 40', 45',	50.00
	(per linear foot)	and 50'	

Specifications:

<u>Lengths</u>	<u>Top Size Diameter</u>	<u>Butt Size Diameter</u>
25' and 30'	6" to 9"	9" to 14"
35' and 40'	7" to 9"	12 $\frac{1}{2}$ " to 16"
45' and 50'	6" to 9"	16 $\frac{1}{2}$ " to 20"

Poles must be cut from sound live trees free from short crooks, rot and excessive sweep. All limbs to be trimmed close to the body of the stick. Tops and butts to be cut square. All sticks to be cut 6" over their specified lengths. All diameters are under bark.

- (1) Before cutting any posts and poles or piling, woodland owners should inquire of buyers concerning current specifications and purchasing program.

Construction Poles (1)

<u>Species</u>	<u>Top Diameter</u>	<u>Roadside</u> (per linear foot)	<u>Delivered at Mill</u>
Red (Norway) Pine	5 $\frac{1}{2}$ " 6 $\frac{1}{2}$ "	\$.05 .06	\$.55 - 3.00 (per pole)

Lengths: 12', 14', 16', 18', 20', 22'

Construction poles must be cut from sound live trees free from short crooks, rot and excessive sweep. All limbs to be trimmed close to the body of the stick. Tops and butts to be cut square. All diameters are inside the bark.

- (1) Before cutting any posts and poles or piling, woodland owners should inquire of buyers concerning current specifications and purchasing program.

Piling (1)

<u>Species</u>	<u>Stumpage</u>	<u>Roadside</u>
Spruce	Per Mbf \$20.00 - 60.00	\$40.00 - 50.00 Per Mbf
Norway (Red) Pine	Per Linear .08 - .20	.20 - .30 Per Linear
Hardwood	Foot	Foot

Specifications:

Length:	20' and up	Diameter 3' from the Butt:	12" on Piling - 20' to 50' long
Top Diameter:	8" on Piling - 20' to 39' lengths 7" on Piling - 40' and up		13" on Piling - 51' and longer

(1) Before cutting any posts and poles or piling, woodland owners should inquire of buyers concerning current specifications and purchasing program.

Posts (1)

<u>Species</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Delivered at Mill</u> <u>(Per Post)</u>
----------------	-----------------	-----------------	---

Red (Norway) Pine and Pitch Pine (per post)	\$.10 - .15	\$.90	
--	--------------	--------	--

Specifications:

Lengths:	7' most in demand		
Top Diameter:	6 $\frac{1}{2}$ " - 8 $\frac{1}{2}$ " 8 $\frac{1}{2}$ " - 10 $\frac{1}{2}$ "	.90	\$.70 1.35

(1) Before cutting any posts and poles or piling, woodland owners should inquire of buyers concerning current specifications and purchasing program.

TABLE IV. PRICE RANGE OF FUELWOOD PER CORD

<u>Species</u>	<u>Stumpage</u>	<u>Roadside</u>	<u>Del'd Buyers Premises</u>
Hardwood			
4' wood (1)	\$.50 - 3.00	\$10.00 - 15.00	\$18.00 - 25.00
12", 14", 16" lengths		15.00 - 20.00	16.00 - 30.00
slabs		5.00 - 8.00	16.00 - 20.00

Fireplace white birch will be slightly higher than above when brought in bundles.
Prices range up to \$60.00+ per cord.

Softwood Slabwood (2)		1.00 - 2.00	4.00 - 11.00
4' lengths		1.00 - 6.00	8.00 - 18.00
16" and shorter dry		5.00 - 8.00	10.00
Hardwood Slabwood at Mill (2)			
12", 14", 16" lengths		5.00 - 10.00	16.00 - 18.00

	<u>Sawdust at Sawmill Per Cord</u>		<u>Per Bale</u>
	<u>Dry</u>	<u>Green</u>	
Sawdust	\$ 2.00 - 3.20 or \$.03 per cubic foot	\$ 1.00 - 4.00	
Shavings	1.00 - 3.00		\$.65 - 1.00

Formula for determining cords of fuelwood, pulpwood, and boltwood in 4' lengths.
Average height in inches times length of pile in feet divided by 384 equals the number of cords:

$$\text{EXAMPLE: } \frac{48'' \times 8'}{384} = 1 \text{ cord}$$

If wood is longer or shorter than standard length, which is 48", divide by standard bolt length to get correct percentage. (EXAMPLE: 39" divided by 48" equals 81%)

- (1) \$3.00 - 8.00 asked for sawing 4' wood into stove length.
- (2) Sometimes given away if taken green at sawmill pit.

TABLE V. PRICE RANGE OF CHRISTMAS TREES AND BOUGHS (1)

	<u>Stumpage</u>		<u>Roadside</u>	
	<u>Single</u>	<u>Bundle</u> (2 or more)	<u>Single</u>	<u>Bundle</u>
<u>Pasture Run</u>				
Balsam Fir	\$.15 - 1.00	\$.25 - 1.00	\$.75 - 1.50	\$2.00 - 3.00
Spruce	.15 - .50	.25 - 1.00	.50 - 1.00	2.00 - 2.75
<u>Improved Trees</u>				
Balsam Fir	1.00 - 1.65	2.50 - 4.00	1.00 - 1.75	2.75 - 4.00
Spruce	1.00	2.00	.50 - 1.50	2.75
<u>Boughs</u>	<u>Per Bundle</u>		<u>Per Ton</u>	
Balsam Fir	.50 - 1.50		40.00 - 60.00	
Spruce	.50 - 1.00		40.00 - 55.00	

(1) Producers should contact buyers well in advance of cutting and arrange for deposits and specific prices.

TABLE VI. OPERATING COSTS (CONTRACT PRICES)

	<u>Felling and Bucking</u> <u>Per Mbf</u>	<u>Yarding</u> <u>Per Mbf</u>	(1) & (2) <u>Trucking</u> <u>Per Mbf</u>
<u>Logs</u>			
Softwood	\$ 6.00 - 13.00	\$ 6.00 - 14.00	\$ 5.00 - 13.00
Hardwood	7.00 - 13.00	7.00 - 18.00	6.00 - 20.00
<u>Pulpwood</u>	<u>Cord</u>	<u>Cord</u>	<u>Cord</u>
Softwood	4.50 - 8.00	2.00 - 6.00	3.00 - 10.00
Hardwood	4.50 - 9.00	2.50 - 7.00	4.00 - 11.00
<u>Fuelwood</u>	6.00 - 9.00	3.00 - 6.00	
<u>Stump to Stick:</u>	\$35.00 - 65.00 square edge softwood lumber per Mbf.		
	30.00 - 40.00 round edge softwood lumber per Mbf.		
	51.00 - 75.00 square edge hardwood lumber per Mbf.		
<u>Stickings:</u>	4.00 - 5.00 square edge softwood lumber per Mbf.		
	3.00 - 4.00 round edge softwood lumber per Mbf.		
<u>Custom Sawing:</u>	13.00 - 25.00 per Mbf for softwoods.		
	2.00 - 5.00 more per Mbf for hardwoods.		
<u>Planing:</u>	8.00 - 12.50 per Mbf. \$6.00 - 16.00 per hour.		
<u>Horse Rental:</u>	4.00 per day, including board, or \$1.00 - 2.00 per cord		
<u>Chain Saw Rental:</u>	.75 - 1.50 per cord.		
	.50 - 2.00 per hour.		
<u>Twitching stump to roadside (including cuttings):</u>	\$6.00 - 9.00 per cord, horse furnished.		
<u>Man with Chain Saw:</u>	2.50 - 5.00 per hour.		
<u>Trucking Costs:(1) & (2)</u>	There are no established I.C.C. rates for trucking sawlogs or pulpwood. Rates are determined between the trucker and the person or company wanting logs hauled.		

(1) Intra-state and inter-state truck rates are sometimes used.

(2) Costs average 25¢ per mile after loading.

TABLE VII. WHOLESALE ROUGH AIR DRIED PRICE FOR GRADED EASTERN WHITE PINE*

D Select and Btr		#1 and #2 Common		#3 Common		#4 Common	
1x3	\$160	1x3	\$110	1x3	\$75	1x3	\$50
1x4	160	1x4	120	1x4	85	1x4	53
1x5	160	1x5	120	1x5	90	1x5	55
1x6	200	1x6	145	1x6	100	1x6	58
1x7	200	1x7	145	1x7	100	1x7	65
1x8	205	1x8	145	1x8	100	1x8	65
1x9	205	1x9	145	1x9	100	1x9	65
1x10	205	1x10	145	1x10	100	1x10	65
1x11	205	1x11	145	1x11	100	1x11	65
1x12	210	1x12	155	1x12	115	1x12	65
1x13	210	1x13	155	1x13	115	1x13	65

5/4 to 8/4 - #2 & #3 common only Add \$5 per M

Boards				Rough Air Dried Native Hemlock					
				Dimension					
				6'	8'	10'	12'	14'	16'
1x4 & 1x5	58 - 60	2x3 & 2x4	35	60	60	60	60	60	60
1x6 & 1x7	67	2x6 & 2x8	35	60	60	60	60	60	60
1x8 & up	70	2x10	35	60	60	60	60	63	63

Spruce - Add \$5 per Mbf

*Prices may vary somewhat from those quoted depending on markets and quantities.

