

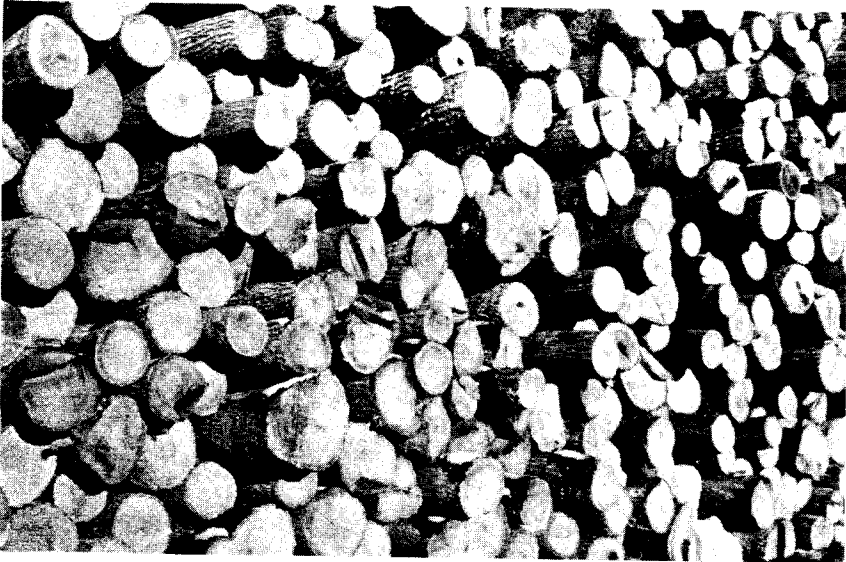
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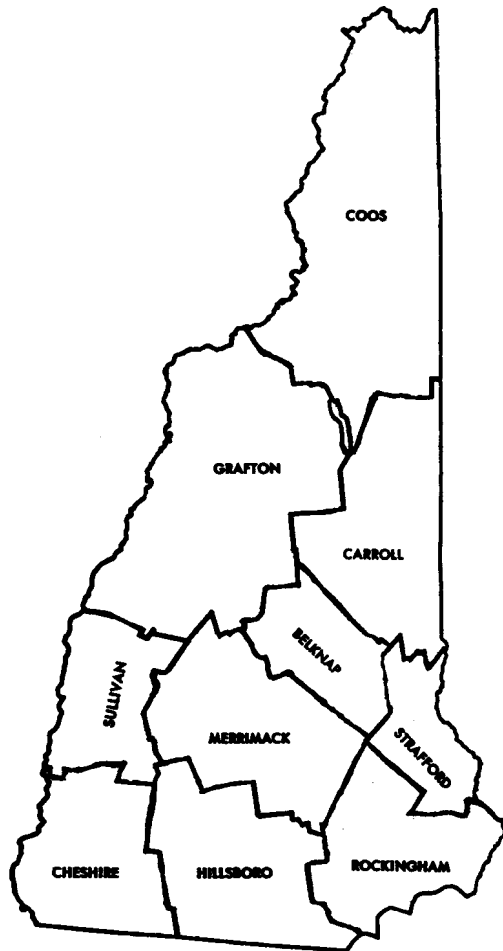
April 1969

NEW HAMPSHIRE FOREST MARKET REPORT 1969



**COOPERATIVE EXTENSION SERVICE
UNIVERSITY OF NEW HAMPSHIRE
with the
NEW HAMPSHIRE DEPARTMENT OF RESOURCES
AND ECONOMIC DEVELOPMENT COOPERATING**

MAP OF NEW HAMPSHIRE
(Showing Counties)



by

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The information in this bulletin covering prices, specifications, names and addresses was gathered by the New Hampshire County Foresters and the bulletin was prepared by Roger P. Sloan, Extension Forester, and Nicolas Engalichev, Forest Products Utilization and Marketing Specialist.

County Foresters

County	Name	Address
Belknap	Carter, Bobby	County Extension Office Laconia 524-1737
Carroll	Dodge, Arthur G., Jr.	County Extension Office Conway 447-5922
Cheshire	Ferguson, John R., Jr.	County Extension Office Keene 352-4550
Coos	Sargent, John E.	County Extension Office Lancaster 788-4961
Grafton	Sargent, Leslie B., Jr.	County Extension Office Woodsville 747-2377
Hillsboro	Breck, Robert W.	County Extension Office Milford 673-2510
Merrimack	Thompson, Wilbur E.	County Extension Office Concord 225-5505
Rockingham	Knowles, Stanley W.	County Extension Office County Building Exeter 772-4711 Ext. 37
Strafford	Leighton, Roger S.	County Extension Office Rochester 332-5808
Sullivan	Szymujko, Joseph A.	County Extension Office Claremont 543-3181

FOREST MARKET REPORT FOR 1969

NATIONAL ECONOMY TO CONTINUE SOLID ADVANCES IN 1969

The American economy will continue its solid advances in 1969 but at more orderly pace than in 1968, according to the National Economic Forum.

Inflation is expected to subside with consumer prices advancing at a rate of about 3 percent compared with 4.5 percent in 1968.

Wholesale prices are expected to advance a little more than 1 percent.

Industrial production will grow at a rate of only 1.5 percent in 1969 against the nearly 4 percent recorded in 1968.

The unemployment rate is expected to move up slightly by mid '69 and then dip back to almost present levels.

Defense spending is expected to show little change, holding at about \$80 billion.

Gross National Product is expected to advance 6.5 percent compared to a rise of 9 percent in 1968. The GNP is projected at \$915 billion against \$860 billion in 1968.

1969 OUTLOOK FOR THE FOREST PRODUCTS INDUSTRIES IN NEW HAMPSHIRE

Nineteen hundred and sixty-nine looks like another good year for all wood products industries in New Hampshire.

Softwood Lumber

The projected upswing construction in 1969 should result in a significant increase in demand for softwood. The accumulated demand for housing and non-residential construction indicates a record year and estimated total expenditures of \$90 billion or a 7 to 8 percent increase over 1968. This strong market demand may cause shortages in all regions and a better price structure for lumber. The new proposed American Lumber Standard, when adopted, will be instrumental in improving the market position of eastern lumber.

The increase on maximum allowable interest rates for FHA and VA housing loans from $6\frac{3}{4}$ percent to $7\frac{1}{2}$ percent should benefit home builders and materials suppliers, since the more realistic rate should attract money hitherto unavailable for mortgages.

Hardwood Lumber

The outlook for the hardwood industry seems even better than what was experienced in 1968. The Southern Furniture Market at High Point, N. C. was excellent from the standpoint of sales and reports from the Chicago Market were very optimistic.

Especially strong in the Northeast will be red oak, white ash and elm. Hard maple and birch will be in better demand than in 1968.

Continued good demand for pallets will provide good markets for the lower grades. This strength in the market will result in a favorable price structure.

Pulp and Paper Industry

Recent expansion in the pulp and paper industry will continue to support a good demand for pulpwood and pulp chips. The hardwood to softwood ratio will continue to increase and a larger portion of the hardwood chip demand will come from mobile tree length chipping units in the woods.

Summary and General Outlook

All indicators are encouraging with regard to demand for all wood products in New Hampshire. Availability of labor will continue to be the major problem and may in some cases hamper the ability of some firms to take full advantage of the favorable market conditions. The tight labor situation will be instrumental in increasing the rate of mechanization and automation through the wood products industry.

RECOMMENDATIONS TO PERSONS SELLING TIMBER

New Hampshire woodland owners who plan to sell stumpage, logs, pulpwood, and other forest products are urged to consider the following recommendations before selling:

1. If you are in doubt as to whether you have enough of the right sort of timber to attract a buyer and are interested in the sort of selective cutting operation that would benefit the remaining stand, contact the County Forester or a Consulting Forester.
2. Consider the possibility of retaining the services of a qualified forester to act as your agent in handling a timber sale in your behalf when you are not in the position to look after the details of a sale, such as marking the trees for cutting, negotiating a fair price for the marked trees, looking after the cutting operations, and making sure the terms of the contract or agreement are being followed. The names and addresses of Consulting Foresters that practice in New Hampshire are listed in this report.
3. Assuming you have enough timber to have selectively cut, find out what sort of operation would be involved — whether a thinning, or an improvement, or re-production, or harvest cut, or a combination of two or more of these.
4. Arrange to have the trees that are to be cut to be marked with paint or a blaze. If not in a position to do this yourself with help from the County Forester, hire a Consulting Forester for the purpose.
5. Find out from buyers of stumpage, logs, pulpwood, and other forest products the prices they offer in order that you may take advantage of the best market. Compare the local prices with those quoted from other sections of the state.
6. Thoroughly investigate all timber markets and prices since in many cases outside markets pay better prices than local markets because of special demands.

7. Before selling, consult your neighbors who have recently sold timber and use their experience as a guide. Ask your County Forester. In many instances, failure to do this has resulted in the woodland owner not getting full value of the product.

8. Advertise and secure competition among outside purchasers. The expense will be small and outside buyers will thus learn of chances to bid on timber in competition with local buyers.

9. Secure bids whenever possible, both by the lump sum sale based on closely estimated volume and by log scale measure. A choice is thus offered and a more profitable form of bid can be accepted.

10. Consider the responsibility of the prospective purchaser before making the sale in order to avoid slow payment, costly collections, and losses.

11. When there is quality timber to market, these trees are worth more than average or poor quality trees. Be sure the buyer takes the factor of tree quality into consideration when offering you a price for stumpage.

12. Remember that standing timber usually increases in values and generally can be sold at any time. The owner, therefore, is not obliged to place his produce on the market, if the price offered is not satisfactory. Sell only trees that should be cut. These trees should be marked by the owner or his agent with the help and advice of a qualified forester. Reliable operators will make partial cuttings by taking only the market trees, if the owner insists.

13. A written timber sale agreement between buyer and seller is more important before cutting starts on a lot. Sample sale agreement forms to fit different kinds of operations can be obtained from your County Forester.

ASSISTANCE RENDERED BY THE COUNTY FORESTER

The County Forester helps woodland owners to help themselves. Your County Forester will assist you in the examination of your woodlands and make recommendations for managing them. He will help you or your agent in marking trees for cutting in limited amounts, and advise you in the marketing of forest products.

There are thousands of acres of young growing trees, such as pine, spruce, fir, and desirable hardwood, that can be converted into desirable stands of trees if the overtopping weed and cull trees are cut or killed. It is profitable to prune young, fast-growing, well-formed trees, especially white pine, with the purpose of growing quality logs that will yield clear lumber. Your County Forester can assist you in getting a forest improvement program started in your woodlands. Under the provisions of the Agricultural Conservation Program, the Federal Government shares the cost of woodland improvement and tree planting with woodland owners. Your County Forester can provide you with the information about the cost-sharing programs.

1968 PRICE RANGE FOR FOREST PRODUCTS

Table I. Price Range Standing Timber (Stumpage) and Sawlogs Per MBF

Prices quoted are an average range for the county. Prices will vary from those quoted depending on market conditions. More specific prices can be obtained by contacting the County Forester, Consulting Foresters, or industry representatives. Read carefully the Recommendations for Selling on page before disposing of stumpage, logs, and other forest products.

Belknap County

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Medium	\$20-25	\$30-32	\$45-55
	High	25-30	32-36	55-60
Hemlock and Spruce	All grades	10-16	26-32	38-45
Red Oak	Low	10-12	26-32	40-42
	Medium	12-16	30-36	45
White Birch and Yellow Birch	High	16-20+	36+	55-120
	Low	10-12	26-32	38-42
Yellow Birch	Medium	12-20	32-40	45-65
	High	20+	40+	75-125
Rock Maple	Low	10-12	26-32	38-42
	Medium	12-20	32-40	50-75
Beech	High	20+	36+	75-100
	Medium to High	8-12	26-32	40-60
White Ash	Low	10-12	26-32	40-42
	Medium	12-20	30-40	45-55
Mixed Hardwoods	High	20+	40+	65-75
		6-12	26-32	36-42

Carroll County

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Low	\$10-15		\$25-30
	Medium	14-20	\$35-38	40
	High	20-25	40	
Hemlock	Medium	12-18	30-35	42
	High	20		45
Spruce	Low	15		
	Medium	20	35	45
	High	22		50-60
Ash	Medium	15		80
	High	26		110
Basswood		8		35-70
Beech	Low	7		
	Medium	10		50
	High	12		55
Beech-Boltwood				25-32/cord
Red Maple	Low to High	7-12		50
Sugar Maple	Low	12		70
	Medium	17		100
	High	26		140
Sugar Maple Boltwood				20-32/cord
Paper Birch	Medium to High	20-26	55	60-100
Paper Birch Boltwood		10-14/cord		34-40/cord

Carroll County (Continued)

Species	Quality	Stumpage	Roadside	Delivered
Yellow Birch	Low	\$12		\$60
	Medium	38		
	High	44		
Up to one half veneer (Yellow Birch)		55		110
Oak Veneer	Low	26		80
	Medium	33		100
	High			120
Oak Boltwood		10-12/cord		32/cord

Cheshire County¹

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Low to Medium	\$10-15	\$24-35	\$32-45
	Medium to High	15-22	35-42	45-50
Hemlock	Low to Medium	10-15	26-35	36-45
	Medium to High	15-18	35-40	45-50
Spruce	Low to Medium	8-15	32-35	40-45
	Medium to High	15-20	35-40	45-50
Red Oak	Low to Medium	10-15	28-40	35-45
	Medium to High	15-30	40-55	45-70
Yellow (Silver) Birch	Low to Medium	10-15	30-35	45-50
	Medium to High	15-30	35-40	50-70
Paper (White) Birch	Low to Medium	10-15	30-35	40-55
Sugar (Rock) Maple	Low to Medium	10-15	30-35	45-50
	Medium to High	15-30	35-50	50-65
Red (Soft) Maple	Low to Medium	8-15	28-35	35-45
Beech	Medium to High	15-20	35-40	45-50
	Medium to High	8-15	25-30	35-45
White Ash	Low to Medium		(Not purchased separately ex- cept as logs)	40-45
	Medium to High			45-110

¹ Prices for Brattleboro-Vernon Vermont areas are also included.

² Special markets in southeastern Vermont.