TABLE VIII. WHOLESALE PRICE LIST FOR WHITE PINE LUMBER PER MBF AT A N. H. LUMBER YARD

EASTERN WHITE PINE					
Dressed 1, 2, or 4 sides, Matches or Novelty Siding					
Grades	D Select & Better (Clear)	#1 & #2 Com.	#3 Com.	#4 Com.	
1x4	180	140	105	73	Retail Price
1x6	220	165	120	78	\$25 - 50
1x10	225	165	120	85	more than
1x12	230	175	135	85	wholesale

2x4, #4 white pine - \$65.00 - 80.00 depending on quantity.

Single clapboard siding - 1x5 only - add \$4 per M

Double clapboard siding - 1x8 - #3c - add \$4 per M - #4c - add \$7 per M

V Joint, Knotty Pine, #2 & #3 - add \$4 per M

Pickwick Pattern - A grade \$160

#3 Knotty Pine - \$135

Boards				Eastern Hemlock					
				Dimensions					
				6'	8'	10'	12'	14'	16'
1x2 & 1x3	80	2x3	50	85	85	85	85	85	85
1x4	73	2x4	50	85	85	85	85	85	85
1x5	75	2x6	50	85	85	85	85	85	85
1x6 & 1x7	82	2x8	50	85	85	85	85	85	85
1x8 & up	85	2x10	50	85	85	85	85	88	88

Spruce - Add \$5 M

Names of buyers listed in this bulletin are those who have indicated to the County Foresters that they are in the market now or at a later date to purchase one or more of the following: stumpage, logs, pulpwood, bolts, excelsior wood, piling, posts, and other forest products. Many buyers and operators will give a preference to owners in the purchase of forest products who are interested in harvesting forest products from their holdings in accordance with cutting practices recommended by a County Forester or a private forester. Owners can well consider giving options for further cuts to operators who will make partial cuttings in stands operated according to good forest management.

The following abbreviations are used:

SW	- Softwood	HW	- Hardwood	Stump.	- Stumpage
Road	- Roadside	Cus.	- Custom Sawing	Del.	- Delivered at Mill
P	- Portable	S	- Stationary	B	- Buyer only
				L	- Logger

* Names of forest products buyers and other persons listed are offered without recommendations or preference. Omission is not a reflection on the integrity of any person. A detailed list of secondary processors is available from the N.H. Planning and Development Commission. A list of registered sawmills can be obtained from the N.H. Forestry and Recreation Commission.

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>BELKNAP COUNTY</u>						
<u>Barnstead</u>						
Drake, Harvey, Barnstead	P	SW	X	X	X	X
Daroska, Benj., Chichester	S	SW	X			X
<u>Belmont</u>						
Contigiani, Mario, Mrs., 297 Main Street, Tilton	S	SW & HW	X	X	X	X
Hueber Lumber Co., RFD 1, Laconia	S	SW & HW	X	X	X	X
<u>Gilmanton</u>						
Clairmont, Jos., Gilmanton Corner	S	SW & HW	X	X	X	X
Potter, Robert, RFD, Gilmanton	S					X
<u>Gilford</u>						
Gardner, Walter, Governors Island, RFD, Laconia	B	SW & HW	X			
<u>Laconia</u>						
Allen-Rogers Corp., Water St., Laconia	B	HW-Boltwood	X		X	
Laconia Milling Co., Box 114, Blaisdell Avenue, Laconia	S	SW	X	X	X	
Philbrick, Walter, 17A Clinton St., Lakeport	B	SW & HW	X			
Banfill, Ernest, 500 Union Ave., Laconia	B&L	SW & HW	X			
Page, Otto, Church St.	B&L	SW	X			

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Meredith</u>						
Elliott, Phillip, Winona Road	B&L	SW & HW Veneer	X	X		
<u>New Hampton</u>						
Harvey, Warren	B&L	SW & HW	X	X		
<u>Tilton</u>						
Daniels, Thos., RFD, Tilton	S	SW	X	X	X	X
Atherton, Walter A., RFD, Tilton	B&L	SW & HW	X			

CARROLL COUNTY

<u>Bartlett</u>						
Chandler, Earle, W., Box 143,						
Intervale	B&L	SW & HW	X	X	X	
Hayes, Carroll, Albany Ave.	B&L	SW & HW	X	X		
Morton, Al, Bartlett	B&L	SW & HW	X			
<u>Conway</u>						
Conway Supply Co., Inc., Conway	S	SW & HW	X	X	X	X
Cummings, C. B. & Sons, Conway	S	Birch	X		X	
Howard Young, Sr., Buyer		Bolts				
Currier, Owen, Fryeburg, Me.	B&L	SW & HW	X	X		
Heath Bros., George W. & Noyes D.,						
Center Conway	B&L	SW & HW	X			
Leavitt, Harold M.	B&L	SW & HW	X	X		
Morrill, Brewster, Oak St., N. Conway	B&L	SW & HW				
North Conway Lumber Co., N. Conway	S	SW	X		X	
Smith, Wilmer B., Fryeburg, Me.	B&L	SW & HW	X	X	X	
<u>Intervale</u>						
Drew, Daniel, Intervale	B&L	SW & HW	X	X		
<u>Jackson</u>						
Dundee Mngt. Corp., Box 1	B&L	SW & HW	X			
Kelley, Harold, W., Glen Rd.	B&L	SW & HW	X			
<u>Madison</u>						
Shackford, Jesse, Jr., Silver Lake	B&L	SW & HW	X			
Thomas, Bruce, Plymouth	S	SW & HW	X	X	X	X
<u>Moultonboro</u>						
Leighton, Charles	B&L	SW & HW	X			
<u>Ossipee</u>						
Banfill, Fred, RFD	B&L	SW & HW	X			
Buswell, Isaac, Center Ossipee	B&L	SW & HW	X			
Knox, Edward, West Ossipee	S	HW	X	X	X	X
Nelson, H.F. & Son, Center Ossipee	P	SW	X		X	
Portland Dowell Co., Center Ossipee	S	HW	X		X	

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Sandwich</u>						
Bellingham Lumber Co., Elmer						
Norcross, Manager, Box 83, Tamworth	S	SW & HW	X	X	X	X
Bickford, Fred, RFD, Center Harbor	B&L	SW & HW	X			
Elliot, Sydney, North Sandwich	B&L	SW & HW	X			
<u>Tamworth</u>						
Ames, Donald, South Tamworth	B&L	SW & HW	X			
Hammond, Edward J.,	P	SW & HW	X			
Hammond, Roy	B&L	SW & HW	X			
Hutchins, Donald, South Tamworth	B&L	SW & HW	X			
New England Lumber Co., B. M.						
Jennings, Agent, Box 68	S	SW & HW	X	X	X	
Perkins, Lloyd, South Tamworth	B&L	SW & HW	X			
Saunders Brothers, Perkins, Elton A.,						
Buyer, Box 34, South Tamworth	B&L	HW	X	X	X	
<u>Tuftonboro</u>						
Hodgdon, Forrest & Graydon, RFD,						
Ossipee	B&L	SW & HW	X			
Tupeck, Henry S., Center Tuftonboro	B&L	SW & HW	X			

CHESHIRE COUNTY

<u>Alstead</u>						
LaFrank, Charles J.	S	SW & HW	X		X	
<u>Chesterfield</u>						
Stone, D. S. Lumber Co., Rte. 1,						
Keene	S	SW & HW	X	X	X	X
Welcome, Paul E.	S	SW & HW			X	X
<u>Fitzwilliam</u>						
Tommila Bros., Troy	S	SW & HW	X			
Jonas Damon Estate, State Line	S	SW & HW	X	X	X	X
<u>Jaffrey</u>						
Annett Lumber Co., Inc., Squantum Rd.	S	SW	X		X	
<u>Keene</u>						
Rivers, Paul E., 334 Elm St., Keene	B&L	SW & HW	X			
Bardwell, Walter L., Lower Winchester						
Rd., Keene	B&L	SW & HW	X			
<u>Marlboro</u>						
Beauregard, Charles & Sons, Inc,	S	SW & HW	X	X	X	X
Cummings, F. T. Inc., Box 185, Troy	S	SW & HW	X	X	X	X
<u>Richmond</u>						
Lane, C. L., Co., East Swanzey	S	SW	X		X	

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Stoddard</u> Leroux, D. W.	S	SW & HW	X	X	X	X
<u>Surry</u> Starkey, Roger	B&L	SW & HW	X			
<u>Walpole</u> Kingsbury, Albert	S					X
<u>Swanzey</u> Frazier Furniture Co., West Swanzey	S	HW			X	X
<u>Winchester</u> Lackey, Phillip H., Chesterfield Rd. New England Lumber Company, 6 Miles St., Greenfield, Mass.	B&L S	SW & HW SW & HW	X X			
<u>COOS COUNTY</u>						
<u>Berlin</u> White Mt. Lumber Co., Inc., Box 392, Arthur Napert, Buyer	S	SW			X	
<u>Colebrook</u> Jackson, H. F., RFD #1 Weir, Harlie	S B	SW HW			X X	X
<u>Columbia</u> Parkhurst, Lynn & Sons, RFD #2 Colebrook	S	SW			X	X
<u>Dalton</u> Saunders Bros., Wentworth, Clifford, Buyer	S	HW	X	X	X	
<u>Errol</u> Thurston, G. O.	S	SW & HW	X	X	X	X
<u>Groveton</u> Crawford, Wilson C. B. Cummings & Son Co.	S S	HW HW	X		X X	
<u>Lancaster</u> Alden, Clayton M., RFD #1 Alden, Harold B., RFD #1	S S	SW & HW SW	X X	X X	X X	X
<u>North Stratford</u> Plywood Products, Division of Brown Co., Allie Salls, Manager Washburn Lumber Co., Harold Rich Supt., Reuben Washburn, Buyer	S S	HW SW & HW	X X	X X	X X	