Coos County

Species	Quality	Stumpage	Roadside	Delivered
SAWLOGS				
White Pine	Low	\$15		\$40-50
	Medium	18	\$40	45
	High	25		60-70
White Spruce	Low	15	55	50-55
	Medium	15	55	60
	High	15-25	55	65-70
Red Spruce	Low	15	55	50-55
	Medium	18	55	60
	High	18-20	55	65-70

Coos County (Continued)

Species	Quality	Stumpage	Roadside	Delivered
Hemlock	Low	\$ 8		
	Medium	8		
	High	8		\$43
Balsam Fir	Low	15	\$55	50-65
	Medium	15	55	60-66
	High	18	55	67-70
Hard Maple	Low			40
	Medium	25		70-75
	High			80-105
Soft Maple	Low			60
	Medium	10		80
	High			60
White Birch	Low			60
	Medium	20		
	High			100
Yellow Birch	Low			60-80
	Medium	25	109	110
	High	50		120-160
White Ash	Low			45-90
	Medium	20		115
	High			105-160
White Cedar (over 6" DBH)	6' to 10' lengths	10	32	40
	12' to 16' lengths	10	35	42-47
	6' logs by the cord		21	33
VENEER				
Yellow Birch	Low			120-135
	Medium	50-65		150-220
	High			250-300
White Birch	Low			135-150
	Medium	30		185
	High			200-235
Red Oak	Low	10		70
	Medium			
	High			
Hard Maple	Low			120
	High	30		
Core Logs	Low			
	High	12-15		
		20-25		55-110

Grafton County

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Low	\$10-12		
	Medium	12-16	\$34-40	\$40-50
	High	15-25	38-45	45-55
Hemlock	Average	5-16	26-35	36-45
	Spruce	12-18	35-45	45-60
Yellow Birch	Sawlog	15-25	35	50-125
	Veneer	25+	45+	125-350
	Sugar or Hard Maple	Sawlog	10-25	35-45
White Birch	Veneer	20+	45+	100-140
	Sawlog	12-25	35-45	50-125
	Veneer	20+	45+	100-235

Grafton County (Continued)

Species	Quality	Stumpage	Roadside	Delivered
Soft (Red) Maple	Sawlog	\$ 5-12	\$30+	\$32-60
	Sawlog	10-16	30-40	40-90
Red Oak	Veneer	20+		60-120
	Sawlog	5-15	30-40	38-60
Beech	Veneer	15+		60-85
	Sawlog	12+		65-160
White Ash	Sawlog	10-15	30-40	40-50
Basswood	Sawlog	10-15	30-40	40-50
	Veneer	20+		60-120

Hillsboro County

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Low	\$10	\$28	\$35
	Medium	17	35	45
	High	25	40	35
Hemlock	Low	8	25	35
	Medium	14	30	40
	High	17	34	45
Red Oak and White Birch	Low	10	25	35
	Medium	15	35	45
	High	20	40	50
Other Hardwoods	Low	8	25	36
	Medium	12	30	42
	High	18	35	47

Merrimack County

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Low	\$12-15	\$25-30	\$30-35
	Medium	15-18	30-35	40-45
	High	20	40+	50+
Hemlock	Low	12	25-30	30-35
	Medium	12-14	30-35	35-40
	High	14+	35+	40+
White Birch	Medium			50
	High	25+		90
	Bolt (cord)			40
Hard Maple	Medium	25		50
	High	30		90
	Bolt (cord)			40
Yellow Birch	Medium	25+		50
	High	30		90
	Bolt (cord)			40
Red Oak	Medium	12-15	35-40	45-50
	High	20+	40+	65
	Logs	8-12	28-30	35-40
Mixed Hardwood (Pallet Stock)	Bolt (cord)	2	14-15	18

Rockingham County²

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Low	\$ 8-10	\$26-28	\$34-36
	Medium	11-16	29-34	37-41
	High	16-25	34-43	42-49
Hemlock	Medium	11-15	29-33	37-41
	Low	8-11	27-30	35-38
Oak	Medium	12-16	31-35	39-43
	High	17-25	36-44	44-52
	Low	8-10	27-29	35-37
Other Hardwoods ¹	Medium	11-15	30-34	38-42
	High	16-25	35-39	43-47

¹ High prices are paid for white birch, yellow birch, sugar maple, and white ash when the grades are suitable for specialty items such as boltwood and veneer logs.

² Higher log prices are anticipated due to recent lumber price increases.

Strafford County³

Species	Quality	Stumpage	Roadside	Delivered
White Pine ²	Low	\$10-15	\$30-36	\$32-40
	Medium	12-20	32-38	40-45
	High	20-28	40-45	50-55
Hemlock and Spruce	Low	10	28	35-38
	Medium	15	38	38-44
	High	20	42	48
Yellow Birch ¹				
White Birch ¹				
Sugar Maple ¹				
Soft Maple	Low	8	32	38
Red Oak ¹	Medium	12	34-38	40-45
White Oak	High	18	36-44	42-50
Beech				
White Ash ¹				
Basswood ¹				

¹ Higher prices are paid for these species when the grades are suitable for specialty items such as boltwood and veneer logs.

² Occasionally higher prices paid for select logs.

³ Prices based on either International rule or sawmill tally of square edge lumber.

Sullivan County

Species	Quality	Stumpage	Roadside	Delivered
White Pine	Low	\$ 8-10	\$28-30	\$35-42
	Medium	12-15	32-35	42-45
	High	15-20	35-40	45-50
Hemlock	Medium	8-12	28-32	35-42
	High	12-15	32-35	42-45
Spruce	Medium	12-15	32-35	45-50
	High	15-21	35-41	50-55

Sullivan County (Continued)

Species	Quality	Stumpage	Roadside	Delivered
Yellow Birch	Medium	\$12-25	\$32-45	\$42-60
	High	25-35	45-55	60-100
White Birch	Medium	15-20	35-40	50-60
	High	20-30	40-50	60-80
Sugar Maple	Medium	16-25	36-45	50-55
	High	30-35	50-55	60-85
Red Oak	Medium	15-20	35-40	45-50
	High	20-25	40-55	50-60
White Ash	Medium	16-25	36-45	45-70
	High	25-35	45-55	70-90
Beech	Medium	8-12	28-32	40-45
	High	12-16	32-36	45-50
Black Cherry				60-80
Butternut				60-80
Hickory				60-80
Basswood				50-80
Mixed Hardwoods		8-10	25-30	35-40

Table II. Prices Pulpwood Per Cord — Northern New Hampshire

Species	Stumpage	Roadside	Mileage Zone	Mill Yard
Spruce and Fir Rough	\$3.00-6.00	\$14.50-18.50	0-20	\$21.00-21.25
			21-40	22.00-23.00
			41+	26.00
Peeled				
White Pine	1.00-2.00			18.00
			Approx. \$7.00/cd. more for peeled	
Hemlock	1.00-3.00		0-20	18.00
			20-40	19.00
			41+	22.00
Tamarack	1.00-3.00		0-20	18.00
			21-40	19.00
			41+	22.00
Red, Pitch, Scotch Pine	1.50-2.00	}	0-20	17.00-20.75
			21-40	14.00-16.50
All Hardwood	1.50-2.00		41+	22.00
			18	17.00-20.75
Poplar (if scaled)	.50-1.00		0-20	14.00-16.50
			21+	16.00-20.75

Prices of Pulpwood Per Cord — Southern New Hampshire

Species	Stumpage	Roadside	Delivered at Mill
Hardwood			
Rough	\$1.50-2.00	\$11.00-15.00	
Debarked			\$26-28.00

Table III. Price of Debarked Slabs and Edgings Per Green Ton Strapped

	Delivered to Chipping Plant
Softwood ¹ (mixed)	\$5.25-7.00
Hardwood (mixed)	5.00-6.50 ²

¹ Special prices are paid for slabs and edgings sorted by species (spruce and fir).

² Contact buyers for exact prices and mileage allowances.

Price of Pulp Chips Per Cord¹

	Scheduled Deliveries of Chips Produced from Roundwood ²	Produced from Slabs and Edgings Delivered to Pulp Mill ²
Pine and Hemlock		\$20.00-23.50
Spruce and Fir	\$24.00-28.00	22.00-26.00
Hardwood (mixed)	24.00-26.00	20.00-25.00

¹ Chips are bought by weight or by volume.

² Contact buyers for exact prices and mileage allowances.

**Table IV. Price Range of Excelsior Wood, Boltwood, Poles, and Posts¹
and Railroad Cross Ties**

Species	Stumpage	Roadside	Delivered at Mill
	Excelsior Wood Per Cord		
Poplar Peeled			\$22.00- 28.00
Rough			18.00
	Boltwood Per Cord²		
White Birch	\$8.00-14.00	\$20.00-30.00	29.00- 43.00 per Cord 60.00-105.00 per Mbf.
Beech			20.00- 38.00 per Cord 45.00- 60.00 per Mbf.
Sugar Maple			20.00- 38.00 per Cord 60.00-100.00 per Mbf.
Yellow Birch	8.00-12.00		28.00-38.00 per Cord 60.00-105.00 per Mbf.
Mixed Hardwood (pallet)	2.00- 5.00	10.00-15.00	18.00-25.00 per Cord

¹ Before cutting any posts and poles or piling, woodland owners should inquire of buyers concerning current specifications and purchasing program.

² Price per bolt varies according to diameter and length of bolt. Some mills prefer to buy by the Mbf.

Poles^{1, 2}

Length	Class	Minimum Circumference 6 Feet from Butt (inches)	Minimum Top Diameter (under Bark)	Price Roadside per Pc.	Price Delivered Merrimack N. H., per Pc.
35'	3	36.5 to 40	8"	\$ 9.00	\$12.10
35'	4	34.0	7"	7.70	10.25
35'	5	31.5	7"	6.60	8.80
35'	6	29.0	6"	5.40	7.20
40'	3	38.5 to 42	8"	11.05	14.70
40'	4	36.0	7"	9.35	12.50
45'	3	40.5 to 45	8"	13.20	17.60
45'	4	37.5	7"	11.30	14.00
50'	3	43.0 to 45	7"	15.00	19.00

¹ Before cutting any posts and poles or piling, woodland owners should inquire of buyers concerning current specifications and purchasing program.

² Species: Red (Norway) pine.

Construction Poles¹

Species	Lengths	Top Diameter	Price Roadside per Lineal Foot	Price Delivered Merrimack, N. H. per Lineal Foot
Red (Norway) Pine	12', 14', 16'			
	18', 20', 22'	5½"	\$0.07	\$0.10
	12', 14', 16'			
	18', 20', 22'	6½"	0.09	0.12

¹ Due to the nature of their use, construction poles must be well tapered and exceptionally straight.

Posts¹

Species	Length	Top Diameter	Roadside Price (per Post)	Delivered at Mill (Price per Post)
Red (Norway Pine and Pitch Pine Specifications	7'	7½"-10½"	\$1.00	\$1.50

¹ Before cutting any posts and poles, woodland owners should inquire of buyers concerning current specifications and purchasing program.

Railroad Cross Ties

Grade	Size	Rail Bearing Face	Prices Paid for Green Mixed Oak and Hardwood ¹ Ties at Rail Siding (MAINE CENTRAL)		Delivered at Mill	
				MBF		MBF
No. 1	(6"x7"x8'6")	6"	\$1.45	\$48.86	\$1.55	\$52.23
No. 2	(6"x7"x8'6")	7"	2.00	67.40	2.10	70.77
No. 3	(6"x8"x8'6")	8"	2.25	66.15	2.35	68.40
No. 4	(7"x8"x8'6")	8"	2.90	73.21	3.00	75.72
No. 5	(7"x9"x8'6")	9"	3.25	72.84	3.35	75.08

¹ Beech, Birch, Maple, Cherry.

Table V. Price Range of Fuelwood Per Cord

Species	Stumpage	Roadside	Delivered Buyers Premises
Hardwood ¹			
4' wood	\$1.00-3.00	\$12.00-18.00	\$20.00-30.00
12", 14", 16", Lengths		18.00-22.00	20.00-32.00
Slabs		5.00-10.00	16.00-20.00

Fireplace white birch will be slightly higher than above when bought in bundles.

Prices range up to \$60.00 + per cord.

Formula for determining cords of fuelwood, pulpwood and boltwood in 4' lengths. Average height in inches times length of pile in feet divided by 384 equals the number of cords:

$$\text{EXAMPLE: } \frac{48'' \times 8'}{384} = 1 \text{ cord}$$

If wood is longer or shorter than standard length, which is 48", divide by standard bolt length to get current percentage. (EXAMPLE: 39" divided by 48" equals 81%).

¹ \$3.00-8.00 asked for sawing 4' wood into stove length.

Table VI. Price Range of Sawdust and Shavings and Bark

	Per Cord Green at Sawmill	Per Bale Air Dry
Sawdust	\$1.00-5.00	
	or \$.02 to .04 per cubic foot	
Shavings	\$2.00-5.00	.65-1.00
	or \$.02 to .04 per cubic foot	
Bark	\$.02 per cubic foot (loaded)	

Table VII. Operating Costs (Contract Prices)

	Felling and Bucking per Mbf	Yarding per Mbf	Trucking ^{3/4} per Mbf
Logs			
Softwood ¹	\$ 6.00-13.00	\$ 6.00-15.00	\$ 5.00-15.00
Softwood ²	8.00-10.00	8.00-10.00	8.00-15.00
Hardwood ¹	6.50-13.00	7.00-18.00	6.00-25.00
Hardwood ²	9.00-12.00	8.00-12.00	9.00-24.00
Pulpwood			
Softwood ¹	\$ 7.00- 9.00	\$ 2.00- 4.50	\$ 3.00- 7.00
Hardwood ¹	6.50- 8.50	2.50- 6.00	4.00- 8.00
Hardwood ²	6.50- 9.00	4.00- 6.00	4.00-11.00
Fuelwood	6.00- 9.00	4.00- 6.00	
Horse Rental	\$ 1.00 per cord if the jobber feeds the animal. \$ 1.50- 2.00 per cord if the chopper feeds the animal.		
Twitching Stump to Roadside	8.00- 9.00 per cord, horse furnished.		
Chain Saw Rental Man with Chain Saw	0.50- 2.00 per hour.		
Stump to Stick	45.00-70.00 square edge softwood lumber per Mbf. 30.00-50.00 round edge softwood lumber per Mbf. 52.00-82.00 square edge hardwood lumber per Mbf		
Stickings	4.00- 5.00 square edge hardwood lumber per Mbf. 3.00- 4.00 round edge softwood lumber per Mbf.		
Custom Sawing	20.00-35.00 per Mbf for softwoods or \$15-20 per hour. 2.00- 5.00 per Mbf \$6.00-16.00 per hour. 2.00- 5.00 per Mbf \$6.00-16.00 per hour.		
Planing	10.00-15.00 more per Mbf for hardwoods.		
Portable Planer	10.00 per Mbf one face. 15.00 per Mbf two faces.		

¹ For Northern New Hampshire.

² For Southern New Hampshire.

³ Intra-state and inter-state rates are sometimes used.

⁴ There are no established I.C.C. rates for trucking sawlogs and pulpwood. Rates are determined between the trucker and the party wanting the logs hauled on the basis of mileage involved. Average hauling prices are as follows:

		Truck	Truck with Loader
Logs	0- 30 miles	\$10.00 per Mbf	\$15
	35- 50 miles	15.00 per Mbf	20
	50- 85 miles	20.00 per Mbf	25
	85-100 miles	25.00 per Mbf	30
	100+ miles	25.00 per Mbf	30 + 0.2500 100 miles
Pulpwood	0- 15 miles	\$ 4.00-6.00	
	15- 30 miles	4.00-7.00	
	30- 40 miles	5.00-8.00	
	40- 60 miles	6.00-9.00	
		or \$0.80 to 0.90 per loaded mile	

**Table VIII. Wholesale Rough Air Dried Price
for Graded Eastern White Pine¹**

D. Select and Btr.		No. 1 and No. 2 Common	No. 3 Common	No. 4 Common	
1x3	\$200	\$155	\$115		\$65
1x4	200	155	115		65
1x5	200	155	115		68
1x6	230	155	115		70
1x7	205	155	115		75
1x8	230	155	115		80
1x9	215	155	115		80
1x10	245	155	115		80
1x11	245	155	115		80
1x12	285	180	125		80
1x13	285	180	125		80
$\frac{3}{4}$ to $\frac{1}{4}$ — No. 2 and No. 3 and D select			Add \$5. per M		

Rough Air Dried Native Hemlock

Boards		Dimensions						
1x3	\$65		6'	8'	10'	12'	14'	16'
1x4 & 1x5	65	2x3 & 2x4	\$50	75	75	75	75	75
1x6 & up	70	2x6 & 2x8	50	75	75	75	75	75
		2x10	50	75	75	75	75	75

¹ Prices may vary somewhat from those quoted depending on market and quantities.