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Pittsburg</u> Indian Stream Sawmill, Leo Brooks, & Son	S	SW				X
<u>Shelburne</u> Poretta Lumber Co.	S	SW & HW	X	X	X	X

GRAFTON COUNTY

<u>Alexandria</u> Robie, Ernest S., RFD	P	SW & HW	X		X	X
<u>Ashland</u> Gallup Lumber Co., c/o B. Avery, Manager, Ashland	S	SW	X	X	X	X
Avery, Harry	B	SW	X	X		
<u>Bridgewater</u> Atwood, Donald, RFD, Plymouth	S	SW & HW	X	X	X	X
<u>Bristol</u> Hutchins & Hutchins	S	SW & HW			X	
Plankey Brothers	S	SW & HW	X	X	X	X
Williams, R. P. & Son	S	SW & HW	X	X	X	
<u>Campton</u> Draper Corp., Beebe River	S	SW & HW	X	X	X	
Mardin, Robert, RFD, Plymouth	S	SW & HW	X	X	X	X
Smith, Norman, RFD, Plymouth	P	SW & HW	X	X	X	
<u>Canaan</u> Lary, A. C.	S	SW & HW	X	X	X	X
Morris Lumber Co.	S	SW & HW	X	X	X	X
<u>Franconia</u> McKenzie, Stuart P.	S	SW				X
Sherburne, Robert W.	S	SW & HW	X	X	X	X
<u>Grafton</u> Braley, Maurice F.	S	SW & HW	X	X	X	
<u>Hanover</u> Lacoss, Niles, P.O. Etna	S	SW	X	X	X	X
<u>Haverhill</u> Moosilauke Lbr. & Robbin Co., (Pike)	S	HW	X	X	X	
Newman Lbr. Co. & Transit Milling Co., Woodsville	S	SW	X	X	X	
Northeast Hardwoods Inc.	S	HW	X	X	X	

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Holderness</u>						
Melanson, R. E., Ashland	S	SW & HW	X	X	X	X
Hall, Lester S., White Oak Road	S	SW & HW				X
<u>Landaff</u>						
Davis, Jack, RFD, Lisbon	S	SW & HW	X	X	X	X
<u>Lebanon</u>						
Clough, N. P., and Co.	S	SW & HW	X	X	X	X
Laro, Leonard	S	SW & HW	X	X	X	X
Goodwin, Edmond, RFD, W. Lebanon	B	SW & HW	X			
<u>Lisbon</u>						
Varney, Robert, RFD 2, Littleton	S	SW & HW	X	X	X	X
<u>Littleton</u>						
Poulsen Lumber Co.	S	SW & HW	X	X	X	
Schoff, Arthur	S	SW & HW	X	X	X	
<u>Lyme</u>						
Perkins, H. I., Lyme Center	S					X
<u>Monroe</u>						
Brown & Knights, Barnet, Vt.	S	SW	X	X	X	X
<u>Orange</u>						
Hammond, F. C. and Sons, Canaan	S	SW & HW	X	X	X	
<u>Plymouth</u>						
Berg & Ireland Lumber Co.	S	SW & HW	X	X	X	X
United Shank and Finding Co.	S	HW	X	X	X	
<u>Rumney</u>						
Forest Lands Inc., c/o Roger A. Sanborn, Buyer, Rumney, RFD	B	SW & HW	X			
Sanborn, Richard, Rumney, RFD	S	SW	X	X	X	
<u>Thornton</u>						
Benton, Bert, RFD, Campton	S	SW				X
<u>Warren</u>						
Whitcher, Kenneth	S	SW & HW	X	X	X	X
<u>Wentworth</u>						
Forest Products Inc., Lyle Moody	S	HW	X	X	X	
<u>Woodstock</u>						
Fadden, J. H. and Son, N. Woodstock	S	SW & HW	X	X	X	X

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>HILLSBORO COUNTY</u>						
<u>Amherst</u>						
Converse & Peaslee, RFD, Milford	S	SW & HW				X
Currier, P. J., Lbr. Co., RFD, Milford	B	SW	X	X	X	
Levesque, Roland, RFD, Peterboro	S	SW & HW	X			
Phinney, Ernest	S	SW & HW	X	X	X	
Thomas, Horace	S	SW & HW	X	X	X	X
<u>Antrim</u>						
Durgin, John D., Box 26, N. Newport	P	SW & HW				X
Putnam, Roscoe	P	SW & HW	X			
<u>Bedford</u>						
Morrisette, Albert, Reeds Ferry	S	SW			X	X
<u>Bennington</u>						
Low, Forest	P	SW				X
<u>Brookline</u>						
Tapply, William, Lunenburg, Mass.	S	SW & HW	X	X	X	
<u>Deering</u>						
Putnam, John, RFD, Hillsboro	P	SW & HW	X			
<u>Francestown</u>						
Putnam, Harry J., RFD, Bennington	P	SW & HW				X
<u>Goffstown</u>						
Pollard, H. T., RFD #4, Box 309, Manchester	P	SW				X
Upton, Gerald	S	SW & HW	X	X	X	
Herbert, Lucien, 29 College Rd., Manchester	S	SW & HW	X			
<u>Hancock</u>						
Pierce, W. H., & Son	B	SW				X
Upton, Karl G.	B	SW & HW	X			
<u>Hillsboro</u>						
Durgin, Ernest	P	SW & HW	X			
LaBonte, Antonio	B	SW & HW	X			
Livingston, Sidney	P	SW & HW	X			
<u>Hollis</u>						
Glover, Milton, RFD #2, Milford	S	SW	X			X

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Hudson</u>						
Ducharme, Walter, RFD	S	SW				X
Sargent, Isaac, RFD	S	SW	X	X	X	X
<u>Litchfield</u>						
Yanis, Stanley, 102 Hollis St., Nashua	P	SW	X			
<u>Lyndeboro</u>						
Ballou, C. Co., Douglas Street, Uxbridge, Mass.	S	SW	X	X	X	
<u>Manchester</u>						
Bailey, Arthur D., 48 N. Adams St.	B	SW	X			
West Side Lumber Co., 168 S. Main St.	S	SW	X		X	
<u>Merrimack</u>						
Heath, A. C., S. Merrimack	B	SW	X			
<u>Milford</u>						
Wilkins, and Son, RFD, Milford	S	SW	X	X	X	X
Lorden Lumber Co.	S	SW & HW	X	X	X	X
Matson, Theodore	P	SW & HW	X	X	X	
White Mt. Freezer, Broad St., Nashua	S	SW	X	X	X	
<u>Mont Vernon</u>						
Riley, Gilbert, RFD, Milford	S	SW				X
<u>Nashua</u>						
Hall, William, RFD #2	S	SW				X
<u>New Ipswich</u>						
Kolapakka, Sulo	S	SW				X
Kurth, Walter	S	SW	X			X
Saari, George	S	SW				X
<u>Pelham</u>						
Landry, William, 25 Lamb St., Lowell, Mass.	S	SW				X
Pelham Lbr. Co., (Fred S. Tinkham)	S	SW	X	X	X	
Smith, Ellsworth	S	SW				X
Trepanier, Spaulding Rd.	S	SW				X
<u>Weare</u>						
Colburn, Robert, RFD #1, Weare	S	SW	X			X
Cuddihee, J.W., RFD, Goffstown	P	SW	X			

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>MERRIMACK COUNTY</u>						
<u>Andover</u> Dalphond Bros., Inc., RFD 1	S	SW & HW	X	X	X	
<u>Boscawen</u> Colby Lumber Co., River Rd., Penacook	S	SW & HW	X	X	X	
Durant, Herbert B., 164 N. Main St., Penacook	S	SW & HW		X	X	X
<u>Bradford</u> Heselton, Walter A. & Son	S	SW & HW	X			
Westerberg, Edwin E. Co., Inc.	S	SW	X			
<u>Canterbury</u> Greenwood, George, RFD 8, Concord	S					X
<u>Concord</u> Concord Lumber Co., Commercial St.	S	SW	X	X		
N.H. Forest Development Associates, Inc. B	B	SW	X			
<u>Franklin</u> Buswell, Guy A., W. Franklin	S	SW	X	X	X	X
<u>Henniker</u> Patenaude, Barry	S	SW	X			
<u>Hopkinton</u> Astles Lumber Co., Contoocook	S	SW	X			
<u>Loudon</u> Moore & Page Lumber Co., RFD 8 Concord	S	SW	X	X	X	X
Sanborn, Albin J., RFD 2, Pittsfield	S	SW	X			X
<u>Newbury</u> Craig, Guy A. & Son, Bradford	S	SW	X			
<u>Pittsfield</u> Catamount Lumber Co., Pittsfield Box & Lumber Co.	S P	SW SW	X X	X	X	X
<u>Salisbury</u> Prince, Ray H. & Son, RFD 1, Andover	S	SW & HW	X	X	X	X
<u>Warner</u> Nichols, L. Earl	S	SW	X	X	X	