**Table IX. Wholesale Price List for White Pine Lumber per MBF
at a New Hampshire Lumber Yard¹
Dressed 1, 2, or 4 sides, Matched or Novelty Siding**

Grades	D Select and Better (Clear)	No. 1 and No. 2 Common	No. 3 Common	No. 4 Common
1x4	\$220	\$175	\$135	\$ 85
1x6	250	175	135	90
1x10	265	175	135	100
1x12	305	200	145	100

Single Clapboard Siding — 1x5 only — add \$4 per M.
 Double Clapboard Siding — 1x8 — No. 3c — add \$4 per M
 — No. 4c — add \$7 per M
 V Joint, Knotty Pine, No. 2 and No. 3 — add \$4 per M
 Pickwick Pattern — No. 3 Knotty Pine — \$140.

Eastern Hemlock

Boards		Dimensions						
1x3	\$85		6'	8'	10'	12'	14'	16'
1x4	85	2x3	\$60	95	95	95	95	95
1x5	85	2x4	60	95	95	95	95	95
1x6 & up	90	2x6	60	95	95	95	95	95
		2x8	60	95	95	95	95	95
		2x10	60	95	95	95	95	95

¹ Retail prices \$35-50 more than wholesale.

Table X. Price Range of Christmas Trees and Boughs¹

	Stumpage Single	Roadside Single	Roadside Bundle
Pasture Run			
Balsam Fir	\$.35- .65	\$.15-1.50	\$2.50-4.00
Spruce	.25- .50	.50-1.25	1.25-3.00
Improved Trees			
Balsam Fir	.15-1.25	1.25-2.75	3.00-5.00
Spruce	.50- .75	.75-1.50	2.75-3.50
Plantation Grown Trees². Balsam Fir and Spruce	2.50-4.00		
Boughs	Per Bundle Roadside	Per Ton Roadside	
Balsam Fir	\$.50-1.75	\$40.00-75.00	
Spruce	.50-1.00	40.00-64.00	

¹ Producers should contact buyers well in advance of cutting and arrange for deposits and specific prices, and use a written contract.

² Applies to Southern New Hampshire for buyers selected trees.

Companies and Individuals Buying Standing Timber and Logs and Doing Custom Sawing

Listed by County and Town

Names of buyers listed in this bulletin are those who have indicated to the County Foresters that they are in the market now or at a later date to purchase one or more of the following: stumpage, logs, pulpwood, bolts, excelsior wood, piling, posts, and other forest products. Many buyers and operators will give a preference to owners in the purchase of forest products who are interested in harvesting forest products from their holdings in accordance with cutting practices recommended by a County Forester or a private forester. Owners can well consider giving options for further cuts to operators who will make partial cuttings in stands operated according to good forest management.

The following abbreviations are used:

SW - Softwood	HW - Hardwood	Stump - Stumpage
Road - Roadside	Cus. - Custom Sawing	Del. - Delivered at mill
P - Portable	S - Stationary	B - Buyer only
		L - Logger

Names of forest products, buyers, and other persons listed are offered without recommendation or preference. Omission is not a reflection on the integrity of any person. A list of registered sawmills and of secondary processors is available from the Department of Resources and Economic Development of Resource Development, Concord, New Hampshire.

Belknap County

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
<u>Belmont</u>						
Contigiani Lumber Co. LaPlante, Albert L. Tilton, N. H.	S	SW & HW	X	X	X	X
N. H. Lbr. Prod., Inc. Dickerson, Gene RFD 1, Laconia	S	SW & HW	X	X	X	
<u>Gilmanton</u>						
Clairmont, Jos. Gilmanton Corner	S	SW & HW	X	X	X	
Dawson, Robert RFD 1, Barnstead	S	SW & HW	X	X	X	X
Potter, Robert RFD 1, Barnstead	S & L	SW & HW	X	X	X	X
<u>Gilford</u>						
Gardner, Walter Route 11B RFD, Gilford	B	SW & HW Veneer	X			

Belknap County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
<u>Laconia</u>						
Allen-Rogers Corp. Water St., Laconia	B	HW- -Boltwood	X		X	
Banfill, Ernest 500 Union Avenue Laconia	B & L	SW & HW	X			
Dow, Harry RFD 3 Laconia	S	SW & HW	X			
<u>Tilton</u>						
Daniels, Thomas	S	SW & HW	X	X	X	
 Carroll County						
<u>Bartlett</u>						
Kearsarge Peg Co., W. F. Hodgins and S. E. Davidson, Jr.	S	Birch Bol Bolts	X		X	
<u>Conway</u>						
Conway Supply Co., Inc. A. Kenneth Lucy	S	SW & HW	X		X	
Cummings, C. B. & Sons c/o Howard Young, Sr.	S	Boltwood			X	
Heath Brothers Center Conway Geo. W. and Noyes K. Heath	B & L	SW & HW	X			
Morrill, Brewster Oak St., N. Conway	B & L	SW & HW	X			
North Conway Lumber Co. North Conway	S	SW & HW	X		X	
Smith, Wilmer Fryeburg, Me.	B&L	SW & HW	X			
Valladares, Ricardo Box 188 Conway	B & L	SW & HW	X			
<u>Jackson</u>						
Dundee Mgmt. Corp. Mack Beal Box 101, Jackson	B&L	SW & HW	X			
<u>Ossipee</u>						
March, Raymond Box 117 West Ossipee	B & L	SW & HW	X			

Carroll County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
Portland Dowel Co., Inc. Center Ossipee Fred P. Greenwood	S	HW Bolts	X	X	X	
New England Lumber Co., Inc. Box 126 West Ossipee Earl W. Chandler	S	SW & HW	X		X	
Welch, Austin E. West Ossipee	B & L	SW & HW	X			
<u>Sanbornville</u>						
Hill, Wallace F. Phone 522-3308	B & L	SW & HW	X			
<u>Sandwich</u>						
Bellingham Lumber Co. North Sandwich and Lake Street Bellingham, Mass.	S	SW & HW	X	X	X	
Burroughs, Lester, Jr. & Plummer, James Center Sandwich	B & L	SW & HW	X			
Elliot, Sidney Bennett St. North Sandwich	B & L	SW & HW	X			
<u>Tamworth</u>						
Bickford Logging Bickford, Fred M., Jr. South Tamworth	B & L	SW & HW	X			
Hammond, Roy Tamworth	S, B & L	SW & HW	X	X		
Saunders Brothers c/o Elton Perkins South Tamworth	B & L	Birch Bolts & HW	X	X	X	
Thomas, Bruce Tamworth	B & L	SW & HW	X	X	X	
Tripp, D. F. Tamworth	B & L	SW & HW	X			

Cheshire County

Alstead

Blanchflower Lbr. Corp.
P. O. Box 235

S SW & HW X X

Chesterfield

Stone, D. S. Lumber Co.
Route L, Keene

S SW & HW X X X X

Cheshire County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
Welcome, Paul E.	S	SW & HW	X		X	X
<u>Fitzwilliam</u>						
Damon, Clayton	S	SW & HW	X	X	X	X
Tommila Bros.	S	SW & HW	X		X	
<u>Gilsum</u>						
Lackey, Frank RFD, Keene	B & L	SW & HW	X			
Duffy, Arthur Gilsum	B & L	SW & HW	X			
Prevost, David, Jr. Box 183, Gilsum	B & L	SW & HW	X			
<u>Keene</u>						
Rivers, Paul E. 334 Elm St., Keene	B & L	SW & HW	X			
Bardwell, Walter L. Lower Winchester Road Keene	P	SW & HW	X			
<u>Marlborough</u>						
Beauregard, Chas & Sons, Inc. P. O. Box 395	S	SW & HW	X	X	X	X
Cummings, F. T., Inc. Box 185, Troy	S	SW & HW	X		X	X
Miner, Theodore Roxbury Road Marlborough	B & L	SW & HW	X			
<u>Swanzy</u>						
Lane, C. L. Company East Swanzy	S	SW	X		X	
Frazier Furniture Co. West Swanzy	S	HW			X	X
<u>Troy</u>						
Starkey, Eugene	P	SW & HW	X			
<u>Walpole</u>						
Damaziak, K. Felix	S	HW	X	X	X	X
<u>Winchester</u>						
New England Lbr., Co. Box 124	S	SW & HW	X		X	
Prouty, Leonard Old Chesterfield Road	B & L	SW & HW	X			

Coos County

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
<u>Berlin</u>						
White Mt. Lbr. Co., Inc. East Milan Road	S	SW			X	
White Mountain Woodcraft Boucher, George, Buyer E. Milan Road	S	SW	X		X	
<u>Colebrook</u>						
Weir, Harlie	B	HW			X	
<u>Dalton</u>						
Saunders Bros. Clifford Wentworth, Buyer RFD, Whitefield	S	HW	X	X	X	
<u>Groveton</u>						
Crawford, Wilson	S	HW	X		X	
C. B. Cummings & Son, Co.	S	HW			X	
<u>Lancaster</u>						
Alden, Clayton M. RFD No. 1	S	SW	X	X	X	X
Alden, Harold B. RFD No. 1	S	SW	X	X	X	X
Placey, George RFD No. 1	S	SW			X	X
<u>Milan</u>						
Audet Bros.	S	SW			X	X
<u>North Stratford</u>						
Plywood Products Div. of Brown Company	S	HW	X		X	
Washburn Lumber Co. Reuben Washburn, Buyer	S	SW & HW	X		X	
<u>Shelburne</u>						
Poretta Lumber Co.	S	SW			X	
<u>Whitefield</u>						
Savage, Roswell	S	SW			X	X
<u>Miles Pond</u>						
Wood Products Inc.	S	HW			X	

Grafton County

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
<u>Ashland</u>						
Gallup Lumber Co. c/o B. Avery, Mgr. Ashland	S	SW	X	X	X	X
Simpson, Delma G.	B	SW & HW	X			
<u>Benton</u>						
Page Hill Farms Pike, N. H.	S	SW			X	X
<u>Bristol</u>						
Williams, R. P. & Son	S	SW & HW	X	X	X	
<u>Campton</u>						
North American Rockwell Corp. Draper Div. Beebe River	S	SW & HW	X	X	X	
Mardin, Robert RFD, Plymouth	S	SW & HW	X	X	X	X
<u>Canaan</u>						
Roberts Lbr. Co.	S	SW & HW	X	X	X	X
<u>Grafton</u>						
Braley, Maurice F.	S	SW & HW	X	X	X	
<u>Hanover</u>						
Lacoss, Niles	S	SW	X	X	X	X
<u>Haverhill</u>						
Grafton Tree Farm Service Pike	L	SW & HW	X			
Heberbrand, Arthur D. (N. Haverhill)	S	SW & HW		X	X	X
H. L. Joslyn RFD 2, Woodsville	B	SW & HW	X			
Newman Lbr. Co. & Transit Milling Co. Woodsville	S	SW	X	X	X	
Northeast Hardwoods, Inc. N. Haverhill	S	HW	X	X	X	X
<u>Landaff</u>						
Davis, Jack RFD, Lisbon	S	SW & HW				X
<u>Lebanon</u>						
Laro, Leonard	S	SW & HW	X	X	X	X

Grafton County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
Goodwin, Edmond RFD, W. Lebanon	B	SW & HW	X			
<u>Lisbon</u>						
Profile Lumber Co.	S	SW&HW	X	X	X	
<u>Littleton</u>						
Poulsen Lumber Co.	S	SW&HW	X	X	X	
Schoff, Arthur	S	SW&HW	X	X	X	
Timber Products Laurence Bean	S	HW			X	
<u>Lyme</u>						
Wagner Woodlands & Co.	B & L	SW & HW	X			
<u>Orange</u>						
Hammond, F. C. & Sons	S	SW & HW	X	X	X	
<u>Plymouth</u>						
Ireland Lumber Co.	S	SW & HW	X	X	X	X
Whitman Division USM Corporation	S	HW			X	
<u>Rumney</u>						
Forest Lands, Inc. c/o Roger A. Sanborn, Buyer RFD, Rumney	B & L	SW & HW	X			
Keniston, Raymond	S	SW & HW	X	X	X	X
Sanborn, Richard	S	SW	X	X	X	
Tarr, Bert	S	HW			X	
<u>Thornton</u>						
Benton, Bert RFD, Campton	S	SW				X
<u>Warren</u>						
Whitcher, Kenneth	S	SW & HW	X	X	X	X
<u>Wentworth</u>						
Allen Rogers, Corp.	S	HW			X	
King, John M.	B & L	SW & HW	X			
Hillsboro County						
<u>Amherst</u>						
Converse & Peaslee c/o Max Sherburne Tyngsboro, Mass.	S	SW & HW	X			X

Hillsboro County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
<u>Bennington</u>						
Berwick & Ford Lbr. Co., Inc. 6 Grover Street Concord	S	SW & HW	X			
Durgin, John D. RFD, Newport	P	SW & HW	X	X	X	
Low, Forest	S	SW				X
<u>Brookline</u>						
Tapley, Wm. Lunenburg, Mass.	S	SW & HW	X	X	X	
<u>Goffstown</u>						
Upton, Gerald	S	SW & HW	X	X	X	
Hebert, Lucien Route 4, Box 208 Manchester	P	SW & HW	X			
<u>Hollis</u>						
Glover, Milton RFD 2, Milford	S	SW				X
Stateline Lbr. Co. Box 35, Nashua	S	SW & HW	X	X	X	
<u>Hudson</u>						
Esty, Ralph Upstock Road Georgetown, Mass.	P	SW & HW	X			
<u>Lyndeboro</u>						
Ballou, C. Co. Douglas Street Uxbridge, Mass.	S	SW	X	X	X	
<u>Manchester</u>						
Bailey, Arthur D. 48 N. Adams Street	B	SW	X			
<u>Merrimack</u>						
Heath, A. C. So. Merrimack	B	SW & HW	X			
<u>Milford</u>						
Hopkins, John Jr.	S	SW			X	X
Lorden Lbr. Co.	S	SW & HW	X		X	
Matson, Theodore	P	SW & HW	X	X	X	
Whitten, Chester	S	SW	X	X	X	

Hillsboro County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
Wilkins, Harold, Jr. Amherst, N. H.	S	SW	X	X	X	X
<u>New Ipswich</u>						
Dudar, John Box 56, RFD No. 1	S	SW				X
Kurth, Walter	S	SW	X			X
<u>Weare</u>						
Colburn, Robert	S	SW				X
Merrimack County						
<u>Andover</u>						
Dalphonf Bros., Inc. RFD No. 1	S	SW & HW	X		X	X
<u>Boscawen</u>						
Colby Lumber Co. River Rd., Penacook	S	SW & HW	X	X	X	
Durant, Herbert B. 164 N. Main St. Penacook	S	SW & HW				X
Gordon, David E. R. 5, Penacook	S	SW & HW	X	X	X	
Bailey, Wm. G., Jr. R. 5, Penacook	B	SW & HW	X			
<u>Canterbury</u>						
Fifield, Hugh R. RFD No. 7, Penacook	B	SW	X			
<u>Chichester</u>						
Reed, Edgar	P	SW	X			
<u>Concord</u>						
Concord Lumber Co. Commercial Street	S	SW	X	X	X	X
<u>Henniker</u>						
Goss Lumber Co.	S	SW	X	X		
Henniker Lumber Co., Inc.	S	SW & HW	X	X	X	
Patenaude, Barry Rush Road	S	SW & HW	X	X	X	
Thelvicki Corp. Henniker, N. H. Thomas Johnson, Buyer	B	HW	X	X	X	