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Wilmot</u> Patten, Ernest M.	S	SW & HW	X	X	X	
<u>ROCKINGHAM COUNTY</u>						
<u>Atkinson</u> Feuer, Martin	S	SW	X			X
<u>Auburn</u> Manchester Water Works, 281 Water St., A. J. Christie, Forester	S	none				X
Perkins, Arthur E., Candia	P	SW	X			X
Royer, Arthur J. & Son, Box 68	S	SW & HW	X	X		X
<u>Brentwood</u> Jaques, George, Bayview Rd., Dover	P	SW	X			
Lyford, Lawrence, RFD, Exeter	L & B	SW	X			
<u>Candia</u> Brown, Alfred E., RFD #1, Manchester	S	none				X
Weeks, Harold S., Raymond, RFD #1	P	SW	X		X	
<u>Chester</u> Goldsmith, George, Chester,	S	SW	X			
<u>Danville</u> Colby, Alden D.	B	SW	X			
<u>Deerfield</u> Barton Bros., Pittsfield, RFD #1	P	SW	X			
Jenness, Charles H., Gossville, RFD	S	SW	X	X	X	X
Plant Bros., South Deerfield	P	SW	X			
<u>Derry</u> Kimball Lumber Co., P.O. Box 24, Derry	S & P	SW & HW	X	X	X	
True & Noyes, East Derry	P	SW & HW	X		X	X
<u>East Kingston</u> Sargent, Richard E., Bear Hill Rd., Merrimac, Mass.	S	SW & HW	X		X	
<u>Epping</u> Johnson Lumber Co., 375 Elm St., Manchester	P & S	SW	X	X	X	
Harvey, Theodore	P	SW	X			
Elliot, Augustus, RFD #1, Suncook	P	SW	X			
<u>Exeter</u> Plouffe, Arthur, 53 Park St.	S	SW	X			X

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Fremont</u>						
Fremont Lumber Sales, Box 43, Fremont	S	SW & HW	X	X	X	X
Spaulding & Frost Co., J.R. Proctor, Manager	S	SW	X	X	X	
<u>Hampstead</u>						
Collette, Alfred	S	SW	X	X	X	X
<u>Kensington</u>						
Evans, Arthur, East Kingston, RFD	S	SW	X		X	X
Brown, Everett, East Kingston, RFD	B	SW & HW	X	X		
<u>Kingston</u>						
Cheney, R. W., & Son, East Kingston, RFD	S	SW & HW	X	X	X	
<u>Londonderry</u>						
Mathes, Roger V., RFD #1, Hudson	B	SW	X			
New England Pine Sale, Henry Paul	S	SW	X	X	X	
Plante, Marshal, 248 Willa St., Manchester	P	SW	X	X	X	X
<u>Nottingham</u>						
Fernald, Fred	P	SW & HW	X	X	X	
<u>Raymond</u>						
Campbell, Avery & Daniel	S & P	SW & HW	X	X	X	X
<u>Rye</u>						
Rand Lumber Co., RFD #1, Rye	S	SW & HW	X	X	X	
<u>Salem</u>						
Ackerman, Royal, 22 Lake St., Salem Depot	S	SW	X			
<u>South Hampton</u>						
Brown, Harold, 71 Market St., Amesbury, Mass.	S	SW	X	X	X	

STRAFFORD COUNTY

<u>Barrington</u>						
Clark, Melvin, East Barrington	B	SW	X			
Green, George, East Barrington	P	SW	X			X
<u>Dover</u>						
Jaques, Leigh F., Bay View Road, Dover	P	SW	X			
Moore, John, Durham Rd., Dover	P	SW	X			

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Durham</u>						
Johnson, Phillip, Durham Pt. Rd.	S	SW				X
Woodward, William, Durham	S					X
<u>Farmington</u>						
Cameron, A. J., Farmington	S	SW	X	X	X	
Farmington Forest Industries, Inc.	B	HW	X			
<u>Lee</u>						
Kennard, Oliver	S					X
<u>Middleton</u>						
Diprizio, Charles & Sons, Inc., (Middleton), RFD #1, Union	S	SW & HW	X	X	X	X
<u>Milton</u>						
Tibbetts Lumber Co., Farmington	S	SW	X	X	X	X
<u>New Durham</u>						
Bay Lbr. Co., New Durham	S	SW & HW	X	X	X	X
<u>Rochester</u>						
Berry, William, Chestnut Hill Rd.	S					X
Collins, Raymond, 16 First St.	P	SW & HW	X	X	X	X
Leroy E. Allen Co., 151 Wakefield	P	SW	X			
Fogarty, Leonard, 106 Winter St.	B	SW	X	X		
Hussey, Robert, Flagg Rd.	S	SW & HW	X			X

SULLIVAN COUNTY

<u>Claremont</u>						
Davis & Symonds Lbr. Co., Box 56, Claremont	S	SW & HW	X		X	
Rock, Russell, Cornish Flat	S	SW & HW	X	X	X	X
<u>Grantham</u>						
Cote & Reney Lumber Co., Grantham	S	SW & HW	X	X	X	X
<u>Langdon</u>						
Porter, George, RFD, Alstead	S	SW & HW			X	X
<u>Lempster</u>						
Onnela, Robert E., 24 Pinnacle Rd., Newport	S	SW & HW	X	X	X	X
<u>Newport</u>						
Bailey, Howard D., RFD #1, Bradford Rd., Newport	S					X
Hackwell Lumber Co., Inc., Newport	S	SW & HW	X	X	X	
<u>Plainfield</u>						
Demers, Warren, Plainfield	P					X

<u>Persons or Company and P.O. Address</u>	<u>Type of Sawmill</u>	<u>Kind of Logs Bought</u>	<u>Stump.</u>	<u>Road</u>	<u>Del.</u>	<u>Cus.</u>
<u>Springfield</u> Pillsbury, Clayton, Box 55, Grantham	S	SW & HW			X	X
<u>Sunapee</u> Trow, W. W. & Sons, Sunapee	S	SW			X	X
<u>Unity</u> Newton, P. A. & Sons, RFD 2, Newport	S	SW & HW	X	X	X	

OUT-OF-STATE STUMPAGE AND LOG BUYERS WHO BUY IN NEW HAMPSHIRE

	Kind of Logs Bought	Stump.	Road	Del.	Cus.
Bartlett, Edmund W., Salisbury, Mass.	SW & HW	X	X	X	X
Beechers Falls Mfg. Co., Beechers Falls, Vt., (W.J. Morrissey, Mgr.) (Harlie Wire, Buyer)	HW			X	
Britton Lumber Co., Inc., Hartland, Vt.	SW & HW	X	X	X	
Brown, P. K. & Sons, Claremont, N. H. (Mill, Proctorsville, Vt.)	HW	X	X	X	
Cersosimo Lumber Co., Inc., RFD #3, Brattleboro, Vt.	SW & HW	X	X	X	
Clark, C. E. & Sons, c/o Francis S. Clark, 29 Western Ave., Brattleboro, Vt.	SW & HW	X	X	X	
Cummings, C. B. & Sons, c/o Norman H. Gray, Fryeburg, Me., Groveton, N. H.	HW (Birch)	X	X	X	
Currier, Owen, G., East Fryeburg, Me.	SW & HW	X			
Estys, Ralph & Sons, Groveland, Mass.	SW	X	X	X	
Gerry, E. C., Lovell, Me.	SW	X	X	X	
Hammond, Thomas & Son, East Hiram, Me.	SW	X	X	X	
Haskell, C. M. & Sons, 400 Canal St., Bernardston, Mass.	SW & HW	X	X	X	
Hurd, Ira & George, East Lebanon, Me.	SW & HW	X		X	
Indian Head Plywood, Newport, Vt.	HW(veneer)			X	
Morse, V. L. & Co., Inc., 16 Prospect Court, Brattleboro, Vt.	HW	X			
Paris Mfg. Co., South Paris, Me.	HW			X	
Ryegate Paper Co., Ryegate, Vt.	SW(pulpwood)	X			
Sargent, Richard, Merrimack, Mass.	SW	X			
Saunders Bros., Westbrook, Me.	HW	X		X	
Sewell Lumber Co., Lebanon, Me.	SW	X			
Smead Lumber Co., Vernon, Vt.	SW & HW	X	X	X	
Spang, Phillip, RFD, Kennebunk, Me.	SW & HW	X(pulpwood)			
Tenney, Claude, Saxtons River, Vt.	SW & HW			X	X
True Temper Corp., Wallingford and St. Johnsbury, Vt.	HW		X	X	

PORTABLE PULPWOOD DEBARKERS

Benjamin, Mariner
Bureaugard & Sons, Inc.
Damon, Jonas Estate
Foster, H. Willard
Hoyt, George, Jr.
Kimball Lumber Co.
Lee, John E.
Randall, Ralph T.
Roberts, John D.

40 East Main St., Merrimack, Mass.
Marlboro, N. H.
State Line, N. H.
66 Highland St., Winchendon, Mass.
51 Church St., Goffstown, N. H.
Derry, N. H.
49 Logging Hill Rd., Concord, N. H.
RFD 1, Newmarket, N. H.
Canaan, N. H.