Merrimack County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
Henniker Hardwood Pallet Co., Inc. Richard French, Mgr.	S	HW	X	X	X	
Hooksett						
Smalley, John RFD No. 1, Manchester	S	SW				
London						
Page Lumber Co. RFD No. 8, Concord	S	SW & HW	X	X	X	X
Sanborn, Albin J. RFD No. 2, Pittsfield	S	SW	X			X
Pittsfield						
Barton Bros.	P	SW	X			
Pittsfield Box & Lumber Co.	P	SW	X			
Sutton						
Meding, Stephen Y. RFD, New London	S	SW & HW	X	X	X	X
Warner						
Hill Box Co., Inc.	B	SW	X			
Nichols, L. Earl	S	SW	X		X	
Sawyer, Clifford A.	B	SW & HW	X			
Webster						
Jones, Paul S. RFD, Contoocook	S	SW & HW	X	X	X	X

Rockingham County

Atkinson						
Feuer, Martin M. Main Street	S	SW & HW	X	X	X	X
Brentwood						
Lyford, Lawrence E. RFD No. 2, Exeter	L & B	SW	X			
Candia						
Perkins, Fletcher East Candia	P	SW & HW	X		X	
Chester						
Lewis, Richard D. Route 2, Box 15A	L & B	SW & HW	X	X		
Deerfield						
Mathes, Roger V.	P	SW	X			

Rockingham County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
<u>Derry</u>						
Lumbertown Stanley Yanis New Derry Road, Hudson		SW	X	X	X	
True & Noyes East Derry Contact: Richard M. True	S	SW & HW	X	X	X	
<u>East Kingston</u>						
Sargent Lumber Co. Bear Hill Road Merrimac, Mass.	S	SW & HW	X		X	
<u>Epping</u>						
Johnson Lumber Co., Inc. 875 Elm Street Manchester, N.H.	P & S	SW	X	X	X	
<u>Fremont</u>						
Spaulding & Frost Co. Edward Jewett Vice President and General Manager	S	SW	X	X	X	
<u>Hampstead</u>						
Collette Lumber Co.	S	SW	X	X	X	
<u>Kensington</u>						
Brown, Everett W. RFD, East Kingston	L & B	SW & HW	X			
Cole, George RFD, East Kingston	S	SW				X
<u>Kingston</u>						
Cheney, R. W. & Son RFD, East Kingston	S	SW	X	X	X	
<u>Newfields</u>						
H. E. Blanchard & Sons Newington, N. H.	S	SW & HW	X	X	X	
<u>Nottingham</u>						
Fernald, Frederick	B	SW & HW	X	X	X	
Fernald, James	L	SW & HW	X			
<u>Raymond</u>						
Campbell, Avery	S	SW & HW	X	X	X	X
<u>Rye</u>						
Rand Lbr. Co., Inc. 511 Wallis Road	S	SW & HW	X	X	X	X

Stafford County

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
<u>Barrington</u>						
Clark, Melvin East Barrington	B	SW	X			
Green, George East Barrington	P	SW	X			
<u>Dover</u>						
Mathes, Valentine	B	SW	X			
<u>Durham</u>						
Woodward, William	S	SW	X	X	X	X
<u>Farmington</u>						
Leary, Kenneth RFD, Farmington	S	SW & HW				X
<u>Middleton</u>						
Diprizio, Charles & Sons, Inc. (Middletown) RFD No. 1, Union	S	SW & HW	X	X	X	X
<u>Milton</u>						
Tibbetts Lbr. Co. Farmington	S	SW	X	X	X	X
<u>New Durham</u>						
Bickford Bros.	S	SW				X
<u>Rochester</u>						
Leroy E. Allen Co. 153 Wakefield Street	P	SW	X			
Tremblay Bros. RFD No. 1, Pickering Rd. Gonic, N.H.	B	HW Bolts	X	X		
Hussey, Robert Flagg Road RFD, Gonic	S	SW & HW	X	X	X	X

Sullivan County

<u>Claremont</u>						
Atkinson-Davis Corp. Box 704	B & L	SW & HW	X			
Davis & Symonds Lbr. Co. Box 56	S	SW & HW	X		X	
Freeman & Hawkins Winter St. Ext.	S	SW & HW				X
Red Water Lbr. Co. RFD No. 1	S	SW & HW	X	X	X	X

Sullivan County (Continued)

Town & Operator	Type of Sawmill	Kind of Logs	Stump.	Road.	Del.	Cus.
Grantham						
Cote & Roney Lbr. Co.	S	SW & HW	X		X	X
Langdon						
Porter, George RFD, Alstead	S	SW & HW			X	
Newport						
Rowe Lumber Co. Box 383	S	SW & HW	X		X	
Wilcox Lbr. Co., Inc. RFD No. 2 Newport	S	SW & HW	X		X	
Plainfield						
Demers, Warren	P					X
Sunapee						
Trow, W. W. & Sons	S	SW & HW			X	X

**Out-of-State Stumpage, Log, and Specialty Buyers
Who Buy in New Hampshire**

	Kind of Logs	Stump.	Road.	Del.	Cus.
Maine					
Andover Wood Products, Inc. Andover, Tel. 34	Y. Birch H Maple			X	
Crouse, Harry G N. Fryeburg	SW & HW	X	X	X	
Cummings, C. B. & Sons c/o Norman H. Gray	HW (Birch)	X	X	X	
Fryeburg Lbr. & Chipping Corp. Archie Lane, Buyer	SW			X	
Gray, Norman Fish Street Fryeburg	SW&HW	X			
Hall & Smith Hugh Hastings II Fryeburg	HW & SW	X	X	X	
Hammond & Son, Thomas E. Hiram	SW	X	X	X	Logs by grades
Hanover Dowel Mill Bethel	HW			X	

**Out-of-State Stumpage and Log and Specialty Buyers
Who Buy in New Hampshire (Continued)**

	Kind of Logs	Stump.	Road.	Del.	Cus.
Hurd, Irl & George E. Lebanon	SW & HW	X	X	X	X
Kendall Dowell Mill W. Bethel	HW			X	
LaValley, Albert Sanford	SW	X	X	X	
		(White pine roundwood for chipping)			
Mann, Lewis & Son Bryant Pond	SW	X	X	X	X
Maine Woods Products Corporation Gunter, Steward W., Buyer Steep Falls	HW			X	
Newton Tebetts, Inc. W. Bethel	HW			X	
Paris Mfg. Co. Henry W. Morton Box 259 South Paris	HW	X		X	
Parsons Lumber Co. York	SW	X (over ½ million bd. ft. lots)			
Saunders Bros. Westbrook	HW	X		X	
Sewall Lumber Co. Lebanon	SW	X			
Sprang, Phillip RFD, Kennebunk	SW & HW	X (pulpwood)			
Stowel, Silk Spool Co. Bryant Pond	HW			X	
Westonis John F. Weston Fryeburg	SW & HW	X	X	(pulp and logs)	
Massachusetts					
Bartlett, Edmund W. 240 Main Street Salisbury	SW & HW tree length		X	X	X
Blair Logging 385 West Street Winchendon, Mass.	Pine		X	X	X
Brown Package Co., Inc. Winchendon	W. Pine	X		X	
Esty, Ralph A. & Sons, Inc. Hobart B. Esty, Buyer Main Street Groveland	SW & HW	X	X	X	X

**Out-of-State Stumpage and Log and Specialty Buyers
Who Buy in New Hampshire (Continued)**

	Kind of Logs	Stump.	Road.	Del.	Cus.
Freys Lumber Co. Cross St. Bernardston	SW & HW	X			
Haskell, C. M. & Sons 400 Canal St. Bernardston	SW	X	X	X	X
Kelleher, John C., Jr.	HW (cordwood)			X	
<u>Vermont</u>					
Adams, Geo. F. Co., Inc. Lester Adams, Buyer Moscow	Birch			X	
Batchelder, Earl Windham, Vt.	HW		X	X	X
Bradford Veneer & Panel Co.	HW (Veneer)	X	X	X	
Brown, P. K. & Sons, Corp. Claremont, N. H. (Mill in Proctorville, Vt.)	HW	X	X	X	
Carroll Snelling E. Thetford	SW & HW		X	X	
Cersosimo Lbr. Co., Inc. RFD No. 3 Brattleboro	SW & HW	X			
Clark Ash Mill V. L. Morse, Buyer Brattleboro	White Ash			X	
Clark, C. E. & Sons c/o Francis Clark 29 Western Ave. Brattleboro	SW & HW	X	X	X	
Colby Brothers Lunenburg	SW & HW			X	X
Eaton Lbr. Co. Rochester	HW	X	X	X	
Fournier, Arthur Chester (for Newport, N. H. mill)	SW	X	X	X	X
Green Mt. Box & Lbr. Corp. White River Junction	SW & HW	X	X	X	
Hanifin, Thomas E. Bellows Falls	SW & HW	X	X	X	
Indian Head Plywood Newport	HW (Veneer)			X	

**Out-of-State Stumpage and Log and Specialty Buyers
Who Buy in New Hampshire (Continued)**

	Kind of Logs	Stump.	Road.	Del.	Cus.
Malmquist-Wood Products Co. Post Mills	HW			X	
National Lbr. Co. Chester	SW & HW	X	X	X	
Peck Lbr. Co. Vernon Howard Mason, Buyer	SW & HW	X	X	X	X
River Basket Corp. Putney	Pine, ash, oak logs 8', 10', 12'			X	
Sevigny Lbr. Co. North Thetford (Box 389, Lebanon, N. H.)	SW & HW	X	X	X	X
Smead Lumber Co. Vernon	SW & HW	X	X	X	X
Tri-State Timberland Corp. Hartland, Vermont	SW & HW	X		X	
Tenney's Lbr. Mill Saxton's River Claude Tenney, Buyer	SW & HW	X	X	X	
True Temper Corp. Wallingford and St. Johnsbury	Ashlogs and Boltwood	X	X	X	
Vermont Log Bldg., Inc. Hartland	W. Pine			X	
West River Basket Putney	Pine, Oak, Ash			X	
Weyerhaeuser Co. North Troy & Hancock	HW (Veneer)			X	
Quebec — Canada					
Carneau, Jack, Inc. Sawyerville	HW			X	
LaBranche & Son St. Isadore	SW			X	
LaLiberte Coaticook	SW				
Louzon & Son East Hereford	SW			X	
Vallee, Paul St. Isadore	HW			X	
Remillard, George A. 24 St. Joseph Blvd. St. Jean - Tel. 348-2535	Ash Logs	X	X	X	

Portable Pulpwood Debarkers

Benjamin, Mariner	40 East Main St., Merrimack, Mass.
Bullis, Russell	Wolfeboro
Gregoire, Albert	RFD No. 2, Wells, Me.
Lapierre, Victor	Chestnut Hill, Farmington
Lee, John E.	49 Logging Hill Rd., Concord
Littlefield, Richard T.	Kennebunk, Me.
Randall, Ralph T.	RFD No. 1, Newmarket
Thelvicki, Inc.	Henniker
Tremblay, Bros.	RFD No. 1, Pickering Rd., Gonic

Planing Mills (Custom)

Astles Lumber Co.	Contoocook
Chase, Benjamin Co.	Derry
Cheney, Roland & Son	Kingston
Chick, John F. & Son	Silver Lake
Cole, George	RFD, East Kingston
Concord Lumber Co.	Commercial St., Concord
Contigiani Lumber Co.	Belmont
Currier, P. L. Lumber Co.	RFD, Milford
Davis, Jack	RFD, Lisbon
Davis and Simonds Lumber Co.	Claremont
Demers, Warren (Portable)	Plainfield
Lorden Lumber Co.	Milford
N. H. Lumber Products, Inc.	Belmont
Pennsylvania Box & Lumber Co.	Plaistow
Rand Lumber Co.	511 Wallis Rd., Rye
State Line Lumber Co.	Box 35, Nashua
Transit Milling Co.	Woodsville
Trow, W. W. & Sons	Sunapee
Woodward, William	Durham

Shingle Mill Operators

Dodge, James	Route 3, East Tilton
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Kiln Drying (Custom)

Chick, John F. & Son	Silver Lake
Colonial Pine Bucket, Inc.	310 Marlow St., Keene
Pennsylvania Box & Lbr. Co.	Plaistow

Wood Preservation — Treating Plants

Koppers Co., Inc. Wood Preserving Division	Nashua
New England Pole & Wood Treating Corporation	Merrimack

Wood Chipping Plants in New Hampshire

Company	Location	Type
Audette Bros.	Milan	2
Bent Bros. Mfg. Company	Whitefield	2
Beauregard, Charles & Son., Inc.	Marlborough	2
Bellingham Lbr. Co.	N. Sandwich	2
Cloutier Lumber Co.	Northumberland	3
Connecticut Valley Chipping Co., Inc.	Woodsville	1, 1a, & 3
Connecticut Valley Chipping Co., Inc. (Littleton Division)	Littleton	1
Davis and Symonds Lbr. Co.	Claremont	2
Draper Corp.	Beebe River	2
Johnson Lumber Co.	Fremont	2
Lakes Region Chipping Corp.	Ashland	1
Lorden Lumber Co.	Milford	2
New England Lbr. Co., Inc.	Winchester	2
North Conway Lbr. Co.	N. Conway	2
Ossipee Lumber Co.	Center Ossipee	1
Rowe Lbr. Co.	Tamworth	2
Washburn Lumber Co.	North Stratford	2 & 2a
Whitcher, Kenneth E., Inc.	Warren	2
White Mountain Lumber Co.	Berlin	2
White Mountain Woodcraft	Berlin	2

Chipping Plant Types

1. Central Chipping Plant (Stationary)
- 1a. Facilities available for roundwood debarking & chipping
2. Chipper at sawmill (Stationary)
- 2a. Facilities available for roundwood debarking & chipping
3. Roundwood Debarking & Chipping Plant (Mobile)

Pulpwood Buyers

Company and Individual Buyers	Kinds of Wood Purchased
Benjamin, Mariner 40 East Main St., Merrimack, Mass.	Hardwood

*Corrections to be made
in 1970 Report*

Pulpwood Buyers (Continued)

Company and Individual Buyers

Kinds of Wood Purchase

Donald Brown Company, Berlin
 Hamlin, Mark, Berlin
~~Laurence~~ Dyer, Colebrook
 Pike, Wm. Jr.
 446 Grafton St., Berlin
~~Ellis, George, Gorham~~
 Grella Douglas

Spruce, fir, hemlock, tamarack, pine,
 beech, birch, maple, oak, elm, ash,
 veneer, yellow birch, basswood, poplar,
 and green hardwood

Pitman, Harold, Conway
 Monahan, Thomas, ~~N. Stratford~~ *Conway*

Schwartz, Charles, Wilder, Vt.
 Bullis, Russell H., Wolfboro

Farwell, Thomas, Wells River, Vt.
~~Renou, John, Gorham~~

Spruce, fir, hemlock, pine, hardwood and
 poplar

Connecticut Valley Chipping Co.
 Littleton, N. H.
 Robert Beraudo, RFD 2, Plymouth

Spruce, fir, hardwood

Franconia Paper Corp., Lincoln
 Henry C. Waldo, Lincoln
 Elwin Macomber, RFD 1, Plymouth
 Glenn Stevens, Lincoln
 Philip Comeau, Star Route, Rumney

Spruce and fir; limited amount of hem-
 lock, pine and peeled or rossed hard-
 wood and old rough hardwood

Gregoire, Albert, RFD No. 2,
 Wells, Maine

Hardwood

Groveton Paper Co., Groveton
 Mountain, Harold, Groveton

Spruce, fir, dry hemlock, and dry hard-
 wood.

International Paper Co.
 Sawyer, ~~Edoos~~, N. Stratford
Rhoades

Spruce, fir (inquire direct) wood

Lee, John E., 49 Logging Hill Rd.,
 Concord

Hardwood

Littlefield, Richard T.
 Kennebunk, Maine

Hardwood

Moore, George, Lebanon

Spruce, fir, hemlock, pine, peeled hard-
 wood and rough or peeled poplar

Oxford Paper Co., Rumford, Maine
 and Lawrence Mass.
 Hartranft, John L., Manager,
 Wood Dept., Rumford, Maine
 MacKay, Claude, Asst. Manager,
 Wood Procurement,
 Rumford, Maine
 Ashton, R. V., 158 School St.,
 Concord

Spruce, fir, hemlock, and northern hard-
 wood

Prevost, David, Jr., Box 183, Gilsum

Hardwood

Randall, Ralph T.
 R.F.D. No. 1, Newmarket

Hardwood

Thelvicki Corp.,
 Thomas Johnson, Pres., Henniker

Hardwood

Pulpwood Buyers (Continued)

Tremblay Bros. RFD No. 1, Pickering Rd., Gonic	Hardwood
Warren, S. D., Co., Westbrook, Me. Robert True	Spruce, white pine and hardwood
Lakes Region Chipping Corp. Ashland Robert Beraudo, RFD No. 2, Plymouth	Spruce, fir, hardwood

Excelsior, Pole, Piling, Posts and Railroad Tie Buyers

Company and Individual Buyers	Kinds of Wood Purchased
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Excelsior Buyers*

American Excelsior Corp., Lebanon James L. Logan, Manager	Peeled and rough poplar and basswood
Berry, O. P. Co., Wolfeboro F. Berry, Manager	Peeled poplar and basswood

Poles, Piling, and Post Buyers

Hill, Wallace F. Sanbornville, Tel. 522-3308	
Koppers Co., Inc., Wood Preserving Div., Nashua	Norway (Red) pine posts
Merrill, Brewster Oak Street, North Conway	
New England Pole and Wood Treating Corp., Box 36, Merrimack c/o William Footer	Norway and pitch pine, spruce, hard- wood, oak, maple, hickory
Miner, Theodore Roxbury Road, Marlboro	Norway (red) Pine
Connecticut Valley Chipping Co., Littleton, N. H. Robert Beraudo, RFD No. 2, Plymouth	hemlock poles
Lakes Region Chipping Corp. Ashland Robert Beraudo, RFD No. 2, Plymouth	hemlock poles

Railroad Tie Buyers

Koppers Co., Inc., Wood Preserving Division, Nashua	Oak, Birch, Beech, Maple, Cherry
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* Excelsior companies prefer peeled wood. The sticks must be 48 inches long and 4 inches minimum diameter at the small end.

Specialty Product Buyers — Birch Bolts and Other Roundwood Products

Town and Operator	Species and Specifications
Adams, Geo. F. & Co., Moscow, Vt.	— white and yellow birch bolts delivered to mill. Write for prices and specifications.
Allen-Rogers Corp., Laconia, N. H., Andover Division, E. Andover, N. H.	— buying white birch, hard maple and yellow birch bolts and logs. For prices and specifications contact mill manager, Maurice Call, East Andover, N. H. or David McKay, Allen-Rogers Corp., Laconia.
Allen-Rogers Corp., Laconia, N. H., Wentworth Division, Wentworth, N. H.	— buying white birch, hard maple, and limited quantities of beech and yellow birch. Logs only. For prices and specifications contact mill manager, Bruce Bumford, Wentworth, or David McKay at Laconia.
Ames, Fred Warren	— Rock maple bobbin logs 10" minimum diameter.
Bartlett, Edmund, Salisbury, Mass.	— oak boat keel stock.
Bixby, Ivan Rumney	— high quality red oak, 10" min., diam. for ladder rungs.
Bradford Veneer & Panel Co., Bradford, Vt.	— B. E. Farr, Buyer — Y birch and other veneer logs. Write for specifications.
Brock, Zack & Son, Inc., Bridgewater	— white ash and oak, 4' lumber 1¼" thick, 90% clear. Write for prices and specifications.
Concord Woodworking Co., Inc., Lyndonville, Vt.	— white cedar posts, poles and logs. Write for specifications.
Cummings, C. B. & Sons, Conway and Groveton	— white and yellow birch, stumpage, bolts, roadside and delivered.
Crawford, Wilson, Groveton	— white and yellow birch bolts and logs.
North American Rockwell Corp. Draper Division, Beebe River	— sugar maple, hemlock, pine and spruce logs.
Fairfax Corp., Route 11, Charlestown, N. H.	— Mixed hardwood, pallet stock 4x4 cants.
Foote, Thomas, Marlow	— 49" hardwood stumpage and bolts all species, 6"-24" in diameter.
Frye, E. B. & Son, Wilton	— birch, beech and pine logs 12" min. diameter 6" veneer quality preferable.
Heberbrand, Arthur D., North Haverhill, N. H.	— yellow birch, hard maple, basswood, white ash, cherry, oak, beech, soft maple on grade. Write for specifications and prices.
Kearsage Peg Co., Bartlett	— straight grained white and yellow birch in 4' lengths, 6" top diam. Red heart not over 1/3 diam. of stick. Comparatively free from knots and burls.
Labree, Clifton, Wilson Hill Rd., New Boston, N. H.	— 50" hardwood bolts, all species, 6" to 20" diam.
LeBlanc, Gerard, 150 River St., Franklin	— softwood bolts. Contact for specifications. (Mail RFD No. 1, Hill).
Mooney, G. F. & Son, Farmington, N. H.	— write for specifications.
Morse, V. L., Brattleboro, Vt.	— white ash logs.
Northeast Hardwoods, Inc., N. Haverhill	— buys hardwoods in log and bolt form. Write for specifications.

- Northeast Wood Products, Inc., Plainfield, N. H. — white ash, No. 1 logs, handle quality, 5½', 11' and 16' lengths, 6" min. diam.
- Plywood Products, Brown Company, North Stratford, N. H. — Veneer logs; write for specifications.
- Portland, Dowell Co., Center Ossipee, Fred Greenwood, Mgr. — hardwood stumpage, birch, beech, maple within 25 miles radius of mill and boltwood delivered to mill.
- Saunders Bros., Westbrook, Me. — Concentration Yards at S. Tamworth, N. H., Dalton, N. H., Warren, N. H.; contact Mr. Elton Perkins, Box 34, S. Tamworth, N. H., or Mr. Hugh Hastings, Fryeburg, Me. — birch logs 39", 48", 59"; lengths; min. 3" white wood around red heart, also beech, maple and elm.
- Smead Basket Shop, West Swanzey — white ash logs.
- Thelvicki Corp., Thomas Johnson, Mgr., Henniker, N. H. — mixed hardwood bolts, log and pallet stock.
- True Temper Corp., St. Johnsbury, Vt. — white ash logs and butts, specifications on request.
- Whitman Division, USM Corporation, Plymouth — white birch, length 10' to 24' min. top diam. 8". No more than 2 small knots per 4' section. Sound, no cracks or crooks.
- Vermont Log Bldg. Inc., Hartland, Vt. — white and red pine, 8"-10" diam., 8'-16' length.
- West River Basket Corp., Putney, Vt. — ash, oak and pine logs 8', 10', 12', 14' custom sawing.
- White Mountain Lumber Co., Arthur Napert, Buyer, Berlin — No. 3 common hardwood lumber for pallets and skids.

The United States Situation Christmas Tree Consumption

Consumption of Christmas trees from domestic forests and plantations in 1969 is expected to be between 35 and 36 million. Annual import from Canada will remain in the 10 to 12 million range.

The ratio of plantation grown trees to forest grown trees will increase as large scale plantings of the 1950's are reaching harvesting size. Also the average quality of trees reaching the markets is expected to be higher.

CHRISTMAS TREE PRODUCTION IN NEW HAMPSHIRE 1968

Once again in 1968 heavy snow in November hampered the cutting of Christmas Trees in northern New Hampshire. However, below the White Mountains production was much the same as in past years.

In northern New Hampshire tree quality was somewhat affected by the summer drought and a severe infestation of the Balsam Twig Aphid. This factor along with the heavy snows caused the production to be well below an average years production. Demand was excellent with the price slightly improved over last years. In northern New Hampshire a 6 to 8 foot Balsam Fir of good quality brought \$2.00 on the roadside on the average.

In southern New Hampshire the choose and cut sales method, employed by plantation owners who live near metropolitan areas, worked very well. This method of selling should be considered very carefully by anyone who has trees within an hour's drive of a city or town. The average price per tree derived through this method of sales is much higher than the wholesale price received when trees are sold at the roadside to a retail outlet.

In northern New Hampshire a side line to the Christmas Tree business is the production of wreaths. This job is usually a family effort, with the men and children cutting balsam brush for the women, who tie the tip ends of the branches onto a wire hoop. The end result being a beautiful balsam wreath. This industry has grown into a very profitable family enterprise for several north country landowners.

Christmas Tree Dealers and Producers

(c) Christmas Trees

(b) Boughs

Anderson, Henry A., State Line (c)
Arsenault, Oliver, RFD 1, N. Stratford
Bacon, Claude, Beecher Falls, Vt. (c & b)
Bacon, Sam, RFD 1, Dalton, P.O. RFD 1, Littleton (c)
Ball, Harold, N. Stratford (c)
Barbin, Romeo, 175 Park Street, Berlin (c)
Batchelder, Stewart, Clarksville (P.O. Pittsburgh) (c & b)
Beloin, Alcide, Hall Street, Pittsburgh (P.O. Beecher Falls, Vt.) (c)
Beloin, Germain, RFD, Colebrook (c)
Benoit, Hector, West Stewartstown (c)
Bessett, Alex, RFD 2, N. Stratford
Biron, Roland, West Stewartstown
Boothman, John, Randolph
Bradley, Walter (Mrs.), Whitefield, RFD (c)
Brissett, Alex, RFD, Colebrook (c & b)
Brockleman, Curtis, Franconia (c)
Brooks, Darwin, Stewartstown (P.O. RFD No. 1, Colebrook) (c)
Brooks, Douglas, N. Haverhill (c)
Brown, Peter, RFD 1, Bristol (c)
Bryant, Walter, South Hill Road, Colebrook (c)
Bunnell, Holman, RFD, 3, Colebrook (c)
Carney, Howard, RFD, Colebrook
Chaplick, Adolph, 131 Lowell Road, Hudson, N. H.
Chappell, Colon, Pittsburgh
Chappell, Fay, Pittsburgh (c & b)
Conway, Raymond, RFD 1, Jefferson
Cook, Roland, West Stewartstown (c)
Couture, J. P., Colebrook
Couture, Wilfred, P.O. RFD No. 1, Jefferson (c & b)
Cree, Leighton, Colebrook (c)
Danforth, Benjamin, Colebrook
Day, M. Eva, West Stewartstown (c & b)
Day, Louis, West Stewartstown (b)
Dearborn, Richard, RFD No. 3, Plymouth (c)
Dubois, Paul, RFD No. 1, Colebrook (c & b)
Dunn, Red, Laconia (c)
Emerson, Stephen, RFD No. 1, Lancaster (c & b)
Ferguson, W. W., Colebrook (c)
Fistere, Gilbert G., RFD No. 2, Rochester, N. H.
Fuller, Albert, RFD No. 1, Lancaster
Gagnon, Conrad, Beecher Falls, Vt. (c)
Geller, Frederick F., 26 Hanover St., Keene (c)
Giguere, Paul, RFD 3, Colebrook
Girouz, Yvon, RFD 3, Colebrook
Goodwin, Clyde, RFD 1, Colebrook (c)
Goodrum, Hazen, RFD 1, Colebrook (c & b)
Goodrum, Monty, Colebrook
Gorman, Redmon, RFD, Colebrook (c)
Gray, Tabor, Pittsburg (P.O. Beecher Falls, Vt.) (c)
Grondin, Claude, Stewartstown (P.O. RFD No. 3, Colebrook) (c)
Guay, Alex, West Stewartstown (c)
Gustavson, Sten C., Pike (b)
Haynes, Moody, Bishop Brook (P.O. Beecher Falls, Vt.) (c)
Haynes, Orville, RFD No. 1, Colebrook (c)
Hayward, Robert, Sugar Hill (c & b)
Henson, Everett, N. Haverhill, N. H. (c)
Hibbard, Ellis, Stewartstown (P.O. RFD, Colebrook) (c)
Hollingsworth, Schuyler, RFD 2, Peterborough (c)
Hughes, Thomas and Wendall, RFD, North Stratford (c & b)

Huggins, Harry, Pittsburgh
 Hyde, John L., 6 Columbus Avenue, Concord (c)
 Jackson, Charles, Colebrook (c)
 Jackson, Frank, 59 Prospect Street, Lebanon (c & b)
 Jacques, Nelson, Plymouth (c)
 Jeffers, Clark, RFD 1, Colebrook
 Johnson, Arthur, Hampton (c)
 Keach, Douglas, RFD, Colebrook (c)
 Keller, John, Bethlehem (c)
 Ladd, Wayne, RFD 2, Colebrook
 Lakin, Calvin, RFD, Colebrook (c)
 Lamoureaux, Peter F., Colebrook (c)
 Lang, Harry, RFD 1, Colebrook (c)
 LaPerle, Roland, Colebrook
 Larcomb, Charles, Meadows
 LaRochelle, Albert, Groveton, Box 513
 Lewis, Darwin, Colebrook
 Lynch, F. Robert, RFD 3, Colebrook (c)
 Lyons, Albion J., RFD 1, Colebrook (c)
 MacLean Joseph, Colebrook (c)
 Mallery, Bayard, c/o John Keller, Bethlehem (c)
 Marchessault, Lorraine, RFD, Colebrook (c)
 Marquis, Leon, Pittsburg (P.O. Beecher Falls, Vt.) (c)
 Maurais, Adrien, RFD, Colebrook (c)
 McAllaster, Roger & Shirley, Stewartstown (P.O. RFD No. 3, Colebrook) (c)
 McKinnon, Frank C., South Hill Road, Colebrook (c)
 McMann, Harlan, RFD 1, Stratford (c)
 Merle Young & Son, Colebrook
 Merrill, Lee, RFD 1, Whitefield (c & b)
 Morrison, Scott, RFD, Colebrook
 Nottingham, Evelene, RFD, East Rindge (c)
 Noyes, Chester, RFD 1, Colebrook (c & b)
 Noyes, David R., Box 143, Northwood (c)
 Olsen, Morris, N. Haverhill (c)
 Oleson, Norman, RFD 1, Jefferson (c)
 Ouimette, Edgar, Colebrook
 Paquette, Aldege, RFD, Colebrook (c)
 Paquette, Marcel, Twin Mountain (c)
 Paquette, Maurice, Colebrook
 Perry, Glenn, RFD 1, Colebrook
 Philbrick, Walter, 99 Fair Street, Laconia (c)
 Placey, Burleigh R., RFD, Colebrook (c & b)
 Placey, Claude, RFD No. 1, Lancaster (c & b)
 Putnam, Cortland, Winchester (c)
 Rainville Brothers Tree Company, Colebrook
 Rainville, Robert, Colebrook (c)
 Rancloes, Frank, RFD 3, Colebrook (c)
 Reed, Kenneth, RFD 1, Jefferson (c)
 Reynolds, William N., Stratford (c)
 Ricard, James, Canaan (c)
 Robertson, Phil, Prime Aree Co., Franconia (c)
 Robinson, Claude, Colebrook (c)
 Robitaille, Gerald, RFD, Colebrook (c & b)
 Rogers, Lawrence R., RFD 1, Whitefield (c)
 Russell, Lee, Farmington (c)
 Savage, Chester, RFD 1, Lancaster (c & b)
 Sawyer, Alfred, Jaffrey (c)
 Schander, John, Newmarket (c)
 Schwarz, George, Orford (c & b)
 Slanetz, William, Keene (c)
 Society for the Protection of New Hampshire Forests, State House, Concord
 Stiles, Ernest, Milan (c)
 Struhsacker, Philip, Flintlock Lodge, Franconia (c)
 Tatham, Donald A., Orford (c & b)
 Thibeault, Joseph, Hall Stream (P.O. Beecher Falls, Vt.) (c)