PLANNING MILLS (CUSTOM)

Astles Lumber Co.
Chase, Benjamin Co.
Cheney, Roland & Son
Colby Bros.
Concord Lumber Co.
Currier, P. L. Lumber Co.
Green Lumber Co.
Monroe Lumber Co.
Rand Lumber Co.
State Line Planning
Transit Milling Co.
Trow, W. W. & Sons
Twin State Lumber Co.

Contoocook, N. H.
Derry, N. H.
Kingston, N. H.
Danville, N. H.
Commercial St., Concord, N. H.
RFD, Milford, N. H.
1253 Hooksett Rd., Manchester, N. H.
Lee, N. H.
Rye, N. H.
Box 35, Nashua, N. H.
Woodsville, N. H.
Sunapee, N. H.
Loudon Rd., Concord, N. H.

SHINGLE MILL OPERATORS

Bailey, Howard D.
Johnson, Phillip

RFD 1, Bradford Rd., Newport, N. H.
Durham Point, Durham, N. H.

WOOD CHIPPING PLANTS

Connecticut Valley Chipping Corp.
Lloyd Hawkenson
Fremont Chipwood Co.
Lakes Region Chipping Corp.,
Lloyd Hawkenson
Ossipee Lumber Corp.

Woodsville, N. H.
c/o Lloyd Hawkenson, Ashland, N. H.
Fremont, N. H.
Ashland, N. H.
Center Ossipee, N. H.

PULPWOOD BUYERS

Company and Individual Buyers

Brown Company Berlin, N. H.
Cameron, C. A., Island Pond, Vt.
Hamlin, Mark, Berlin, N. H.
Mitchel, R. W., Berlin, N. H.,
also c/o F. G. Marshall,
Colebrook, N. H.

Kinds of Wood Purchased

Spruce, fir, hemlock, tamarack, pine,
beech, birch, maple, oak, elm, ash,
veneer, yellow birch, basswood, poplar,
and green hardwood

Company and Individual Buyers

Mountain, Claude, 15-2nd St.,
Cascade, N. H.
Ellis, George, Gorham, N. H.
Pitman, Harold, Conway, N. H.
Monahan, Thomas, N. Stratford, N. H.

Franconia Paper Corp., Lincoln, N. H.
Stevens, Glenn, Lincoln, N. H.
Waldo, Henry C., Manager, Woods
Dept., Lincoln, N. H.
Comeau, Philip, Rumney, N. H.

Groveton Paper Co., Groveton, N. H.
Mountain, Harold, Groveton, N. H.

International Paper Co.
Ruth, Willard A., N. Stratford, N. H.

Oxford Paper Co., Rumford, Me. and
Lawrence, Mass.
Weston, John, Fryeburg, Me.
Lincoln, A. F., Rumford, Me.
Ashton, Richard, 158 School St.,
Concord, N. H.

Warren, S. D. Co., Westbrook, Me.
True, Robert

St. Regis Paper Co.
Cowan, Frederick, W. Stewartstown, N. H.

LaPierre, Ulderic, Middleton, N. H.

Tolman, Barry, RFD, Marlboro, N. H.

Foster, H. Willard, 86 Highland St.,
Winchendon, Mass.

Farwell, Thomas, Wells River, Vt.

Lee, John J., 49 Logging Hill Rd.,
Concord, N. H.

Kimball Lumber Co., Derry, N. H.

Moore, George, Lebanon, N. H.

Poulin, Marc, 12 Sunset Drive, St.
Johnsbury, Vt.

Randall, Ralph T., RFD 1, Newmarket,
N. H.

Kinds of Wood Purchased

Spruce and fir, limited amount of
hemlock and hardwood

Spruce, fir, dry hemlock, and dry
hardwood

Spruce, fir (inquire direct)

Spruce, fir, hemlock, and northern
hardwood

Spruce, white pine, and hardwood

Spruce and fir (inquire direct)

Softwood and hardwood

Hardwood

Hardwood

Spruce, fir, hemlock, pine, hardwood
and poplar

Hardwood

Hardwood

Spruce, fir, hemlock, pine, hardwood
and poplar

Hardwood

Hardwood

<u>Company and Individual Buyers</u>	<u>Kinds of Wood Purchased</u>
Hussey, Robert, Flagg Rd., Gonic, N. H.	Hardwood
Roberts, John D., Canaan, N. H.	Hardwood
Buswell, Isaac L., Center Ossipee, N. H.	Softwood
Drew, Daniel, Intervale, N. H.	Softwood and hardwood
Hoyt, George L., Church St., Goffstown	Hardwood
Elliot, Edwin L., North Sandwich, N. H.	Softwood and hardwood
Leavitt, Harold M., Conway, N. H.	Softwood and hardwood
Parker, John E., Jr., Box 23, Glen, N. H.	Softwood and hardwood

EXCELSIOR BUYERS*

American Excelsior Corp., Lebanon, N. H. Selle, N. F., Manager	Peeled poplar and basswood
Berry, O. P. Co., Wolfeboro, N. H.	Peeled poplar
Lord, W. M. Co., Union and Wolfeboro, N. H.	Peeled poplar, some willow

* Excelsior companies prefer peeled wood. The sticks must be 48 inches long and 4 inches minimum diameter at the small end.

POLES, PILING, AND POST BUYERS

Coos Forest Products, Inc., Hughes Rd., Colebrook, N. H.	Cedar posts (inquire spec.)
Koppers Co., Inc., Wood Preserving Div., Nashua, N. H.	Norway (Red) and pitch pine
Leavitt, Harold, Conway, N. H.	Norway (Red) pine piling
Morrill, Brewster, North Conway, N. H.	Spruce and Norway (Red) pine piling
New England Pole and Wood Treating Corp., Box 36, Merrimack, N. H., c/o William Footer	Norway and pitch pine, spruce, hardwood, oak, maple, hickory

SPECIALTY BUYERS - BIRCH BOLTS AND OTHER ROUNDWOOD PRODUCTS

<u>Name of Company and P.O. Address</u>	<u>Species and Specifications</u>
Allen-Rogers Corp., Laconia, N.H., Andover Division at East Andover, N.H. - buying	white birch bolts and logs. For prices, specs., etc. contact mill or call Maurice Call, East Andover, N.H.
Ames, Fred, Warren - Bobbin, wood, maple, 10 min. diam.	
Antrim Reel Co., Antrim - Reels for rope and twine.	
Bartlett, Edmund, Salisbury, Mass. - oak boat keel stock	
Bedford Box & Crate Co., RFD, Manchester - pine bolts 40 and 48" min. 4" diam.	
Bixby, Ivan, Rumney - red oak, 10" min. diam.	
Brock, Zack, Bridgewater - white ash for ladder rounds.	
Clarke, Harry E., 115 William St., Brattleboro - white ash logs, 11'2", 5'8" min. diam.	
Clark, Murray, N. Woodstock - white birch and other hardwoods (write for specifications)	
Cummings, C. B. & Sons, Conway and Groveton - white and yellow birch, stumpage, logs, bolts, roadside and delivered.	
Crawford, Wilson, Groveton - white and yellow birch bolts.	
Damaziak, Felix - 49" hardwood bolts (beech, red maple) 6"-24" in diameter.	
Draper Corp., Beebe River - yellow birch, sugar maple, hemlock, pine and spruce logs.	
Forest Products, Inc., Wentworth - white and yellow birch, sugar maple, beech and white ash logs and boltwood. Inquire Lyle Moody, Wentworth.	
Kearsage Peg. Co., Bartlett - straight grained white and yellow birch in 4' lengths, 6" top diam. Red heart not over 1/3 diam. of stick. Comparatively free from knots and burls.	
Klondike Box Co., Weare - white pine bolts 40" and 48" min. 5" diam.	
Leblanc, Gerald, 150 River St., Franklin - hardwood and softwood bolts. Contact for specs.	
McGill Bros., Raymond - elm, gum, oak, 18" to 22". Maple, birch and other hardwoods, 6" to 8" diam.	
Moosilauke Lumber and Bobbin Co., Pike - white and yellow birch, sugar maple, beech, white ash and red oak.	
Northeast Hardwoods, Inc., N. Haverhill - buys hardwoods in log and bolt form. Write for specs.	
Parker, Winfield, Littleton (Bethlehem) - white and yellow birch, maple, beech, square stock, also, buys pulpwood.	
Portland Dowell Co., Center Ossipee, George Pearson & Parker Merrow - hardwood stumpage, birch, beech, maple, within 25 miles radius of mill and boltwood delivered to mill.	
Saunders Bros., Westbrook, Me., S. Tamworth, N. H., Dalton, N. H.; A. C. Wentworth Whitefield, N. H., Warren, N. H., Temple Bowen, Bethlehem, N. H., Elton Perkins, Tamworth, N. H. - birch logs 39", 48", 51" lengths min., 3" whitewood around red heart, also beech, maple, and elm.	
United Shank and Findings Co., Plymouth - white birch, length 4' to 24', min. top diam. 8". No more than 2 small knots per 4' section. Sound, no cracks or crooks.	
West River Basket Co., Putney, Vt. - ash and pine logs 8', 10', 12'.	
White Mountain Lumber Co., Arthur Napert, Buyer, Berlin - green logs for osmose treatment. Inquire for specifications. No. 3 common hardwood lumber for pallets and skids.	
Washburn, R. G., N. Strafford - hardwood and softwood sawlogs, yellow birch, veneer preferable. Hard maple boltwood.	
Winham, Harold, Alstead - white birch logs.	