Thibeault, Raymond, Beecher Falls, Vt.
Tyser, George, Monroe (c)
Underhill, Oliver R., (see John C. Keller, Bethlehem, N. H.) c/o Standard Vacuum
Oil Co., 6 Church Lane, Calcutta, India (c)
Vaitl, Matthew, Jefferson
Wagner Woodlands & Co., Lyme (c & b)
Wallace, Lew, RFD No. 1, Colebrook
Warren, Richard, Barrington (c)
Watson, Gail, Laconia (c)
Watson, Lyle, Belmont (c)
Webber, Carl, Dublin (c)
Weir, Harlie, Colebrook (c)
Wheeler, Claude, Hall Stream (P.O. Beecher Falls, Vt.) (c)
Wheeler, Leonard, Beecher Falls, Vt. (Bishop Brook Road, N. H.) (c)
Wheeler, Raymond, Pittsburgh (P.O. Beecher Falls, Vt.) (c)
Yale, William, Sandown, RFD 2, Chester (c)
Yost, Karl, Gilmanton (c)
Young, Merle & Son, Colebrook (c & b)
Zalbielski, Joseph, Winchester (c)

Partial List of Consulting Foresters Practicing in New Hampshire

The services rendered by the Consulting Foresters are indicated by the numbers following their name. The service rendered is keyed to the numbers as follows:

- | | |
|--|--|
| <ol style="list-style-type: none"> 1. Forest Management plan 2. Timber & timber land appraisal 3. Income tax assistance
(timber depletion) 4. Timber sales & supervision 5. Timber marking 6. Timber stand improvement work
(weeding, thinning, pruning) 7. Tree planting | <ol style="list-style-type: none"> 8. Approved vendor for ACP Forestry practices 9. Forest Land survey 10. Title and boundary search 11. Recreational development 12. Laying out and supervision of woods road construction 13. Owners or operators representative in trespass cases 14. Licensed real estate brokers |
|--|--|

- Attridge, J. Milton, Antrim — 1, 2, 3, 4, 5, 6, 7, 9, 10, 11, 12, 13.
- Berti, Robert J., RFD 1, Rumney — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13.
- Boomer, Stephen J., White Mountain Highway, Center Ossipee — 2, 9, 10.
- Breckenridge, Walter F., Spruce Street, Newport — 2, 9, 10, 13.
- Brown, J. Wilcox, R.F.D. No. 2, Concord — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 13, 14.
- Calhoun, John C., Jr., Gilsum — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 13, 14.
- Catheron Allison G. II, Box 197, Franconia — 1, 2, 4, 5, 6, 7, 9, 10.
- Coville, Stanley, Tamworth — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 13.
- Dickenson, Howard, Eaton Center — 1, 2, 3, 4, 5, 6, 7, 9, 10, 11, 12.
- Dundee Management Corp., P.O. Box 101, Jackson — 1, 2, 4, 5, 6, 7, 8, 9, 10, 12.
- Dwyer, Walter W., Jr., Briar Hill Road, Hopkinton Village — 4, 9, 14.
- Feuer, Martin M., Main Street, Atkinson — 2, 5, 12, 13.
- Hambrook, Francis G., R.F.R., Center Harbor — 1, 2, 4, 5, 6, 8, 9, 10, 12, 13.
- House, William P., R.F.D., Marlboro — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14.
- Hyde, Gerald R., 73 South River Road, Bedford — 2, 9, 10, 11, 12, 13.
- Johnston, Richard B., R.F.D., Center Harbor (Sandwich) — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 13, 14.
- Keller, John, Bethlehem — 1, 2, 3, 4, 5, 6, 7, 8, 9, 11, 12, 13.
- Knickerbocker, Gerald C., Lake Spofford Realty, Spofford Lake, N. H. — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14.
- LaBree, Clifton, New Boston, N. H. — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14.
- Lane, William, Crown Point Road, Rochester — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 13, 14.
- Marshall, Raymond H., Mann's Hill Road, Littleton — 2, 4, 5, 6, 7, 8, 9, 10, 13.
- Morse, John H., P.O. Box 65, Wilmot, N. H. — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13.
- New England Forestry Foundation Inc., 1 Court St., Boston, Mass.
- Noyes, David R., Box 143, Northwood — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14.
- Plumb, Allen, Box 12, Marlow, N. H.
- Poppema, Donald, R.F.D. No. 1, Center Barnstead, N. H.—1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13.
- Rastallis, Stanley J., R.F.D. No. 1, Box 227, Newport — 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13.
- Thorne, Thaddeus, Center Conway, N.H.—1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14.
- Woodward, Howard, 234 Main Street, Berlin, N. H. —1, 2, 3, 4, 9, 10, 12, 13, 14.

**Partial List of Industrial and Municipal Foresters Employed
in New Hampshire**

Allen Rogers Corp., Laconia
McKay, David

Andora Forest, Stoddard
William Dussault

Brown Company, Berlin
C. S. Kerr
K. S. Scott
M. E. Hamlin

J. D. Bates
K. S. Norcott
C. Schwartz

G. L. MacIntosh
C. W. Rand
D. Dyer

Dartmouth College, Hanover
Robert S. Monahan

Draper Corp., Beebe River
John French Richard Dearborn

Franconia Paper Corp., Lincoln
Henry C. Waldo Elwin Macomber

Groveton Paper Company, Groveton
Harold S. Mountain Louis Ruch
Laverne Ingersoll James Bryan

International Paper Co., N. Stratford
Rhodes F. Sawyer

Manchester Water Works, Manchester
Aldis J. Christie

Davis & Symonds Lumber Co., Claremont
Blynn Merrill

Oxford Paper Co., School Street, Concord
Richard Ashton

St. Regis Paper Co., West Stewartstown
George D. Gates Frederick W. Cowan
David B. Strathdee David K. Patrick

Wagner Woodlands & Co., Lyme
Robert Berti David Buell

Partial List of Timber Stand Improvement Contractors

These men offer the following forestry services; weeding, thinning, pruning, tree planting.

Bean, Wm. Jr., Amherst, N. H.

Bennett, Harry J., RFD No. 3, Winchester, N. H.

Carlson, Walter Jr., Timberland Improvement Co., Wolfeboro, N. H.

Day, Lewis C., High Street, West Stewartstown, N. H.

Dundee Management Corp., Box 101, Jackson, N. H.

Garneau, Leo, Box 148, Lowell, Mass.

Klear-Wood Inc., Wilmot, N. H.

Meador, Bernard S., RFD No. 5, Penacook

Page, Otto, P.O. Box 151, Laconia, N. H.

Philbrick, Walter, 99 Fair Street, Laconia, N. H.

Robinson, Clarence, RFD No. 1, Tilton

Russell, Lee, Farmington, N. H.

Tatham, Donal, Orford, N. H.

Timberland Improvement Co.; Carlson, Walter, Jr., Mgr., Wolfeboro

Wagner, Woodlands & Co., Lyme, N. H.

WHITE PINE TRIAL LOG GRADES AND RELATIONSHIP TO LUMBER GRADE YIELDS

The steady rise in production costs and increased market competition over the years has brought about the need for evaluating the quality of logs coming into the sawmill. Since log quality is directly related to the quality of the lumber that may be produced, bucking logs according to prescribed techniques has become highly desirable.

The practices which were established in the past, in disregarding certain qualitative considerations of raw material, have no place in present day operations. Knowing the profit potential of a log, before it enters the mill, should be a very important consideration to sawmill operators. Good bucking practices, coupled with good supervision of the woods operation, will go a long way toward providing for a profitable operation.

The information presented hereafter is an interpretation of research conducted by the Northeastern Forest Experiment Station, U. S. Forest Service, at numerous sawmills throughout the northeast including New Hampshire and Maine.

Definition of Terms and Instructions for Using the Trial Eastern White Pine Log Grade Specifications

READ CAREFULLY BEFORE USING SPECIFICATIONS IN LOG GRADING

1. These trial white pine log grade specifications are the result of a series of research based log quality studies conducted by the Northern Softwood Log and Tree Grade Project of the U. S. Forest Service for the purpose of developing cut log grade specifications for Eastern white pine. Testing of these specifications has been completed throughout the range of the species and, although minor modifications may be found necessary before final approval, the specifications appear to perform adequately for the species throughout its range. Grade yields (Performance Table) based on a total of 1,366 logs processed at nine sawmills in the Northeast are presented.
 2. Weevil Injury: Evidence of weevil injury can be recognized by moderate to severe crook at point of injury. Limbs at point of injury are usually large and acute angled. Crook is more severe in small logs and less evident in large logs. Logs showing none of these characteristics will be considered free of weevil injury.
 3. Sweep: Is the greatest deviation of the longitudinal log axis from a straight line connecting centers of each end of log. It should be measured to the nearest whole inch, and is analogous to the middle ordinate of an arc. Expressed as percent it is: =

$$\frac{\text{Total sweep in inches} - 2 \text{ for } 16' \text{ logs and}}{D}$$

$$\frac{\text{Total sweep in inches} - 1 \text{ for } 8' \text{ logs.}}{D}$$
- Crook:** Differs from sweep in that it is a sudden curve or bend (deviation) from a straight line. (axis of log). The percent loss due to crook is determined by the formula:

$$\text{Crook percent} = \frac{\text{deviation in inches}}{\text{Log diameter inches}} \times \frac{\text{Length of log affected (feet)}}{\text{Total length of log (feet)}}$$

4. All deductions: This item includes sweep and crook deduction and that for scalable defect (rot, shake, etc.). Deductions for the latter are made according to Standard Forest Service practice.
5. Face: A face is quarter-cylindrical, running full length of the log. A *good* face is one that is free of log knots of any type over $\frac{1}{2}$ " DOB, overgrowths indicating larger knots, and conks or punk knots. A half face is one that runs for one half the length of the log. *Good* half faces can be in either half of a full face. Half faces in 10 foot logs must be at least 6 feet long.
6. Log knots: a. *Definition* — Log knots are defined as branches, branch stubs, flush branch cross sections and branch sockets. They are visible and identifiable as such. Outside of weevil damage signs, these features are the only ones used in evaluating log surface character. They may be live (or recently alive) or dead. Sometimes, in either state, they have rotten centers surrounded by sound wood.
Sound red knots — Are any visible branches, stubs or sockets which result from living branches or branches that have been dead but a short time.
Dead or black knots — Are visible branches, stubs or sockets not conforming to definition of sound red (live) knots.
- b. *Size* — Average diameter of knots should be measured at point where limb would normally be trimmed. Size to be considered is that portion of a knot that would drop out if it were loose; e.g., in live red knots only the red heart wood portion would be considered in determining knot size. In dead (black) knots the entire limb is considered. Disregard all knots less than $\frac{1}{2}$ " in diameter in all grades.
- c. *Position effect* — Dead log knots are often interspersed with live ones. In this case, (generally, where they are found above the first whorl of live log knots) *they are classed as live*.
7. Overgrown log knots: (Overgrowths). This is a disturbance in the bark that has a definite and distinctive pattern. Size of underlying branch stub can be estimated by observing adjacent visible log knots. Are considered the same as black knot in grading.
8. Conks and punk log knots: A conk is the fruiting body of a wood rotting fungus (generally *Trametes pini*). A punk log knot is one that is completely rotten and in which the brown mycelial mass of the rot fungus is visible.
9. Log end defects: *Red rot* — (Incipient and advanced stages of *Fomes pini*) are commonly associated with over-mature or badly weeviled white pine trees. It can usually be recognized by its reddish brown to pink color. Do not confuse with brown cubical rot usually confined to butt of trees.
Ring shake — A separation of wood fibers along an annual ring. This condition is also usually associated with older trees.
The heart center — of a log will be defined as the central core of a log having a radius equal to $\frac{1}{6}$ the diameter of the log.
10. Bark distortion: When a limbstub or other bark surface characteristic becomes deeply buried, the definition pattern of bark disturbance is lost. This type of noticeable bark break is called a bark distortion.

White Pine Log Grades
TRIAL SPECIFICATIONS (Revised)

Grading Factor	Log Grade			
	No. 1	No. 2	No. 3	No. 4
Minimum log scaling diameter (inches)	12" or 14"	6"	6"	Includes all logs not qualifying for Grades 1, 2, and 3 that are at least 6" in diameter, 8 feet long and judged to have at least one-third of their gross scale volume in sound wood suitable for manufacture into standard lumber.
Minimum log length* (feet)	With 4 good faces 8'+ all others -10'+	8	8	
Maximum weevil injury ²	None permissible	None permissible	One (1) only in 8' logs; Two (2) only in 10' + logs	
Maximum sweep or crook allowance ³	20%	30%	40%	
Maximum total scaling deduction ⁴	50%	50%	50%	
Minimum face requirements ⁵	12" & 13" diameter logs 14" plus diameter logs	Four (4) full length good faces Two (2) full length or four (4) 50% length good faces	6" to 11" diameter logs meeting face requirements of Grade 1 logs	
Maximum diameter of sound red log knots on 3 best faces ⁶	Or: If sum of the diameters of sound red log knots plus 2 times the sum of the diameters of dead black knots is equal to or less than the diameter of the log in inches	Or: Not to exceed $\frac{1}{6}$ scaling diameter and no greater than 3 inches <i>Butt logs</i> — not to exceed $\frac{1}{12}$ scaling diameter and 1½" <i>Upper logs</i> — not to exceed $\frac{1}{10}$ scaling diameter and 1½"	Not to exceed $\frac{1}{3}$ scaling diameter and no greater than 5 inches Not to exceed $\frac{1}{6}$ scaling diameter and no greater than 2½ inches	
Maximum diameter of dead or black log knots and overgrown limbs over ½" diameter on 3 best faces ^{6 8}				

**White Pine Log Grades
TRIAL SPECIFICATIONS (Revised) Continued**

Conks and punk knots of any size⁸	<p>Degrade one grade if present on one face. Degrade two grades if present on two faces. Degrade three grades if present on three or more faces. (In no case degrade below No. 4 unless log is judged to be less than $\frac{1}{3}$ sound).</p>		
Log end defects (red rot and ring shake) outside heart center of log⁹	<p>Degrade one grade if present in 2 quarters of log ends. Degrade two grades if present in 3 or 4 quarters of log ends and degrade three grades if present in 5 or more quarters. (In no case degrade below No. 4 unless log is judged to be less than $\frac{1}{2}$ sound).</p>		
Bark distortion¹⁰	Ignore	Ignore	Ignore

* Plus Trim

References are made to definitions and instructions that follow:

GENERAL GRADING PROCEDURES

Scaling

Scaling logs is the first step in grading. This not only gives estimate of contents, but gives some data needed for applying grade specifications. Scaling should be carefully done, according to standard practice, which practice should conform to that used in developing the rules. This is:

Diameter measurement: Average small end, inside bark.