PARTIAL LIST OF CONSULTING FORESTERS PRACTICING IN NEW HAMPSHIRE

The services rendered by the Consulting Foresters are indicated by the numbers following their name. The service rendered is keyed to the numbers as follows:

1. Forest Management plan
2. Timber & timber land appraisal
3. Income tax assistance (timber depletion)
4. Timber sales and supervision
5. Timber marking
6. Timber stand improvement work (weeding, thinning, pruning)
7. Tree planting
8. Approved vendor for ACP forestry practices.
9. Forest land survey
10. Title and boundary search
11. Recreational development
12. Laying out and supervision of woods road construction
13. Owners or operators representative in trespass cases
14. Licensed forest real estate agent

- Attridge, J. Milton, Antrim - 1,2,3,4,5,6,7,9,10,11,12
- * Boomer, Stephen H., White Mountain Highway, Center Ossipee - 2,9,10
- * Brown, J. Willcox, 77 North Main Street, Concord
- Calhoun, John C. Jr., Gilsum - 1,2,3,4,5,6, 7,8,9,10,11,12,13,14
- Catheron, Allison G. II, Wagner Woodlands, Lyme - 1,2,4,5,6,7,8,9
- * Chardon, Alain J., Hopkinton Road, Contoocook
- Coville, Stanley, Tamworth - 1,2,3,4,5,6,7,8,9,10,13
- * Day, Gordon, Pine Street, Contoocook
- * Dearborn, Richard, Plymouth
- * Dundee Management Corp., Box 1, Jackson - 1,2,4,5,6,7,8,9,10,12
- * Dwyer, Walter W. Jr., Briar Hill Road, Hopkinton Village
- Feuer, Martin, Atkinson - 2,5,6,8,12,13
- Hambrook, Francis G., RFD, Center Harbor, (Vittum Hill Road, Sandwich) - 1,2,4,5,6,8,9,10,11,13
- Hyde, Gerald, 73 South River Road, Bedford, (P.O. Manchester) - 2,9,10,12,13
- House, William P., Chesham, (RFD, Marlboro) - 1,2,3,4,5,6,7,8,9,10,11,12,13,14
- Johnston, Richard B., RFD Center Harbor, (Sandwich) - 1,2,3,4,5,6,7,8,9,12,14
- Keller, John, Bethlehem - 1,2,3,4,5,6,7,8,9,10,11,12,13
- * Knickerbocker, Gerald C., Spofford
- LaBree, Clifton, Wilson Hill, New Boston - 1,2,3,4,5,6,7,8,9,10,11,12,13
- Lane, William, Crown Point Road, Rochester - 1,2,3,4,5,6,7,8,9,13,14
- Marshall, Raymond H., Mann's Hill Road, Littleton - 2,4,5,6,7,8,9,10,13
- Monk, Bradford E., 131 Washington Street, Penacook - 4,6,8,9,14
- Morrill, George W., Jr., Route 3, Concord - 1,2,4,5,9,11,13
- * Moorse, John H., North Wilmot, (Branch Road, Wilmot)
- Plumb, Allen, Newport - 1,2,4,5,6,7,8,9,10,11,12,13,14
- Poppema, Donald, Center Barnstead - 1,2,3,4,5,6,7,8,9,10,12,13
- Thorne, Thaddeus, Center Conway - 1,2,3,4,5,6,7,8,9,10,11,12,13,14
- * Whittemore, Donald, 23 Prospect Street, Lancaster
- Woodward, Howard, 234 Main Street, Berlin - 2,3,4,6,9,10,12,13,14

* For services rendered contact the individual.

PARTIAL LIST OF INDUSTRIAL FORESTERS EMPLOYED IN NEW HAMPSHIRE

Brown Company, Berlin

C.S. Kerr

K.S. Scott

R.B. Webb

J.H. Bork

C.W. Rand

J.F. Renoux

K.S. Norcott

J.D. Bates

G.L. MacIntosh

D. Bennett

Davis and Symonds Lumber Co., Claremont

Walter F. Beckenridge

Franconia Paper Corp., Lincoln

Henry C. Waldo

Groveton Papers Company, Groveton

H.S. Mountain

Le Verne Ingersoll

James Bryan

Lewis Ruch

The Kennett Company, Conway

Francis R. Macomber

Laconia Milling Corp., Lakeport

William C. Patterson

St. Regis Paper Co., West Stewartstown

Frederick W. Cowan

George D. Gates

Allen F. Gordon

David B. Strathdee

Oxford Paper Co., School Street, Concord

Richard Ashton

International Paper Co., N. Stratford

Willard Ruch

Donald Whittemore

Draper Corp., Beebe River

Samuel Hall

John French

Richard Dearborn

r

Manchester Water Works, Manchester

Aldis J. Christie

Andorra Forest, Stoddard

William Dussault

Saunders Brothers, Dalton

Temple Bowen

PARTIAL LIST OF TIMBER STAND IMPROVEMENT CONTRACTORS

These men offer the following forestry services; weeding and thinning, pruning, tree planting

Bennett, Harry, RFD, Winchester	Page, Otto, Church Street, Laconia
Carlson, Walter Jr., RFD, Center Harbor	Robert, Irving, RFD, Alton
Day, Lewis, West Stewartstown	Russell, Lee, Farmington
Dearborn, Richard, Plymouth	Towle, James, Chester
Dundee Management Corp., Box 1, Jackson	Wagner Woodlands, Lyme
X Garneau, Leo, Box 148, Lowell, Mass.	Watson, David, Newington

CHRISTMAS TREE DEALERS AND PRODUCERS

(c) Christmas Trees (b) Boughs

Adair, Elery W., RFD 2, N. Stratford (c)
Amadon, George N., Lancaster, RFD 1 (c)
Anderson, Henry A., State Line
Bacon, Claude, Beechers Falls, Vt. (c&b)
Bacon, Sam, RFD 1, Littleton (Dalton) (c)
Ball, D. T. RFD, Colebrook (c&b)
Barbin, Romeo, 175 Park Street, Berlin (c)
Batchelder, Stewart, Clarksville (P.O. Pittsburg) (c&b)
Beloin, Alcide, Hall Street, Pittsburg (P.O. Beechers Falls, Vt.) (c)
Beloin, Germain, RFD, Colebrook (c)
Benoit, Hector, West Stewartstown (c)
Bradley, Walter (Mrs.), Whitefield (c)
Brady, James, Jefferson (c)
Brockleman, Curtis, Franconia (c)
Brooks, Darwin, Stewartstown (P.O., RFD, Colebrook) (c)
Brooks, Douglas, N. Haverhill (c)
Brown, Peter, RFD 1, Bristol (c)
Bunnell, Holman, RFD 3, Colebrook (c)
Crawford, Edgar, Clarksville (P.O., Pittsburg) (c)
Cross, Holman, RFD 1, Colebrook (c)
Couture, Wilfred, RFD, Lancaster (Riverton) (c&b)
Currier, Frank, RFD 1, Lancaster (c&b)
Day, M. Eva, West Stewartstown (c&b)
Day, Louis, West Stewartstown (b)
Dearborn, Richard, Buckland Avenue, Plymouth (c&b)
Deline, Emerson, Stark (P.O. Groveton) (c)
Emerson, Stephen, RFD, Lancaster (c&b)
Ferguson, W. W., Colebrook (c)
Firland Associates, c/o Leslie Blaisdell, Lancaster (c&b)
Frizzell, Richard, RFD, Colebrook (c)
Fund, August, RFD 3, Colebrook (c&b)
Geller, Frederick F., 26 Hanover Street, Keene (c)
Goodwin, Clyde, RFD 1, Colebrook (c)
Goodrum, Hazen, Colebrook (c&b)
Gorman, Redmon, RFD, Colebrook (c)
Gray, Robert, Pittsburg (P.O. Beechers Falls, Vt.) (c)
Gray, Tabor, Pittsburg (P.O. Beechers Falls, Vt.) (c)
Grondin, Claude, Stewartstown, RFD 3, Colebrook (c)
Haggett, J. W., Canaan (c)
Haynes, Moody, Bishop Brook (P.O. Beechers Falls, Vt.) (c)
Hayward, Robert, Sugar Hill (c&b)
Hibbard, Ellis, RFD, Stewartstown (P.O., RFD, Colebrook) (c)
Hollingsworth, Schuyler, RFD 2, Peterborough (c)
Hyde, John L., 6 Columbus Avenue, Concord (c)