Length measurement: Longest included full foot.

Deduction for sweep calculated as follows (Rule 3):

- (a) Determine actual sweep in inches and subtract 2.
- (b) Divide by log diameter; answer is percent deduction for 16' log. For 8' logs subtract 1 from actual sweep determination and divide by diameter. For intermediate log lengths subtract proportionate amount.

Deductions for cull:

- (a) Interior cull.

1. Deduction may be made by using the squaring system as follows:
$$\frac{(\text{Width}'' + 1'') \times (\text{height}'' + 1'') \times \text{length}'}{15}$$

This gives deduction for Scribner Rule; for other rules modify deduction as follows:

Logs 8" - 14" multiply by	1.2	0.7
15" - 20" multiply by	1.1	0.9
21 + multiply by	1.0	1.0

2. It may be made by using the revised scaling practice developed by Grosenbaugh of the Southern Forest Experiment Station. This system works as follows (Rule 5):

- (1) Enclosed defect in circle or ellipse (say, 7" x 9" on a 20" log).
- (2) Measure short and long axis of this in inches and add 1" each measurement (8" x 10").
- (3) Determine for each augmented length, the percent this is of log diameter in inches — minus 1, rounding off to nearest 10% ($\frac{8}{19} = 50\%$; $\frac{10}{19} = 50\%$).
- (4) Determine length of defect as % of log length (say, $\frac{1}{4}$ or 25%).
- (5) Multiply long axis %, short axis %, and length % together; resulting answer is percent cull ($50 \times 50 \times 25 = 6\%$).

- (b) Other cull.

Procedures given in the National Forest Scaling Manual should be used for making these deductions. Grosenbaugh's rules 1, 2, and 4 cover these.

Relation of Cull to Log Defects

In general, it should be understood that making a cull deduction from the scale of a log up to the limits indicated in the grading rules does not up-grade the log, even though in some cases it may appear that eliminating a rotten heart center (culling) would raise the average grade of usable lumber produced. The culled portion itself, may or may not affect the average value of the merchantable lumber in the log. When it does it is a grade defect.

PREDICTING LUMBER GRADE YIELDS

Northeastern Conditions

Assuming that the Log Grading System is applied properly, logs in each log grade have a distinct and predictable lumber grade yield.

Any one particular log, within the grades described above, will not necessarily yield the predicted percentages of lumber grades but *the average yield of a number of logs*, in any one grade, will approximate the predicted values within a 5 percent accuracy.

**Predicted Lumber Grade Yields (in percent)
For White Pine Log Grades**

Log Grade	Lumber Grade Yield						Basis		
	Log Diameter Class	D & Btr.	1 & 2C	3C	4C	5C	No. Logs	Lumber Volume	Overrun ¹
	<i>Inches</i>		<i>Percent</i>					<i>Bd. Ft.</i>	<i>Percent</i>
No. 1	12-13	39	30	29	2	0	7	718	+2.6
	14-15	45	26	21	8	0	12	1,653	-2.2
	16+	51	13	22	13	1	19	4,221	+1.0
No. 2	Aver.	48	18	22	11	1	38	6,592	+0.4
	6-11	13	33	41	13	2	98	4,621	+1.4
	12-13	17	26	41	15	1	32	2,898	+0.4
	14-15	16	11	42	29	1	15	2,111	-1.4
	16+	18	9	36	36	2	28	5,323	-2.7
No. 3	Aver.	16	20	39	24	1	173	14,953	-0.8
	6-11	1	9	51	38	1	488	14,999	+4.1
	12-13	3	3	40	52	2	120	9,203	-1.4
	14-15	4	3	37	55	1	70	7,969	+0.4
	16+	6	2	26	64	2	73	12,844	-1.7
No. 4	Aver.	3	4	39	53	1	751	45,015	+0.5
	6-11	1	1	20	74	4	245	6,898	+5.3
	12-13	1	2	14	78	7	52	3,214	+3.3
	14-15	2	1	11	75	11	48	4,799	-1.1
	16+	4	2	7	74	18	59	9,707	-2.0
	Aver.	2	2	12	74	12	404	24,612	-0.3

¹ Based on International 1/4" Log Rule.

<i>Overrun by Diameter</i>		
+4.1%	Logs	6"-11"
-1.4%		12"-13"
-0.5%		14"-15"
-1.5%		16+

² Less than one percent.

FOREST SERVICE HARDWOOD LOG GRADES

Historically, log quality has been evaluated by log grading systems based on judgment and experience. The hardwood log grades for standard lumber, as developed by the Forest Products Laboratory, are based on an analysis of the relationship between log characteristics and end product yield.

This system enables foresters, timber sellers, and timber buyers to separate, from wood-run hardwood logs, those logs suitable for manufacture into factory grade lumber and to rank the logs into categories of high-, medium-, and low-quality yields.

HARDWOOD LOG GRADES FOR STANDARD LUMBER

Three grades are considered sufficient for commercial evaluation of factory lumber logs. Analysis of the basic data made it possible to establish specifications so that each log grade attracts to itself logs having similar standard lumber grade yields and values. Each of the three log grades — high, medium, and low — has corresponding lumber grade yields with high, medium, and low average values.

The log grade specifications are correlated closely with the specifications for standard hardwood lumber grades. A board is graded on the basis of clear-faced or sound cuttings of a minimum size to comprise a certain fraction of the area of the board; logs are similarly graded on the clear cuttings of a definite minimum size comprising a specified fraction of the area of one-quarter of the circumference of the log.

The log grade specifications are listed on page 55.

HOW TO USE THE LOG GRADES

The grading of logs is not as difficult as it may first appear. The basic requirements are a knowledge of surface indicators of interior defect, and a knowledge of the log grade specifications. Knowledge of surface indicators can be gained by a careful study of Agriculture Handbook No. 244, "Grade Defects in Hardwood Timber and Logs"¹ and observation in a sawmill. Knowledge of the log grade specifications and their interpretation can be gained by studying "A Guide to Hardwood Log Grading"² and by experience.

With experience, log grade can be determined in most cases in the process of scaling the log. Even in the logs where grade is not immediately apparent, it is seldom necessary to lay out the actual cuttings. Usually measurements to see whether the cuttings conform to the minimum size will be enough to determine the grade.

¹ Lockard, C. R., Putnam, J. A., and Carpener, R. D. Grade defects in hardwood timber and logs. U. S. Dept. Agr., Agr. Handb. 244, 39 pp. 1963.

² Northeastern Forest Experiment Station. A guide to hardwood log grading. U. S. Forest Serv., Northeastern Forest Exp. Sta., Upper Darby, Pa. Revised 1965.

Faces

After taking into account the size and soundness of the log, the first step in grading is to visually divide the surface of the log (full length) into four equal faces, so oriented as to give the greatest possible number of good faces. The influence of a given defect should be confined to one grading face wherever possible instead of permitting it to extend over two faces.

Clear Cuttings

The next step is to establish the grade of the best three faces on the basis of the clear cutting requirements. Only when two of these faces grade higher than the third is it necessary to examine the fourth face to be sure that the best faces have been selected. The grade of the log is that of the lowest of the faces chosen as the three grading faces.

The clear cuttings are taken as the portions of the length of the face that lie between defects or between the ends of the logs and defects and extend over the full width of the face. (Refer to Table 2 for the classification of defects.)

Knots, overgrown knots, grub holes, etc., either projecting or recessed, are excluded from clear cuttings.

Sound end defects, such as medium-to-heavy mineral stain in hard maple and yellow-poplar and slight dote in yellow birch on the small end of the log, shall not exceed one-half the log diameter for Grade 1 logs and for Grade 2 logs under 16 inches, and not exceed three-fifths the log diameter on Grade 2 logs 16 inches and larger. Excess will lower the log one grade. When the defect is not concentrated in one spot, its extent is taken as the sum of the individual occurrences.

Slight stain is not a defect.

Full-length unsound end defect outside the heart zone (taken as one-fifth of the diameter from the pith), when extending more than one-half the distance between the heart zone and the bark, prevents taking clear cuttings on the face surface overlying it. When it extends less than the full log length, cuttings can be taken over a third of its estimated length from the end tapering out.

**Forest Service Standard Specifications For
Hardwood Factory Lumber Logs**

Grading Factors		Log Grades							
		F1				F2			F3
Position in tree	Butts only	Butts & uppers	Butts & uppers	Butts & uppers	Butts & uppers	Butts & uppers	Butts & uppers	Butts & uppers	
Diameter, scaling, inches	113-15	16-19	20+	211	12+			8+	
Length without trim, feet	10+		10+	8-9	10-11	12+	8+		
	Length, min., feet	7	5	3	3	3	3	2	
Clear cuttings ³ on each 3 best faces	Number, maximum	2	2	2	2	2	3	No limit	
	Fraction of log length required in clear cutting ⁴	5/6	5/6	5/6	2/3	3/4	2/3	2/3	
Sweep and crook allowance (maximum) in percent gross volume	For logs with less than 1/4 of end in sound defects	15%			30%			50%	
	For logs with more than 1/4 of end in sound defects	10%			20%			35%	
Total scaling deduction including sweep and crook		540%				650%		50%	
End defects:		See instructions page 51.							

¹ Ash and basswood butts can be 12 inches if otherwise meeting requirements for small No. 1's.

² Ten-inch logs of all species can be No. 2 if otherwise meeting requirements for small No. 1's.

³ A clear cutting is a portion of a face free of defects, extending the width of the face.

⁴ See table 1.

⁵ Otherwise No. 1 logs with 41-60% deductions can be No. 2.

⁶ Otherwise No. 2 logs with 51-60% deductions can be No. 3.

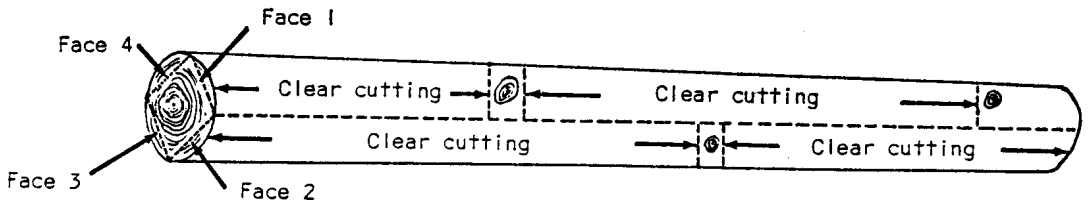


Table 1. Clear Cutting Requirements

Nominal log length	Fraction of log length required in clear cutting			
	$\frac{5}{8}$ Ft.-In.	$\frac{3}{4}$ Ft.-In.	$\frac{2}{3}$ Ft.-In.	$\frac{1}{2}$ Ft.-In.
8	—	6-0	—	4-0
9	—	6-6	—	4-6
10	8-4	—	6-8	5-0
11	9-2	—	7-3	5-6
12	10-0	—	8-0	6-0
13	10-10	—	8-8	6-6
14	11-8	—	9-4	7-0
15	12-6	—	10-0	7-6
16	13-4	—	10-8	8-0

**Table 2. Classification of Log Surface Abnormalities
In Grading Factory Logs**

<i>Abnormalities</i>	
Bulges:	
Butt	(1)
Stem	(1)
Bumps:	
High	Defect
Low	(3)
Barl	Defect
Butt scar	(1, 4)
Butt swell	No defect
Canker	(1)
Conk	Defect
Epicormic and adventitious bud clusters	(2, 4)
Flanges	No defect
Flutes	(4)
Fork	(1)
Gum lesions	(3)
Holes:	
Large	Defect
Medium	
Bark, scarred, fresh	No defect
Bark, scarred, old	Defect
Birds, light	No defect
Birds, heavy	Defect
Grub	Defect
Increment borer	Defect
Tap	Defect
Small	(4)
Log knots:	
Sound	Defect
Unsound	Defect
Limbs	
Overgrowths:	
Knots and bark pockets	Defect
Insects	Defect
Bird peck	Defect
Bark distortions	Defect

Table 2. Classification of Log Surface Abnormalities
In Grading Factory Logs (*Continued*)

<i>Abnormalities</i>	
Seams	(4)
Splits	(4)
Surface rise	No defect
Wounds:	
New	No defect
Old	(4)
Dote	(6)
Double pith	(1)
Grease spots	(7)
Grub channels	(7)
Gum spots	(3)
Loose heart	(6)
Mineral streak and stain	(7)
Pin worm holes	Defect
Rot	(6)
Shake:	
Ring	(6)
Wind	(6)
Short worm holes	Defect
Soak	(7)
Spider heart	(6)
Spot or flag worm holes	Defect

Key to Class

- | | |
|--|--|
| 1. Defect if not cut off. | 5. Defect if large and deep. |
| 2. Defect if large. | 6. Defect if not confined to heart center. |
| 3. Defect if certain species involved. | 7. Defect if concentrated. |
| 4. Defect if not superficial. | |

End defects, such as bird peck, worm holes, spot wormhole stain, mineral spots or streaks, and such unsound defects as grub holes and bark pockets are considered when outside the heart zone, the heart zone being taken as extending one-fifth the diameter of the log from the pith. When these defects affect one-half the radial distance between the heart zone and the bark under three faces of the log at one end, or two faces at both ends, a log of Grade 1 or 2 shall be dropped one grade. When there is less than 3 inches either between the heart zone and the defect, or between defects, the portion will be included with the defect.

For seams, frost cracks, and fire or other scars whose depth exceeds one-fifth the diameter but not extending the full length of the log, clear cuttings can be taken over one-third of its length from the end tapering out.

Bird pecks are considered defects in cuttings of Grade 1 and Grade 2 logs when the area contains more than four bird pecks per square foot. Also when the depth of the bird peck on the end of the log is less than one-tenth of the log diameter, it is not considered a defect.

Sweep, Crook, and Cull Deductions

Logs that involve deductions in scale in excess of percentages allowed for each grade are dropped one grade. All deductions that are made

by enclosing the defect in a rectangle are computed according to the National Forest Scaling Handbook³ by multiplying width, height, and length of defect together and dividing by 15. The maximum percentage deduction for this type of cull as provided for in log grade specifications will apply to Scribner Decimal C. Doyle, or International rules. However, the percentage deduction arrived at when Doyle or International scale is used in grading should be multiplied by the following factors to give the approximate percentage deduction for grading:

International Rule

<i>(Inches)</i>	<i>(Factors)</i>
Logs 8 to 14	1.2
Logs 15 to 19	1.1
Logs 20 to 36	1.05
Logs 37 and up	None

Doyle Rule

<i>(Inches)</i>	<i>(Factors)</i>
Logs 8 to 11	0.6
Logs 12 to 138
Logs 14 to 209
Logs 21 to 31	None
Logs 32 to 40	1.1

For sweep, the rule-of-thumb given in the Handbook is replaced by the provision that the percentage deduction is taken as the maximum sweep minus 2, divided by log diameter.

Measurement of Log Diameter and Length

Average diameter inside the bark on the small end of log is used in scaling and grading. The length for figuring the necessary clear cuttings is dropped to the full foot, but the cuttings are allowed to include the overlength.

LUMBER GRADE YIELDS

Detailed lumber grade yields by species, log grade, and diameter are given in "Hardwood Log Grades for Standard Lumber."⁴

Table 3 shows average lumber grade yields and respective lumber values obtainable per MBF of logs of different grades for three common hardwood species.

³ U. S. Forest Service. National Forest scaling handbook. U. S. Dept. Agr. Forest Serv. Handb. 2443. 71. 1964.

⁴ Vaughs, C. L., Wollin, A. C., McDonald, K. A., Bulgrin, E. H. Hardwood Log Grades for Standard Lumber. U. S. Forest Service Research Paper FPL 63. 1966.

Table 3. Average Lumber Grade Yields for Logs of Selected Species, In Percent

Log Grade	Lumber Grade					Lumber Value Feb. 11, 1967* (average)
	FAS	SEL	1C	2C	3C	
Yellow Birch						
1	36	7	27	11	19	\$218
2	8	5	30	21	33	146
3	1	1	12	19	67	91
Hard Maple						
1	25	13	30	12	20	\$157
2	6	6	29	21	38	116
3	—	1	14	25	60	85
Beech						
1	25	5	37	13	20	\$117
2	8	4	35	20	33	99
3	1	1	17	26	55	78

* The Commercial Bulletin, Boston — Northeastern Hardwoods.

UNITS OF MEASUREMENT FOR FOREST PRODUCTS

A knowledge of the common units of measure for the various forest products is of importance to persons involved in the marketing process. These units of measure form a basis for common understanding between buyer and seller. Familiarity with these units can mean a greater financial return and a reduction of the chances of misunderstanding of the terms of forest products sale agreements.

The Blodgett rule is the official standard in New Hampshire. Several other rules are also in use by mutual agreement between buyer and seller. However, the International Rule, $\frac{1}{4}$ " kerf, is most commonly accepted.

The volume of a standing tree or log is determined by using tree and log rules. These rules simply give the approximate number of board feet of sawed lumber that may be manufactured after allowing for milling losses in slabs, edgings and sawdust.

Tree Scale (Tree Volume Measurement)

To determine the board foot content of standing trees, tally the trees by:

- 1) D.B.H. (Diameter Breast Height = measurement of diameter of tree $4\frac{1}{2}$ ft. above ground)
- 2) Estimate the number of 16 foot logs to 6 inch top diameter
- 3) Apply the scale given in Table below

Tree Scale — International Rule

<i>D.B.H.</i>	<i>Number of 16 foot logs — to 6" top</i>						
<i>Inches</i>	1	1½	2	2½	3	3½	4
6	10	15					
8	20	35	50				
10	40	55	70	85	95		
12	60	75	95	110	125	145	165
14	85	110	135	150	165	190	215
16	110	150	190	215	240	260	285
18	140	195	245	285	320	345	370
20	180	245	310	355	400	435	465
22	220	300	380	445	505	545	585
24	270	365	460	540	615	670	730
26	320	435	550	645	735	805	875
28	370	515	655	760	870	950	1035
30	430	595	760	885	1010	1110	1205

Log Rule

To determine the board foot content of sawlogs, tally the logs by:

- 1) Average Diameter at the small end and inside the bark and by lengths
- 2) Apply volumes from the table given in Table below and total

The International Log Rule ¼-inch Saw Kerf

<i>Diameter (Small end inside bark) Inches</i>	<i>Length of Log in Feet</i>						
	8	10	12	14	16	18	20
4		5	5	5	5	5	10
5	5	5	10	10	10	15	15
6	10	10	15	15	20	25	25
7	10	15	20	25	30	35	40
8	15	20	25	35	40	45	50
9	20	30	35	45	50	60	70
10	30	35	45	55	65	75	85
11	35	45	55	70	80	95	105
12	45	55	70	85	95	110	125
13	55	70	85	100	115	135	150
14	65	80	100	115	135	155	175
15	75	95	115	135	160	180	205
16	85	110	130	155	180	205	235
17	95	125	150	180	205	235	265
18	110	140	170	200	230	265	300
19	125	155	190	225	260	300	335
20	135	175	210	250	290	330	370
21	155	195	235	285	320	365	410
22	170	215	260	305	355	405	455
23	185	235	285	335	390	445	495
24	205	255	310	370	425	485	545
25	220	280	340	400	460	525	590
26	240	305	370	435	500	570	640
27	260	330	400	470	540	615	690
28	280	355	430	510	585	665	745
29	305	385	465	545	630	715	800
30	325	410	495	585	675	765	860

**Number of Four-Foot Bolts Contained in a
Standard Cord by Bolt Diameter¹**

<i>Bolt Diameter in inches</i>	<i>Rough Wood</i>	<i>Peeled Wood</i>
4	244	270
5	156	175
6	109	120
7	79	88
8	61	68
9	48	54
10	39	43
11	32	36
12	27	30
13	23	26
14	20	22
15	17	19
16	15	17

¹ Average figures which will vary somewhat with the method of piling and the characteristics of the material.

Solid Wood Content of a Cord

The solid wood content of a cord of pulpwood is dependent on many factors such as:

- 1) The average diameter of the bolts
- 2) Tightness of piling
- 3) Limbing practice and knottiness
- 4) Taper and straightness of individual bolts
- 5) Amount of bark rubbed off prior to scaling
- 6) Period of time between piling and scaling (shrinkage and compaction during transportation)

The volume given in the Table below are averages and are commonly used as conversion factors.

Solid Wood Content of a Standard Cord

1 Standard cord (4'x4'x8')	= 128 cubic feet of wood, bark and air spaces
1 Standard cord of pulpwood, rough	= 85 cubic feet of solid wood (softwood)
1 Standard cord of pulpwood, peeled	= 95 cubic feet of solid wood (softwood)
1 Standard cord of pulpwood, rough	= 85 cubic feet of solid wood (hardwood)
1 Standard cord of pulpwood, peeled	= 95 cubic feet of solid wood (hardwood)
1 Standard cord of boltwood	= 500 board feet

When green rough pulpwood is purchased by weight, the following weight-volume equivalents are generally accepted:

5600 - 5700 pounds = 1 cord (hardwood)

4600 - 4700 pounds = 1 cord (softwood)

**Number of Cords of Round Wood Required for
1 M Bd. Ft. of Lumber**

<i>Bolt Diameter inches</i>	<i>Number of cords</i>
5	2.20
6	2.18
7	2.10
8	2.07
9	2.01
10	1.94
11	1.87
12	1.81

Number of Bd. Ft. of Lumber per Cord of Round Wood

<i>Bolt Diameter inches</i>	<i>Number of Bd. Ft.</i>
5	454
6	459
7	476
8	483
9	498
10	515
11	535
12	552

Comparative Volume Table¹ for Log Rules Commonly Used in the Northeast

<i>Name of Rule</i>	<i>Volume in board feet</i>												
	<i>Diameter in inches</i>												
	6	8	10	12	14	16	18	20	22	24	28	32	36
International (1/4")	20	40	65	95	135	180	230	290	355	425	585	770	980
Scribner													
Decimal "C"	20	30	60	80	110	160	210	280	330	400	580	740	920
Scribner				79	114	159	213	280	334	404	582	736	923
Doyle or Ontario	4	16	36	64	100	144	196	256	324	400	576	784	1024
Bangor	23	41	69	100	137	182	238	300	369	444	609	792	
Holland or Maine	20	44	68	105	142	179	232	302	363	439	614	795	1026
Vermont	24	43	66	96	130	170	217	267	320	384			
New Hampshire or Blodgett Caliper	35	54	78	106	139	176	217	262	313	367	489	628	785

¹ The values given are for 16' logs.

Railroad Tie Volume Table

<i>Grade</i>	<i>Dimensions</i>	<i>Bd. ft. volume per tie</i>	<i>No. of pcs. per MBF</i>
1	6"x7"x8'6"	29.7	33.7
2	6"x7"x8'6"	29.7	33.7
3	6"x8"x8'6"	34.0	29.4
4	7"x8"x8'6"	39.6	25.2
5	7"x8"x8'6"	44.6	22.4

**Calculated Sawdust Weights in Pounds Per Cubic Foot
at Selected Moisture Contents.¹**

Moisture content level		Species and compaction classes								
		White pine			Red oak			Red maple		
Percent	Green Basis	Light	Shaken	Packed	Light	Shaken	Packed	Light	Shaken	
Oven-dry	Green Basis	7.7	9.7	13.2	11.0	13.9	16.8	8.9	12.2	
5	4.8	8.1	10.2	13.7	11.5	14.6	17.3	9.3	12.8	
10	9.1	8.5	10.7	14.0	12.1	15.3	17.7	9.8	13.4	
15	13.0	8.8	11.1	14.5	12.6	16.0	18.3	10.2	14.0	
20	16.6	9.2	11.6	14.9	13.2	16.7	18.9	10.7	14.6	
25	20.0	9.6	12.1	15.2	13.7	17.4	19.5	11.1	15.2	
30	23.1	10.0	12.6	15.5	14.3	18.1	20.0	11.6	15.9	
50	33.3	11.5	14.5	17.3	16.5	20.8	22.8	13.3	18.3	
75	42.8	13.5	17.0	19.5	19.2	24.3	26.2	15.6	21.3	
100	50.0	15.4	19.4	22.0	22.0	27.8	31.0	17.8	24.4	
125	55.5	17.3	21.8	25.0	24.7	31.3	36.0	20.0	27.4	
140	58.3	18.5	23.3	27.1	26.4	33.3	40.0	21.4	29.3	

¹ Weights by each compaction class are mean values calculated to be within $\pm \frac{1}{2}$ pound of the true mean value at the 95 percent confidence level.

AVAILABLE HEAT FROM WOOD

The heat value of a substance is determined by the amount of heat, expressed in Btu (British thermal units) produced in burning it to total ash. Since different woods are fundamentally alike in the chemical composition of the wood substance, at the same moisture content, the heat value obtained from unit weights of all woods, regardless of species, is about the same. Exceptions are woods containing resins, oils and gums.

Heat Available from 1 Lb. of Moist Wood

<i>Moisture content of wood, %</i>	<i>Available heat, Btu</i>
<i>Ovendry basis</i>	
0	7098
5	6701
10	6341
15	6011
20	5710
25	5432
30	5176
40	4718
50	4322
75	3529
100	2934
150	2101
200	1546
250	1149

**Approximate Weight and Heating Value per Cord (80 cu. ft.) of
Different Woods, Green and Air Dry (20% Moisture Content)**

<i>Woods</i>	<i>Weight, lb.</i>	<i>Available heat, million Btu</i>	<i>Equivalent in coal tons</i>
	<i>Air-dry</i>	<i>Air-dry</i>	<i>Air-dry</i>
Ash	3,440	20.0	0.91
Aspen	2,160	12.5	0.57
Beech, American	3,760	21.8	0.99
Birch, yellow	3,680	21.3	0.97
Douglas-fir	2,400	18.0	0.82
Elm, American	2,900	17.2	0.87
Hickory, shagbark	4,240	24.6	1.12
Maple, red	3,200	18.6	0.85
Maple, sugar	3,680	21.3	0.97
Oak, red	3,680	21.3	0.97
Oak, white	3,920	22.7	1.04
Pine, eastern white	2,080	13.3	0.60
Pine, southern yellow	2,600	20.5	0.94

CAUSES OF DEGRADE IN AIR-DRIED LUMBER

TO REDUCE DEGRADE in air-dried lumber, follow proper stacking and storing principles. Here are the different types of degrade and the causes:

Split—(1) two few stickers, (2) lack of roofing or poor roofing, (3) stickers not flush with ends of boards.

Check—(1) lack of roofing, (2) board edges exposed at bunk spaces, (3) stickers not flush with ends of boards, (4) drying too rapid due to excessive exposure of lumber stacks.

Warp—(1) poor sticker alignment, (2) poor bunk alignment, (3) lack of sufficient stickers, (4) foundation out of level, (5) thick and thin lumber in same course in stack.

Stain—(1) no chemical dip, (2) use of green or wide stickers, (3) base of piles too low, (4) grass and weeds growing between stacks, (5) poor yard location, (6) stickers too thin.

Source: U. S. Forest Service

FOREST PRODUCTS LABORATORY PUBLICATION LISTS

LISTS OF PUBLICATIONS dealing with investigative projects of the U. S. Forest Products Laboratory or relating to special interest groups are available from the Director, Forest Products Laboratory, Madison, Wis. 53705. Separate lists have been compiled for each of the following subjects: Box, Crate & Packaging Data; Drying of Wood; Fire Protection; Glue & Plywood; Growth, Structure & Identification of Wood; Furniture Manufacture; Logging, Milling, & Utilization of Timber Products; Mechanical Properties of Timber; Structural Sandwich; Plastic Laminates, & Wood-Base Components; Thermal Properties of Wood; Wood Finishing Subjects; Wood Preservation; Architects, Builders & Engineers.

METRIC EQUIVALENTS

(Based on National Bureau of Standards)

Length

Mm.	= 0.0393 in.	In.	= 25.4 mm.
Cm.	= 0.3937 in.	In.	= 2.5400 cm.
Meter	= 39.37 in.	Ft.	= 304.8 mm.
Meter	= 3.2808 ft.	Ft.	= 30.48 cm.
Meter	= 1.0936 yd.	Ft.	= 0.3048 m.
Km.	= 3,280.8 ft.	Yd.	
Km.	= 0.6214 mile	Yd.	= 0.9144 cm.
		Mile	= 1,609.34 m.
		Mile	= 1.6093 km.

Area

Sq. cm.	= 0.1550 sq. in.	Sq. in.	= 6.4516 sq. cm.
Sq. m.	= 10.7639 sq. ft.	Sq. ft.	= 929.03 sq. cm.
Sq. m.	= 1.1960 sq. yd.	Sq. ft.	= 0.0929 sq. m.
Hectare	= 2.4710 acres	Sq. yd.	= 0.8361 sq. m.
Sq. km.	= 247.105 acres	Acre	= 0.04687 sq. m.
Sq. km.	= 0.3861 sq. mile	Acre	= 0.404 hectare
		Sq. mile	= 2.5900 sq. km.

Volume

Cu. m.	= 2.8877 bd. ft.	Bd. ft.	= 0.0025 cu. m.
Cu. cm.	= 0.0610 cu. in.	Cu. in.	= 16.3872 cu. cm.
Cu. m.	= 35.3145 cu. ft.	Cu. ft.	= 0.0283 cu. m.
Cu. m.	= 1.3079 cu. yd.	Cu. yd.	= 0.7646 cu. m.

Capacity

Liter	= 0.0353 cu. ft.	Cu. ft.	= 28.3162 liters
Liter	= 0.2642 gal (U. S.)	Gal.	= 3.7853 liters
Liter	= 61.0250 cu. in.	Cu. in.	= 0.0164 liter
Liter	= 2.2046 lb. of pure water at 4 deg. C.		

Weight

Gram	= 15.4324 gr.	Grain	= 0.0648 g.
Gram	= 0.0353 oz.	Oz.	= 28.3495 g.
Kg.	= 2.2046 lb.	Lb.	= 0.4536 kg.
Kg.	= 0.0011 ton	Ton (sht)	= 907.1848 kg.
	(sht)	Ton (sht)	= 0.9072 ton
Ton (met.)	= 1.1023 ton		(met.)
	(sht)	Ton (lg)	= 1.0160 ton
Ton (met.)	= 0.9842 ton		(met.)
	(lg)		

Pressure

1 kg. per sq. cm.	= 14.223 lbs. per sq. in.
1 lb. per sq. in.	= 0.0703 kg. per sq. cm.
1 kg. per sq. in.	= 0.2048 lb. per sq. ft.
1 lb. per sq. ft.	= 4.8824 kg. per sq. m.
1 kg. per sq. cm.	= 0.9678 normal atmosphere