Jackson, Charles, Colebrook (c)
Jackson, Frank, 59 Prospect Street, Lebanon (c&b)
Jacques, Nelson, Plymouth (c)
Johnson, Arthur, Hampton (c)
Keach, Douglas, RFD, Colebrook (c)
Kelsea, Lawrence M., Colebrook (c&b)
Lamoureaux, Peter F., Colebrook (c)
Lang, Harry, RFD 2, Colebrook (c)
Locke, Shelton, Champlain Street, Berlin (c)
Lord, Henry, Pittsburg (c)
Lyons, Albion J., RFD 1, Colebrook (c)
MacLean, Joseph, Colebrook (c)
Mallery, Bayard, c/o John Keller, Bethlehem (c)
Marchessault, Lorraine, RFD, Colebrook (c)
Marquis, Leon, Pittsburg (P.O. Beechers Falls, Vt.) (c)
Marshall, Raymond, Pine Street, Littleton (c&b)
Maurais, Adrien, RFD, Colebrook (c)
Mayberry, Benjamin, RFD, Colebrook (c)
McAllaster, Roger & Shirley, Stewartstown, RFD 3, Colebrook (c)
McGoff, D. M. Lancaster (c)
McMann, Harlan, RFD, N. Stratford (c)
Morrison, Scott, RFD, Colebrook (c&b)
Northland Tree Co., Congdon, Percy Street, Colebrook (c)
Noyes, Chester, Colebrook, RFD (c&b)
Oleson, Morris, Woodsville (c)
Oleson, Norman, Jefferson (c)
Parker, B. W., Colebrook (c&b)
Parker, George, P.O. West Stewartstown (Clarksville) (c)
Paquette, Aldege, RFD, Colebrook (c)
Paquette, Antonio, Pittsburg, (P.O. Beechers Falls, Vt.) (c)
Paquette, Emile, Beechers Falls, Vt. (c)
Paquette, Marcel, Twin Mountain (c)
Placey, Burleigh R., RFD, Colebrook (c&b)
Placey, Claude, RFD 1, Lancaster (c&b)
Placey, Gordon, Colebrook (c&b)
Putnam, Curtland, Winchester
Rainville, Robert, Colebrook (c)
Rancloes, Frank, RFD 3, Colebrook (c)
Reynolds, William, N. Stratford (c)
Reed, Kenneth, Jefferson (c)
Ricard, James, Canaan (c)
Riendeau, George, Beechers Falls, Vt., Hall Stream (c)
Robertson, Phil, Prime Tree Co., Franconia (c)
Robinson, Claude, Colebrook (c)
Robitaille, Gerald, RFD, Colebrook (c&b)
Russell, Lee, Farmington (c)
Sawyer, Alfred, Jaffrey (c)
Schander, John, Newmarket (c)
Schwarz, Thomas, Orford (c&b)
Struhsacker, Philip, Flintlock Lodge, Franconia (c)
Thibeault, Joseph, Box 36 Beechers Falls, Vt., Hall Stream (c)
Underhill, Oliver R., (see John C. Keller, Bethlehem, N.H.) c/o Standard
Vacuum Oil Co., 6 Church Lane, Calcutta, India (c)
Webber, Carl, Dublin
Weir, Harlie, Colebrook (c)
Wheeler, Claude, Beechers Falls, Vt. (Hall Stream, N.H.)
Wheeler, Leonard, Beechers Falls, Vt. (Bishop Brook Road, N.H.) (c)
Wheeler, Raymond, Pittsburg (P.O. Beechers Falls, Vt.) (c)
Yale, William, Sandown, RFD 2, Chester (c)

"GUIDE FOR PREPARING TIMBER SALE AGREEMENTS
AND CHRISTMAS TREE LAND LEASES"

The Timber sale agreement forms included here may be used as guides in preparing written agreements between buyers and sellers of stumpage, forest products, and the harvesting of forest products.

The following types of agreement forms are useful to woodland owners interested in keeping continuous crops of desirable trees growing on their lands:

1. Timber Sale Agreement of marked trees for an approximate sum more or less based on a specified price per thousand.
2. Timber Sale Agreement of marked trees for a lump sum.
3. Timber Sale Agreement for trees at a stump diameter limit at an established price per thousand cut.
4. Forest products sale agreement.
5. Owner-operator agreement.

AGREEMENT NO. 1

Agreement entered into on this..... day of, 19....
between.....and.....
of..... in the County ofand
State of New Hampshire, hereinafter called the Seller (s), and between
..... and
of..... in the County ofand
State of New Hampshire, hereinafter called the Purchaser (s).

WITNESSETH:

ARTICLE I -- The Seller(s) agree to sell to the purchaser(s) and the purchaser(s) agrees to buy from the Seller(s), upon the terms and conditions hereinafter stated all the timber marked or designated by the Seller(s) or his authorized agent, estimated to be more or less, located on a certain Tract(s) of land situated in the town(s) of in the County(ies) of and the State of New Hampshire, located and owned by the seller(s).

ARTICLE II -- The seller(s) agree to permit the purchaser(s) access to the tract(s) hereinbefore described for the purpose of cutting and removing said timber which is the subject of this agreement.

ARTICLE III -- The Purchaser(s) agrees to pay the seller(s) the sum of \$..... more or less as may be determined by the actual scale, at the rate of \$..... per; said payment to be made

ARTICLE IV -- The Purchaser(s) further agrees to cut and remove said timber in strict accordance with the following conditions:

1. Unless an extension of time is granted all timber the subject of this agreement shall be cut and removed on or before,

2. Timber shall be scaled by the rule and measured at by the

3. To furnish the seller(s) a statement of actual scaled volume removed each such statement to be furnished on or before in which such removal takes place and if requested, duplicate copies of scaling records.

4. No timber shall be cut except that marked or designed by the seller(s) or his agent.

5. All trees shall be utilized in their tops to the lowest possible diameter for commercially salable material. Stumps shall be cut so as to cause the least possible waste. All trees having 50% sound scale shall be cut and paid for.

6. Young trees shall be protected against unnecessary injury.

7. To comply with all Federal and State laws pertaining to the operation and be liable for any action resulting from said operation.

8. Failure on the part of the purchaser(s) to comply with any of the conditions herein contained shall, at the option of the seller(s) be deemed a breach of this agreement.

9.
.....
.....
10.
.....
.....

ARTICLE V -- It is mutually understood and agreed by and between the parties heretofore mentioned as follows:

1. All timber included in this agreement shall remain the property of the seller(s) until paid for in full.

2. All rights granted under this agreement revert to the seller(s) on the date of the termination of this agreement, whether such termination results from the full performance of said agreement, or is so declared by the seller(s) on account of breach on the part of the purchaser.

3. Providing the purchaser faithfully complies with terms of this agreement and providing the seller(s) is owner of tracts covered under this agreement at the time of a second stumpage sale, said purchaser shall be given option with high priority to competitive purchase, other things being equal.

4. In case of disputes over the terms of this agreement, final decision shall rest with a reputable person mutually agreed upon by parties concerned and in case of further disagreement, with an arbitration board of three persons, one to be selected by each party to this contract and a third to be selected by the other two arbiters.

In witness whereof the parties hereto have set their hands on the day and year first above written.

	By Seller(s)
Witness:
.....
	By Purchaser(s)
.....
.....

AGREEMENT NO. 2

Agreement entered into on this day of, 19...
between and
of in the County of and
State of New Hampshire, hereinafter called the Seller(s), and between
..... and
of in the County of and
State of New Hampshire, hereinafter called the Purchaser(s).

WITNESSETH:

ARTICLE I -- The Seller(s) agree to sell to the purchaser(s) and the purchaser(s) agrees to buy from the Seller(s), upon the terms and conditions hereinafter stated all the timber marked or designed by the Seller(s) or his authorized agent, estimated to be more or less, located on a certain Tract(s) of land situated in the town(s) of in the County(ies) of and the State of New Hampshire, located and owned by the seller(s).

ARTICLE II -- The seller(s) agree to permit the purchaser(s) access to the tract(s) hereinbefore described for the purpose of cutting and removing said timber which is the subject of this agreement.

ARTICLE III -- The purchaser(s) agrees to pay the seller(s) the sum of \$..... said payment to be made and to be considered total payment for all timber which is the subject of this agreement.

ARTICLE IV -- The purchaser further agrees to cut and remove said timber in strict accordance with the following conditions:

1. Unless an extension of time is granted all timber the subject of this agreement shall be cut and removed on or before,
2. No timber shall be cut except that marked or designed by the seller(s) or his agent.
3. All trees shall be utilized in their tops to the lowest possible diameter for commercially salable material. Stump shall be cut so as to cause the least possible waste. All trees having 50% sound scale shall be cut and paid for.
4. Young trees shall be protected against unnecessary injury.
5. To comply with all Federal and State laws pertaining to the operation and be liable for any action resulting from said operation.
6. Failure on the part of the purchaser to comply with any of the conditions herein contained shall, at the option of the seller(s) be deemed a breach of this agreement.
7.
8.

ARTICLE V -- It is mutually understood and agreed by and between the parties heretofore mentioned as follows:

1. All timber included in this agreement shall remain the property of the seller(s) until paid for in full.

2. All rights granted under this agreement revert to the seller(s) on the date of the termination of this agreement, whether such termination results from the full performance of said agreement, or is so declared by the seller(s) on account of breach on the part of the purchaser.

3. Providing the purchaser faithfully complies with terms of this agreement and providing the seller(s) is owner of tracts covered under this agreement at the time of a second stumpage sale, said purchaser shall be given option with high priority to competitive purchase, other things being equal.

4. In case of disputes over the terms of this agreement, final decision shall rest with a reputable person mutually agreed upon by parties concerned and in case of further disagreement, with an arbitration board of three persons, one to be selected by each party to this contract and a third to be selected by the other two arbiters.

In witness whereof the parties hereto have set their hands on the day and year first above written.

Witness:

By Seller(s)

.....
.....

By Purchaser(s)

.....
.....

AGREEMENT NO. 3

Agreement entered into this day of, 19.....
between and
of in the County of and
State of New Hampshire, hereinafter called the Seller(s), and between
..... and
of in the County of and
State of New Hampshire, hereinafter called the Purchaser(s).

WITNESSETH:

ARTICLE I -- The Seller(s) agree to sell to the purchaser(s) and the purchaser(s) agrees to buy from the Seller(s), upon the terms and conditions hereinafter states all timber inches stump diameter or larger, estimated to be more or less, located on a certain Tract(s) of land situated in the town(s) of in the County(ies) of and the State of New Hampshire, located and owned by the seller(s).

ARTICLE II -- The seller(s) agree to permit the purchaser(s) access to the tract(s) hereinbefore described for the purpose of cutting and removing said timber which is the subject of this agreement.

ARTICLE III -- The Purchaser(s) agrees to pay the seller(s) as may be determined by the actual scale, at the rate of \$ per ; said payment to be made

ARTICLE IV -- The Purchaser(s) further agrees to cut and remove said timber in strict accordance with the following conditions:

1. Unless an extension of time is granted all timber the subject of this agreement shall be cut and removed on or before

2. Timber shall be scaled by the
RULE and measured at
by the

3. To furnish the seller(s) a statement of actual scale volume removed each , such statement to be furnished on or before
..... following the in which such removal takes place
and if requested duplicate copies of scaling records.

4. No timber shall be cut except that marked or designed by the seller(s)
or his agent.

5. All trees shall be utilized in their tops to the lowest possible diameter
for commercially salable material. Stump shall be cut so as to cause the least
possible waste. All trees having 50% sound scale shall be cut and paid for.

6. Young trees shall be protected against unnecessary injury.

7. To comply with all Federal and State laws pertaining to the operation and
be liable for any action resulting from said operation.

8. Failure on the part of the purchaser to comply with any of the conditions
herein contained shall, at the option of the seller be deemed a breach of this
agreement.

9.
.....
.....

10.
.....
.....

ARTICLE V -- It is mutually understood and agreed by and between the parties
heretofore mentioned as follows:

1. All Timber included in this agreement shall remain the property of the
seller(s) until paid for in full.

2. All rights granted under this agreement revert to the seller(s) on the
date of the termination of this agreement, whether such termination results from
the full performance of said agreement, or is so declared by the seller(s) on
account of breach on the part of the purchaser.

3. Providing the purchaser faithfully complies with terms of this agreement
and providing the seller(s) is owner of tracts covered under this agreement at the
time of a second stumpage sale, said purchaser shall be given option with high
priority to competitive purchase, other things being equal.

4. In case of disputes over the terms of this agreement, final decision shall
rest with a reputable person mutually agreed upon by parties concerned and in case
of further disagreement, with an arbitration board of three persons, one to be
selected by each party to this contract and a third to be selected by the other
two arbiters.

In witness whereof the parties hereto have set their hands on the day and year first above written.

Witnesses:

By Seller(s)

.....

By Purchaser(s)

.....

SUPPLEMENTAL SUGGESTIONS FOR USE IN TIMBER SALES AGREEMENTS

1. PENALTY CLAUSE for cutting of unmarked trees.
2. Permission for or against erection of building sawmills and other facilities upon the premises.
3. Special provision pertaining to access, right of way, etc.
4. Special provisions as to method of scaling.
5. Special precautions pertaining to starting and spreading of fires.
6. Compensation or compulsory repair of damage to permanent roads, bridges, culverts, buildings, other permanent installations and as to cultivated lands.
7. The ownership of logging by-products, both during and after the operation, with reference to saw-dust, slabs, stickings and tree tops.
8. Provisions for or against resale.
9. Restrictions of use types of equipment.
10. Special handling of slash.
11. Responsibilities for liability for personal injuries or damages resulting during operation.

AGREEMENT NO. 4

This contract made and entered into this day of
....., 19 by and between
of of hereinafter
referred to as the buyer.

WITNESSETH:

The seller agrees to deliver to the buyer at
..... the products listed below, estimated to be about
..... more or less on or before

The buyer agrees to purchase said products at the prices listed below as
measured by at
By Products subject to specifications of Buyer.

Product

..... @ per
..... @ per
..... @ per
..... @ per

It is mutually agreed that payment for said products will be made

In Witness Whereof, the parties have hereunto set their hands on the day and year first above written.

Seller

Buyer

AGREEMENT NO. 5

This contract made and entered into this day of
....., 19 by and between of
..... owner of timber to be cut hereinafter referred to
as the owner and of
..... hereinafter referred to as the operator.

WITNESSETH:

Whereas, the owner owns standing Timber located in
..... and

Whereas, the Operator desires to contract with the owner to
..... and
..... for the requirements of the owner.

Now, therefore, it is agreed between the parties,

1. The operator agrees that he will ,
..... and all the marked
or designed timber, standing and being on the
owned by the owner, situated in

2. The owner agrees to pay for the
..... and of said timber the sum
of per as measured by the
..... rule by at the
..... Payment for these operations shall be made to the
operator on
.....

3. The operator agrees to use proper precautions to avoid damage to fences
and other property of the owner; and agrees to indemnify the owner against any
and all damage and injury to any person or persons, including employees of the
operator caused or arising out of said operation.

4. The operator further agrees that the work will be done in a workmanlike
manner and completed on or before

5. The operator agrees to comply with all Federal, and State laws or regula-
tions controlling his operations. The operator agrees to indemnify and hold harm-
less the owner from any and all claims or demands which may be made against him
by reason of the operator's operation or violation by the operator of any laws
or regulations governing said operation.

6. It is mutually understood by the parties hereto that the operator is not
an employee of the Owner, but that he is an independent contractor.

7. It is agreed between the Owner and Operator that the Payment of
..... per of timber cut as
hereinbefore specified shall include full payment for the use of any and all
equipment used in connection with the operation.

8. It is agreed that the owner may terminate the cutting at any time by providing with written notice of date of terminations at least in advance of date of termination and by paying in full as above specified for all material and by the operator.

In Witness Whereof, the parties have hereunto set their hands the day and the year first above written.

Witnessed:
.....
.....
.....
.....

Signed:
Operator
Owner

CHRISTMAS TREE LAND DEVELOPMENT LEASE

1. Section I Date, Contracting Parties, Description of Property and Term of the Lease.

1. This lease is made this ____ day of _____ 19____, by and between
_____ hereinafter called the Landowner, and
_____ hereinafter called the Renter.

2. The Landowner, in consideration of the agreements with the Renter hereinafter set forth, hereby leases to the Renter, to use for development and harvesting of Christmas trees only, the specific area (s) herein described on the _____ (farm), (lot), located in the town of _____, Sullivan County, New Hampshire.

Description of area (s) included in this lease.

3. This lease shall become effective on the _____ day of _____, 19____, and shall continue in force until the _____ day of _____, 19____, with the Renter having option for renewal for _____ year(s) after the fourth year.

Section II Land Use

It is the intent of both parties that the Christmas tree species on the land covered by this contract shall be improved and the yield of desirable Christmas Trees be increased by means of an intensive program of weeding, thinning, pruning and shearing.

1. It is mutually agreed that a minimum of ten large trees of the species desirable for Christmas trees be left for seed trees scattered over each acre under this lease.

2. _____

Section III Amount and Time of Payment

The renter shall pay to the landowner the sum of \$_____ per tree that is harvested. Payment to be made within _____ days of cutting.

Section IV Liability

The renter shall assume all responsibility and liability for accidents occurring to him or his employees while engaged in the improvement and harvesting of the area(s) covered by this lease, or while crossing any other lands belonging to the landowner in the process of going to or coming from the area (s) covered by this lease.

Section V The Landowner Agrees To:

1. Furnish the area (s) described above.

2. Pay all the taxes and assessments against the real estate.

3. Allow the Renter access to the area (s) hereinbefore described as well as the use of any existing roads for the purpose of cutting and removing the crop trees.

4. Pay the Renter \$_____ per crop tree that he may cut or have cut on the improved area before the expiration of the contract period.

5. Keep cattle and sheep out of the area (s) described above, except as agreed upon by both parties.

Section VI The Renter Agrees To:

1. Follow approved management procedures for the development of existing Christmas Tree species into marketable trees as well as to perpetuate these species.
 2. Furnish all labor, equipment, and supplies and all operational expenses.
 3. To pay the severance tax due for the trees that are harvested.
 4. Neither assign this lease to any person or persons nor sublet any part of the real estate for any purpose without the written consent of the landowner.
-

Section VII Rights and Privileges

The landowner or anyone designated by him shall have the right of entry at any time to inspect his property and/or the management methods used.

Section VIII Enforcement of Agreements and Arbitration.

1. Failure of either the Landowner or the Renter to comply with the agreements set forth in this lease shall make him liable for damage to the other party. Any claim by either party for such damages shall be presented, in writing to the other party, at least ten days before the termination of this lease.
2. If either or both of the parties to this lease die during the term of the lease, the provisions of this lease shall be binding on their heirs, executors, administrators, and assigns of the party or parties involved.
3. Any disagreements between the Landowner and the Renter shall be referred to a board of three disinterested persons, one of whom shall be appointed by the Landowner, one by the Renter, and the third by the two thus appointed. The decision of these shall be considered binding by the parties to this lease. Any costs for such arbitration shall be shared equally between the two parties to this lease.

Section IX Other Agreements.

Section X Signatures.

(Date)

(Landowner)

(Date)

(Renter)